

# TABLE OF CONTENTSSCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED)EFFECTIVE FROM JANUARY 01, 2020 TO JUNE 30, 2020

	International Banking	
Part		Page No
А	Imports	1-3
В	Exports	3-5
С	Foreign Currency Remittances (Outward / Inward)	5
D	Other Charges on Foreign Exchange Transactions	5 - 6
	Domestic Banking	
Е	Remittances	7-8
F	Bills 1- Collection	8-10
	<ul><li>2- Inland Letter of Credit</li><li>3- Purchase of Bills, Cheques etc.</li></ul>	
	4- Documentary Bills drawn against Inland Letter of Credit	
G	Finances / Advances         A. Project Finance         B. Working Capital Loans / Advances / Auto Lease (other than Consumer Finance) and Commercial Lending         C. Swift Finance         D. HBL Small Business Finance         E. HBL POS Finance         F. Leasing Finance – (Machinery)         G. Rural Financing         H. Other Charges on Advances	10-12
Η	Consumer Finances1- HBL Car Loan2- HBL Home Loan3- Personal Loans4- HBL Credit Cards5- HBL Insurance Scheme6- HBL Salary Plus	13-14
	Standing Instructions Charges	14
J	Sale & Purchase of Securities, Safe Custody of Articles in Safe Deposits	14-15
K	Guarantees	15-16
L	Miscellaneous Charges	16-19
М	1-HBL Debit Card (ATM Card) 2-HBL Cash Mehfooz 3- HBL Pardes Card 4- Merchant Acquiring (POS)	19-21
N	<ul> <li>HBL Alternate Delivery Channels (ADC)</li> <li>1- ATM Charges</li> <li>2- HBL Phone Banking</li> <li>3- HBL Internet Banking/ HBL Mobile</li> <li>4- HBL Branchless Banking / Konnect by HBL (Charges are inclusive of FED)</li> </ul>	21-24
0	Dispatch / Communication Charges	24
Р	Investment Portfolio Securities (IPS)	24
Q	Investment Banking	24
R	Bank Charges for Govt. Business	24
S	Exemptions	25

### HBL SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020

JANUARY 1, 2020 10 JUNE 30, 2020					Applie	
	Description	INTERNATIONAL		arges		
rt-A	IMPORTS	In the second se				
	Sight/DA Letter of Credit Opening Commission.	Annual volume during a calendar year	1st Qtr or part thereof	Each sub Qtr or part thereof.	Minimum Amount per LC	
a		Upto Rs.25 M	0.40% Per Quarter	0.25% Per Quarter	Rs.2,000/- per LC	
b		Exceeding Rs. 25 M to Rs.50 M	0.35% Per Quarter	0.20% Per Quarter		VI
c		Exceeding Rs. 50 M to Rs.100 M	0.30% Per Quarter	0.20% Per Quarter		YE
d		Above Rs.100 M	Negotiable Per Quarter	Negotiable Per Quarter		
e	Plus : Swift Charges Rs. 1,500/- Flat Courier Charges Rs.1,500/- Flat p	er item	•	•		N
f	Note:- a) (i) If concessional rates are a para # (ii) below, otherwise full rate sh (ii) Projected Annual Volume to be asc (iii) Commitment letter to be obtained i volumes at the end of the year. (iv) Branches on the basis of TI Report due to shortfall in the volume of Busin (v) Recovery of commission, if any, du (vi) Any waiver will be approved by re	all be charged. ertained and approved by For from the customer for recover 2-00A will monitor Import 2ss. e to shortfall in volumes of	unctional Head. ering "Difference" in Business against cor	commission arising out	of shortfall in business er Commission if any	
	Note:-b) If party makes payment of	(i) Commission in lieu of e	-	vill be recovered plus		YE
	Import Bill in Foreign Currency in which LC was opened.	Handling Charges Rs.800/- (ii) Commission @ 0.12%		Foreign Exchange Cover	provided by the client is	YI YI
		through another Bank plus		0 0	provided by the chefit is	YI
	Note:-c) Additional Charges Rs.800/- F applicable when Customer arranges rer			ate to the remitting bank.	This charge will be	YI
	Note:-d) Where the Importer deposits 100% Cash Margin at the time of opening of L/C, rate of opening commission may be reduced by 0.05%.				ission may be reduced	YI
	Note:-e) L/C Commission will also be forward cover to the customer after ope		C period due to exch	ange rate fluctuation by	virtue of providing	YI
g	L/C opened under ''Supplier Credit'', ''Pay As You Earn Scheme'' - for period over one year.	0.40% per quarter or par opening of L/C, commissi payable thereon for the p commission is to be recov per Schedule of Charges	on to be charged or eriod from the date rered on six monthly	a full amount of L/C lia of opening of L/C unti- basis on outstanding/	bility plus interest l its expiry. Thereafter,	YE
h	L/C opened under "Deferred Payment" - for period over one year.	0.40% per quarter or part tl opening of L/C, commissic date of opening of L/C unti basis on outstanding/ reduc	on to be charged on f il its expiry. Thereaft	ull amount of L/c liabilit ter, commission is to be r	y for the period from the recovered on six monthly	YE
i	In case of L/G undertaking to be issued favouring SBP for providing forward cover exchange risk under Suppliers /Buyers Credit "Pay As You Earn Scheme" and "Deferred Payment" L/C on behalf of applicant.	L/G commission to be char Minimum Rs.2,000/-	rged @ 1.6% per ann	um on reducing liability		YE
j	Non-Reimbursable Letters of Credit under Barter / Aid/ Loans & Authorization to Pay.	1.0% for first quarter and 0 Rs.1,500/-	0.30% for each subse	quent quarter or part the	eof. Minimum	YE
	REVALIDATION CHARGES Revalidation Commission for expired	(i) Commission to be recov	vered from the date o	f last expiry of L/C uptil	new expiry date at rates	YE
	L/Cs revalidated	<ul> <li>(i) Commission to be recovery applicable in case of openi (L/C commission will be c: on the date of revalidation)</li> <li>(ii) Revalidation commissis amount on acceptance by the negotiating/opening bank's</li> </ul>	ng of fresh L/C as in alculated on the amo ). on will be charged fo he applicant upon su	(1) above. unt of liability as per Exo or one quarter, minimum	change Rate prevailing as in (1) above on bill	
	TRANSFER OF L/C	The second s	(			
	TRANSFER OF L/C Transfer of L/C to New Beneficiary	Transfer commission at ra as in (1) above. Minimum Note:- In case where expire	Rs.1,500/-			YE

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Description Charges 4 **Registration of Import Contract** With SBP in respect of Private Foreign YES Registration of Import Contract a Currency Loan obtained by borrower in Handling charges Rs.6,000/- Flat Pakistan from Foreign lenders Rs.1,000/- per application flat for LC upto Rs.1 M YES Issuance of certificate regarding h opening of LC for registration of Rs.1,500/- per application flat for LC over Rs.1 M contract with another Bank for booking of forward exchange cover at Importer's request. Contract Registration Fee other than 'a above Upto Rs.75 Million YES i 0.20% Minimum Rs.2,000/- irrespective of import volumes. Over Rs.75 Million Negotiable - (To be approved by Functional Head) - Minimum Rs.1,500/-Registered Contract Amendment Flat Charges Rs.1,200/- If amendment involves increase in amount then Commission will YES d Commission be charged @.0.18% as mentioned above. Note: For Expired Contract Revalidation:- In addition to amendment charges, revalidation commission will be charged as per clause 4c (i) above. 5 L/C Amendment Charges YES L/C Amendment Charges Rs.1,400/- Flat per transaction or commission under items (1) or (2) or (3) above, if а amendment involves increase in amount and/or extension in period of shipment. Plus : Swift Charges Rs. 600/- Flat NO Courier Charges Rs.1,500/- Flat per item Extension in maturity of Usance Bills Service charges Rs.1,500/- Flat per bill. YES under L/C / Contract 6 L/C Retirement Charges Mark-up Mark-up rate as per Credit Line in PKR is to be charged from the date of debit to NOSTRO а Account or PAD Lodgement whichever is earlier till the date of retirement, after adjustment of cash margin, if any. In case of One Off Approval, Mark-up at Contractual rate to be applied from the debit to NOSTRO Account or PAD Lodgement whichever is earlier till the date of retirement, after adjustment of cash margin, if any b In addition to mark-up as per 6(a), Commission is to be charged as under: If retired within 10 days from the date No Commission i of lodgment YES ii If retired within 15 days subsequent to @ 0.20% on purchase price. the period at (i) above. iii If retired within next 15 days after the @ 0.25% on purchase price. YES period mentioned at (ii) above. If retired after 40 days after the period @ 0.35% on purchase price. YES iv mentioned at (iii) above. Import documents received Directly / Handling Charges Rs.2,000/= per shipment. YES Indirectly from the suppliers by the Applicant / Bank without registration of contract and payment made thereagainst. Note a):- Mark-up would not be charged during the intermediary period of negotiation and retirement, if 100% Cash Margin is provided to the Bank at the time of opening of L/C. Please also note that where the importers deposit 100% Cash Margin prior to the date of negotiation, no mark-up will be charged on the Import bill during the intermediary period of negotiation and retirement, but where 100% cash margin has not been deposited, Markup as per Credit Line will be charged after adjustment of cash margin if any. If a party deposits 100% margin after the date of negotiation but before the date of lodgement of documents, Mark-up as per Credit Line will be charged from the date of negotiation till the date of deposit of 100% Cash Margin Note b):- No mark up will be charged from the date of negotiation till the date of lodgement of documents received under Import L/Cs, where the payment as per reimbursement arrangement is made to the Negotiating Bank only on lodgment of the documents Note c):- (i) In case of forced PAD / Liability is created due to non payment of any bill on maturity, commission @ 0.45% is to be YES recovered (once only) Minimum Rs.2,500/-(ii) In addition to commission at Note c(i) Mark-up with penalty as per Credit Line will be applied from the date of maturity / creation of forced liability until date of final payment. In case of One Off Approval, in addition to commission at Note c(i) mark-up at normal commercial rate with penalty is to be applied from the date of negotiation till the date of retirement, after adjustment of cash margin, if any. (a) Rs.1,500/- Flat per bill to be charged at the time of retirement of bills. YES If bills are to be drawn at usance сi under L/C other than Pay As You YES (b) Extra Commission @ 0.15% Minimum Rs.1,000/- per month is to be recovered/ charged for Earn Scheme and Suppliers/ Buyers the usance import bills for any period beyond validity of L/C. Credit and Deferred Payment L/C (Note:- Commission will be recovered after expiry of L/C in advance on quarterly basis if on yearly basis. usance period of a bill is beyond 179 days). Negotiable (To be approved by Functional Head). YES D/A Commission for bills drawn under ii L/C if business exceeds Rs 250 M (P.A.) Discrepancy in L/C Documents:-If discrepancies are found by CTP in import L/C documents, US\$ 75/- will be claimed from YES d negotiating bank as per standard clause being stipulated in all L/Cs.

HB

	SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020 Description Charges				
		1	Ch	arges	
7		L/C Cancellation Charges L/C cancellation charges	() D. 2.000/ El.(		VEC
		L/C cancellation charges	(i) Rs.2,000/- Flat		YES
0		Coult Descet Channes	(ii) Plus Swift charges Rs.500/-		NO
8		Credit Report Charges Credit report on Foreign Suppliers/	(i) Actual		NO
		Buyers.	(ii) Plus Swift charges - Rs.500/-		NO
		Duyetsi		nal agencies, actual Plus Swift Charges - Rs.500/-	110
			or Courier Charges - Rs.1,500/- to be recovered		
9		FIM			
	а		ort Documents under Sight L/C by keeping the	Consignment under Pledge (FIM):-	
	i	Arrangement of Facility	Nil		
	ii	On one time Request.	@ 0.55% of Bill Amount		YES
	iii	Due to Forced Clearance	@ 1.20% of Bill Amount		YES
	b m				163
	i	Handling charges of D.A L/C Consignr Arranged at the time of opening of	@ 0.35% of Bill Amount		YES
	1	D.A L/C.	@ 0.35% of Bill Amount		1 ES
	ii	One time facility to customer on his	@ 0.55% of Bill Amount		YES
	п	request where Bank is not agreeable to	© 0.35% of Bill Allount		11.5
		deliver documents on D.A basis due to			
		Forced PAD outstanding or any over			
		dues in the account.			
	iii	Where customer fails to accept	@ 1.20% of Bill Amount		YES
		documents on first presentation &			
		Bank is forced to clear the Consignment & keep in Bonded			
		warehouse.			
0		Import Bills returned unpaid.			
		Import Bills returned unpaid.	Handling charges US \$ 100/- or equivalent in F	ak Rupees.	YES
			Plus Courier charges Rs.1,800/- and any oth	er charges from Beneficiary Bank for return of	NO
			un-paid bills.		
			Note: a) If documents received pertain to other	Handling Charges US \$ 40 Plus Courier Charges	YES
			banks in Pakistan or are sent to them on the	of Rs.250/-	
			instructions of the forwarding Bank.		
			Note: b) If forwarding Bank authorizes us to	Handling Charges of Rs.2,000/- to be recovered	YES
			deliver documents free of cost	from Drawee.	
1		Documentary Collection			
	а	Import Collections:- Documentary	Sight Rs.1,200/- Flat		YES
		on Sight & Usance basis	0	part thereof (from the date of lodgement until	
		5	payment) Minimum Rs.1,200/-		
			Note: If usance bills lodged and retired on th	e same day Rs.1,200/- Flat will be recovered.	
	b	Consignments.	0.1% Minimum Rs.1,000/- irrespective of impo	ort volumes.	YES
	с	Import against Advance payment to	(i) Rs. 1.500/- Flat at the time of remittance		YES
		suppliers.(Without L/C).	· · · · · · · · · · · · · · · · · · ·		
	d	Handling charges against payment of	(i) Handling charges Rs.1,500/-		YES
	u	import bills from the proceeds of FCF	(i) Handling charges KS.1,500/-		11.5
		(Foreign Currency Financing) where			
		L/C is established and shipping	(ii) Plus Swift Charges Rs.500/-		NO
		documents are received at another	(a) Fias Gwitt Charges R5.500/-		110
		Bank.			
2		Reimbursement Charges			
4		Reimbursement charges	At Actual		NO
		(Payable to reimbursing Banks)	a na notuai		NO
_					
3		Other Import Related Charges			
	а	Issuance of freight certificate for	Rs.1,000/- Flat		YES
		import on FOB basis.			
	b	Service charges against import	@ 0.15% Minimum Rs.1,500/-		YES
		transactions i.e. Import Bills/PAD /			
		Collection / Direct Documents/			
		Advance Payment.			
	с	Delivery Order issued for release of	Rs.2,000/- Flat		YES
		AWB consignment in absence of			
		original documents.			
	d	Expenses recovery protest / Legal	At Actual		NO
	-	charges			
р	art-B	EXPORTS			
1		L/C Advising			
	а	Advising L/C	(i) Rs.2,000/- Flat		YES
1	a	A C C		ithin aity) on Bo 250/ (in and a finite it)	
•			(ii) Plus Courier Charges Rs.150/- (in case of w	(in case of intercity) or Ks.250/- (in case of intercity)	NO
	_		() D 4 000/ E		
-	b	Export L/C Pre-Advice.	<ul><li>(i) Rs.1,000/- Flat</li><li>(ii) Plus Courier Charges Rs.150/- (in case of w</li></ul>		YES NO

