

HABIB BANK LIMITED – SRI LANKA BRANCH
FINANCIAL STATEMENTS
31 DECEMBER 2014



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**INDEPENDENT AUDITOR'S REPORT
TO THE MANAGEMENT OF HABIB BANK LIMITED - SRI LANKA BRANCH**

Report on the Financial Statements

We have audited the accompanying financial statements of Habib Bank Limited - Sri Lanka Branch, ("the Bank"), which comprise the statement of financial position as at 31 December 2014, and the statement of comprehensive income, statement of changes in equity and, cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 07 to 40.

Management's Responsibility for the Financial Statements

The Management is responsible for the preparation of these financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards and for such internal controls as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Sri Lanka Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the bank's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2014, and of its financial performance and cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

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Report on other legal and regulatory requirements

As required by Section 163(2) of the Companies Act No. 7 of 2007, we state the following:

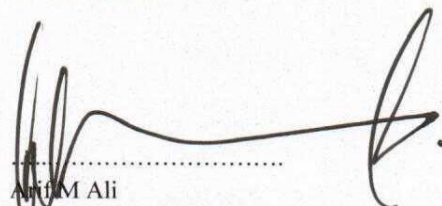
- a) The basis of opinion and scope and limitations of the audit are as stated above.
- b) In our opinion :
 - We have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Bank.
 - The financial statements of the Bank, comply with the requirements of Section 151 of the Companies Act No. 07 of 2007.

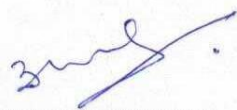
30 March 2015
Colombo

Habib Bank Limited - Sri Lanka Branch
STATEMENT OF FINANCIAL POSITION
As at 31 December 2014

	Notes	2014 Rs.	2013 Rs.
Assets			
Cash and Cash Equivalents	4	2,566,022,291	1,405,974,214
Balances with Central Bank of Sri Lanka	5	861,337,327	860,611,749
Reverse Repurchase Agreements	6	260,126,857	302,097,171
Other Financial Assets	7	1,934,317,040	1,695,772,698
Loans and Advances to Customers	8	3,915,219,151	4,542,065,683
Other Assets	9	85,679,776	109,833,306
Income Tax Receivable		22,431,330	-
Property, Plant and Equipment	10	210,034,060	114,921,083
Deferred Tax Assets	16	33,892,483	47,463,220
Total Assets		9,889,060,315	9,078,739,124
Liabilities			
Due to Banks	11	2,203,712,919	1,288,249,743
Due to Customers	12	1,726,347,269	1,627,611,957
Other Borrowings	13	1,454,662,000	1,709,759,431
Income Tax Liabilities		-	26,889,556
Other Liabilities	14	43,212,275	30,989,339
Employee Benefit Liability	15	42,122,560	46,990,961
Total Liabilities		5,470,057,023	4,730,490,987
Equity			
Assigned Capital	17	3,728,549,605	3,728,549,605
Statutory Reserve Fund	18	62,254,472	60,649,883
Investment Fund Account	19	-	94,869,421
Revaluation Reserve	20	96,622,625	78,000,199
Exchange Equalisation of Capital	21	225,045,049	209,722,636
Exchange Equalisation of Reserve	22	6,484,536	6,398,676
Retained Earnings	23	300,047,005	170,057,717
Total Equity		4,419,003,292	4,348,248,137
Total Liabilities and Equity		9,889,060,315	9,078,739,124
Contingent Liabilities and Commitments	36.2.4.1	2,200,561,355	869,733,429

The management is responsible for the preparation and presentation of these Financial Statements. Signed for and on behalf of the management by:


.....
Arif M Ali
Regional General Manager
Sri Lanka and Maldives


.....
Fathima Zahara Mohamed
Manager - Financial Control

The Notes to the Financial Statements from pages 07 to 40 form an integral part of these Financial Statements.



