



Instruction Circular

APPLICABLE IN PAKISTAN

Circular No. P/INST/2020/233

December 17, 2020

Indicative & Annualized Rates on Deposits w.e.f. 01.01.2021 to 31.03.2021

To: The Managers, All Branches in Pakistan

From: Branch Banking

The details of the Profit/ Interest Rates applicable on different categories of Rupee/ Foreign Currency Deposits together with the tiers (where applicable), method of calculation and date/ period of payment is stated on the attached sheets (please refer to **Annexure A**) and will remain effective from **January 01, 2021 to March 31, 2021**.

The interest rates on HYFFD and FC-SB will be reviewed on a quarterly basis and any amendments considered necessary, based on prevailing market conditions, will be advised to branches at that time.

The Profit/ Interest rates are subject to change at any time.

All branches are required to replace Circular No. P/INST/2020/203 dated November 03, 2020 with P/INST/2020/233 dated 17.12.2020 and ensure that the enclosed rates are displayed on their notice boards in customer area. Business Technology System (BTS) team to update the enclosed rates on Misys, ADC Ops are required to update the enclosed rates on HBL Internet Banking portal and Marketing Digital team to update the enclosed rates on HBL Website for customer information.

Note: This is the same rate sheet (released in November as P/INST/2020/203) and its effective date has been extended till March 31, 2021.

(Email approval is attached)

Mohammad Ali

Head – Branch Banking

(Email approval is attached)

Aamir Irshad

Head – Corporate and
Investment Banking

From: Muhammad Ali <mohd.ali@hbl.com>

Sent: Monday, December 21, 2020 1:32 PM

To: Muhammad Wasif Rana <wasif.rana@hbl.com>

Cc: Moeed Ahmed <moeed.ahmed2@hbl.com>

Subject: FW: P/INST/2020/233 - Indicative and Annualized Rates on Deposits w.e.f. 01.01.2021 to 31.03.2021

Ok..

From: Aamir Irshad

Sent: Monday, December 21, 2020 2:55 PM

To: Ashraf Adil <Ashraf.Adil@hbl.com>

Subject: RE: P/INST/2020/233 - Indicative and Annualized Rates on Deposits w.e.f. 01.01.2021 to 31.03.2021

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Annexure A

**INDICATIVE RATES AND ANNUALIZED RATES OF EXPECTED RETURN OF PROFIT/INTEREST
ON PLS/FC DEPOSITS FOR THE PERIOD 01.01.2021 TO 31.03.2021**

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
1	PLS-Savings Chequing Account	Simple Interest Rate	Effective Interest Rate
	For balances from Rs.1/- and above	5.50%	5.58%
	The profit is payable on six monthly basis and calculated on average balance during the month. The Profit will be credited to respective accounts on the 30 th of June and 31 st December.		
2	Pardes Card	Simple Interest Rate	Effective Interest Rate
	For balances from Rs.1/- and above	5.50%	5.58%
	The profit is payable on six monthly basis and calculated on average balance during the month. The Profit will be credited to respective accounts on the 30 th of June and 31 st December.		
3	HBL-Money Club	Simple Interest Rate	Effective Interest Rate
	For balances from Rs.1/- and above	5.50%	5.64%
	Profit will be calculated on monthly average balance and paid monthly.		
4	HBL – Value Account (VA)	Simple Interest Rate	Effective Interest Rate
	For average monthly balance during the month up to Rs.10,000	5.50%	5.61%
	For average monthly balance during the month from Rs.10,000 up to Rs.1,000,000	5.63%	5.74%
	For average monthly balance during the month above Rs.1,000,000	5.50%	5.61%
	The profit is payable on quarterly basis and calculated on monthly average balance. The profit will be credited to respective accounts after quarter end.		
5	HBL – Rutba	Simple Interest Rate	Effective Interest Rate
	For average monthly balance during the month less than or equal to Rs.10,000	5.50%	5.64%
	For average monthly balance during the month above Rs.10,000 to Rs.10,000,000	5.75%	5.90%
	For average monthly balance during the month above Rs.10,000,000	5.50%	5.64%
	The profit is payable on monthly basis and calculated on monthly average balance during the month. The profit will be credited to respective accounts after month end.		
6	HBL Nisa Savings Account	Simple Interest Rate	Effective Interest Rate
	Rs.0 to Rs.5,000	5.75%	5.90%
	Rs. 5,001 to Rs. 1,000,000	6.00%	6.17%
	Rs. 1,000,001 or above	6.25%	6.43%
	Profit will be calculated on daily basis and paid monthly.		