HBI

	SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM         JANUARY 1, 2020 TO JUNE 30, 2020         Description         Charges					
		Description	Charges			
2		Amendment Advising.				
		Amendment Advising.	<ul> <li>(i) Rs.1,000/- Flat</li> <li>(ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity)</li> </ul>	YES NO		
		Negotiation				
	a	Negotiation of Rupee Bills under Export LCs.	@ 0.25% Minimum Rs.1,000/-	YES		
ľ	b	Export bill realized through FCY account	@ 0.12% Minimum Rs.1,500/-	YES		
	c	Charges for Exports to Afghanistan against deposit/surrender of FCY Notes.	@ 0.45% Minimum Rs.3,000/- The charges mentioned at Part-C (B) 1 (e) will not be applicable here.	YES		
	d	Export Development Surcharge	Rs.80/- Flat per transaction	YES		
ľ	e	Negotiation Charges (FCY L/C's):-				
F	i	Clean Documents	Rs.1,000/- Flat	YES		
	•		Plus Courier Charges Rs.1,500/-	NO		
F	ii	Discrepant Documents	Rs.2,000/- Flat	YES		
		-	Plus Courier Charges Rs.1,500/-	NO		
		commitment of annual export business recoveries made in December.	siness volume on Group Basis is above Rs.25 M, with the approval of Functional Head. If volume above Rs.25 M is not fulfilled then normal negotiation rates will be applicable and			
ļ	f	Documents—Returned Unpaid	Rs.600/- Flat per document plus charges of Correspondent Bank, if any.	YES		
		Confirmation Confirmation/Acceptance	These charges will be approved on case to case basis by Financial Institutions - Global Trade Services (FI-GTS). Please refer Note No.7 (Last Page)	YES		
		Transfer of L/Cs.				
		Transfer of Export L/Cs.	Rs.1,500/- Flat	YES		
T		Reimbursement				
		Reimbursement payment to other local banks from Non-Resident Rupee A/c.	Rs.1,000/- Flat	YE		
Ť		Processing of Documents under L/C				
		restricted on other Banks				
		Where documents are sent to other banks for negotiation under restricted L/C.	Rs.1,000/- Flat	YES		
ľ		Handling of Duty Draw - Back Claims				
	а	Handling of Duty draw back claim	0.25% minimum Rs.1,000/- per submission to SBP.	YES		
	b	Handling the processing of 6% R&D support claims to SBP.	0.25% minimum Rs.1,000/- per submission to SBP.	YES		
		NOC Issuance / Documents				
-	a	Transferred Transfer of export proceeds to other Bank.	Commission @ 0.12% Minimum Rs.1,000/- Maximum Rs.7,000/-	YES		
ŀ	b	ERF – NOC for Entitlement	Rs.1,200/- ( Flat) per case	YES		
F	c	Charges for registration of contract for	Rs.1,200/- (Trat) per case	YES		
	ĩ	Export of Raw Cotton with State Bank of Pakistan and subsequent handling of shipping documents for return of Bank Guarantee from State Bank of Pakistan.				
	d	Preparation of substitution case in export re-finances.	Rs.1,500 /- Flat	YES		
ŀ	а	Collections Foreign Cheques/ Drafts/ FTCs	(i) 0.12% Minimum Rs.200/- Maximum Rs.1,200/-	YES		
l	-		(ii) Plus Courier Charges - Rs.150/- Flat	NO		
	b	Foreign Documentary Bills for Collection (on which Bank does not earn any Exchange difference).	@ 0.20% Minimum Rs.1,000/- Maximum Rs.2,000/-	YE		
ŀ	с	FDBC where Bank earns exchange difference.	Rs.500/- Flat Per Shipment	YES		
	d	Transfer of export bill lodged under collection to other banks and Transfer of Form-E before lodgement of shipping documents or cancellation of Form-E.	Rs.1,200/- Flat	YES		
Γ	e	Service charges against Export	0.13% minimum Rs.1,000/-	YES		
		Documents sent on collection basis where payment cover is already received in our NOSTRO A/C. (Other than Advance Payment)	(i)Note:- The Bank will recover upfront Courier charges from Exporters - Rs.1,500/- at the time of dispatch of documents or Courier charges as per Exporter's agreement with Courier Company. Exporters will have to produce copies of such agreements with Courier companies which are on Bank's panel.	NO		

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description 11 Advance Payment Charges 0.10% minimum Rs.1,000/-YES Handling Charges against advance payment received for export Part C FOREIGN CURRENCY REMITTANCES OUTWARD: Issuance of FDD from FC A/C & @ 0.25% Minimum Rs.1,000/-YES a-i 1 against PKR as per Foreign Exchange Plus Swift charges Rs.500/-NO Regulations. Note:- This commission will not be recovered where FC proceeds of Home Remittance are sent as ettlement to the beneficiary's bank Free issuance of FDD for HBL at Work Account Issuance of FFT from FC A/C & @ 0.25% Minimum Rs.750/-YES a-ii against PKR as per Foreign Exchange Plus Swift charges Rs.500/-NO Regulations. Note:- This commission will not be recovered where FC proceeds of Home Remittance are sent as settlement to the beneficiary's bank Commission Charges are to be waived for HBL at Work Account but SWIFT Charges will apply & should be deducted Special remittances in respect of Service charges Rs.1,000/- per case in addition to normal remittance charges under 1(a) above. YES b Shipping Freight, Dividend, Advertisement etc. Local Foreign Funds Transfers (LFFT) с LFFT within the same Branch or to any Branch within the same city, irrespective Free of amount Intercity LFFT 0.10% Depending on the currency in which transfer is Minimum - US\$ = 5/being made GBP = 3/-YES Euro = 4/-CNY = 20/-Decimal charges will be rounded down Note: Free Intercity LFFT for HBL at Work Account FFT/FDD d Rs.500/- Plus Drawee Bank Charges if any YES Cancellation Charges / Stop Payment i per instrument. Plus Swift charges Rs.500/-Normal Issuance Charges under 1(a) above. NO Issuance of duplicate FDD YES е Plus Swift Charges - Rs.500/- for additional message. NO В INWARD: 1 а Home Remittance Nil FCY Commercial / Home Remittances Nil b Service charges on payment of all @ Rs.0.15% Minimum Rs.500/- Maximum Rs.4,000/-YES с Inward Foreign Remittances (other than Plus Courier Charges Rs. 150/-Home Remittances) to beneficiaries NO maintaining accounts with other Banks. Free if the deposit remains in the FC Account for 14 days. Remittances, Outward TT Through YES d otherwise commission @ 0.25% (in FCY or Pak Rupees). debit of accounts, Foreign Outward Minimum Rs.300/-Drafts. Note: These Charges will be applicable only on the amount remitted / withdrawn within 14 days from the FCN amount deposited in the FC Accounts. OTHER CHARGES ON FOREIGN EXCHANGE TRANSACTIONS Part D Correspondents' charges, if any, will At actual NO 1 be recovered. Foreign bills sent for collection 2 Rs.500/- Flat Plus Correspondent Bank's Charges, if any YES Plus Swift charges Rs.500/- if applicable. returned unpaid. NO Inward collections received (relating 3 US\$ 5/- for collection upto US\$ 1,000/-US\$ 15/- for collection above US\$ 1,000/to F.C A/c) from abroad or local YES banks/ branches & where payment is demanded in Foreign Currency. Plus Swift charges Rs.500/-NO 4 Clean Inward Foreign Collection Ish-N Cheque Return Charges (To be Sindh-Y Puniab-Y charged for sending back cheque to Bal-Y US\$ 20/- (To be recovered from Collecting Bank) Collecting Bank through DHL). KPK-Y AJK-N Fata/Pata-N Inward cheques received from local Commission @ 0.15% Minimum Rs.250/-5 YES branches, up-country branches or local Plus Swift charges Rs.500/-NO banks for payment in Pak. Rupees (Convert the relevant Foreign Currency at the buying rate) Issuance of Proceeds Realization Rs.500/- Flat per certificate. YES 6 Certificate, if transaction is older than one year. 7 Duplicate Proceeds Realization Rs.1,000/- Flat per certificate. YES Certificate. Standing Instruction Charges in US\$ 5/- per transaction plus actual remittance charges as applicable. YES 8 Foreign Currency A/c.

HBL

### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020

	SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020				
9	Debit Authority Issuance Charges				
	Currency	Current Refund Charges			
	SAR	50.00	NO		
	CAD	20.00	NO		
	EUR	20.00	NO		
	DKK	110.00	NO		
	USD	20.00	NO		
	GBP	15.00	NO		
	AED	75.00	NO		
	SGD	20.00	NO		
	AUD	20.00	NO		
	NOK	150.00	NO		
	SEK	150.00	NO		
	CHF	20.00	NO		

### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020

HBL

			CHARGES (EXCLUS ANUARY 1, 2020 TO .	SIVE OF FED) EFFECTIVE FR IUNE 30, 2020	OM	FED/ST Applicab
		Description	DOMESTIC PA	Charges		
Pa	art E	REMITTANCES	DOMESTIC BA	NKING		
1		Issuance of Banker's Cheque				
	а	Through A/c		Rs.330/- Flat		YES
		Note:-Charges for issuance of Banker' fee/dues or Rs.25/- per instrument*, w *Charges amount should not exceed R	hichever is less.	/dues in favour of Educational Institutions, I	HEC/Board etc. 0.50% of	YES
	b	For Cash Management customers, Cha	<u> </u>	nt with them.		
	с	Cancellation of Bankers Cheque	Rs.240/- Flat			YES
			BARDANA (Jute Bags) or (ii) Issued in favour of Gov Purchaser on recommendat (iii) Issued in favour of Edu	rges on Banker's Cheque : istry of Food, Government of Pakistan, as a ly during wheat procurement season. /ernment Departments as Security Deposit a ion of the same Government Department. ucational Institutions, HEC/Board etc. der is exempted from these charges		
Ī	d	Issuance of Replacement, in case of	Same as Banker's Cheque i	ssuance charges		YES
		lost Banker's Cheque	Terms & Conditions apply			I Eð
	e	Courier Delivery of Banker's Cheque	Rs. 250/-			NO
	Call De	posit Receipt (CDR)	1			
t	а	Issuance from Account	Rs. 200/-			YES
l	b	Cancellation of CDR issued from Account	Rs. 240/-			YES
	c	Issuance of Duplicate CDR issued from account	Rs. 240/-			YES
		Special Pre-printed Drafts for CMD Customers INTER BRANCH ONLINE TRANS		s or as per agreement by CMD with the cus	tomer.	YES
t		Product	Transaction	Charges	Payable By	
	а	Deposit (Cash)	(i) Within City	Free	Depositor	YES
ŀ		Note:- i) Freedom account is exempted	(ii) Inter city	Rs.380/- Flat		
ŀ	b	Withdrawals (Cash)	(i) Within City Upto	Free		
			Rs.500,000/- per day (ii) Within City Over Rs.500,000/=	0.15% of the transaction amount with Minimum Rs.600/-	_	
			per day (iii) Inter-city upto	Rs.370- Flat	Account Holder	YES
			Rs.500,000/- per day (iv) Inter-City Over Rs.500,000/=	0.125% of the transaction amount with Minimum Rs.600/-	-	
ļ		Channe Danaite	per day	Proc		
	с	Cheque Deposits (HBL Cheque - For credit to HBL Account)	(i) Within city and within the Catchment area of One Clearing House	Free		NO
			(ii) Inter city	Free	-	
ł	d	Non-HBL Cheque deposited in local	(ii) Inter city	1100		
		clearing and funds credited to HBL Inter-city Branch Account		Flat Rs.400/-	Beneficiary	YES
	e	Local Funds Transfers (LFTs) Online Funds Transfer / Cross Branch Transfers	(i) Within city and within the Catchment area of One Clearing House	Free	Account Holder	YES
			(ii) Inter city	Flat Rs.250/-		
		Note : HBL Cheque to be obtained from				
		Note:-1 (a) Where link is down, remitt (b) All on-line transactions should be (i) Islamabad & Rawalpindi (ii) Chenab Nagar (Rabwah) and Chin (iii) Khushab & Jauharabad	treated as within city between	0		
		Note:-(2) (a) As per HOK instruction collected through Online facility inste-		at Branch Counters which are drawn on Mi	sys Branches must be	
		(b) Collection of Non HBL Cheque R recovered.	s.300/- Flat (Plus FED) when	re NIFT facility is available otherwise Norm	al OBC Charges are to be	YES
		Note:-(3) Cash Management as per ag				YES
		Note:-(4) Cash Management as per Sc Note:-(5) No service charges shall be		written agreement is available. siting fee directly in the Fee Collection Acc	count of the Educational	YES
		Institution through Cash Deposit / LF	Γ / IBTS / Cross Branch Tran	· ·		
		HumWatan Accounts are exempted from	om charges mentioned in poi	nt-4(b & e)		
		Note:-(7) All charges pertaining to inte fund transactions.	ercity runds transfers under the	his section will be exempted in case of sales	or third party mutual	

