



INSTRUCTION CIRCULAR
(APPLICABLE IN PAKISTAN)

NO. P/INST/2020/103

June 1, 2020

RE: INDICATIVE & ANNUALISED RATES ON DEPOSITS W.E.F. 01.06.2020 TO 30.06.2020

To: The Managers, All Pakistan Branches.

From: Branch Banking.

The details of the Profit/Interest Rates applicable on different categories of Rupee / Foreign Currency Deposits together with the tiers (where applicable), method of calculation and date / period of payment is stated on the attached sheets and will remain effective from **Jun 01, 2020 to Jun 30, 2020**.

The interest rates on HYFFD and FC-SB will be reviewed on a quarterly basis and any amendments considered necessary, based on prevailing market conditions, will be advised to branches at that time.

The Profit / Interest rates are subject to change at any time.

All branches are required to replace Circular No. P/INST/2020/89 dated 28.04.2020 with P/INST/2020/103 dated 01.06.2020 and ensure that the enclosed rates are displayed on their notice boards in customer area. Business Technology System (BTS) team to update the enclosed rates on Misys, ADC Ops are required to update the enclosed rates on HBL Internet Banking portal and Marketing Digital team to update the enclosed rates on HBL Website for customer information.

(Email approval is attached)

MUHAMMAD ALI
Head Branch Banking

(Email approval is attached)

AAMIR IRSHAD
Head Corporate and Investment
Banking



Mon 6/1/2020 3:51 PM

aamir.irshad

RE: Break-Even Levels for HBL Advantage Account (29 May 2019)

To Osama Tanveer

Cc Saulat Ali Khan

 You replied to this message on 6/1/2020 3:52 PM.

Ok but if you want signature then have Saulat sign for me.

From: Osama Tanveer <osama.tanveer@hbl.com>
Sent: Monday, 1 June 2020 3:10 pm
To: aamir.irshad <aamir.irshad@hbl.com>
Subject: FW: Break-Even Levels for HBL Advantage Account (29 May 2019)

Boss,

Your signoff is requested on attached rate sheet, enabling us to roll this out.

Regards,

Osama Tanveer
Senior Product Manager – Conventional Products
Retail Products - HBL Tower, 21st Floor,
3 Talwar, Clifton, Karachi
Dir: +92-21-33116618 Ext: 16618

From: Muhammad Ali
Sent: Monday, June 1, 2020 3:09 PM
To: Osama Tanveer <osama.tanveer@hbl.com>; Muhammad Wasif Rana <wasif.rana@hbl.com>
Cc: Syed Mohsin Ali Shah <mohsin.shah@hbl.com>
Subject: RE: Break-Even Levels for HBL Advantage Account (29 May 2019)

Ok..

From: Osama Tanveer
Sent: Monday, June 1, 2020 3:08 PM
To: Muhammad Wasif Rana <wasif.rana@hbl.com>
Cc: Muhammad Ali <mohd.ali@hbl.com>; Syed Mohsin Ali Shah <mohsin.shah@hbl.com>
Subject: FW: Break-Even Levels for HBL Advantage Account (29 May 2019)

Dear Wasif,

Pls obtain Ali signoff on this urgently, enabling us to roll this out.

Regards,

**INDICATIVE RATES AND ANNUALISED RATES OF EXPECTED RETURN OF
PROFIT/INTEREST ON PLS/FC DEPOSITS FOR THE PERIOD 01.06.2020 TO 30.06.2020**