S.No	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
7	DMA (Daily Munafa Account)	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposits less than Rs.50(M)	5.51%	5.65%
	On Daily Actual Deposits of Rs.50(M) but less than Rs.100(M)	5.53%	5.67%
	On Daily Actual Deposits of Rs.100(M) but less than Rs.250(M)	5.54%	5.68%
	On Daily Actual Deposits of Rs.250(M) but less than Rs.500(M)	5.55%	5.69%
	On Daily Actual Deposits of Rs.500(M) but less than Rs.1 Billions	5.56%	5.71%
	On Daily Actual Deposits of Rs.1Billion and above	5.58%	5.72%
The Profit will be credited to respective accounts on the last working day of each month.			
8	DPA (Daily Progressive Account)	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposits less than Rs.1Mn	5.51%	5.65%
	On Daily Actual Deposits of Rs. 1 (M) but less than 5(M)	5.53%	5.67%
	On Daily Actual Deposits of Rs. 5(M) but less than 25(M)	5.54%	5.68%
	On Daily Actual Deposits of Rs.25(M) but less than Rs.50(M)	5.55%	5.69%
	On Daily Actual Deposits of Rs.50(M) but less than Rs.100(M)	5.56%	5.71%
	On Daily Actual Deposits of Rs.100(M) but less than Rs.250(M)	5.58%	5.72%
	On Daily Actual Deposits of Rs.250(M) but less than Rs.500(M)	5.59%	5.73%
	On Daily Actual Deposits of Rs.500(M) but less than Rs.1 (B)	5.60%	5.75%
On Daily Actual Deposits of Rs.1 (B) and above.	5.61%	5.76%	
The Profit will be credited to respective accounts on the last working day of each month.			
9	HumWatan PLS Account- (NRP Account)	Simple Interest Rate	Effective Interest Rate
	The profit is payable on monthly basis and calculated on average balance during the month.	5.50%	5.58%
10	ND (Notice Deposit)	Simple Interest Rate	Effective Interest Rate
	7 to 29 days' notice	5.50%	5.64%
	30 days and over notice	5.50%	5.64%
Profit is payable on encashment only. No interim profit is payable.			
11	PLS Overdue TDR. Khas TDR. GIS.MIS-5 years. GTD & CPDC	Simple Interest Rate	Effective Interest Rate
	Profit is Payable on encashment for completed number of days.	5.50%	5.58%

	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
12	F.C. Saving Deposits Under New Rules	Simple Interest Rate	Effective Interest Rate
	FC SB – Less than US \$ 1000	0.05%	0.05%
	FC SB – US \$ 1000 to Less than US \$ 50,000	0.06%	0.06%
	FC SB – From US \$ 50,000 & above	0.07%	0.07%
	FC SB – Less than EURO 1000	0.00%	0.00%
	FC SB – From EURO 1,000 & above	0.00%	0.00%
	FC SB – Less than UK £ 1000	0.02%	0.02%
	FC SB – From UK £ 1,000 & above	0.02%	0.02%
The Interest is payable on quarterly basis and calculated on minimum balance during the month. The interest will be credited to respective accounts at quarter end.			
13	HBL Nisa FCY Savings Account	Simple Interest Rate	Effective Interest Rate
	Less than US \$ 1000	0.05%	0.05%
	US \$ 1000 to Less than US \$ 50,000	0.06%	0.06%
	From US \$ 50,000 & above	0.07%	0.07%
	Less than EURO 1000	0.00%	0.00%
	From EURO 1,000 & above	0.00%	0.00%
	Less than UK £ 1000	0.02%	0.02%
	From UK £ 1,000 & above	0.02%	0.02%
The Interest is payable on quarterly basis and calculated on average monthly balance.			
14	FC Overdue FDR	Simple Interest Rate	Effective Interest Rate
	FC-FDR USD	0.01%	0.01%
	FC-FDR EURO	0.01%	0.01%
	FC-FDR GBP	0.01%	0.01%