Habib Bank Limited - Sri Lanka Branch

STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2014

	Notes	2014 Rs.	2013 Rs.
Interest Income	24	473,140,849	517,964,852
Interest Expense	25	(99,522,212)	(81,280,441)
Net Interest Income		373,618,637	436,684,411
Fees and Commission Income	26	16,902,013	27,129,965
Net Trading Income		391,791	360,727
Other Operating Income	27	22,487,906	32,176,652
Total Operating Income		413,400,347	496,351,755
Impairment Charge for Loans and Advances	28	(44,667,241)	(124,474,928)
Net Operating Income		368,733,106	371,876,827
Personnel Expenses	29	(175,082,777)	(136,125,941)
Depreciation of Property Plant and Equipment	10	(26,799,139)	(14,580,675)
Other Operating Expenses	30	(95,761,975)	(71,106,037)
Total Operating Expenses		(297,643,891)	(221,812,653)
Operating Profit Before Value Added Tax (VAT) on Financial Services		71,089,215	150,064,173
Value Added Tax (VAT) on Financial Services		(24,801,576)	(29,911,557)
Profit Before Income Tax		46,287,639	120,152,617
Income Tax Expense	31	(14,195,868)	(42,346,156)
Profit for the Year		32,091,771	77,806,461
Other Comprehensive Income			
Other Comprehensive Income not to be reclassified to profit and loss in subsequent periods			
Actuarial (Loss) /Gain on Retirement Benefit Obligation	16	6,434,285	(11,546,093)
Exchange Differences on translation of Foreign Currency Capital	21	15,322,413	26,559,213
Exchange Differences on translations of Foreign Currency Reserves	22	85,860	(1,200,739)
Revaluation of Land and Building	20	21,149,721	-
Income Tax on Other Comprehensive Income	31	(4,328,895)	3,232,906
Other Comprehensive Income for the Year Net of Tax		38,663,384	17,045,287
Total Comprehensive Income for the Year		70,755,155	94,851,748

Total Comprehensive Income for the Year

The Notes to the Financial Statements from pages 07 to 40 form an integral part of these Financial Statements.

Habib Bank Limited - Sri Lanka Branch
STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2014

		Assigned Capital Rs.	Statutory Reserve Fund Rs.	Investment Fund Account Rs.	Revaluation Reserve Rs.	Exchange Equalisation of Capital Rs.	Exchange Equalisation of Reserve Rs.	Retained Earnings Rs.	Total Rs.
	Notes								
As at 01 January 2013		2,688,353,509	56,759,560	61,599,550	78,000,199	183,163,423	7,599,415	403,798,211	3,479,273,867
Capital Funds Received from Head Office	17	774,122,522	-	-	-	-	-	-	774,122,522
Profit for the Year	23	-	-	-	-	-	-	77,806,461	77,806,461
Other Comprehensive Income	21/22/31	-	-	-	-	26,559,213	(1,200,739)	(8,313,187)	17,045,287
Transfer to Investment Fund Account	19/23	-	-	33,269,871	-	-	-	(33,269,871)	-
Transfer to Statutory Reserve Fund	18/23	-	3,890,323	-	-	-	-	(3,890,323)	-
Profit Capitalization during the Year	17/23	266,073,574	-	-	-	-	-	(266,073,574)	-
As at 31 December 2013		3,728,549,605	60,649,883	94,869,421	78,000,199	209,722,636	6,398,676	170,057,717	4,348,248,137
Profit for the Year	23	-	-	-	-	-	-	32,091,771	32,091,771
Other Comprehensive Income	20/21/22/31	-	-	-	18,622,426	15,322,413	85,860	4,632,685	38,663,384
Transfer to Investment Fund Account	19/23	-	-	3,535,670	-	-	-	(3,535,670)	-
Transfer from Investment Fund Account	19/23	-	-	(98,405,091)	-	-	-	98,405,091	-
Transfer to Statutory Reserve Fund	18/23	-	1,604,589	-	-	-	-	(1,604,589)	-
As at 31 December 2014		3,728,549,605	62,254,472	-	96,622,625	225,045,049	6,484,536	300,047,005	4,419,003,292

The Notes to the Financial Statements from pages 07 to 40 form an integral part of these Financial Statements.