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description 3rd Party Funds Transfer using SBP's, RTGS System - MT 103 Facility 5 Threshold amount of 3rd Party Funds Transfer through RTGS via MT-103 is Rs. 1 Million Charges Payable to \*HBL Share of Charges Total Charges to be SBP Per Funds Outflow Transaction Time Window Per Transaction (PKR) recovered from Transaction (PKR) G.L.Code-9914049 Customers (PKR) G.L.Code-9903187 9:00 AM to 1:30 PM Rs. 200/-Rs. 20/-Rs. 220/-Monday to Friday 1:30 PM to 3:00 PM Rs.300/-Rs. 30/-Rs.330/-YES 3:00 PM to 4:00 PM Rs. 500/-Rs. 50/-Rs. 550/-Funds In-flow NIL \*Note: FED/ST is applicable on HBL's share of charges only. 6 3rd Party Funds Transfer using SBP's, RTGS System - MT 102 Facility Threshold amount of 3rd Party Funds Transfer through RTGS via MT-102 is Rs. 100,000/ Charges Payable to HBL Share of Charge Total Charges to be SBP Per Funds Outflow Transaction Time Window Per Transaction (PKR) recovered from Transaction (PKR) G.L.Code-9914049 Customers (PKR) G.L.Code-9903187 Rs. 25/-First Batch 12:00 PM Rs. 25/-Rs. 50/-Monday to Friday YES 2nd Batch 3:30 PM Rs. 25/-Rs. 25/-Rs. 50/-Funds In-flow NIL \*Note: FED/ST is applicable on HBL's share of charges only. BILLS Collection: Documentary @ 0.40% Minimum Rs.1,000/-YES a (ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity) NO Clean (including cheques/ dividend @ 0.25% Minimum Rs.300/- Maximum Rs.10,000/-YES b warrants/ drafts etc.) (ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity) NO No charges on LBC i.e. proceeds of other banks cheques collected in cash OR routed through account maintained with local NBP branch and vice versa. Cheques received for collection @ 0.25% Minimum Rs.500/- Maximum Rs.10,000/ YES с directly from other Banks (ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity) NO Charges for US\$ drafts / cheques d Rs.350/- per instrument. Flat YES presented in clearing. Intercity clearing through NIFT Rs.350/- per instrument. Flat YES е No charges for transactions between following twin cities:-(i) Rawalpindi & Islamabad. (ii) Chenab Nagar (Rabwah) and Chinniot. (iii) Khushab & Jauharabad. No charges within Catchment Area of NIFT in All Regions, if clearing is handled as local clearing and not as intercity clearing. (iv) HBL Freedom A/c holder is exempted from these charges f Urgent collection of local cheques for Rs.500/- per collection. YES Rs.500,000/- and above Rs 500/- Flat Isb-N g Returning Charges for Intercity Sindh-Y Clearing / Collection (Documentary Punjab-Y Clean) Bal-Y KPK-Y AJK-N Fata/Pata-N (ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity) Only NO for OBC 2 Inland Letter of Credit Upto Rs.25 M 0.40% per quarter Minimum Rs.2.000/-Opening Commission а Exceeding Rs. 25 M to 0.35% per quarter per LC Rs.50 M YES Exceeding Rs. 50 M to 0.30% per quarter Rs.100 M Above Rs.100 M Negotiable Per Quarter Plus Swift Charges Rs.500/- Flat NO Courier Charges Rs.150/- (in case of within city) or Rs.250/-NO (in case of intercity) Note: Charges negotiable on case-to-case basis under approval of Functional Head YES Amendments charges without increase Rs.1.500/- Flat b in amount Rs.1,500/- per transaction or Commission as per (2a) above, in case of increase in amount or YES Involving increase in amount and / or с extension in period of shipment. extention in validity of LC.

HBL

	SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020         Description       Charges         d       Extension in maturity of Usance Bills				
		-	-		
	d	Extension in maturity of Usance Bills	Service charges Rs.1,000/- Flat per bill	YE	
	e	Cancellation Charges.	Rs.1,500/- Flat	YE	
	ç	(Cancellation with mutual consent of Bank & Customer/ Beneficiary)			
	f	Advising / Amendment Charges.	Rs.1,500/- Flat	YE	
			(ii) Plus Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity)	NO	
	g	To add Confirmation on LC Charges	As per Credit Risk (to be approved by FID).	YE	
	h	Handling commission on inland import collection bills at opening end.	Rs.600/- Flat per collection.	YE	
	i	Handling of discrepant documents	Rs.1,500/- Flat	YE	
		Purchase of Bills, Cheques etc.	K3.1,500/~1 lat	IL	
	а	Documentary Bills other than those	Same charges as for collection cited at 1(a) above	YE	
	u	drawn against Letters of Credit	Plus Mark-up as per Credit Line from the date of purchase to the date of payment. In case of One Off Approvals, Mark-up at normal Commercial rate is to be applied from the date of purchase to the date of payment.	YE	
	b	Clean Bills (Cheques, Drafts etc)	Same charges as for collection cited at 1(b) above	YE	
	2	· · · · · · · · · · · · · · · · · · ·	Plus Mark-up as per Credit Line from the date of purchase to the date of payment. In case of One Off Approvals, Mark-up at normal Commercial rate is to be applied from the date of purchase to the date of payment.		
			Note:- Salary cheques issued by Controller of Military Accounts are exempted from charges cited at 1(b) and 1 (f) above and markup. However, Courier Charges Rs.150/- (in case of within city) or Rs.250/- (in case of intercity) are to be recovered.		
-	i		land (Inter City) 50/- per item / Courier charges Local (within city) Rs.150/- Inland (Inter-city)	NC	
		-	n collection of each instrument (whether clean or documentary).	NO	
	ii	Collecting Bank's Charges and Swift /		NO	
	с	Mark-up shall be applied as under on b			
	i	If retired up to 21 <sup>st</sup> day from the date of purchase.	Mark-up as per Credit Line on Actual Finance. In case of One Off Approval, Mark-up at normal Commercial rate on Actual Finance is to be applied.		
	ii	If retired during next 210 days.	Mark-up as per Credit Line on Actual Finance. In case of One Off Approval, Mark-up at normal Commercial rate on Actual Finance is to be applied.		
			Plus Bank's commission @ 20 paisas per Rs.100/-	YE	
	iii	Storage Charges.	i) No charge, if cleared within 3 days of its receipt by the branch.		
			ii) Rs.2 per packet per day – Minimum Rs.200/-	YE	
D	ocume	entary bills drawn against Inland Lett	ters of Credit.		
	4.1	SIGHT BILLS			
	a	At Negotiating End			
	i	Negotiation Commission	Commission @ 0.55% Minimum Rs.600/- Plus Markup as per Credit Line or normal Commercial rate from date of Negotiation till realization.	YE	
	ii	Collection charges (Inland L/Cs)	Rs.800/- Flat	YE	
	iii	Collection charges for restricted L/C (where negotiation is restricted to some other Bank and presented to us for forwarding).	Rs.1,000/- Flat	YE	
	b	At opening end (at the time of retirement) rate of mark-up			
	i	If retired within 3 days from the date of lodgment.	Mark-up as per Credit Line from the date of negotiation. In case of One Off Approval, Mark-up at normal Commercial rate is to be applied from the date of negotiation.		
	ii	If retired after 3 days of lodgment.	Mark-up as per Credit Line plus Commission @ 0.25%. In case of One Off Approval, Mark-up at normal Commercial rate plus Commission @ 0.25% is to be recovered.	YE	
		where the payment as per re-imbursem	m the date of negotiation till the date of lodgment for documents received under Inland L/Cs, ent arrangement is made to the Negotiating Bank only on receipt of documents.		
	с 12	If negotiation is restricted to some other Bank.	Forwarding branch should recover Handling Charge of Rs.500/- (Flat) per bill plus actual charges of Negotiating Bank.	YE	
	4.2	USANCE BILLS At opening end: -			
	a i	At opening end: - Collection charges.	@ 0.40% – Minimum Rs.800/- Maximum Rs.1,500/- if documents are paid within L/C validity.	YE	
	ü	If bill matures after expiry of L/C.	Usual charges as in (i) above plus delivery of documents against acceptance commission @ 0.10% per month on bill amount on realization from the date of expiry of L/C. Minimum Rs.600/	YE	
-			(i) In case of forced PAD / Liability is created due to non payment of any bill on maturity, commission @ 0.45% is to be recovered (once only).	YE	
			(ii) In addition to commission at (i) above mark-up with penalty as per Credit Line will be applied from the date of maturity / creation of forced liability till date of final payment. In case of One Off Approval, in addition to commission at (i) above, mark-up at normal Commercial rate with penalty will be applied from the date of maturity / creation of forced liability till date of final payment.	YE	

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description b At collecting end: Commission @ 0.40% - Minimum Rs.1,000/-YES i Collection charges In case of purchase Usual commission as in b(i) above YES ii And markdown @ 0.60 % for every 15 days from the date of purchase till the date of maturity/ payment, whichever comes later Note:- All other charges such as Postages / Courier / Collecting agent's charges etc, wherever applicable will be extra. FINANCES / ADVANCES Part G PROJECT FINANCE Α 1 Project Application Fee (Non On case to case basis as per agreement with the party. YES Refundable) After acceptance of sanction by the company but before disbursement of the total amount of sanction (Funded and Non Funded Both) Fee and Charges in respect of project 2 financing in addition to interest/return on investment:-YES Commitment Fee (on un-disbursed On case to case basis as per agreement with the party. я balance) b Project Monitoring fee (on Funded & On case to case basis as per agreement with the party. YES Non Funded both) Legal documentation fee On case to case basis as per agreement with the party. NO с Trustee-ship fee (to be recovered in On case to case basis as per agreement with the party. YES d case of consortium financing). Consortium Agent Fee On case to case basis as per agreement with the party. YES e Re-structuring & Re-scheduling fee of YES f On case to case basis as per agreement with the party. Project Finance including all types of Moratorium / Deferments. Valuation of Fixed Assets On case to case basis as per agreement with the party. YES g Note for 1 and 2 above:- Charges to be approved by the Functional Head / Competent Authority. WORKING CAPITAL LOANS В ADVANCES/AUTO LEASE (OTHER THAN CONSUMER FINANCE) AND COMMERCIAL LENDING 1 Legal documentation fee in all cases Legal Documentation Fee will be recovered from all customers @ 0.15%. Minimum Rs.1,500/ NO of fund based and non fund based Maximum Rs.5,000/- per proposal on the amount of documentation (i.e. principal plus mark-up) facilities at the time of initial disbursement, enhancement, additional financing & change in securities / collateral of fund based & non-fund based facilities. However, finances against Bank Deposits / Govt. Securities (where no legal opinion is sought), shall be exempted from this fee. (a) Legal Opinion, Preparation of MODTD/Legal Mortgage, Actual Verification genuineness along with Search of Property Document. (b) Stamp duty on Control & Security Documents (as per Stamp Duty Actual Act applicable in each Province) (c) Registration Fee & Charge Search Report. Actual Note: Legal documentation fee has to be recovered in addition to the charges under (a), (b) & ( c) above. 2 Handling Charges for Facilities (Funds Based & Non Funds Based) Rs. 40 M upto Rs.100 M a CREDIT SANCTION @ 0.12% minimum of Rs.40,000/- of funded facilities including usance L/Cs YES (New facility/Initial) Rs.10,000/- Flat (per amendment) For SMEs Rs.3,000/- Flat Interim (any change in the YES b facility/security) YES @ 0.10% of the enhanced funded amount including Usance L/Cs. с Enhancement d Facilities on Short form for One Off Minimum Rs.2,000/-YES Annual Review Fee (on Renewal) @ 0.1% to 1.0% Negotiable - subject to Exposure & Trade Business routed annually on case to YES case basis, with the approval of Functional Head. Note : i) Renewal for shorter periods, proportionate fee to be recovered i.e., 1/4th - 3 Months, 1/2 - 6 Months, and 3/4th - 9 Months ii) Maximum fee of 1% will be charged in the absence of specific approval for reduced rate by Functional Head. @ 1.50% Flat wherever applicable at Bank's discretion YES f Front end / Arrangement fee Penal Charges in case of overdue of Additional charges @ 4% will be levied over & above the normal commercial markup rate YES g FCIF, FAFB, FAPC, FIM, FATR, agreed. FCF. FCBP. IDP. ERF & IDBP. $Note-: Exceeding \ Rs. 100.00 \ M \ as \ per \ approved \ arrangements \ with \ the \ customers \ and \ approval \ of \ the \ Functional \ Head \ / \ Competent \ Approx \ A$ YES Authority. The negotiated charges should be mentioned in the Credit Proposal of the Customer. @ 0.20% of rescheduled / restructured amount. Restructuring & Rescheduling Fee on 3 Term Loans (DF/FAF) including all YES (No charges upto Rs.0.5 M). types of moratorium/ deferments Note: Waiver subject to approval by Functional Head and in the light of credit rating and business relationship with the Customer.