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
1	PLS-Savings Chequing Account	Simple Interest Rate	Effective Interest Rate
	For balances from Rs.1/- and above	6.50%	6.61%
The profit is payable on six monthly basis and calculated on average balance during the month. The Profit will be credited to respective accounts on the 30 th of June and 31 st December.			
2	Pardes Card	Simple Interest Rate	Effective Interest Rate
	For balances from Rs.1/- and above	6.50%	6.61%
The profit is payable on six monthly basis and calculated on average balance during the month. The Profit will be credited to respective accounts on the 30 th of June and 31 st December.			
3	HBL-Money Club	Simple Interest Rate	Effective Interest Rate
	For balance from Rs. 1 and above unconditionally	6.50%	6.70%
	For balance from Rs. 1 and above conditionally	6.63%	6.83%
Zero withdrawal throughout the month along with frequent cash deposit. Minimum amount of cash deposit during the month should not be less than Rs. 100. Profit will be calculated on monthly average balance and paid monthly.			
4	HBL ID-Saving Bucket	Simple Interest Rate	Effective Interest Rate
	Rs.1 to Rs.10,000	6.63%	6.83%
	Rs.10,001 to Rs.20,000	6.75%	6.96%
	Rs.20,001 to Rs.50,000	7.00%	7.23%
	Rs.50,001 to Rs.100,000	7.10%	7.34%
	Rs.100,001 and above	6.50%	6.70%
Available tenors for above mentioned saving goals are 3 months to 12 months. Profit is paid monthly into saving bucket at the time of rollover.			
5	HBL – Value Account (VA)	Simple Interest Rate	Effective Interest Rate
	For average monthly balance during the month up to Rs.10,000	6.50%	6.66%
	For average monthly balance during the month from Rs.10,000 up to Rs.1,000,000	6.63%	6.79%
	For average monthly balance during the month above Rs.1,000,000	6.50%	6.66%
The profit is payable on quarterly basis and calculated on monthly average balance. The profit will be credited to respective accounts after quarter end.			
	HBL – Rutba	Simple Interest Rate	Effective Interest Rate
	For average monthly balance during the month less than or equal to Rs.10,000	6.50%	6.70%
	For average monthly balance during the month above Rs.10,000 to Rs.10,000,000	6.75%	6.96%
	For average monthly balance during the month above Rs.10,000,000	6.50%	6.70%
The profit is payable on monthly basis and calculated on monthly average balance during the month. The profit will be credited to respective accounts after month end.			

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
7.	SSB (Special Saving Bank Deposit Scheme) Scheme Closed	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposit Less than Rs.500(M)	6.51%	6.71%
	On Daily Actual Deposit of Rs.500(M) but less than Rs.2,000(M)	6.53%	6.72%
	On Daily Actual Deposit of Rs.2,000(M) & above	6.54%	6.74%
The profit will be credited to the respective accounts on the last working day of each month.			
8	ND (Notice Deposit)	Simple Interest Rate	Effective Interest Rate
	7 to 29 days' notice	6.50%	6.70%
	30 days and over notice	6.50%	6.70%
Profit is payable on encashment only. No interim profit is payable.			
9	DMA (Daily Munafa Account)	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposits less than Rs.50(M)	6.51%	6.71%
	On Daily Actual Deposits of Rs.50(M) but less than Rs.100(M)	6.53%	6.72%
	On Daily Actual Deposits of Rs.100(M) but less than Rs.250(M)	6.54%	6.74%
	On Daily Actual Deposits of Rs.250(M) but less than Rs.500(M)	6.55%	6.75%
	On Daily Actual Deposits of Rs.500(M) but less than Rs.1 Billions	6.56%	6.76%
On Daily Actual Deposits of Rs.1Billion and above			
The Profit will be credited to respective accounts on the last working day of each month.			
10	DPA (Daily Progressive Account)	Simple Interest Rate	Effective Interest Rate
	On Daily Actual Deposits less than Rs.1Mn	6.51%	6.71%
	On Daily Actual Deposits of Rs. 1 (M) but less than 5(M)	6.53%	6.72%
	On Daily Actual Deposits of Rs. 5(M) but less than 25(M)	6.54%	6.74%
	On Daily Actual Deposits of Rs.25(M) but less than Rs.50(M)	6.55%	6.75%
	On Daily Actual Deposits of Rs.50(M) but less than Rs.100(M)	6.56%	6.76%
	On Daily Actual Deposits of Rs.100(M) but less than Rs.250(M)	6.58%	6.78%
	On Daily Actual Deposits of Rs.250(M) but less than Rs.500(M)	6.59%	6.79%
	On Daily Actual Deposits of Rs.500(M) but less than Rs.1(B)	6.60%	6.80%
On Daily Actual Deposits of Rs.1 (B) and above.	6.61%	6.82%	
The Profit will be credited to respective accounts on the last working day of each month.			

