



Effective from Jan 1, 2023 to Jun 30, 2023

A. Your financing need:											
Name of the Product	HBL Islamic CarFinance										
Vehicle Required	<input type="checkbox"/> New <input type="checkbox"/> Used										
Financing Required	Rs. _____/-										
Term of Financing	_____ months										
Profit Type	Fixed										
B. Estimated cost of this financing:											
Annual Percentage Rate (APR)	_____ %										
What Profit (fixed/variable)* will you be charged per month?	x.x% , PKR. _____										
What other charges will you have to pay?	<p>*Regular charges: Rs. 10,000 Plus FED *Repeat Islamic CarFinance Customer: PKR 5,000 + FED (Inclusive of)</p> <p>For individuals applying again after 6 months or maturity of one facility or Settlement after minimum 6 months) Inclusive of: - Documentation charges - Verification - Stamp Duty - Credit Report: Actual Upto Rs. 150/- - Vehicle evaluation charges: actual to be borne by customer.</p> <p>*as per latest ISOBC. This may change from time to time, please visit website for updated ISOBC</p>										
What will be the Monthly Installment Payable? (Equal Monthly Installment (EMI) for 1st Year only)	Rs. _____ * = $\frac{\text{Financing Amount} + \text{Profit (APR} \times \text{Term of Financing)}}{\text{Term of Financing (In Months)}}$		* This is tentative value and exact amount will be communicated at the time of approval.								
What will be the Total Monthly Installment payable? (Total Monthly Payment (TMP) for 1st Year only)	Rs. _____ * = EMI + Monthly Takaful										
What total amount will you pay for the financing?	(Sum of Monthly Rentals with Takaful) Rs. _____ X (Term of Financing) _____ months =Rs. _____										
C. Early payments & Partial Payment:											
Can you pay finance before the maturity?	Yes										
How can you pay finance before the maturity?	Customer will visit the branch and request for early termination of CarFinance										
Will you have to pay any additional amount for early retirement of the finance?	In case of early termination of financing facility after delivery of vehicle where customer would like to purchase vehicle, then bank may add 9% on outstanding financing amount as sales price.										
Will you have to pay any additional amount for purchase of additional units/Partial payment of the finance?	5% price raise in the units purchased										
D. Default Information:											
What if you fail to fulfill your payment obligations?	Bank may reposses the vehicle and/ or file litigation against the customer "This is to inform you that the State Bank of Pakistan (SBP) will include two years' history of negative / overdue information (including but not limited to overdue payments, charity, write-off or reversal of profit rate etc.) in eCIB. You are therefore, advised to ensure timely payments of your installments to avoid any adverse information being reported or reflected on your e-CIB."										
What will you have to do to acquire back your repossessed vehicle?	If customer pays off the outstanding amount; vehicle will be returned to him / her, however in case if the customer is unable to pay off then Bank will opt the liquidation Process.										
What Charity will you be pay for not paying on time?	<table border="1"> <thead> <tr> <th>Default Charges</th> <th>Rate Applied</th> <th>Manner of computing late payment</th> </tr> </thead> <tbody> <tr> <td>Pay Rs. 1,500/- charity for each dealy in non-payment of due installment</td> <td>Fixed charity amount</td> <td>Fixed charity amount</td> </tr> <tr> <td colspan="3">Vehicle Re-Possession Charges Rs. 50,000/- or Actual (Whichever is lower)</td> </tr> </tbody> </table>	Default Charges	Rate Applied	Manner of computing late payment	Pay Rs. 1,500/- charity for each dealy in non-payment of due installment	Fixed charity amount	Fixed charity amount	Vehicle Re-Possession Charges Rs. 50,000/- or Actual (Whichever is lower)			
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E. Other material information:											
What Takaful avenues do you have?	Takaful coverage is mandatory, Bank's panel insurers are Adamjee, JGI & EFU (or any other as approved by HBL from time to time), comprehensive Takaful covered (details mentioned on Takaful certificate).										
What happens in case of death of customer(s)?	Islamic CarFinance Musharakah agreement will continue until the legal heirs of the customer terminates this.										
What are the guarantor's obligations?	N/A										
What documents will be provided to you?	HBL Islamic CarFinance application, letter of understanding, Islamic Schedule of Charges (ISOBC), Islamic CarFinance facility Letter, Direct Debit Authority, Understanding of delay in Booking & Delivery, Tax Calculation for Non-filers, Product Info/features & Customer Undertaking.										
Can you sell your vehicle to a third party during the tenor of the finance?	Yes you can sell your vehicle to a third party after obtaining NOC from HBL which shall only be issued after the settlement of the outstanding amount and all dues owed to the Bank.										
Where you can get assistance and redress?	Customer can call HBL Phone Banking at 111-111-425 or contact local HBL Branch.										

Customer's Signatures and Date

Customer Name & CNIC
 XYZ
 42201-74896822

Authorized Banker's Signature, Stamp and Date

I/We hereby acknowledge and confirm: (a) receipt of this Key Fact Sheet governing this HBL Islamic CarFinance (hereinafter referred to as the "KFS"); (b) having carefully read and understood the KFS; (c) that the KFS has been signed by me/us as acceptance of the Terms and Conditions governing HBL Islamic CarFinance.

Bank Charges are in accordance with the Schedule of Bank Charges, as amended from time to time.