	SCHEDULE OF BAN	K CHARGES (EXCLUSIVE OF FED) EFFE JANUARY 1, 2020 TO JUNE 30, 2020	CTIVE FROM FED/S Applicat		
	Description	Charges			
	Application Processing Charges				
	Fresh, Enhancement, Reduction				
	· · · · · · · · · · · · · · · · · · ·				
	all types of limits upto Rs.40(M).	Fresh / Enhancement / Decrease / Renewal			
	(Funds Based and Non Funds				
	Based)				
	Facility Amount	Charges Minimum			
	Up to Rs. 1 M	- Rs.1,000/-			
	-				
	above Rs. 1 M to Rs. 2 M	- Rs.2,000/-			
	above Rs. 2 M to Rs. 5 M	0.10% Rs.3,000/-			
	above Rs. 5 M to Rs. 10 M	0.10% Rs.5,000/-	X DO		
	above Rs. 10 M to Rs. 20 M	0.25% Rs.25,000/-	YES		
	above Rs. 20 M to Rs.40 M	0.20% Rs.40,000/-			
	Interim Enhancement/Changes/ O	e - Rs.2,000/-			
	off / Temporary Extensions				
	Note:- These charges are not appli	able to the following categories: -			
	<ul> <li>a) Export Refinance.</li> </ul>				
1	b) Finances 100% secured by de	oosits with our Bank.			
	·				
_	c) All Staff Finances.				
	Prime Minister Youth Business Lo	1 - PMYBL			
	Application Processing Fee	Rs. 100/- Flat	YES		
	Replacement of securities under lie		YES		
	with the Bank (except at the time of	,	115		
	· 1				
	annual review of facilities and other				
	than our own Bank's deposits unde				
1	lien.				
	SWIFT FINANCE				
-	a Application Processing Fee	Rs.1,000/- Flat - Facility size upto PKR 1,000,000/-			
č	a Application Flocessing Fee				
		(Non-Refundable, Payable Upfront).			
		Rs.2,500/- Flat - Facility size above Rs.1,000,000/- to u	to Rs.5,000,000/-		
		(Non-Refundable, Payable Upfront).			
		Rs.5,000/- Flat - Facility size above Rs.5,000,000/- & le	s than Rs 50 000 000/- YES		
		· · · · · · · · · · · · · · · · · · ·	s than 1(3.50,000,000/-		
		(Non-Refundable, Payable Upfront). Rs 15 000/- Flat - Facility size Rs 50 000 000/- & above			
		Rs.15,000/- Flat - Facility size Rs.50,000,000/- & above.			
		(Non-Refundable, Payable Upfront).			
ŀ	b Annual Renewal Fee	Rs.1,000/- Flat - Facility size upto PKR 1,000,000/-			
	(Non-Refundable, Payable Upfront).				
	Rs.2,500/- Flat - Facility size above Rs.1,000,000/- to upto Rs,5,000,000/-				
		Rs.2,500/- Flat - Facility size above Rs.1,000,000/- to u	to Rs,5,000,000/-		
		(Non-Refundable, Payable Upfront).			
		Rs.5,000/- Flat - Facility size above Rs.5,000,000/- & le	o then Bo 50 000 000/ YES		
		· · · · · · · · · · · · · · · · · · ·	s than Ks.50,000,000/-		
		(Non-Refundable, Payable Upfront).			
		Rs.15,000/- Flat - Facility size Rs.50,000,000/- & above			
		(Non-Refundable, Payable Upfront).			
-	c Interim Facility Enhancement	Rs.1,000/- Flat - Facility size upto PKR 1,000,000/-			
	e internit i denity Emilancement				
		(Non-Refundable, Payable Upfront).			
		Rs.2,500/- Flat - Facility size above Rs.1,000,000/- to u	to Rs.5,000,000/-		
		(Non-Refundable, Payable Upfront).			
		Rs.5,000/- Flat - Facility size above Rs.5,000,000/- & le	s than Rs 50 000 000/- YES		
		(Non-Refundable, Payable Upfront).			
		Rs.15,000/- Flat - Facility size Rs.50,000,000/- & above			
1		(Non-Refundable, Payable Upfront).			
-	(1) All commission/other charges	plicable on LG and LC facilities will be as per Schedule of	Charges.		
	=				
_	HBL SMALL BUSINESS FINAL				
	a Application Processing Fee	@ 0.10% of the facility amount, Minimum Rs.5,000/-	YES		
_	1	(One time implied - Non-refundable, Payable Up-front )			
_		@ 0.10% of the facility amount, Minimum Rs.2,500/-	YES		
8	b Facility Fee		1125		
8	b Facility Fee				
a t		(Payable at the time of facility acceptance by customer)			
a t	<ul> <li>b Facility Fee</li> <li>c Annual Renewal Fee</li> </ul>	@ 0.05% of the facility amount, Minimum Rs.2,500/-	YES		
a t			YES		
t t		@ 0.05% of the facility amount, Minimum Rs.2,500/-			
t t	c Annual Renewal Fee	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approx</li> </ul>	ed limits, YES		
t c	Annual Renewal Fee     Interim Facility Enhancement Fee	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approv Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> </ul>	ed limits, YES		
t c	c Annual Renewal Fee	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> </ul>	ed limits, YES		
	Annual Renewal Fee     Interim Facility Enhancement Fee	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approv Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> </ul>	ed limits, YES		
	c Annual Renewal Fee d Interim Facility Enhancement Fee e L/G Court/Custom Guarantees f LG (All other Types)	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> </ul>	ed limits, YES ) YES YES		
	c Annual Renewal Fee d Interim Facility Enhancement Fee e L/G Court/Custom Guarantees f LG (All other Types) g Letter of Credit	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> </ul>	ed limits, YES ) YES YES YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> </ul>	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> <li>Charges as per Part-K-1</li> </ul>	ed limits, YES ) YES YES YES YES YES		
	c Annual Renewal Fee d Interim Facility Enhancement Fee e L/G Court/Custom Guarantees f LG (All other Types) g Letter of Credit	@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)     @ 0.05% of the amount of excess requested over approv Minimum Rs.2,500/- (Non-refundable, Payable Up-fron 0.50% per Quarter     0.40% per Quarter     Charges as per Part-A(a-1)     Charges as per Part-K-1     @ 5% of weightage everage of last quarter debit balance	ed limits, YES ) YES YES YES YES YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> </ul>	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> <li>Charges as per Part-K-1</li> </ul>	ed limits, YES ) YES YES YES YES YES		
	c Annual Renewal Fee d Interim Facility Enhancement Fee e L/G Court/Custom Guarantees f LG (All other Types) g Letter of Credit h Shipment Guarantee i Penal Charges	@ 0.05% of the facility amount, Minimum Rs.2,500/- (Non-refundable, Payable Up-front)     @ 0.05% of the amount of excess requested over approv Minimum Rs.2,500/- (Non-refundable, Payable Up-fron 0.50% per Quarter     0.40% per Quarter     Charges as per Part-A(a-1)     Charges as per Part-K-1     @ 5% of weightage everage of last quarter debit balance	ed limits, YES ) YES YES YES YES YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> </ul>		ed limits, YES ) YES YES YES from due date till adjustment/settlement YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> </ul>		ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> </ul>		ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> <li>b Annual Renewal Fee</li> </ul>	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/-(Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> <li>Charges as per Part-K-1</li> <li>@ 5% of weightage everage of last quarter debit balance of overdue amount.</li> <li>0.10% of the facility amount, min. PKR 10,000/- (Non-10.05% of the facility amount, min. PKR 5,000/- (Non-</li> </ul>	ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES refundable, payable up-front) YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> <li>b Annual Renewal Fee</li> <li>c Commitment Fee for utilizing</li> </ul>		ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> <li>b Annual Renewal Fee</li> </ul>	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/-(Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> <li>Charges as per Part-K-1</li> <li>@ 5% of weightage everage of last quarter debit balance of overdue amount.</li> <li>0.10% of the facility amount, min. PKR 10,000/- (Non-10.05% of the facility amount, min. PKR 5,000/- (Non-</li> </ul>	ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES refundable, payable up-front) YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> <li>b Annual Renewal Fee</li> <li>c Commitment Fee for utilizing atleast 60% of limit.</li> </ul>	<ul> <li>@ 0.05% of the facility amount, Minimum Rs.2,500/-(Non-refundable, Payable Up-front)</li> <li>@ 0.05% of the amount of excess requested over approvide Minimum Rs.2,500/- (Non-refundable, Payable Up-front)</li> <li>0.50% per Quarter</li> <li>0.40% per Quarter</li> <li>0.40% per Quarter</li> <li>Charges as per Part-A(a-1)</li> <li>Charges as per Part-K-1</li> <li>@ 5% of weightage everage of last quarter debit balance of overdue amount.</li> <li>0.10% of the facility amount, min. PKR 10,000/- (Non-0.05% of the facility amount, min. PKR 5,000/- (Non-0.1% of the limit amount on renewal</li> </ul>	ed limits, YES ) YES YES YES YES from due date till adjustment/settlement YES efundable, payable up-front) YES refundable, payable up-front) YES		
	c       Annual Renewal Fee         d       Interim Facility Enhancement Fee         e       L/G Court/Custom Guarantees         f       LG (All other Types)         g       Letter of Credit         h       Shipment Guarantee         i       Penal Charges         HBL POS FINANCE         a       Application Processing Fee         b       Annual Renewal Fee         c       Commitment Fee for utilizing atleast 60% of limit.         LEASING FINANCE (Machiner		ed limits, YES YES YES YES YES YES rfom due date till adjustment/settlement YES refundable, payable up-front) YES YES YES YES		
	<ul> <li>c Annual Renewal Fee</li> <li>d Interim Facility Enhancement Fee</li> <li>e L/G Court/Custom Guarantees</li> <li>f LG (All other Types)</li> <li>g Letter of Credit</li> <li>h Shipment Guarantee</li> <li>i Penal Charges</li> <li>HBL POS FINANCE</li> <li>a Application Processing Fee</li> <li>b Annual Renewal Fee</li> <li>c Commitment Fee for utilizing atleast 60% of limit.</li> </ul>		ed limits, ) YES YES YES YES YES YES rfom due date till adjustment/settlement YES refundable, payable up-front) YES YES YES YES YES YES		
	c       Annual Renewal Fee         d       Interim Facility Enhancement Fee         e       L/G Court/Custom Guarantees         f       LG (All other Types)         g       Letter of Credit         h       Shipment Guarantee         i       Penal Charges         HBL POS FINANCE         a       Application Processing Fee         b       Annual Renewal Fee         c       Commitment Fee for utilizing atleast 60% of limit.         LEASING FINANCE (Machiner		ed limits, ) YES YES YES YES YES YES rfom due date till adjustment/settlement YES refundable, payable up-front) YES YES YES YES YES YES		
	c       Annual Renewal Fee         d       Interim Facility Enhancement Fee         e       L/G Court/Custom Guarantees         f       LG (All other Types)         g       Letter of Credit         h       Shipment Guarantee         i       Penal Charges         HBL POS FINANCE         a       Application Processing Fee         b       Annual Renewal Fee         c       Commitment Fee for utilizing atleast 60% of limit.         LEASING FINANCE (Machiner		ed limits, ) YES YES YES YES YES YES rfom due date till adjustment/settlement YES refundable, payable up-front) YES YES YES YES YES YES		

HB

			CHARGES (EXCLUSIVE OF NUARY 1, 2020 TO JUNE 30,	,		FED/ST Applicat
,		Description		Charges		•
	с	Commitment Fee (On un- disbursed amount / balance)	@ 1/12 of 1% per month or part thereof the date of approval. (Waiver subject to and business relationship with the custor	approval by Functional Hea		YES
	d	Machinery Lease for Corporate, processing Fee	@ 0.5% of amount of finance, Minimum	m Rs.6,000/- non-refundable		YES
ł		RURAL FINANCING				
		PRODUCTION AND DEVELOPME				
		Application Processing Charges for N existing exposure/Additional Product	New to Bank/Existing Renewals/Enhar t to existing customer.	ncement in		
	a	Upto Rs.500 K	Rs.2,000/- Flat.			
ļ	b	Above Rs.500 K and Upto 1 M	Rs.4,000/- Flat.			
ŀ	с 4	Above Rs.1 M and Upto Rs.5 M Above Rs.5 M and Upto Rs.10M	Rs.6,000/- Flat. Rs.8,500/- Flat.			YES
ŀ	d e	Above Rs.10 M	0.1% of the finance amount			
ł	f	Per Tractor	Rs.3,000/- Flat			YES
			RA) Service Charges for Customers /	Branches in Punjab Provir	nce excluding GOVT	
l	a	Verification of data / documents	Rs.500/- per verification Flat			
	b	Fard issuance	Rs.500/- per document Flat			YES
	с	Entry of Mutation (Arr-Rahen)	Rs.1,000/- per mutation Flat			
		OTHER CHARGES ON ADVANCE				
	а	For the issuance of NOC on the request of customers for creating	Rs.10,000/- Flat per transaction			
		additional / pari-passu charge/ second charge on their fixed assets for acquiring further project finances from				YES
		other banks / financial institutions.				
	b	For the issuance of NOC on the request of Customers for creating charge on their current assets.	Rs.10,000/- Flat per transaction			YES
	a	Redemption of charge fee to be	emption of charge fee to be Rs.2,500/- Flat per property.			
		recovered from party when Bank officers are called before Registrar for redemption of the mortgage.				YES
	a	Registration with SECP & Lawyer's charges for both Private & Public limited companies where charge on current or fixed Assets is registered.	Actual Cost - Plus Rs.1,200/- per case.			NO
-	b	Registration of charge at Registrat's Office for Partnership / Proprietorship firms / Individual finances exceeding Rs.0.5 (M) for mortgage at registrar of Property office.	Actual Cost - Plus Rs.1,000/- per case.			NO
	c	For finances below Rs.0.5 (M) Partnership / Proprietorship / Individual borrowers.	Actual Cost.			NO
		To mark lien on securities issued by other institutions.	Rs.500/- Flat per trip			YES
		Collection/Encashment of profit coupons on Govt. Savings Certificates issued by other Banks/Saving Centers under lien with us.	Rs.250/- Flat per trip			YES
i		For Finances against Pledge/ Hypothecation.				
ŀ	а	Godown Rent.	Actual			NO
ľ	b	Stock Inspection Charges.	(i) Actual bill from outside surveyors to	be paid directly debiting cu	stomer's account.	
		(Hypothecation/ Pledge) inspection	(ii)If inspection carried out by Bank Sta	aff, charges will be as under:	-	
		frequency as per credit approval and/or as per credit policy.	For Advances	Pledge	Hypothecation	
			Up to Rs.1.000 M	Rs.200/- Flat	Nil	
			Up to Rs.5.000 M Up to Rs.10.000 M	Rs.1,200/- Flat Rs.1,800/- Flat	Rs.1,200/- Flat Rs.1,800/- Flat	YES
			Up to Rs.10.000 M Above Rs.10.000 M	Rs.1,800/- Flat Rs.2,200/- Flat	Rs.1,800/- Flat Rs.2,200/- Flat	
			Note:- If during same period, outside St	,		
			Conveyance charges shall be recovered		,	
		L CM I M I	Actual bill by Muccadum to be paid dir		count.	
	с	In case of Muccadum (Managed	, , , , , , , , , , , , , , , , , , ,	,		
	c	In case of Muccadum (Managed Pledge)				
	c		for each pledge site.			
-	c d	Pledge)	r for each pledge site. Actual Cost.			NO

