

## **HBL posts 2025 profit before tax of Rs 148.1 billion, up 23% YOY, while continuing to scale with profitability**

**Pakistan, Karachi – 18 February 2026:** HBL today declared a record profit before tax of Rs 148.1 billion for the year ended December 31, 2025, 23% higher than in 2024. The profit after tax increased by 16% to Rs 66.8 billion. EPS for 2025 was Rs 45.48, compared to Rs 39.85 in 2024. Along with the results, the Bank declared a final Cash Dividend of Rs 6.00 per share i.e. 60% for the year ended December 31, 2025. This is in addition to the interim Cash Dividend(s) already paid at Rs 14.00 per share i.e. 140%

HBL's balance sheet grew by 27% to Rs 7.7 trillion, with total deposits closing at a record high of Rs 5.5 trillion, a growth of Rs 1.2 trillion over December 2024. Domestic deposits increased by 30% to their highest level of Rs 4.7 trillion, as a result HBL's market share improved from 12.06% in December 2024 to 12.65% in December 2025. HBL's total advances stood at Rs 2.1 trillion; the Banks flagship consumer portfolio continued its growth trajectory, reaching Rs 177 billion, while the Group's agriculture financing increased to over Rs 100 billion.

Despite a drop of 250 bps in the SBP's Policy Rate over the year, HBL's net interest income increased by 12% to Rs 276 billion. This was supported by a 19% volumetric expansion in the average domestic balance sheet and improved average current account mix which helped in reducing the deposit cost. Non-fund income of Rs 86 billion was driven by strong contributions from the Treasury business. HBL's fee income of Rs 47 billion was supported by positive contributions from the Cards business, Bancassurance and retail banking. HBL's total revenue thus increased to Rs 361 billion.

Conscious efforts to optimize costs has contained administrative expense growth to 4%, improving the cost/income ratio to 55.6% in 2025. Strong recoveries helped contain the non-performing loans during the quarter, and with an increase in advances, HBL's infection ratio improved to 4.6%. HBL's sustained profitability has led to a strong improvement in the Capital Adequacy Ratio which increased from 17.7% in December 2024 to a solid 18.32%, well above required levels.

Commenting on the Bank's results, Muhammad Nassir Salim, President & CEO – HBL, said, "The solid financial results of 2025 underscore the Bank's focus throughout the year on its strategic direction – 'Scale with Profitability'. This mantra underscores our commitment to achieving sustainable growth by enhancing client value and operational efficiencies, while ensuring robust compliance and control. At the heart of all that we do is our transformation into a client-first organization, delivering unparalleled value to our clients."

### **Delivering value for stakeholders**

HBL is fully committed to growing the "S" of SME business in a significant and sustainable way. In 2025, the Retail Lending portfolio surpassed PKR 155 billion, reflecting continued expansion in support of small and medium enterprises, thereby supporting the business and economic wellbeing of this critical segment. The Bank strengthened its SME infrastructure through the

establishment of 17 SME Trade Centers across Pakistan, enhancing access to advisory and trade services for businesses nationwide.

HBL and its subsidiary HBL Microfinance Bank remain the single largest lender to the farming community. In 2025, the Bank maintained a strong commitment to the agriculture sector, with an active agri lending portfolio exceeding PKR 62 billion and new disbursements of PKR 14 billion during the year. Moreover, HBL Zarai deepened its footprint through geographic expansion including entry into Sindh and scaled its distribution network via Zarai Dost Shops.

The Bank delivered strong performance across its digital trading platforms, with HBL Symphony® volumes rising to PKR 3.94 trillion and HBL Infinity® volumes reaching USD 2.6 billion, reflecting sustained growth and client adoption.

The Cash Management business recorded 23% growth, with total throughput increasing to PKR 24 trillion. HBL upgraded the HBL Pay Business Banking platform, reinforcing its leadership in transaction & employee banking. The Bank's rapidly expanding digital platforms serve more than 4.5 million unique customers every month, for both financial and non-financial services.

HBL remained a thought leader in 2025 in the Pakistan market with its collaboration with S&P Global, to launch the HBL S&P Global PMI® (Purchasing Managers' Index™) series for Pakistan.

Through HBL Foundation, the Bank allocated Rs 889 million across healthcare, education, sports, community development, emergency relief, humanitarian assistance and cultural preservation.

Work concluded on HBL's Brand Refresh, which has now been rolled out in February 2026. The complete roll-out across the Bank's extensive physical and digital network will be completed this year. This Brand Refresh will ensure the brand remains relevant to evolving customer expectations, by blending HBL's heritage with contemporary design sensibilities. Taken together, the elements of the Bank's refreshed identity signal confidence and forward momentum.

2025 was a landmark year for the HBL brand with the renewal of its title sponsorship for HBLPSL 11(2026) and 12 (2027), extending the Bank's association with the league to twelve years. This milestone reinforces HBL's unwavering commitment to Pakistan's youth and the communities it serves.

In recognition of the Bank's leadership and performance, HBL was honored with 30 prestigious accolades during 2025, including 'Best Bank in Pakistan', 'Pakistan's Best Investment Bank' and 'Pakistan's Best Bank for Large Corporates' by Euromoney Awards 2025. HBL also received the award for 'The Most Inclusive Organization in Pakistan' by Global Diversity, Equity & Inclusion Benchmarks (GDEIB).