

#### INTERNATIONAL BANKING – TRADE ACTIVITIES IMPORTS

opening of cash letters of credit		VOLUME	1 <sup>st</sup> Qtr or Part thereof	Each sub Qtr Or part thereof	Minimum Amount per LC
a. Sight LC		Up to LKR 100M Above LKR 100M	0.35% Per Qtr 0.30% Per Qtr		LKR 5,000/- per LC
b. Term LC		Up to LKR 100M Above LKR 100M	0.375% Per Qtr 0.35 % Per Qtr	0.35% Per Qtr 0.30% Per Qtr	
LC amendment		LKR 3,000/- or USD 15/- Flat per transaction or commission under items (a) or (b) above, if amendment involves increase in amount and/or extension in period of expiry.			
LC discrepancy Charges		USD 100/- per discr negotiated under LC be incorporated in th negotiating banks.	s of HBL Sri Lanka	and this should also	
LC cancellation Charges		LKR 5,000/- plus SWIFT Charges LKR 3,000/-			
SWIFT Full Message		LKR 5,000/-			]
Brief Message / Amendment		LKR 3,000/-			
Courier Local		LKR 2,000/-		1	
	Foreign				



LC BILI	LS / RETIREMENT CHARGES		
a.	Sight – 0.35% per quarter Acceptance – 0.375% per quarter Note: If not settled within 7 days- 0.35% after 7 days – 19% as late payment charges & will be parked at Charity funds		
b.	Mark up       Mark-up rate as per Credit Line is to be calculated from the date of debit to Nostron Account or PAD Lodgment whichever is earlier till the date of retirement, after adjustment of cash margin, if any.         In case of One Off Approval, Mark-up at normal LKR commercial rate to be appliform the debit to NOSTRO Account or PAD Lodgment whichever is earlier till the		per Credit Line is to be calculated from the date of debit to Nostro Lodgment whichever is earlier till the date of retirement, after sh margin, if any. off Approval, Mark-up at normal LKR commercial rate to be applied
с.	Late Payment Charges on Import LC's		Up to USD 50,000/- LKR 5,000/- Above USD 50,000/- LKR 10,000/- Murabaha Rate + 2% or AWPLR + 2% which ever applicable
d.	Late Payment Charges on (Import Murabaha)		Up to USD 50,000/- LKR 5,000/- Above USD 50,000/- LKR 10,000/-
e.	SWIFT/Telex Charges	LKR 2,000/-	(Foreign Bills only)
f.	Postage Charges	LKR 100/-	(Local Bills only)
g.	Reimbursement Charges	USD 95/- USD 50/-	(If on beneficiary's account) (If on applicant's account)
	Commission @ 0.53% is to be recovered	d (once only)	ability is created due to nonpayment of any bill on maturity,
	Note: Bank reserves the right to change the mark-up rate from time to time prior to enter in any Murabaha/ Musawama contra		



<b>Collection Bills</b>	Collection Bills – Direct Documents				
a.	Charges	DP – 0.30% min LKR 5,000/-			
		DA – 0.35% min LKR 5,000/-			
b.	Correspondent Bank Charges	USD 25/- (If applicable)			
с.	SWIFT Charges	LKR 2,000/- or USD 15/-			
	SURRENDERED B/L				
а.	Charges	0.40% on invoice value – Minimum LKR 5,000/-			
b.	SWIFT	LKR 2,000/-			
DOCUMENTS	DOCUMENTS RETURNED UNPAID				
а.	All types of collections	LKR 5,000/- + Courier Charges			
<b>UNPAID DOCU</b>	UNPAID DOCUMENTS SAFE CUSTODY CHARGES				
a.	Re-instatement Charges after reporting	LKR 2,000/-			
	to the Controller of Imports				
b.	Documents transferred to other bank	LKR 1,500/- + courier Charges if applicable			