S.No.	Category of Deposit		Indicative	Annualized	
			Rate of Profit P.A. %	Rate of Expected Return %	
11a	HBL Advantage Account		Simple Interest Rate	Effective Interest Rate	
	1 Month	Monthly	6.25%	6.25%	
	3 Months	Quarterly	5.95%	5.95%	
	6 months	Six Monthly	5.77%	5.77%	
	One Year	Monthly	5.47%	5.61%	
		Quarterly	5.48%	5.59%	
		Six Monthly	5.44%	5.51%	
		On Maturity	5.85%	5.85%	
	Two Year	Monthly	6.36%	6.55%	
		Quarterly	6.49%	6.65%	
		Six Monthly	6.83%	6.95%	
		On Maturity	7.35%	7.10%	
	Three Years	Monthly	5.75%	5.90%	
		Quarterly	5.78%	5.91%	
		Six Monthly	5.72%	5.80%	
		On Maturity	5.04%	4.81%	
	Five Years	Monthly	6.68%	6.89%	
		Quarterly	6.83%	7.01%	
		Six Monthly	7.23%	7.36%	
		On Maturity	5.44%	4.93%	
	Ten Years	Monthly	7.72%	8.00%	
		Quarterly	7.77%	8.00%	
		Six Monthly	7.86%	8.01%	
		On Maturity	8.99%	6.62%	
	11b	HBL AdvantagePlus Account		Simple Interest Rate	
		One Year	Monthly	6.60%	
		Two Year	Monthly	6.60%	
		Three Years	Monthly	6.45%	
Five Years		Monthly	7.15%		
Ten Years		Monthly	7.65%		
There will not be any compounding on Advantage Plus account since profit will be credited in Current Account only.					

S.No.	Category of Deposit	Indicative	Annualized
		Rate of Profit P.A. %	Rate of Expected Return %
12	RMPD (Remittance Munafa Plus Deposit) New account opening stopped w.e.f 01-07-10	Simple Interest Rate	Effective Interest Rate
	One Year – Profit payable on Monthly basis	6.50%	6.70%
	One Year – Profit payable on Quarterly basis	6.50%	6.66%
	One Year – Profit payable on Half Yearly basis	6.50%	6.61%
	One Year – Profit payable on Maturity	6.50%	6.50%
	Three Years – Profit payable on Monthly basis	6.65%	6.86%
	Three Years – Profit payable on Quarterly basis	6.85%	7.03%
	Three Years – Profit payable on Half Yearly basis	7.05%	7.17%
	Three Years – Profit payable on Yearly basis	7.25%	7.25%
	Three Years – Profit payable on Maturity	7.25%	6.78%
	Five Years – Profit payable on Monthly basis	7.38%	7.63%
	Five Years – Profit payable on Quarterly basis	7.50%	7.71%
	Five Years – Profit payable on Half Yearly basis	7.63%	7.77%
	Five Years – Profit payable on Yearly basis	7.75%	7.75%
	Five Years – Profit payable on Maturity	7.75%	6.77%
13	The Rates of profit on IPD will be conveyed on daily basis by Treasury Division.		
14	F.C. Saving Deposits Under New Rules	Simple Interest Rate	Effective Interest Rate
	FC SB – Less than US \$ 1000	0.10	0.10
	FC SB – US \$ 1000 to Less than US \$ 50,000	0.15	0.15
	FC SB – From US \$ 50,000 & above	0.20	0.20
	FC SB – Less than EURO 1000	0.00	0.00
	FC SB – From EURO 1,000 & above	0.00	0.00
	FC SB – Less than UK £ 1000	0.10	0.10
	FC SB – From UK £ 1,000 & above	0.40	0.40
The Interest is payable on quarterly basis and calculated on minimum balance during the month. The interest will be credited to respective accounts at quarter end.			
15	F.C. Saving Deposits Under Old Rules	Simple Interest Rate	Effective Interest Rate
	FC SB – Less than US \$ 1000	0.01	0.01
	FC SB – US \$ 1000 to Less than US \$ 50,000	0.01	0.01
	FC SB – From US \$ 50,000 & above	0.01	0.01
	FC SB – Less than EURO 1000	0.01	0.01
	FC SB – From EURO 1,000 & above	0.01	0.01
	FC SB – Less than UK £ 1000	0.01	0.01
	FC SB – From UK £ 1,000 & above	0.01	0.01
The Interest is payable on quarterly basis and calculated on minimum balance during the month. The interest will be credited to respective accounts at quarter end.			