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %		
15a	HBL Advantage Account		Simple Interest Rate	Effective Interest Rate	
	1 Month	Monthly	5.35%	5.35%	
	3 Months	Quarterly	5.14%	5.14%	
	6 months	Six Monthly	5.34%	5.34%	
	One Year	Monthly	5.31%	5.44%	
		Quarterly	5.41%	5.52%	
		Six Monthly	5.52%	5.60%	
		On Maturity	5.70%	5.70%	
	Two Year	Monthly	6.80%	7.02%	
		Quarterly	6.95%	7.13%	
		Six Monthly	7.03%	7.15%	
		On Maturity	7.24%	7.00%	
	Three Years	Monthly	7.03%	7.26%	
		Quarterly	7.14%	7.33%	
		Six Monthly	7.22%	7.35%	
		On Maturity	7.50%	7.00%	
	Five Years	Monthly	7.68%	7.96%	
		Quarterly	7.80%	8.03%	
		Six Monthly	7.90%	8.06%	
		On Maturity	8.13%	7.06%	
	Ten Years	Monthly	7.78%	8.06%	
		Quarterly	7.80%	8.03%	
		Six Monthly	7.87%	8.02%	
		On Maturity	11.70%	8.06%	
	15b	HBL Advantage Plus Account		Simple Interest Rate	
		One Year	Monthly	6.31%	
		Two Year	Monthly	7.10%	
		Three Years	Monthly	7.25%	
Five Years		Monthly	7.73%		
Ten Years		Monthly	7.98%		
	There will not be any compounding on Advantage Plus account since profit will be credited in Current Account only.				
16	The Rates of profit on IPD will be conveyed on daily basis by Treasury Division.				

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
17	HYFFD (High Yield Foreign Currency Fixed Deposit)	Simple Interest Rate	Effective Interest Rate
A.	US Dollar		
	HYFFD One Month – From US \$ 1,000 to 99,999	0.05%	0.05%
	HYFFD One Month – From US \$ 100,000 to 499,999	0.05%	0.05%
	HYFFD One Month – From US \$ 500,000 & above	0.06%	0.06%
	HYFFD Two Months – From US \$ 1,000 to 99,999	0.05%	0.05%
	HYFFD Two Months – From US \$ 100,000 to 499,999	0.05%	0.05%
	HYFFD Two Months – From US \$ 500,000 & above	0.06%	0.06%
	HYFFD Three Months – From US \$ 1,000 to 99,999	0.09%	0.09%
	HYFFD Three Months – From US \$ 100,000 to 499,999	0.11%	0.11%
	HYFFD Three Months – From US \$ 500,000 & above	0.11%	0.11%
	HYFFD Six Months – From US \$ 1,000 to 99,999	0.11%	0.11%
	HYFFD Six Months – From US \$ 100,000 to 499,999	0.13%	0.13%
	HYFFD Six Months – From US \$ 500,000 & above	0.13%	0.13%
	HYFFD Twelve Months – From US \$ 1,000 to 99,999	0.15%	0.15%
	HYFFD Twelve Months – From US \$ 100,000 to 499,999	0.16%	0.16%
	HYFFD Twelve Months – From US \$ 500,000 & above	0.18%	0.18%
B.	EURO	Simple Interest Rate	Effective Interest Rate
	HYFFD One Month – From EURO 1,000 to 99,999	0.00%	0.00%
	HYFFD One Month – From EURO 100,000 to 499,000	0.00%	0.00%
	HYFFD One Month – From EURO 500,000 & above	0.00%	0.00%
	HYFFD Two Months – From EURO 1,000 to 99,999	0.00%	0.00%
	HYFFD Two Months – From EURO 100,000 to 499,000	0.00%	0.00%
	HYFFD Two Months – From EURO 500,000 & above	0.00%	0.00%
	HYFFD Three Months – From EURO 1,000 to 99,999	0.00%	0.00%
	HYFFD Three Months – From EURO 100,000 to 499,000	0.00%	0.00%
	HYFFD Three Months – From EURO 500,000 & above	0.00%	0.00%
	HYFFD Six Months – From EURO 1,000 to 99,999	0.00%	0.00%
	HYFFD Six Months – From EURO 100,000 to 499,000	0.00%	0.00%
	HYFFD Six Months – From EURO 500,000 & above	0.00%	0.00%
	HYFFD Twelve Months – From EURO 1,000 to 99,999	0.00%	0.00%
	HYFFD Twelve Months – From EURO 100,000 to 499,000	0.00%	0.00%
	HYFFD Twelve Months – From EURO 500,000 & above	0.00%	0.00%