HB

	JANUARY 1, 2020 TO JUNE 30, 2020 Description Charges						Applical
		Description		Ch	arges		
art	t H	CONSUMER FINANCES HBL CarLoan					
	1.1	Application Processing Fee (Inclusive of documentation charges)	Rs.8,000/- Rs.4,000/- (For individua Settlement after minimur Recovered upon Approva Inclusive of: - Documentation charges - Verification - Stamp Duty - Credit Report: Actual U	n 6 months) al	îter 6 months or matur	ity of one facility or	YES
-	1.2	Early Settlement Charges	-	. Termination prior to delivery of vehicle, @ 10% of outstanding amount at the time of			
			settlement. 2. Termination after delivery of vehicle, @ 5% of outstanding amount at the time of settlem				YES
	1.3	Partial Payment	<ol> <li>Partial Payment prior to</li> <li>Partial Payment delivery</li> </ol>			g settled.	YES
-	1.4	Vehicle Appraisal (if applicable)	Actual				YES
-	1.5	Re-possession Charges.	Actual or Rs.50,000/- whice	chever is Lower.			YES
-	1.6 1.7	Legal Notice Fee Late Payment Charges	Actual Cost. Rs.1,200/- per late payme	nt			YES YES
┢		HBL HomeLoan					11.0
	2.1	Processing charges	Rs.10,000/- Inclusive of: - Verification - Credit Report: Actual Up	to Rs. 150/-			YES
	2.2	Early Termination/ Settlement Charges. Partial Payment Charges		% after 50% of Tenure has passed			YES
			5% after 50% of Tenure ha	% of Principal settled         % after 50% of Tenure has passed         a 10 000/		YES	
-	2.4 2.5	Legal Opinion Property Appraisal	Rs. 10,000/- Rs. 3,500/- per valuation			NO NO	
-	2.6	Property Insurance premium	Property Insurance Premium borne by the Bank		NO		
-	2.7	Late Payment Charges	Rs. 1,000/- per late payment				YES
	2.8	Stamp Duty (including but not limited to Finance Documents, Transfer of Title and Mortgage Perfection)	Actual to be borne by the Customer			NO	
	3.1	Processing charges	Salary Transfer : Topup : Deposit Based : New to Bank :	whichever is highe	6 of the loan amount		YES
	2.2	Forder actiliant and Changes	Institutional /	As per Agreement.		)	VE
_	3.2 3.3	Early settlement Charges. Partial Payment	@ 5% of outstanding finan Partial Payment not allower				YES
	3.3	Late Payment Charges	Rs.900/- per late payment				YES
	3.5	ReadyCash	Rs.900/- per late paymen				TLS
-	5.5	a. Processing Charges	PKR 3,500 or 1.25% of th	he loan amount whi	chever is higher		YES
		b. Annual Renewal Fee	PKR 3,500				YES
F		HBL Credit Cards	HBL Credi	tCard	HBL FuelSaver	HBL Qatar Airways	
	a	Service Charges	Maximum per annum of outsta		Maximum 40% per annum of outstanding amount	Credit Card Maximum 40% per annum of outstanding amount	NO
	b	BTF Service Charges	24% per annum of ou amount		24% per annum of outstanding BTF amount.	24% per annum of outstanding BTF amount.	NO
	с	HBL Installment Plan (HIP) Service Charges	24% per annum of outsta	nding HIP amount.	24% per annum of outstanding HIP amount.	24% per annum of outstanding HIP amount.	NO
	d	Cash Advance Service Charges	40% per ar of outstanding cash ad		40% per annum of outstanding cash advance amount.	40% per annum of outstanding cash advance amount.	NO
	e	Annual Fee	Rs.3,500/- for HBL Green Rs.7,000/- for HBL Gold C Rs.12,000/- for HBL Platir	Card		Rs. 10,000/- for HBL Qatar Airways Gold Card Rs. 20,000/- for HBL Qatar Airways Platinum Card	YES
	f	Supplementary Fee	Rs.1,750/- for HBL Green Rs.3,500/- for HBL Gold C			Rs. 5,000/- for HBL Qatar Airways Gold Card Rs. 10,000/- for HBL	YES
			Rs.6,000/- for HBL Platin			Qatar Airways Platinum Card	

		CHARGES (EXCLUSIVE OF FED) NUARY 1, 2020 TO JUNE 30, 2020		<i>DM</i>	FED/S Applica
	Description	СК	harges		
g	Monthly Fee (Basic)		Rs.250/- for HBL Fuel Saver Green Card Rs.500/- for HBL Fuel Saver Gold Card		YES
h	Monthly Fee (Supplementary)		Rs.125/- for HBL Fuel		YES
			Saver Green Card Rs.250/- for HBL Fuel Saver Gold Card		
i	BTF Processing Charges	Rs.500/- or 3% of the transferred amount, whichever is higher	Rs.500/- or 3% of the transferred amount, whichever is higher	Rs.500/- or 3% of the transferred amount, whichever is higher	YES
j	Late Fee	Rs.1,500/- per month	Rs.1,500/- per month	Rs.1,500/- per month	YES
k	Voucher Retrieval Fee	Rs. 1000/- per transaction	Rs. 1000/- per transaction	Rs. 1,000/- per transaction	YES
1	Arbitration Charges for Disputed Transactions	US\$ 500/- or equivalent in Pak Rupee	US\$ 500/- or equivalent in Pak Rupee	US\$ 500/- or equivalent in Pak Rupee	YES
m	Card Replacement Fee	Rs. 700/- per card	Rs. 700/- per card	Rs. 700/- per card	YES
n	Cash Advance Issuance Fee	Rs. 900/- or 3% of withdrawn	Rs. 900/- or 3% of	Rs. 900/- or 3% of	YES
		amount, whichever is higher	withdrawn amount, whichever is higher	withdrawn amount, whichever is higher	
0	Banker's Cheque Issuance Fee	Rs.500/- per cheque	Rs.500/- per cheque	Rs.500/- per cheque	YES
р	Early Payment Charges for installment plan	5% of remaining principal balance	5% of remaining principal balance	5% of remaining principal balance	YES
q	Foreign Transaction Charges	3% of transaction amount	3% of transaction amount	3% of transaction amount	YES
r	Card Conversion Fee Returned Cheque Charges	Rs.600/- per card Rs.1,000/- per cheque	Rs.600/- per card Rs.1,000/- per cheque	Rs.600/- per card Rs.1,000/- per cheque	YES Isb-N
					Punjab Bal-Y KPK- AJK-I Fata/Pat
t	, , , , , , , , , , , , , , , , , , ,	Rs.900/- per month	Rs.900/- per month	Rs.900/- per month	YES
u v	HBL Installment Plan Processing Charges/HIP Fees	Free Rs.700/- per instalment plan	Free Rs.700/- per instalment plan	Free Rs.700/- per instalment plan	YES YES
a	HBL Insurance Scheme Credit Shelter	0.50% of outstanding balance			YES
b		0.073% of credit limit			YES
c		Rs.399/- per month			YES
d		Rs.250/- per month Rs.300/- per month			YES YES
e f		Rs.575/- per month			YES
		Minimum Rs.175/- and maximum Rs.970/- per	r month (varies according	to plan)	YES
g		Rs.199/- per month			YES
h	HBL Family Protect - A HBL Family Protect - B	Rs.165/- per month Rs.1,650/- per year			YES
h		Rs.1,650/- per year Rs.250/- per month			YES YES
h i j	HBL LifePlus - B	Rs.325/- per month			YES
h	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Rs. 3,000/- per year 0.79% of total outstanding balance			YES YES
h i j k	HBL My Health Forever Credit Shield Plus	5.77% Of total outstanding baldhet			
h i j k l m	HBL My Health Forever Credit Shield Plus HBL Salary Plus		1.1.1.1		YES
h i j k l m n	HBL My Health Forever Credit Shield Plus HBL Salary Plus Processing charges	1% of overdraft limit or Rs.2,500/- whichever	-	'n	
h i j k l m	HBL My Health Forever Credit Shield Plus HBL Salary Plus Processing charges Mark-up		ication per annum 30-369	6	NO
h i j k l m n a b	HBL My Health Forever Credit Shield Plus HBL Salary Plus Processing charges Mark-up Annual Renewal Fee	1% of overdraft limit or Rs.2,500/- whichever Monthly Mark-up of 2.5-3% per month classif 1% of overdraft limit or Rs.2,500/- whichever	ication per annum 30-369	6	NO
h i j k l m n a b c	HBL My Health Forever     Credit Shield Plus     HBL Salary Plus     Processing charges     Mark-up     Annual Renewal Fee     STANDING INSTRUCTIONS CHAR	1% of overdraft limit or Rs.2,500/- whichever Monthly Mark-up of 2.5-3% per month classif 1% of overdraft limit or Rs.2,500/- whichever RGES: Rs.290/- per transaction except deduction of	ïcation per annum 30-369 is higher	6	NO YES
h i j k l m n a b c	HBL My Health Forever         Credit Shield Plus         HBL Salary Plus         Processing charges         Mark-up         Annual Renewal Fee         STANDING INSTRUCTIONS CHAI         Standing Order/Balance Order         charges will be recovered in addition         to normal remittance charges.	1% of overdraft limit or Rs.2,500/- whichever Monthly Mark-up of 2.5-3% per month classif 1% of overdraft limit or Rs.2,500/- whichever RGES: Rs.290/- per transaction except deduction of	ïcation per annum 30-369 is higher	6	
h i j k l m n a b c c rtI a	HBL My Health Forever         Credit Shield Plus         HBL Salary Plus         Processing charges         Mark-up         Annual Renewal Fee         STANDING INSTRUCTIONS CHAI         Standing Order/Balance Order         charges will be recovered in addition         to normal remittance charges.         Amendment of Current Standing         Order	1% of overdraft limit or Rs.2,500/- whichever Monthly Mark-up of 2.5-3% per month classif 1% of overdraft limit or Rs.2,500/- whichever RGES: Rs.290/- per transaction except deduction of	ication per annum 30-369 is higher f loan installments. SAFE DEPOSITS		NO YES YES

	BL					
			CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM NUARY 1, 2020 TO JUNE 30, 2020	FED/ST Applicabl		
		Description	Charges			
2		Withdrawal fee on Govt. Securities.				
		Where shares and/or securities sold are				
		from those held in safe custody, either				
		commission on sale of shares and				
		securities, as shown against item 1, or	Rs.10/- Flat per scrip. Minimum Rs.85/-	YES		
		withdrawal fees, as shown against item				
		2 whichever is higher, will be charged,				
		but not both.				
		but not boun.				
3		Handling charges for conversion,				
		renewal, consolidation or subdivision	Rs.20/- Flat per scrip	YES		
		of Govt. Securities.				
4		Fee for verifying and marking lien on				
			Rs.500/- Flat per case	YES		
		request of third party.	RS.500/- 1 fat per case	1L5		
-						
5		Handling charges for deposit of shares				
		and other securities in safe custody				
		marked under Lien for banking				
		facilities:-				
	a	Individual shares with verified	Rs.500/- Flat	YES		
		Transfer Deed attached.				
	b	Sale / Purchase of shares securities	Rs.500/- Flat per transaction.	YES		
	~	held against banking facilities.	·····	125		
ŀ	с	Charges for holding bearer securities	Rs.850/- Flat	YES		
	C	in safe custody on behalf of customer	R5.030/- F1at	1 E3		
		-				
		against banking facilities.				
	d	Replacement of securities under lien to	Rs.1,000/- Flat per replacement	YES		
		the Bank.				
6		Articles in Safe Deposit- Fee for Article	es in Safe Deposit (to be recovered in advance at the time of deposit or at the commencement of			
-		each quarter).	· · · · · · · · · · · · · · · · · · ·			
F	а	Boxes and Packages	Rs.5/- Flat per 100 cubic inches or any part thereof with a Minimum of Rs.400/- per quarter.	YES		
ľ	b	Envelopes	Rs.3/- Flat per 25 square Inches or any part thereof with a Minimum of Rs.400/- per quarter.	YES		
7	a	1	red in advance and at the commencement date yearly)	120		
'	a	Small Rs.4,000/- Flat per annum.				
		Medium	Rs.4,750/- Flat per annum.	VEC		
		Large	Rs.6,750/- Flat per annum.	YES		
		Extra Large	Rs.10,000/- Flat per annum.			
		Cubicle Locker	Rs.40,000/- Flat per annum.			
	b	Late payment fee	10% of the applicable annual locker rent with grace period of 30 days from the due date.	YES		
	с	Key Deposit (Will apply at the time of i	issuance of new locker).			
		Note: Current Rate for the respective lo	cker size will be applicable in case of customer status change.			
		Small	Rs.3,500/- Flat			
		Medium	Rs.4.000/- Flat			
		Large/Extra Large	Rs.6,500/- Flat	NO		
		Cubicle Locker	Rs.50,000/- Flat			
ŀ	d	Breaking Charges	1 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1			
	a	0 0	De 4.000/ may Lealer an estual cost a bid sources	VEC		
		For Small, Medium, Large & Extra	Rs.4,000/- per Locker or actual cost whichever is more.	YES		
		Large Locker		17000		
ļ		Cubicle Locker	Rs.6,000/- per Locker or actual cost whichever is more.	YES		
	e	Addition of New Locker Operator	Rs. 300/-	YES		
			or non-payment of fee and its content are retained with inventory in a separate locker, whenever			
			collection of the items, all outstanding fee (with late payment fee) and break-opening charges			
		should be recovered before the contents	s are delivered.			
p.	art K	GUARANTEES				
		GUARANTEES Guarantees issued in favour of	Rs.2,000/- Flat	YES		
1		shipping companies in lieu of Bills of	115.2 <sub>9</sub> 000/- 1 lat	1 E3		
		Lading.		^		
2		Guarantees issued in favour of	@ 0.60% per quarter or part thereof.	YES		
		Collector of Customs in lieu of	@ 0.40% per quarter or part thereof for Financial Institutions.			
		payment of Duties/ levies.	@ 0.30% per quarter or part thereof (if 100% Cash Margin or Lien over Term / Saving			
			Deposits).			
			Minimum Rs.1,500/- to be recovered.			
		Other Guarantees	(i) @ 0.45% per quarter or part thereof Minimum Rs.1,500/-	YES		
3			(ii) If secured against 100% Cash Margin, Commission @ 0.40% per quarter or part thereof	YES		
3			Minimum Rs.1,500/	1 1.0		
3						
3			(iii) Note:- In case the validity of guaratee is one year or more, then LG commission should be			
3						
3			charged at prescribed applicable rate,			
3						
3			charged at prescribed applicable rate,	YES		

