

**HABIB BANK LIMITED**  
**Pattern of Shareholding**  
**As of December 31, 2014**

Categories of Shareholders	Shareholders	Shares Held	Percentage
<b>Associated Companies, undertakings and related parties</b>			
JUBILEE GENERAL INSURANCE COMPANY LIMITED	1	1,396,116	0.10
CDC - TRUSTEE HBL - STOCK FUND	1	1,733,377	0.12
JUBILEE LIFE INSURANCE COMPANY LIMITED	1	2,685,950	0.18
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	295,943	0.02
TRUSTEE HBL EMPLOYEES GRATUITY FUND TRUST	1	605,000	0.04
TRUSTEE- HBL EMPLOYEES PENSION FUND TRUST	1	2,255,000	0.15
TRUSTEES OF HABIB BANK LTD EMPLOYEES PROVIDENT FUND	1	3,822,500	0.26
THE AGA KHAN UNIVERSITY FOUNDATION	1	635,496	0.04
<b>Directors and their spouse(s) and minor children</b>			
NAUMAN KRAMAT DAR	1	1,065,319	0.07
RAFIUDDIN ZAKIR MAHMOOD	1	345,214	0.02
NAJEEB SAMIE	1	18,500	0.00
<b>Executives</b>	508	667,061	0.05
<b>Public Sector Companies and Corporations</b>	6	5,924,659	0.40
<b>Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds</b>	34	5,377,797	0.37
<b>Mutual Funds</b>			
CDC - TRUSTEE JS LARGE CAP. FUND	1	225,000	0.02
CDC - TRUSTEE PAK STRATEGIC ALLOC. FUND	1	200	0.00
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	100,000	0.01
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	57,700	0.00
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	33,583	0.00
MC FSL - TRUSTEE JS KSE-30 INDEX FUND	1	5,990	0.00
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	741,100	0.05
CDC - TRUSTEE APF-EQUITY SUB FUND	1	20,000	0.00
MC FSL - TRUSTEE JS GROWTH FUND	1	674,300	0.05
CDC - TRUSTEE KASB ASSET ALLOCATION FUND	1	38,860	0.00
CDC - TRUSTEE IGI STOCK FUND	1	262,000	0.02
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	154,700	0.01
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	1,775,995	0.12
CDC - TRUSTEE FIRST HABIB STOCK FUND	1	12,000	0.00
CDC - TRUSTEE CROSBY DRAGON FUND	1	22,900	0.00
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	96,000	0.01
CDC - TRUSTEE ASKARI EQUITY FUND	1	48,500	0.00
CDC - TRUSTEE PIML STRATEGIC MULTI ASSET FUND	1	7,000	0.00
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	44,900	0.00
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	576,847	0.04
<b>General Public</b>			
a. Local	99,913	31,405,366	2.14
b. Foreign	9	6,476	0.00
Others	169	34,768,214	2.37
Government of Pakistan	2	13,754,543	0.94
Foreign Companies	36	11,531,030	0.79
<b>Shareholders holding five percent or more voting rights</b>			
AGA KHAN FUND FOR ECONOMIC DEVELOPMENT	1	748,094,778	51.00
STATE BANK OF PAKISTAN	1	595,566,594	40.60
<b>Totals</b>	<b>100,710</b>	<b>1,466,852,508</b>	<b>100.00</b>