### LETTER OF GUARANTEES

Bank Guarantee Amount Range			
From	То	Per Quarter Charges or part thereof	
1	5,000,000	25,000.00	
5,000,001.00	10,000,000.00	50,000.00	
10,000,001.00	15,000,000.00	75,000.00	
15,000,001.00	20,000,000.00	100,000.00	



20,000,001.00	25,000,000.00	125,000.00
25,000,001.00	30,000,000.00	150,000.00
30,000,001.00	35,000,000.00	175,000.00
35,000,001.00	40,000,000.00	200,000.00
40,000,001.00	45,000,000.00	225,000.00
45,000,001.00	50,000,000.00	250,000.00
50,000,001.00	55,000,000.00	275,000.00
55,000,001.00	60,000,000.00	300,000.00
60,000,001.00	65,000,000.00	325,000.00
65,000,001.00	70,000,000.00	350,000.00
70,000,001.00	75,000,000.00	375,000.00
75,000,001.00	80,000,000.00	400,000.00
80,000,001.00	85,000,000.00	425,000.00
85,000,001.00	90,000,000.00	450,000.00
90,000,001.00	100,000,000.00	475,000.00



a.	Guarantee Amendments Charges	LKR 3,000/-	
b.	Charges on Shipping Guarantee	0.135% on liability – Minimum LKR 5,000/-	
C.	Airfreight	110% margin – commission @ 0.135% of invoice value, same as above Schedule on Bank Guarantee Amount Range.	
d.	Cancellation of Shipping Guarantee transaction	LKR 5,000/-	
ADVAN	CE PAYMENT FOR IMPORTS		
Charges		0.2% of invoice value (minimum LKR 5,000/-)	
SWIFT Charges		LKR 2,000/-	
Foreign Correspondence Charges		Actual	
Endorsement Charges for Customs Purposes		LKR 4,000/-	
Open Account Payment		LKR 5,000/- + SWIFT Charges LKR 2,000/- for Payment Value upto USD 50,000/-	
		LKR 10,000/- + SWIFT Charges LKR 2,000/- for Payment Value over USD 50,000/-	
OUTWA	RD FOREIGN REMITTANCE		
Issuance of	of FDD, FTT from FC	Up to USD 10,000.00 – LKR 2,000.00	
A/C & ag	ainst LKR, in terms of Foreign Exchange Regulation	USD 25,000.00 – LKR 2,500.00 USD 50,000.00 – LKR 3,000.00	
		USD 75,000.00 – LKR 3,000.00 USD 75,000.00 – LKR 3,500.00	
		Above USD 75,000.00 – LKR 4,000.00	



SWIFT Charges	LKR 2,000/-
	Note. This commission will not be recovered where FC proceeds of Home Remittance are sent. However SWIFT cost will be recovered if more than one remittance per month.
Cancellation/ Stop Payment per instrument (FDD & FTT)	LKR 1,000/- + Drawer Bank Charges if any, Plus SWIFT
	Charges LKR 1,500/-
Issuance of Duplicate FDD	Normal Issuance and SWIFT Charges
INWARD REMITTANCES	
Inward MT103 & MT202	NIL

#### **EXPORTS**

	Exports Letter of Credit		
a.	Advising full L.C	(i) LKR 5,000/- or USD 25/- Flat	
		(ii) Plus courier Charges	
b.	Amendment Advising	(i) LKR 3,000/- or USD 15/- Flat	
		(ii) Plus courier Charges	
c.	Negotiation Bills Under Export LC's	0.30% (Minimum LKR 2,000/-)	
d.	Charges on ELC (FBN & FDBP)	0.20% (Minimum LKR 5,000/- or USD 15/-)	
e.	Late Payment Charges	25% per annum	
		Discount rate for F.C lending	
f.	Courier Charges	Local - LKR 500/- Flat	