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Description Charges 4 Cross Border Back-to-Back (i) 0.45% per quarter or part thereof, Minimum USD 150/-. YES a Guarantees including Performance (ii) Commission on guarantees issued against Counter Guarantees / Standby L/Cs is determined based on issuing Bank/ Country & Value / Tenor of the Instrument, Minimum USD 150/-. These Bonds, Bid Bonds, Advance Payment Charges will be approved on case to case basis by Financial Institutions - Global Trade Services Guarantees issued against Counter guarantees/Standby Letter of Credit (FI-GTS). (SBLC) of Foreign Banks/ Financial Please refer Note No.7 (Last Page) Institutions of Overseas Branches. Advising Charges for Guarantees or SBLCs issued by the Foreign Banks/ Financial Instutitions or Oversease Branches YES b If advised without any risk & US \$ 75 or equivalent in other currencies YES (i) responsibility Note: The similar rate will apply in the cases of advising of subsequent amendments. Claim handling charges shall not apply except YES communication cost as prescribed under K(4c). (ii) If advised duly added with Rates as per K 4 ( c ) will apply YES Confirmation Branches are advised to include the actual cost of Stamp Paper, Courier / Swift Charges etc. while claiming the amount of commission с from the Correspondent Bank on whose behalf the Guarantee is being issued. Claim Handling on Guarantees issued (i) Rs.2,000/- Flat or equivalent in FCY. YES 5 (ii) Communication costs Rs.1,500/- Flat or equivalent in FCY on behalf of Foreign Correspondent 6 Consortium / Syndicate Guarantees As per term sheet applicable for the entire Syndicate members. YES Note: - All guarantees issued by banks (except guarantees issued under consortium/syndication) must contain specific amount and a expiry date and a date by which the claims are to be lodged. Commission to be charged from the date of issue till expiry of the claim lodgement date. In case of the forced liability created on invocation of bank guarantees, (except Counter Guarantees or Standby Letter of Credits of h Foreign Banks) mark up at Commercial rate / Approved Customer Lending rate, on daily product basis will be recovered from the date of invocation of the guarantee until complete adjustment of the forced loan & any other charges, if applicable. Administrative fee for expired (i) Rs.2,000/- Flat to be recovered on half yearly basis or on prorata basis if returned earlier. YES guarantee until original instrument is (ii) In case of 100% cash margin, no Administrative Fee will be recovered. This fee shall also not yet returned to us. not apply on the cases as prescribed under K (4). (iii) Administrative Fee may be waived on very exceptional basis with the approval of Functional Head. Note: Normal Commission shall be charged if claim is lodged within the validity of L/G, otherwise Administrative Fees should be charged. YES Amendment Rs.1.400/- Flat per amendment or commission at the rate specified above if amendment d involves increase in amount or extension in period, whichever is higher. The Bank reserves the right to charge different rates on the basis of volumes and security offered subject to prior approval by concerned e anctioning authority. f **Claiming Charges in Local** Rs.1,500/- Flat YES Guarantee MISCELLANEOUS CHARGES Part L Service Charges on following Accounts Rs.43/- Flat, to be recovered on monthly basis. where Minimum monthly average balance is less than:-Rs.5.000/-for Current Account Rs.10.000/- for Value Account Rs.20,000/- for Daily Progressive YES Account & Rs. 20,000/- for Daily Munafa Account Following categories of Accounts are exempt from recovery of "Service Charges" 1) A/cs of employees of Government/Semi-Government institutions including Armed Forces Employees/Pensioners opened for salary and pension purposes including widows/children of deceased employees eligible for family pension/ benevolent fund grant etc./ senior citizens or physically handicapped. 2) Accounts of Mustehiqeen of Zakat. 3) Accounts of Students. 4) Accounts of Deceased. 5) Loan servicing accounts (especially opened to facilitate repayment of Consumer / Agriculture Loans) 6) Accounts in Inactive and Unclaimed categories 7) Accounts of School Management Committee (SMCs) duly constituted by Education Deptt, Govt. of Sindh 8) Nominated accounts against all types of Term Deposits Regular Saving Accounts. 10) Special Non-Chequeing Accounts of Exporters (Account Type-CP). 11) HBL iD Accounts. 12) HBL Money Club Accounts. 13) Pardes Card Accounts 14) HBL @ work. 15) HBL Rutba Accounts 16) HBL Asaan Accounts 17) Basic Banking Account 18) HBL-HumWatan

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description 2 Service Charges on FC Savings & FC Current A/cs, where Minimum monthly average balance is less than:-US\$ 1,000/-US equivalent of Rs.43/- Flat, to be recovered on monthly basis. i €800/-€equivalent of Rs.43/- Flat, to be recovered on monthly basis ii iii ¥ 120.000/-¥ equivalent Rs.43/- Flat, to be recovered on monthly basis. YES £ 700/-£ equivalent Rs.43/- Flat, to be recovered on monthly basis iv v CNY 5,000/-CNY equivalent Rs.43/- Flat, to be recovered on monthly basis 3 Transaction Charges on Value Rs.50/- per debit transaction to be charged if more than 2 customer initiated debit transactions YES a Account & Basic Banking Account are made during a calendar month except withdrawals made through ATM's and system generated debit transactions. Note: Waiver from Transaction Charges will be allowed on Accounts belonging to category of customers, who are exempted from Service Charges as per Part-L, 1. Transaction charges YES Charge of Rs.50/- per debit transaction will be levied and recovered daily and this will be in b on Daily Progressive Account addition to normal charges (if any) applicable on the particular service (i.e. Banker's Cheques) but excluding system generated debit transaction HBL Freedom Account Free Transactional Services on Freedom Account (as listed in the product features). For the YES с month in which actual balance is below Rs.25,000/- even for a day, cumulaive transactions Charge @ Rs.60/- per transaction will be applicable in lump sum at month end on all customer initiated Debit Transactions during the month and it will be auto recovered by the system. Rs. 50/- per debit transaction to be charged if more than 4 customer initiated over-the-counter YES d Transaction Charges on HBL Asaan Account debit transactions are made during a calendar month, except withdrawals made through ATM's and system generated debit transactions Prestige Account Charges are PKR 1,500 per month which is waived on maintenance of daily YES Prestige Account Charges (account е level) minimum account balance at Current a/c PKR 1 million Savings a/c PKR 2 million Current a/c & TD combined / Savings a/c & TD combined is Rs. 3 million FCY a/c USD 20.000 FCY a/c EUR 20,000 FCY a/c GBP 15.000 FCY a/c CNY 100.000 YES Account Downgrade Charges on Conversion from Prestige to normal account f Prestige A/c PKR 1,500/-Account Conversion Charges Rs. 50/-YES FBR Collections through Branch Rs 50/-YES h Counter (OTC) Cheque Book & Cheque Related Cha arge 4 Cheque Book Issuance Charges To be recovered at the time of issuance of Cheque Book :-Isb-N PLS-SB Accounts and Rs.15/- Flat per leaf. Sindh-Y All other Chequeing Accounts = Rs. 12/- Flat per leaf. Punjab-Y Bal-Y Note: HBL FreedomAccount, HBL at Work, and Branchless Banking Account Holders are KPK-Y exempted from these charges. Only first Cheque Book of 10 leaves is free for HBL MoneyClub, HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA. Subsequent cheque book for AJK-N HBL MoneyClub, HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA will be Fata/Pata-N charged as per SOBC. (i) Rupee A/c Rs.450/- Flat per instruction YES 5 Stop payment of cheque US\$ 12/- or equivalent Flat per instruction (ii) F.C. A/C YES Note:- (1) Stop payment charges are to be levied one time for stop payment instructions whether it is for one or more cheques. (2) Stop Payment Charges are applicable on HBL at Work Account (3) HBL Freedom Account holder is exempted from these charges Isb-N 6 Charges on cheques returned in (i) Rupee A/c. Rs.550/- Flat per cheque Inward Clearing/Collection to be Sindh-Y Punjab-Y recovered from Customers issuing Bal-Y the Cheques with in-sufficient KPK-Y balances in account or for any other AJK-N reason. "due to fault of customer" Fata/Pata-N US\$ 5/- or equivalent Flat per cheque Isb-N (ii) FC A/c. Sindh-Y Puniab-Y Bal-Y KPK-Y AJK-N Fata/Pata-N Note: HBL Feedom Account holder is exempted from these charges

			CHARGES (EXCLUSIVE OF FI NUARY 1, 2020 TO JUNE 30, 20	-	FED/ST Applicable
7		Description Over the counter cash cheque returned due to insufficient balance. For all accounts (LCY/FCY)	All types of A/cs	Charges Rs.200/- or the respective equivalent currency (Flat per cheque)	Isb-N Sindh-Y Punjab-Y Bal-Y KPK-Y AJK-N
					Fata/Pata-N
3		Photocopy of the paid cheques forwarded to Customers.	<ul><li>(i) Up to One year</li><li>(ii) Above one year up to five years</li></ul>	Rs.50/- Flat Per cheque Rs.200/- Flat Per cheque	YES
,			(iii) Above five years	Rs.500/- Flat Per cheque	NO
		Delivery of Cheque Book by Registered Mail/ Courier	Rs.150/- Flat		NO
)		Issuance of SBP/NBP cheques	Rs.500/- Flat per cheque (to be retained by the originating Branch)		YES
		Account Statement & Certificate Rel			
L		Statement of Account sent on Daily basis through Swift Message MT-940	Rs. 1,000/- Flat per month		NO
2		Duplicate Statements for all types of accounts, on request from customer.	Rs.29/-Flat, per statement Note: HBL at Work and HBL FreedomAccount Account Holders are exempted.		YES
3	а	Monthly Bank Statement	Rs.400/- per annum.		YES
	b	Verification of Accounts / Bank Statements of Students Appplying for Foreign Education.	Free		NO
1		Bank Certificate for the purpose of Visa etc.	Rs.300/- Flat per certificate		YES
15 16		Overseas Employment Certificate. Credit Information Report / Opinion.	Rs.500/- Flat per certificate		YES
		Credit Information report / opinion provided locally to Banks / Other Organizations (Embassies etc).	Rs.500/- Flat		
		8	rges will be recovered as per Part 'O' as app	licable.	
7		Account Transaction (s) & Balance F For any enquiry requested by customer beyond 3 years relating to transactions on his account.	r		YES
8		Closure of Account Charges. Handling of payments/ balances from	Free Rs. 500/- Flat		YES YES
		deceased accounts against Succession Certificate			
0		Confirmation of balances to Auditors.			YES
1	a	Shares, Dividend & DSC / SSC / NIT Charges on Dividend Warrants (to be recovered from dividend declaring companies).	@ 0.60% of total Dividend Warrant payment amount - Minimum. Rs.10,000/- (Negotiable on case to case basis and to be approved by Functional Head)		YES
		Account for payment of Dividend Warr Ii) In case DWs are not printed through	rs depositing full Dividend amount in advance or Rs.50 (M) whichever is less in Dividend ants. a Printer referred by the Bank and subsequently it is found that the DWs are rejected by NIFT arges of NIFT applicable on Non-Standard Instruments will be recovered from the Company.		
2		Share Floatation/TFCs issue charges	(i) Commission @ 0.5% of aggregate successful subscription amount received through our branches or Negotiable - to be approved by the Functional Head (to be paid by the company to Share Floatation Department).		YES
			(ii) Out of pocket expenses Rs.25,000/-		YES
			(iii) Handling charges Rs.15/-per share certificate(Paid by the company to Shares Floatation		YES
3		Issuance of Right Shares.	Department for dispatch of shares certificate through us) (i) Commission @ 0.5% (subject to negotiation of rate based on volume of business to be approved by Functional Head).		YES
4		Issuance of DSC/SSC/NIT on behalf	(ii) Out of pocket expenses Minimum Rs.25,000/- As prescribed by Govt.		YES YES
		of Government of Pakistan.			
5	•	Utility Companies and Utility Bills related Charges		Electricity	Isb-N
'	а	Utility Bills Commission	Rs.8/- per bill. Note: These Charges are included in the ne		Sindh-Y
			amount of bill	Telephone	Punjab-Y Bal-Y
				Water CDGK Utility	Bal-Y KPK-Y
				CDOK Ounty	AJK-N Fata/Pata-1
	b	Charges on Intercity transfer of funds pertaining to Utilities Companies.	As per agreement with Utility Companies.		YES
26		Other Services to BISE / University:-			

