

Categories of Shareholders

As at December 31, 2017

Particulars	Shareholders	Shares Held	Percentage
Shareholders holding five percent or more voting rights			
AGA KHAN FUND FOR ECONOMIC DEVELOPMENT	1	748,094,778	51.00
CDC GROUP PLC	1	73,342,000	5.00
Associated Companies, Undertakings and Related Parties			
TRUSTEES OF HABIB BANK LTD EMPLOYEES PROVIDENT FUND	1	15,702,982	1.07
JUBILEE LIFE INSURANCE COMPANY LIMITED	1	7,727,000	0.53
TRUSTEE- HBL EMPLOYEES PENSION FUND TRUST	1	5,474,321	0.37
JUBILEE GENERAL INSURANCE COMPANY LIMITED	1	4,465,537	0.30
TRUSTEE HBL EMPLOYEES GRATUITY FUND TRUST	1	3,178,139	0.22
CDC - TRUSTEE HBL - STOCK FUND	1	1,685,419	0.11
CDC - TRUSTEE PICIC GROWTH FUND	1	1,493,400	0.10
THE AGA KHAN UNIVERSITY FOUNDATION	1	1,185,496	0.08
CDC - TRUSTEE PICIC INVESTMENT FUND	1	784,500	0.05
AGA KHAN UNIVERSITY EMPLOYEES P.F	1	729,900	0.05
TRUSTEES THE AGA KHAN UNIVERSITY EMP G.F	1	303,200	0.02
CDC - TRUSTEE PICIC STOCK FUND	1	81,100	0.01
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	77,971	0.01
CDC - TRUSTEE PICIC INCOME FUND - MT	1	300	0.00
Directors and their Spouse(s) and Minor Children			
NAUMAN KRAMAT DAR	1	1,172,373	0.08
MIAN NAJEEB SAMIE	1	18,500	0.00
RAYOMOND KOTWAL	1	12,170	0.00
AGHA SHER SHAH	1	1,000	0.00
Executives	93	359,427	0.02
Public Sector Companies and Corporations	8	42,383,765	2.89
Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	56	50,326,450	3.43
Mutual Funds			
CDC - TRUSTEE NAFA STOCK FUND	1	4,869,733	0.33
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	2,780,300	0.19
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	2,232,600	0.15
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	2,113,748	0.14
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	1,379,900	0.09
CDC - TRUSTEE ABL STOCK FUND	1	1,245,800	0.08
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	1,187,433	0.08
CDC - TRUSTEE LAKSON EQUITY FUND	1	655,526	0.04
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	581,900	0.04
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	447,300	0.03
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	386,600	0.03
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	319,567	0.02
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	286,100	0.02
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	200,000	0.01
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	165,880	0.01
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	165,383	0.01
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1	150,000	0.01
CDC - TRUSTEE LAKSON TACTICAL FUND	1	138,560	0.01
CDC - TRUSTEE FIRST HABIB INCOME FUND - MT	1	111,300	0.01
CDC - TRUSTEE APF-EQUITY SUB FUND	1	94,000	0.01
CDC - TRUSTEE NAFA INCOME OPPORTUNITY FUND - MT	1	83,700	0.01
CDC - TRUSTEE PAKISTAN INCOME FUND - MT	1	49,900	0.00
CDC - TRUSTEE PAKISTAN INCOME ENHANCEMENT FUND - MT	1	37,100	0.00
CDC - TRUSTEE ASKARI EQUITY FUND	1	30,000	0.00
CDC - TRUSTEE MCB DYNAMIC CASH FUND - MT	1	29,200	0.00
CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	1	20,000	0.00
CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	1	15,000	0.00
CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	1	10,000	0.00
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	10,000	0.00
CDC - TRUSTEE AGPF EQUITY SUB-FUND	1	8,520	0.00
CDC-TRUSTEE NITPF EQUITY SUB-FUND	1	8,000	0.00
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	5,000	0.00
CDC - TRUSTEE UNIT TRUST OF PAKISTAN	1	5,000	0.00
MCBFSL TRUSTEE MCB PAKISTAN FREQUENT PAYOUT FUND	1	4,000	0.00
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	1,200	0.00
MC FSL TRUSTEE JS - INCOME FUND	1	1,000	0.00
MCBFSL TRUSTEE MCB PAKISTAN FREQUENT PAYOUT FUND - MT	1	1,000	0.00
Privatisation Commission of Pakistan	1	4,002	0.00
Foreign Companies	325	349,850,900	23.85
General Public			
a. Local	93,040	58,186,284	3.97
b. Foreign	16	75,441	0.01
Others	320	80,305,903	5.47
	93,916	1,466,852,508	100.00