		Foreign - USD 30/- or Actual whichever is higher
g.	Postage Charges	Local LKR 100/- Foreign LKR 500/-
	Realization	
a.	FDBC	Charges         - 0.20%           Minimum LKR 5,000/- or USD 15/-           Maximum LKR 10,000/- or USD 30/-           Courier USD 30/-
b.	TELEX/ SWIFT Charges	LKR 2,000/- or USD 15/-
c.	Transfer of Export LC's	<u>Charges</u> - 2% USD 25,000.00 – LKR 2,500.00 USD 50,000.00 – LKR 3,000.00 USD 75,000.00 – LKR 3,500.00 Above USD 75,000.00 – LKR 4,000.00
d.	Reimbursement payment to other local banks.	LKR 2,000/- (Flat)
e. f.	Transfer of export proceeds to other bank Documents- Returned Unpaid	LKR 2,000/- (Flat)         LKR 2,500/- per document Flat Plus charges of correspondent bank.



#### ACU PAYMENTS

a.	ACU payments routed through HBL Sri Lanka to	(i)USD 1000 & below – USD 10
	Local Banks	(ii)USD 1001 to USD 10,000 – USD 40
		(iii)Above USD 10,000 – USD 60

#### **DOMESTIC BANKING**

a.	Issuance of Cheque book	LKR 20/- leaf
b.	Inward Cheque return Charges	Due to Insufficient Funds LKR 4,000/- per return Due to Other Chargeable Reasons LKR 1,500/- per Return
		<ul> <li>Note: Stopped Cheques will be returned with the remark "Stop</li> <li>Payment" irrespective of the availability of the balance and Charges will be as follows</li> <li>Sufficient Balance - No Charges</li> <li>Insufficient Balance - LKR 3000</li> </ul>
C.	Inward Clearing Image of the Cheque	LKR 100/- Flat
d.	Outward Cheque return handling Charges	LKR 100/- per return
e.	Outward Clearing Physical Cheque Retrieval	LKR 1,000/- Flat
f.	Outward Clearing Image of the Cheque	LKR 200/- Flat



g.	Stop Payment	Placing Charges - LKR 1500/-
	Stop Payment Cancellation	LKR 500/-
h.	Standing Instruction-	
	1. Set up Charges	LKR 500/-
	2. Standing order Charges (will be recovered in addition to normal remittance Charges.)	LKR 200/- per transaction except deduction of finance installments
	3. Internal transfers	Internal standing orders (within HBL accounts) are exempted from Charges
i.	Monthly Service Charges	Exempted
j.	Duplicate Statement of Account	
	1. Up to one year	LKR 50/- per page
	2. Over one year	LKR 100/- per page
k.	Pay order-	
	1. Issuance	LKR 300/- Flat
	2. Cancellation	LKR 100/- Flat
	3. SLIPS	LKR 50/- Flat
1.	Charges on Purchase of Local Bills / Cheques /	Not Permitted under Sharia
	Pay Orders	
m.	Account Closing Charges	LKR 1000/- [If Account is opened within a year]
n.	RTGS Charges	LKR 400/-



0.	Postage Charges – Normal Post Registered Post	LKR 50/- or Actual Cost whichever is higher LKR 100/- or Actual Cost whichever is higher
p.	<b>Balance Confirmation Certificate</b>	LKR 500/- Flat
q.	Letters initiated upon Customer request (WHT, Embassy letters etc.)	LKR 500/- Flat
r.	Dormancy Charges	Exempted

### **ADVANCES**

Study & Documentation Charges Fresh & Annual Renewal	Corporate Credit Proposals Limit Up to LKR 100M – LKR 5,000/- * Limit Above LKR 100M – LKR 10,000/- * The Charges will be communicated through letter of offer for Facilities with the Bank.
	*If any Government Taxes Apply
Late Payment Charges on Murabaha, & DM's.	2% + Over & Above the existing Profit rate / Rental will be applied



### **DEPOSIT FOR LOCKERS**

SIZE	<b>REFUNDABLE DEPOSIT</b>	ANNUAL RENT	
SMALL	LKR 75,000	LKR 3,000/-	
MEDIUM	LKR 100,000	LKR 5,000/-	
LARGE	LKR 150,000	LKR 7,000/-	
Break Opening Charges	Actual cost		
Late payment Charges on overdue rentals	10% over the Annual rental with the grace period of 30 days from the due date.		
Revised refundable deposits are applicable only for new contracts from 01 <sup>st</sup> January 2018 and all existing contracts as of 31 <sup>st</sup> December 2017 will			

continue to be as per previous SOC. Revised annual rent will be applicable for all."