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description Selling of admission forms / job a YES application forms. To provide printed challans. YES b Rs.10,000/- per Branch per Exam. Safe keeping of question papers & с YES Can be waived with the approval of Functional Head answer copies. YES d Delivery of question papers to examination centres using Bank's transport. Note:- (i) Clarification has been conveyed vide HOK Circular: P/INST/2474 dated 17-04-2008 whereby as per SBP instructions, all branches are required not to charge Challan Collection Fees in case of B.I.S.E / University / School & other such type of Collection Accounts. (ii) No service charges shall be recovered from students depositing fee directly in the Fee Collection Account of the educational institution as per HOK Circular No. P/INST/2968 dated August 19, 2009. Salary / Pension Disbursement & Visa Collection Fee related Charges 27 Rs.25/- Flat per A/c per month from A/c holder where salary is credited or as per agreement with YES Salary Disbursement Charges.3 the principal. \*Following categories of accounts are exempted from recovery of "Salary Disbursement Charges". →Accounts of employees of Government / Semi-Government Institutions maintained for salary and pension purposes. →Accounts of Armed Forces Employees / Pensioners. →Regular Savings Accounts. →Basic Banking Accounts (BBA). Pension (Govt. Departments) YES 28 Note:- No charges from pensioners. To be recovered from employer, as per agreement. (Pensioners of KPT are exempted from levy of this charge.) Visa Fee Collection Rs.100/- Flat per application YES 29 Misc. Charges Rs.500/- Flat per annum 30 Handling charges for issuance of YES Student Exchange Remittance permit and maintenance of Record for subsequent remittances Handling Charges on Commodity Rs.3.75 per 1000/-YES 31 Operation 32 CHARGES ON PAYMENT OF PRIZE MONEY AND FACE VALUE OF NATIONAL PRIZE BONDS (NPB) THROUGH DESIGNATED BRANCHES: Bank Charges Rs.500/- per NPB claim upfront, and CIT as given below in section b YES Collection of payment of prize money a and face value of NPB through designated branches bank charges. Collection of payment of prize money CIT Actual - per NPB claim upfront. (Actual as payable to CIT company by the bank) NO b and face value of NPB through designated branches cash in transit (CIT) charges. 33 SMS Alert Charges Monthly Subscription of PKR 85/- per month SMS Alert Charges for over-the YES counter transactions Following categories of Accounts are exempt from recovery of "SMS Alert Charges" 1) Deceased 2) Blocked 3) Inactive 4) Closed 5) Unclaimed 6) Zero Balance / Overdraft 7) Staff 8) HAW 9) Freedom Account Part M HBL DEBIT CARD (ATM CARD) \* Same charges applicable on Supplementary Cards except where mentioned Card Charges a Annual fee (Primary) PayPak Rs. 600/-YES b PayPak Chip - Rs. 850/-Green Visa - Rs.1,000/-Visa Chip - Rs.1,500/-MasterCard Standard - Rs.1,500/-MasterCard Gold - Rs. 2,000/-UnionPay Mag - Rs.1,000/-UnionPay Chip - Rs. 1,250/-Visa USD - US\$ 10/-Visa Chip USD - US\$ 12/-MasterCard Titanium - Rs. 1,850/-MasterCard World - Rs.8,500/-

		CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM ANUARY 1, 2020 TO JUNE 30, 2020	FED/ST Applicab
	Description	Charges	_
c	Annual fee (Supplementary)	PayPak - Nil PayPak Chip - Nil Green Visa - Rs. 400/- Visa Chip - Rs. 550/- MasterCard Standard - Rs.550/- MasterCard Gold - N/A UnionPay Mag - Rs. 400/- UnionPay Chip - Rs.550/- Visa USD - N/A Visa Chip USD - NA MasterCard Titanium - Rs. 900/-	YES
d	Card Replacement fee	MasterCard World - N/A PayPak - Rs.250/-	YES
		PayPak Chip - Rs. 300/- Green Visa - Rs. 300/- Visa Chip - Rs. 400/- MasterCard Standard - Rs.400/- MasterCard Gold - Rs. 600/- Union Pay Mag - Rs. 300/- Union Pay Chip - Rs.400/- Visa USD - US\$ 4/- Visa Chip USD - US\$ 4/- MasterCard Titanium - Rs. 600/- MasterCard World - Rs.1,000/-	
e	POS Transaction fee per transaction Local.	PayPak - NIL PayPak Chip - NIL Green Visa - NIL Visa Chip - NIL MasterCard Standard - NIL MasterCard Gold - NIL UnionPay Mag - NIL Union Pay Chip - NIL Visa USD - 1% of Transaction Amount Visa USD - 1% of Transaction Amount MasterCard Titanium - NIL MasterCard World - NIL	YES
f	POS Transaction fee per transaction International	PayPak - Nil PayPak Chip - Nil Green Visa - 3% of Transaction Amount Visa Chip - 3% of Transaction Amount MasterCard Standard - 3% of Transaction Amount UnionPay Mag - 3% of Transaction Amount UnionPay Chip - 3% of Transaction Amount Visa USD - 3% of Transaction Amount Visa Chip USD - 3% of Transaction Amount MasterCard Titanium - 3% of Transaction Amount MasterCard World - 3% of Transaction Amount	YES
g	ATMs International (Cash withdrawal)	PayPak -Nil PayPak -Nil Green Visa - 3% of Transaction Amount or Rs.300/- per Transaction, whichever is higher Visa Chip - 3% of Transaction Amount or Rs.300/- per Transaction, whichever is higher MasterCard Standard - 3% of Transaction Amount or Rs.300/- per Transaction, whichever is higher UnionPay Mag - 3% of Transaction Amount or Rs.300/- per Transaction, whichever is higher UnionPay Mag - 3% of Transaction Amount or Rs.300/- per transaction, whichever is higher UnionPay Chip - 3% of Transaction Amount or Rs. 300/- per transaction, whichever is higher Visa USD - 3% of Transaction Amount or US\$ 3/- per Transaction, whichever is higher Visa Ghip USD - 3% of Transaction Amount or US\$ 3/- per Transaction, whichever is higher MasterCard Titanium - 3% of Transaction amount or Rs.300/- per Transaction whichever is higher MasterCard World - 3% of Transaction Amount or Rs.300/- per Transaction, whichever is higher	YES
h	ATMs International (Balance Inquiry)		YES

		SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020				
		Description	Charges			
	i	SMS Alert Charges	Free	YES		
		*Note: (i) Account based propositions:	•			
2	A-HBL	- CASH MEHFOOZ	Annual Premium			
	i	Plan - A	Rs. 3,500/-	YES		
	ii	Plan - B	Rs. 3,000/-	YES		
3	iii	Plan - C	Rs.2,000/-	YES		
		HBL-PARDES CARD Card Issuance Charges	Nil			
	a b	Annual Fee	Nil			
	c	Service Charges	Nil			
	d	Card Replacement fee	Rs. 150/- Flat	YES		
	e	Statement of Account	Nil			
	f	Cash Withdrawal - HBL	Nil			
	g	Cash Withdrawal - Non-HBL ATMs				
	h	POS Transaction Fee per Purchase	Nil			
	i	Balance Enquiry Fund Transfer	Nil De 50/ Elet per transfer	VEC		
	j v	Fund Transfer Mini Statement	Rs.50/- Flat per transfer Rs.5/-	YES YES		
1	К	MINI Statement MERCHANT ACQUIRING (POS)	N5.J/"	TES		
4	•	MERCHANT ACQUIRING (POS) Merchant Discount Rate	Upto 3% of Transaction Amount	YES		
7.00	a		1	165		
	art N	HBL ALTERNATE DELIVERY CH	IANNELS (ADC)			
		ATM Charges		_		
	1.1	Cash Withdrawal	x			
	a	HBL Card on HBL ATMs	Nil	YES		
b HBL Card on Non-HBL ATMs Rs. 18.75 Flat per withdrawal.		*	YES			
		Pay Pak, Green Visa, Gold Visa, Visa Chip, MasterCard & Union Pay. Note: (No switch charges to be deducted on transactions conducted by IDPs through specific BISP Cards issued by any bank in Pakistan.				
		Free Cash Withdrawals from other Bank's ATMs for HBL at Work Account & HBL Freedom Account.				
	1.2	Balance Inquiry				
	a	HBL Card on HBL ATMs	Nil			
	b	HBL Card on Non-HBL ATMs	Rs. 2.5 Flat per inquiry (Pay Pak, Visa, Master Card & Union Pay)			
	с	HBL Card on HBL ATMs Mini Statement	Rs.5/- Flat (Green Visa, Gold Visa, Visa Chip, Union Pay, Pay Pak)			
	1.3	Funds Transfer (HBL to HBL)	Rs. 25/- Flat per transaction			
		Funds Transfer (HBL to Other Bank)	Rs. 100/- Flat per transaction Transaction amount less than or equal to PKR 10.000/-			
			Rs.150/- Flat per transaction Transaction amount greater than PKR 10,000/- to less than or equal to PKR 1,000,000/-	YES		
			Free Funds Transfer from HBL ATMs for HBL at Work Account			
	1.4	FBR Tax Collection	Transaction Amount: Upto 100,000Fee Rs. 10 per TransactionTransaction Amount : 100,000+1,000,000Fee Rs. 20 per TransactionTransaction Amount : above 1,000,000Fee Rs. 50 per Transaction	YES		
	1.5	Utility Bill Payment	Nil			
	1.6	HBL-ATM Biometric Transactions (	On-Net) Rs. 15/- Flat per transaction	YES		
		HBL Phone Banking				
	а	Funds Transfer Inter Branch Fund Transfer	Nil	1		
	b	Statement Request	Rs.29/-Flat, per statement	YES		
	c	Stop Payment of Cheque(s)	(i) Rupee A/c Rs.400/- Flat per instruction	YES		
		Disp rayment of eneque(0)	(ii) F.C. A/C US\$ 10/- Flat per instruction (or equivalent in	YES		
			other currencies) Note:- Stop payment charges are to be levied one time for stop payment instructions, whether it			
	d	Cheque Book request	is for one or more cheques. To be recovered at the time of issuance of Cheque Book :- PLS-SB Accounts and Rs.15/- Flat per leaf. All other Chequeing Accounts = Rs. 12/- Flat per leaf. Note: HBL FreedomAccount, HBL at Work, and Branchless Banking Account Holders are exempted from these charges. Only first Cheque Book of 10 leaves is free for HBL MoneyClub, HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA. Subsequent cheque book for HBL MoneyClub, HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA will be charged as per SOBC.			

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Description Charges 3 HBL Internet Banking/ HBL Mobile Nil Subscription а Funds Transfer b Inter Branch Fund Transfer Nil Inter Bank funds transfer (IBFT) Transfer Amount:1- 10,000 Fee Rs. 50 per Transaction YES Transfer Amount:10,001-150,000 Fee Rs. 75 per Transaction Trasnfer Amount :150,001-500,000 Fee Rs. 125 per Transaction Transfer Amount :500,001-1,000,000 Fee Rs. 150 per Transaction Free Funds Transfer through for HBL at Work Account FBR Tax Collection Transaction Amount: Upto 100,000 Fee Rs. 10 per Transaction с Trasnaction Amount : 100,000+1,000,000 Fee Rs. 20 per Transaction YES Transaction Amount : above 1,000,000 Fee Rs. 50 per Transaction d Utility Bill Payment Nil Electricity NO Sui Gas NO Telephone NO Water NO Cheque Book request To be recovered at the time of issuance of Cheque Book :-Isb-N e PLS-SB Accounts and Rs.15/- Flat per leaf. Sindh-Y All other Chequeing Accounts = Rs. 12/- Flat per leaf. Punjab-Y Note: HBL FreedomAccount, HBL at Work, and Branchless Banking Account Holders are Bal-Y exempted from these charges. Only first Cheque Book of 10 leaves is free for HBL MoneyClub, KPK-Y HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA. Subsequent cheque book for AJK-N HBL MoneyClub, HBL Rutba, CNY, HBL HumWatan Accounts and HBL NISA will be Fata/Pata-N charged as per SOBC. HBL ALTERNATE DELIVERY CHANNELS (ADC) 4 HBL Branchless Banking / Konnect by HBL (Charges are inclusive of FED) Utility Bill Payment NIL а b Money Transfer YES Transfer Amount Rs. 1 - 1.000 Rs.60 per transaction Transfer Amount Rs. 1,001 - 2,500 Rs.120 per transaction YES Rs.180 per transaction Transfer Amount Rs. 2,501 - 4,000 YES Transfer Amount Rs. 4,001 -6,000 Rs.240 per transaction YES Transfer Amount Rs. 6,001 - 8,000 Rs.300 per transaction YES Transfer Amount Rs. 8,001 - 10,000 YES Rs.350 per transaction i Money Transfer Sending Transfer Amount Rs. 10,001 - 13,000 Rs.400 per transaction YES Transfer Amount Rs. 13,001 - 15,000 Rs.450 per transaction YES Transfer Amount Rs. 15,001 - 20,000 Rs.600 per transaction YES Transfer Amount Rs. 20,001 - 25,000 Rs.750 per transaction YES Transfer Amount Rs. 25,001 - 30,000 YES Rs.900 per transaction Transfer Amount Rs. 30.001 - 40.000 YES Rs.1,100 per transaction Transfer Amount Rs. 40,001 - 50,000 Rs.1,300 per transaction YES Money Transfer Receiving NIL ii Note 1: Transaction Limits (Separate for Sending & Receiving): Rs. 50,000/- per Month per CNIC Note-2: Inclusive of Taxes. Initial Deposit - Konnect by HBL Mobile Account NIL Cash Deposit - Konnect by HBL Mobile Account NIL d Utility Bill Payment - Konnect by HBL Mobile Account NII e Money Transfer - Konnect by HBL Mobile Account to Konnect by HBL Mobile Account f Money Transfer Sending Transaction Limits: Rs. 25,000/- per day for i) L0 accounts and Rs. 50,000/- per day for L1 NIL accounts Money Transfer Receiving NIL ii) Note 1: Transaction Limits (Separate for Sending & Receiving): Rs. 25,000/- per day for L0 accounts and Rs. 50,000/- per day for L1 accounts. If transaction is executed at agent location Rs. 10 will be charged. Money Transfer - Konnect by HBL Mobile Account to CNIC g Transfer Amount Rs. 1 - 1,000 Transfer Amount Rs. 1,001 - 2,500 YES Rs.45 per transaction Rs.90 per transaction YES Transfer Amount Rs. 2,501 - 4,000 Rs.135 per transaction YES Transfer Amount Rs. 4,001 - 6,000 Rs.190 per transaction YES Transfer Amount Rs. 6,001 - 8,000 Rs.230 per transaction YES Transfer Amount Rs. 8,001 - 10,000 Rs.265 per transaction YES i) Money Transfer Sending Transfer Amount Rs. 10.001 - 13.000 Rs.300 per transaction YES Transfer Amount Rs. 13,001 - 15,000 Rs.340 per transaction YES Transfer Amount Rs. 15,001 - 20,000 Rs.440 per transaction YES Transfer Amount Rs. 20,001 - 25,000 YES Rs.490 per transaction Transfer Amount Rs. 25,001 - 30,000 Rs.565 per transaction YES Transfer Amount Rs. 30.001 - 40.000 YES Rs.600 per transaction Transfer Amount Rs. 40,001 - 50,000 Rs.715 per transaction YES Note: If transaction is executed at agent location additional Rs.10 will be charged. Money Transfer Receiving NIL

