

**HABIB BANK LIMITED**  
**Pattern of Shareholding**  
**As of December 31, 2013**

Categories of Shareholders	Shareholders	Shares Held	Percentage
<b>Associated Companies, undertakings and related parties</b>			
JUBILEE LIFE INSURANCE COMPANY LIMITED	1	1,223,873	0.09
CDC - TRUSTEE HBL - STOCK FUND	1	1,502,752	0.11
JUBILEE GENERAL INSURANCE COMPANY LIMITED	1	1,269,197	0.10
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	220,858	0.02
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	16,000	0.00
TRUSTEE- HBL EMPLOYEES PENSION FUND TRUST	1	550,000	0.04
TRUSTEE HBL EMPLOYEES GRATUITY FUND TRUST	1	550,000	0.04
TRUSTEES OF HABIB BANK LTD EMPLOYEES PROVIDENT FUND	1	2,975,000	0.22
THE AGA KHAN UNIVERSITY FOUNDATION	1	577,724	0.04
<b>Directors and their spouse(s) and minor children</b>			
RAFIUDDIN ZAKIR MAHMOOD (C.E.O)	2	313,831	0.02
NAUMAN KRAMAT DAR (Director)	2	628,654	0.05
<b>Executives</b>	533	600,394	0.05
<b>Public Sector Companies and Corporations</b>	5	3,797,120	0.28
<b>Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds</b>	26	6,079,358	0.46
<b>Mutual Funds</b>			
NATIONAL BANK OF PAKISTAN-TRUSTEE DEPARTMENT NI(U)T FUND	1	736,861	0.06
CDC - TRUSTEE PAKISTAN STOCK MARKET FUND	1	138,020	0.01
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	12,600	0.00
GOLDEN ARROW SELECTED STOCKS FUND LIMITED	1	200,000	0.01
CDC - TRUSTEE PICIC INVESTMENT FUND	1	1,975,600	0.15
CDC - TRUSTEE PICIC GROWTH FUND	1	3,840,900	0.29
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	33,349	0.00
CDC - TRUSTEE AKD OPPORTUNITY FUND	1	260,000	0.02
MC FSL - TRUSTEE JS KSE-30 INDEX FUND	1	6,265	0.00
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	217,700	0.02
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	500	0.00
CDC - TRUSTEE MCB DYNAMIC STOCK FUND	1	101,900	0.01
CDC - TRUSTEE KASB ASSET ALLOCATION FUND	1	71,500	0.01
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	1,726,632	0.13
CDC - TRUSTEE LAKSON EQUITY FUND	1	10,000	0.00
CDC - TRUSTEE CROSBY DRAGON FUND	1	35,500	0.00
MCBFSL-TRUSTEE URSF-EQUITY SUB FUND	1	14,900	0.00
CDC-TRUSTEE PAKISTAN PREMIER FUND	1	48,500	0.00
CDC - TRUSTEE PICIC STOCK FUND	1	71,318	0.01
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	55,000	0.00
<b>General Public</b>			
a. Local	102,675	29,641,278	2.22
b. Foreign	562	502,780	0.04
Others	148	34,753,828	2.61
Government of Pakistan	2	12,504,132	0.94
Foreign Companies	25	4,728,118	0.35
<b>Shareholders holding five percent or more voting rights</b>			
AGA KHAN FUND FOR ECONOMIC DEVELOPMENT	1	680,086,162	51.00
STATE BANK OF PAKISTAN	3	541,424,177	40.60
<b>Totals</b>	<b>104,013</b>	<b>1,333,502,281</b>	<b>100.00</b>