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
16	HYFFD (High Yield Foreign Currency Fixed Deposit)	Simple Interest Rate	Effective Interest Rate
A.	US Dollar		
	HYFFD One Month – From US \$ 1,000 to 99,999	0.05	0.05
	HYFFD One Month – From US \$ 100,000 to 499,999	0.05	0.05
	HYFFD One Month – From US \$ 500,000 & above	0.10	0.10
	HYFFD Two Months – From US \$ 1,000 to 99,999	0.05	0.05
	HYFFD Two Months – From US \$ 100,000 to 499,999	0.05	0.05
	HYFFD Two Months – From US \$ 500,000 & above	0.10	0.10
	HYFFD Three Months – From US \$ 1,000 to 99,999	0.05	0.05
	HYFFD Three Months – From US \$ 100,000 to 499,999	0.10	0.10
	HYFFD Three Months – From US \$ 500,000 & above	0.15	0.15
	HYFFD Six Months – From US \$ 1,000 to 99,999	0.20	0.20
	HYFFD Six Months – From US \$ 100,000 to 499,999	0.30	0.30
	HYFFD Six Months – From US \$ 500,000 & above	0.40	0.40
	HYFFD Twelve Months – From US \$ 1,000 to 99,999	0.70	0.70
	HYFFD Twelve Months – From US \$ 100,000 to 499,999	0.80	0.80
	HYFFD Twelve Months – From US \$ 500,000 & above	0.90	0.90
B.	EURO	Simple Interest Rate	Effective Interest Rate
	HYFFD One Month – From EURO 1,000 to 99,999	0.00	0.00
	HYFFD One Month – From EURO 100,000 to 499,000	0.00	0.00
	HYFFD One Month – From EURO 500,000 & above	0.00	0.00
	HYFFD Two Months – From EURO 1,000 to 99,999	0.00	0.00
	HYFFD Two Months – From EURO 100,000 to 499,000	0.00	0.00
	HYFFD Two Months – From EURO 500,000 & above	0.00	0.00
	HYFFD Three Months – From EURO 1,000 to 99,999	0.00	0.00
	HYFFD Three Months – From EURO 100,000 to 499,000	0.00	0.00
	HYFFD Three Months – From EURO 500,000 & above	0.00	0.00
	HYFFD Six Months – From EURO 1,000 to 99,999	0.00	0.00
	HYFFD Six Months – From EURO 100,000 to 499,000	0.00	0.00
	HYFFD Six Months – From EURO 500,000 & above	0.00	0.00
	HYFFD Twelve Months – From EURO 1,000 to 99,999	0.00	0.00
	HYFFD Twelve Months – From EURO 100,000 to 499,000	0.00	0.00
	HYFFD Twelve Months – From EURO 500,000 & above	0.00	0.00

S.No.	Category of Deposit	Indicative Rate of Profit P.A. %	Annualized Rate of Expected Return %
C.	Sterling Pound	Simple Interest Rate	Effective Interest Rate
	HYFFD One Month – From UK £ 1,000 to 99,999	0.20	0.20
	HYFFD One Month – From UK £ 100,000 to 499,999	0.30	0.30
	HYFFD One Month – From UK £ 500,000 & above	0.40	0.40
	HYFFD Two Months – From UK £ 1,000 to 99,999	0.30	0.30
	HYFFD Two Months – From UK £ 100,000 to 499,999	0.40	0.40
	HYFFD Two Months – From UK £ 500,000 & above	0.50	0.50
	HYFFD Three Months – From UK £ 1,000 to 99,999	0.35	0.35
	HYFFD Three Months – From UK £ 100,000 to 499,999	0.45	0.45
	HYFFD Three Months – From UK £ 500,000 & above	0.55	0.55
	HYFFD Six Months – From UK £ 1,000 to 99,999	0.55	0.55
	HYFFD Six Months – From UK £ 100,000 to 499,999	0.65	0.65
	HYFFD Six Months – From UK £ 500,000 & above	0.75	0.75
	HYFFD Twelve Months – From UK £ 1,000 to 99,999	0.80	0.80
	HYFFD Twelve Months – From UK £ 100,000 to 499,999	0.80	0.80
	HYFFD Twelve Months – From UK £ 500,000 & above	0.80	0.80
The Interest will be paid on Maturity only. No interim interest is payable.			
17	FC Overdue FDR	Simple Interest Rate	Effective Interest Rate
	FC-FDR USD	0.01	0.01
	FC-FDR EURO	0.01	0.01
	FC-FDR GBP	0.01	0.01
18	PLS Overdue TDR. Khas TDR. GIS.MIS-5 years. GTD & CPDC	Simple Interest Rate	Effective Interest Rate
	Profit is Payable on encashment for completed number of days.	6.50%	6.61%
19	HumWatan PLS Account- (NRP Account)		
	The profit is payable on monthly basis and calculated on average balance during the month.	6.50%	6.61%