		K CHARGES (EXCLUSIVE OF FED) EF JANUARY 1, 2020 TO JUNE 30, 2020	FECTIVE FROM	FED/ST Applicab
	Description	Charge	25	_
h	Money Transfer - CNIC to Other		D. 25	VEO
		Transfer Amount         Rs.         1         -         1,000           Transfer Amount         Rs.         1,001         -         2,500	Rs.25 per transaction Rs.50 per transaction	YES YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.65 per transaction	YES
		Transfer Amount Rs. 2,001 - 4,000	Rs.80 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000	Rs.90 per transaction	YES
		Transfer Amount Rs. 8,001 - 10,000	Rs.105 per transaction	YES
i)	Inter Bank Fund Transfer (IBFT)	Transfer Amount Rs. 10,001 - 13,000	Rs.120 per transaction	YES
	· · · · · · · · · · · · · · · · · · ·	Transfer Amount Rs. 13,001 - 15,000	Rs.130 per transaction	YES
		Transfer Amount Rs. 15,001 - 20,000	Rs.155 per transaction	YES
		Transfer Amount Rs. 20,001 - 25,000	Rs.170 per transaction	YES
		Transfer Amount Rs. 25,001 - 30,000	Rs.225 per transaction	YES
		Transfer Amount Rs. 30,001 - 40,000	Rs.250 per transaction	YES
		Transfer Amount Rs. 40,001 - 50,000	Rs.300 per transaction	YES
i	Money Transfer - Konnect by HB	L Mobile Account to HBL Core Banking Account		
		Transfer Amount Rs. 1 - 1,000	Rs.25 per transaction	YES
		Transfer Amount Rs. 1,001 - 2,500	Rs.25 per transaction	YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.35 per transaction	YES
		Transfer Amount Rs. 4,001 - 6,000	Rs.45 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000	Rs.60 per transaction	YES
	Frind Tree of	Transfer Amount Rs. 8,001 - 10,000	Rs.70 per transaction	YES
i	Fund Transfer	Transfer Amount Rs. 10,001 - 13,000	Rs.80 per transaction	YES
		Transfer Amount Rs. 13,001 - 15,000	Rs.100 per transaction	YES
		Transfer Amount         Rs.         15,001 -         20,000           Transfer Amount         Rs.         20,001 -         25,000	Rs.125 per transaction	YES YES
		Transfer Amount Rs. 20,001 - 25,000 Transfer Amount Rs. 25,001 - 30,000	Rs.150 per transaction Rs.175 per transaction	YES
		Transfer Amount Rs. 25,001 - 50,000	Rs.200 per transaction	YES
		Transfer Amount Rs. 50,001 - 40,000	Rs.225 per transaction	YES
i	Money Transfer - Konnect by HB	L Mobile Account to Other Bank Accounts (IBFT)	R5.225 per transaction	1125
J		Transfer Amount Rs. 1 - 1,000	Rs.20 per transaction	YES
		Transfer Amount Rs. 1,001 - 2,500	Rs.35 per transaction	YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.50 per transaction	YES
		Transfer Amount Rs. 4,001 - 6,000	Rs.70 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000	Rs.80 per transaction	YES
		Transfer Amount Rs. 8,001 - 10,000	Rs.125 per transaction	YES
i	Inter Bank Fund Transfer (IBFT)	Transfer Amount Rs. 10,001 - 13,000	Rs.180 per transaction	YES
		Transfer Amount Rs. 13,001 - 15,000	Rs.230 per transaction	YES
		Transfer Amount Rs. 15,001 - 20,000	Rs.275 per transaction	YES
		Transfer Amount Rs. 20,001 - 25,000	Rs.325 per transaction	YES
		Transfer Amount Rs. 25,001 - 30,000	Rs.375 per transaction	YES
		Transfer Amount Rs. 30,001 - 40,000	Rs.425 per transaction	YES
	~	Transfer Amount Rs. 40,001 - 50,000	Rs.475 per transaction	YES
k	Cash Withdrawal at Agent Locati	on - Konnect by HBL Mobile Account		VEG
		Transfer Amount Rs. 1 - 200	Rs.7 per transaction Rs.12 per transaction	YES YES
		Transfer AmountRs.200-500Transfer AmountRs.501-1,000	Rs.25 per transaction	YES
		Transfer Amount Rs. 1,001 - 2,500	Rs.40 per transaction	YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.70 per transaction	YES
		Transfer Amount Rs. 4,001 - 6,000	Rs.100 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000	Rs.130 per transaction	YES
i	Withdrawal Amount *	Transfer Amount Rs. 8,001 - 10,000	Rs.175 per transaction	YES
		Transfer Amount Rs. 10,001 - 13,000	Rs.200 per transaction	YES
		Transfer Amount Rs. 13,001 - 16,000	Rs.265 per transaction	YES
		Transfer Amount Rs. 16,001 - 20,000	Rs.325 per transaction	YES
		Transfer Amount Rs. 20,001 - 25,000	Rs.375 per transaction	YES
		Transfer Amount Rs. 25,001 - 30,000	Rs.470 per transaction	YES
		Transfer Amount Rs. 30,001 - 40,000	Rs.535 per transaction	YES
		Transfer Amount Rs. 40,001 - 50,000	Rs.590 per transaction	YES
		count fee will be 50% of the above mentioned slab.		
l	Cash Withdrawal from HBL Core	e Banking Account at Agent's location		
		Transfer Amount Rs. 1 - 1,000	Rs.25 per transaction	YES
		Transfer Amount Rs. 1,001 - 2,500	Rs.25 per transaction	YES
i	Withdrawal Amount	Transfer Amount Rs. $2,501 - 4,000$	Rs.25 per transaction	YES
		Transfer Amount Rs. 4,001 - 6,000	Rs.35 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000 Transfer Amount Rs. 8,001 - 10,000	Rs.35 per transaction	YES YES
m	Cash Deposit into HBL Core Ban		Rs.50 per transaction	1 ES
ш	Cash Deposit into HBL Core Ban	Transfer Amount Rs. 1 - 1,000	Rs.25 per transaction	YES
		Transfer Amount Rs. $1 - 1,000$ Transfer Amount Rs. $1,001 - 2,500$	Rs.25 per transaction Rs.25 per transaction	YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.30 per transaction	YES
		Transfer Amount Rs. 2,501 - 4,000	Rs.40 per transaction	YES
		Transfer Amount Rs. 6,001 - 8,000	Rs.45 per transaction	YES
		Transfer Amount Rs. 8,001 - 8,000	Rs.55 per transaction	YES
i	Deposit Amount	Transfer Amount Rs. 10,001 - 13,000	Rs.60 per transaction	YES
•	-r	Transfer Amount Rs. 10,001 - 15,000	Rs.100 per transaction	YES
		Transfer Amount Rs. 15,001 - 15,000	Rs.125 per transaction	YES
				YES
		Transfer Amount Rs. 20.001 - 25.000	Ks.150 per transaction	
		Transfer Amount         Rs.         20,001 -         25,000           Transfer Amount         Rs.         25,001 -         30,000	Rs.150 per transaction Rs.175 per transaction	YES
			*	

#### SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM FED/ST Applicable JANUARY 1, 2020 TO JUNE 30, 2020 Charges Description HBL ATM biometric verification Rs.15 per transaction Balance Inquiry - Konnect by HBL Mobile Account NIL 0 Transfer Out - Konnect by HBL Mobile Account to HBL Core Banking NIL р Transfer in - Konnect by HBL Mobile Account to HBL Core Banking NII q View Mini Statement - Konnect by HBL Mobile Account NIL r Air Time Top Up - Konnect by HBLs Agent & Mobile Account NIL s NIL Mobile Account Opening t Average Minimum Balance required NIL u Balance Inquiry through SMS NII v Upgrade of MW Account NIL w Pricing will be set as mutual agreement between parties **Corporate Clients** Subscription Packages v DR Package 1 Rs. 625 per package YES Agent Package Rs. 500 per package ii YES Traveler Rs. 500 per package iii YES Rs. 1500 per package Medics YES iv DR Package 2 Rs. 1250 per package YES v Subscription Packages Rs. 1000 per package vi Foodie YES Debit Card Package Rs. 1200 per package YES vii DR Package 3 Rs. 1875 per package viii YES Rs. 2500 per package Economy YES ix Gold Package Rs. 6500 per package YES x Part O DISPATCH / COMMUNICATION CHARGES (i) Local (Within City) - Rs.30/- Flat per item. NO Postages Ordinary 1 (ii) Inland (Inter City) - Rs.50/- Flat per item. NO 2 Postage Registered (i) Local (Within City) - Rs.50/- Flat per item. (ii) Inland (Inter City) - Rs.70/- Flat per item. (iii) Foreign Rs.200/- Flat per item. (iv) For Foreign Import LC Rs.1,200/- Flat per item. (v) For Inland LC Rs.200/- Flat per item. NO (i) Local (Within City) - Rs.150/- Flat per item or actual whichever is higher. 3 Courier (ii) Inland (Inter City) - Rs.250/- Flat per item or actual whichever is higher. 4 Rs.1,500/- Flat per item or actual whichever is higher. NO Foreign Courier 5 Swift (i) Full Text L.C / Guarantee and long messages.Rs.1,500/- Flat NO (ii) L.C / Guarantee amendment and miscellaneous short messages Rs.600/- Flat NO (iii) All other Swift Messages Rs.500/- Flat NO 6 Fax Rs.100/- Flat per message NO INVESTMENT PORTFOLIO SECURITIES (IPS) Part P IPS Services Charges IPS Custody Service Charges Nil i Only Funds Transfer charges through RTGS as per SBP guidelines Security Movement against IPS NO ii Accounts iii **IPS** Statement Quarterly Free On Request - Nil NO Part Q INVESTMENT BANKING YES а Advisory Fee h Succession Fee YES Retainer Fee YES с Arrangement Fee YES d Negotiable on case to case basis. YES Underwriting Fee e Participation Fee YES f Monitoring Fee YES g Commitment Charges YES h Trustee / Agency Fee YES i Out of Pocket Expenses At actual or Negotiable on case to case basis BANK CHARGES FOR GOVT. BUSINESS Part R IMPORTS 1 Cash Letter of Credit Less than Rs. 250,000/-0.125% of the value of the L/C YES a b Rs.250,000/- and above 0.0625% of the value of the L/C YES Amendment without increase in the (i) Swift Charges to be recovered С (ii) Actual Confirmation Charges to be recovered, if the amendment is to add confirmation amount. Charges as (a) or (b) above on increased amount. YES d Amendment involving increase in the amount

Note:- The above concessionary rates/charges will apply only to those Letters of Credit, which cover imports by the Government routed through State Bank of Pakistan. In case L/C is received directly from the importing government agency, normal charges are to be recovered.

### HBL

# SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM IANUARY 1 2020 TO HUNE 30 2020

HB

••		SCHEDULE OF BANK CHARGES (EXCLUSIVE OF FED) EFFECTIVE FROM JANUARY 1, 2020 TO JUNE 30, 2020		
		Description	Charges	
Р	art S	EXEMPTIONS		
	а	Earning Deposits / Accounts	ng daily average balance (Quarterly basis) of Rs.0.100 M in CD Account OR Rs.0.500 M in other Profit ome/commission shall require Functional Head Approval or as per any authority with limit delegated by	
	b	Entities, Societies, Trust etc. in other Profit Earning Depo	te / SME / Public Limited Company / Private Company / Partnership / Sole Proprietorship) and Govt. maintain daily average balance (Quarterly basis) of Rs.1.000 M in CD Account or Rs.10.000 M in SSB or sits / Accounts. come/commission shall require Functional Head Approval or as per any authority with limit delegated by	
		Exemptions can only be gra	anted for charges included under the following "Parts of SOBC".	
1		Part-C - Foreign Currency Remittances		
2		Part-D - Other Charges on F	oreign Exchange Transactions	
3		Part-E - Remittances		
4		Part-F - Bills / Collection (E	xcluding Documentary)	
5		Part-G - Finances / Advance	S	
6		Part-J - Sale & Purchase of S	Securities, Safe Custody of Articles in Safe Deposits	
7		Part-L - Miscellaneous Char	ges	
8		Part-M - HBL Debit Card (A	TM Card)	
9		Part-N - HBL Alternate Deli	very Channels (ADC)	
10		Part-O - Dispatch / Commun	ication Charges	
		Note:- Charges recovered du	ring the quarter in case of all exemptions allowed as per Sr.No.1-10 will be refunded in the months of April	,
Note	-1:-	2	With-holding Tax / Zakat / FED/ST etc levied by the Government are to be recovered from the Normal Charges, wherever applicable.	
Note	-2:-		ST is based on understanding of the relevant laws.	
Note	2-3:-	The Bank manages its rel the "Total Earnings" from Bank and corresponding!	ationship with clients on an individual basis. The applicability of any of the charges is part of m the customers and is dependent on the combination of products/services availed from the by the risks associated with each customer. The rates of charges for any customer will however w in this schedule of charges.	
Note	-4:-	- Specific products of the Bank can have exemptions from charges as per their features and terms & conditions.		
Note	-5:-	5:- All negotiable charges / waiver of any charge should be approved by Functional Head or any authorized official to w this authority is delegated with limits.		
Note	2-6:-	All projected annual volu delegated with limits.	mes to be approved by Functional Head or any authorized official to whom this authority is	
Note	-7:-	All Financial Institutions ( Trade Services ( FI - GTS)	(FIs) related charges will be approved on case to case basis by Financial Institutions - Global ).	