### VISA DEBIT CARD CHARGES

a.	HBL Visa Debit Card	1.Issuance Charges	LKR 350/-
		2.Annual Charges	LKR 200/- (Charging from 2 <sup>nd</sup> year)
		3. Replacement Charges	LKR 200/-
b.	PIN Re-issuance	NIL	
c.	Balance Enquiry	1.HBL ATM	NIL
		2. Lanka Pay (Other banks ATMs in Sri Lanka using National Switch)	NIL
		3. VISA Net (Domestic)	NIL



		4. VISA Net (International)	NIL
d.	Cash Withdrawal	1.HBL ATM	NIL
		2. Lanka Pay (Other banks ATMs in Sri Lanka using National Switch)	NIL
		3. VISA Net (Domestic/Not connected with National Switch)	NIL
		4. VISA Net (International)	3% from the LKR Transaction Value
e.	Point of Sale (POS)	1.Local	2% of transaction amount as fuel surcharge only on fuel
	Transactions		bills.
		2.International	3% from the LKR Transaction Value
f.	Account to Account Transfer	Within HBL network – NIL	
g.	Mini Statement through ATM	NIL	

h.	Account to Account Transfer - CEFTS	Within HBL Network	NIL
	Fund Transfers effected through	<ol> <li>Internet Banking</li> <li>Mobile Banking</li> <li>ATMs of Respective Member of CEFTS</li> </ol>	Rs. 30/-
	Fund Transfers	Effected over the Counter	Rs. 100/-
	Fund Transfers	Effected through ATMs of other Member CEFTS	Rs. 100/-



#### **INTETRNET BANKING / SMS ALERTS / E-STATEMENTS**

a.	Internet Banking	1. Joining Charges	NIL
		2. Annual Charges	NIL
b.	SMS Alerts	1. Joining Charges	NIL
		2. Annual Charges	LKR 400/- Flat
c.	E-Statements	1. Joining Charges	NIL
		2. Annual Charges	NIL

#### **Abbreviations**

LC	Letter of Credit	FBN	Foreign Bill Negotiation
PAD	Payment Against Documents	FDBP	Foreign Documentary Bills Purchase
FATR	Finance Against Trust Receipts	FDBC	Foreign Documentary Bills for Collection
BL	Bill of Lading	SLIPS	Sri Lanka Interbank Payment System
FDD	Foreign Demand Drafts	RTGS	Real Time Gross Settlement
FTT	Foreign telegraphic Transfer	CEFTS	Common Electronic Funds Transfer System

#### • Note : All Late payment Charges & Forced Charges will be parked at Charity Funds.



#### **RECOMMENDED**



FATHIMA ZAHARA M Head of Finance





For



SIRAJ-NAJUBUDEEN Shariah Advisor HBL SL Islamic Banking



RENOZA SHERIFF Manager- ADC

no involvement in deciding rates. from compliance view only.

HASITHA GANEGAMA Head of Compliance

SUMEDHA ALAHAKOON DGM Corporate Banking



BRIAN JOSEPH Head of Treasury

For

HARINDA C. PERERA Head of Retail and Consumer Finance



THAR QUE JAMALDEEN Head of Remedial Management & IBU

Approved WAJID ALI SHAH IONAL GENERAL MANAGER HABIB BANK LIMITED IKA & MALDIVES WAJID ALI SHAH RGM Sri Lanka / Maldives