

Categories of Shareholders

As at December 31, 2018

Particulars	Shareholders	Shares Held	Percentage
Shareholders holding five percent or more voting rights			
Aga Khan Fund For Economic Development	1	748,094,778	51.00%
CDC Group PLC	1	73,342,000	4.99%
Associated Companies, Undertakings and Related Parties			
HBL Employees Provident Fund Trust	1	15,702,982	1.07%
Jubilee Life Insurance Company Limited	1	13,025,000	0.89%
HBL Employees Pension Fund Trust	1	5,474,321	0.37%
Jubilee General Insurance Company Limited	1	4,270,000	0.29%
HBL Employees Gratuity Fund Trust	1	3,178,139	0.22%
PICIC Growth Fund	1	1,859,300	0.13%
HBL Stock Fund	1	1,442,619	0.10%
The Aga Khan University Foundation	1	1,185,496	0.08%
PICIC Investment Fund	1	967,100	0.07%
The Aga Khan University Employees Provident Fund	1	689,900	0.05%
The Aga Khan University Employees Gratuity Fund	1	283,200	0.02%
HBL Equity Fund (Formerly: PICIC Stock Fund)	1	101,400	0.01%
HBL Multi Asset Fund	1	73,971	0.01%
Directors and their Spouse(s) and Minor Children			
Dr. Najeeb Samie	1	16,000	0.00%
Mr. Agha Sher Shah	1	1,000	0.00%
Mr. Salim Raza	1	600	0.00%
Ms. Sadia Khan	1	100	0.00%
Executives	99	270,392	0.02%
Public Sector Companies and Corporations	8	42,670,465	2.91%
Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	51	50,732,820	3.46%
Mutual Funds			
ABL Stock Fund	1	2,666,500	0.18%
AKD Index Tracker Fund	1	170,583	0.01%
AKD Opportunity Fund	1	545,700	0.04%
Alfalsh Capital Preservation Fund II	1	56,500	0.00%
Alfalsh GHP Alpha Fund	1	506,200	0.03%
Alfalsh GHP Income Fund	1	31,400	0.00%
Alfalsh GHP Income Multiplier Fund	1	1,200	0.00%
Alfalsh GHP Pension Fund - Equity Sub Fund	1	14,620	0.00%
Alfalsh GHP Sovereign Fund	1	5,600	0.00%
Alfalsh GHP Stock Fund	1	786,300	0.05%
Alfalsh GHP Value Fund	1	325,800	0.02%
Allied Capital Protected Fund	1	14,000	0.00%
Allied Finergy Fund	1	147,000	0.01%
Askari Asset Allocation Fund	1	5,000	0.00%
Askari Equity Fund	1	32,000	0.00%
Atlas Pension Fund - Equity Sub Fund	1	150,000	0.01%
Atlas Stock Market Fund	1	2,050,000	0.14%
Faysal Asset Allocation Fund	1	40,000	0.00%
Faysal MTS Fund	1	183,400	0.01%
Faysal Savings Growth Fund	1	9,400	0.00%
Faysal Stock Fund (Formerly: Faysal Balanced Growth Fund)	1	55,000	0.00%
First Capital Mutual Fund	1	42,000	0.00%
First Dawood Mutual Fund	1	31,800	0.00%
First Habib Asset Allocation Fund	1	13,000	0.00%
First Habib Income Fund	1	96,400	0.01%
First Habib Stock Fund	1	57,000	0.00%
JS Income Fund	1	11,000	0.00%
JS Income Fund	1	242,000	0.02%
JS Large Cap Fund	1	137,000	0.01%
JS Value Fund	1	3,200	0.00%
Lakson Equity Fund	1	1,350,926	0.09%
Lakson Tactical Fund	1	262,160	0.02%
MCB Pakistan Stock Market Fund	1	1,679,300	0.11%
NAFA Asset Allocation Fund	1	482,867	0.03%
NAFA Financial Sector Fund	1	890,700	0.06%
NAFA Income Fund	1	144,000	0.01%
NAFA Multi Asset Fund	1	274,880	0.02%
NAFA Savings Plus Fund	1	94,200	0.01%
NAFA Stock Fund	1	4,724,633	0.32%
National Investment Trust - Equity Market Opportunity Fund	1	2,078,648	0.14%
National Investment Trust Pension Funds - Equity Sub Fund	1	34,500	0.00%
National Investment Unit Trust	1	1,959,733	0.13%
Pak Oman Advantage Asset Allocation Fund	1	6,000	0.00%
UBL Asset Allocation Fund	1	469,000	0.03%
UBL Dedicated Equity Fund	1	117,701	0.01%
UBL Financial Sector Fund	1	611,800	0.04%
UBL Income Opportunity Fund (UIOF) (Formerly: UBL Financial Sector Bond Fund)	1	1,600	0.00%
UBL Stock Advantage Fund	1	3,792,799	0.26%
Unit Trust of Pakistan	1	15,000	0.00%
Privatisation Commission of Pakistan	1	4,002	0.00%
Foreign Companies	325	308,825,761	21.05%
General Public			
a. Local	93,438	74,249,328	5.06%
b. Foreign	16	112,318	0.01%
Others	313	92,859,466	6.33%
Totals	94,319	1,466,852,508	100.00%