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
C.	Sterling Pound	Simple Interest Rate	Effective Interest Rate
	HYFFD One Month – From UK £ 1,000 to 99,999	0.01%	0.01%
	HYFFD One Month – From UK £ 100,000 to 499,999	0.01%	0.01%
	HYFFD One Month – From UK £ 500,000 & above	0.01%	0.01%
	HYFFD Two Months – From UK £ 1,000 to 99,999	0.01%	0.01%
	HYFFD Two Months – From UK £ 100,000 to 499,999	0.01%	0.01%
	HYFFD Two Months – From UK £ 500,000 & above	0.01%	0.01%
	HYFFD Three Months – From UK £ 1,000 to 99,999	0.01%	0.01%
	HYFFD Three Months – From UK £ 100,000 to 499,999	0.01%	0.01%
	HYFFD Three Months – From UK £ 500,000 & above	0.01%	0.01%
	HYFFD Six Months – From UK £ 1,000 to 99,999	0.01%	0.01%
	HYFFD Six Months – From UK £ 100,000 to 499,999	0.01%	0.01%
	HYFFD Six Months – From UK £ 500,000 & above	0.01%	0.01%
	HYFFD Twelve Months – From UK £ 1,000 to 99,999	0.05%	0.05%
	HYFFD Twelve Months – From UK £ 100,000 to 499,999	0.05%	0.05%
	HYFFD Twelve Months – From UK £ 500,000 & above	0.06%	0.06%
	The Interest will be paid on Maturity only. No interim interest is payable.		
18	F.C. Saving Deposits Under Old Rules	Simple Interest Rate	Effective Interest Rate
	FC SB – Less than US \$ 1000	0.01%	0.01%
	FC SB – US \$ 1000 to Less than US \$ 50,000	0.01%	0.01%
	FC SB – From US \$ 50,000 & above	0.01%	0.01%
	FC SB – Less than EURO 1000	0.01%	0.01%
	FC SB – From EURO 1,000 & above	0.01%	0.01%
	FC SB – Less than UK £ 1000	0.01%	0.01%
	FC SB – From UK £ 1,000 & above	0.01%	0.01%
The Interest is payable on quarterly basis and calculated on minimum balance during the month. The interest will be credited to respective accounts at quarter end.			
19	RMPD (Remittance Munafa Plus Deposit) New account opening stopped w.e.f 01-07-10	Simple Interest Rate	Effective Interest Rate
	One Year – Profit payable on Monthly basis	5.50%	5.64%
	One Year – Profit payable on Quarterly basis	5.50%	5.61%
	One Year – Profit payable on Half Yearly basis	5.50%	5.58%
	One Year – Profit payable on Maturity	5.50%	5.50%
	Three Years – Profit payable on Monthly basis	5.65%	5.80%
	Three Years – Profit payable on Quarterly basis	5.85%	5.98%

	Three Years – Profit payable on Half Yearly basis	6.05%	6.14%
	Three Years – Profit payable on Yearly basis	6.25%	6.25%
	Three Years – Profit payable on Maturity	6.25%	5.90%
	Five Years – Profit payable on Monthly basis	6.38%	6.56%
	Five Years – Profit payable on Quarterly basis	6.50%	6.66%
	Five Years – Profit payable on Half Yearly basis	6.63%	6.73%
	Five Years – Profit payable on Yearly basis	6.75%	6.75%
	Five Years – Profit payable on Maturity	6.75%	5.99%
20	SSB (Special Saving Bank Deposit Scheme) Scheme Closed	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposit Less than Rs.500(M)	5.51%	5.65%
	On Daily Actual Deposit of Rs.500(M) but less than Rs.2,000(M)	5.53%	5.67%
	On Daily Actual Deposit of Rs.2,000(M) & above	5.54%	5.68%
	The profit will be credited to the respective accounts on the last working day of each month.		