CASH FLOW STATEMENT

Year ended 31 December 2014

	Note	2014 Rs.	2013 Rs.
Cash Flows from Operating Activities			
Receipts of Interest Income		545,476,340	465,407,046
Receipts of Fees and Commission Income		16,900,320	27,310,583
Payments of Interest Expense		(95,137,731)	(76,280,328)
Exchange Gain for the Year		10,508,967	19,309,089
Receipts from Other Operating Income		9,672,229	9,065,398
Gratuity Payments Made	15	(6,083,726)	(6,387,998)
Payments for Operating Expenses		(286,305,584)	(228,171,381)
Net Cash Flow from Operating Activities Before Income Tax (A)		195,030,815	210,252,409
Income Tax Paid		(51,164,612)	(63,757,966)
Operating Profit Before Changes in Operating Assets and Liabilities			
Increase in Operating Assets	32.1	275,780,883	(2,743,997,185)
Increase/(Decrease) in Operating Liabilities	32.2	(171,397,200)	1,653,955,183
Net Cash Flow from Operating Activities		248,249,886	(943,547,559)
Cash Flows from Investing Activities			
Purchase of Property Plant and Equipment	10.5	(42,247,744)	(20,756,563)
Dividends Received	27	366,750	222,750
Proceeds from Sale of Property Plant and Equipment		2,349,218	5,450,000
		(39,531,776)	(15,083,813)
Cash flow from Financing Activities			
Funds Received from Head Office	17	-	774,122,522
		-	774,122,522
Exchange Differences on translations of Foreign Currency Capital and Reserves	21/22	15,408,273	25,358,472
Net Increase/(Decrease) in Cash and Cash Equivalents		224,126,382	(159,150,378)
Cash and Cash Equivalents at the beginning of the Year		1,158,855,706	1,318,006,084
Cash and Cash Equivalents at the end of the Year		1,382,982,088	1,158,855,706
Reconciliation of Cash and Cash Equivalents			
Cash in Hand	4	54,058,351	46,886,044
Balances with Banks	4	2,200,913,076	1,159,046,527
Money at Call and Short Notice	4	311,050,864	200,041,644
Statutory Deposit with Central Bank of Sri Lanka	5	50,277,192	56,617,668
Money held at Central Bank of Sri Lanka - Foreign Currency	5	811,060,135	803,994,081
Due to Banks	11	(2,044,377,530)	(1,107,730,257)
		1,382,982,088	1,158,855,706
A. RECONCILIATION OF OPERATING PROFIT			
Profit Before Tax		46,287,639	120,152,617
Gain on disposal of Property, Plant and Equipment		(2,331,750)	(3,940,143)
Depreciation of Property Plant and Equipments	10.2	26,799,139	14,580,676
Provision for Gratuity	15	7,649,610	6,453,892
Impairment Charge for Loans and Advances	28	44,667,241	124,474,928
Decrease/(Increase) in Interest Receivable		75,445,790	(49,467,721)
Increase/(Decrease) in Interest Payable		4,384,482	5,000,113
Decrease in Accrued Expenses		1,691,131	2,518,261
Increase/(Decrease) in Financial Guarantee Liabilities		(1,692)	180,618
Gratuity Payments Made	15	(6,083,726)	(6,387,998)
Other Non Cash Items (Notional Tax Credit on Government Securities Inter	24	(3,110,299)	(3,090,083)
Dividend income	27	(366,750)	(222,750)
		195,030,815	210,252,409

The Notes to the Financial Statements from pages 07 to 40 form an integral part of these Financial Statements.

1. CORPORATE INFORMATION

1.1 General

Habib Bank Limited - Sri Lanka Branch ("Bank") is a licensed commercial bank established under the Banking Act No 30 of 1988. It is a foreign branch of Habib Bank Limited, which is incorporated in Pakistan. The registered office of the Bank is located at No.140-142, 2nd Cross Street, Colombo 11.

1.2 Principal Activities and Nature of Operations

The principal activities of the Bank continued to be banking and related activities such as accepting deposits, corporate and retail banking, personal financial services, foreign currency operations, trade services, dealing in government securities and other related services.

1.3 Date of Authorisation for issue

The Financial Statements of Habib Bank Limited – Sri Lanka Branch for the year ended 31 December 2014 were authorized for issue by the local management on 30 March 2015.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The financial statements of the Bank have been prepared on a historical cost basis, except otherwise indicated including freehold land and building which have been measured at fair value.

The financial statements are presented in Sri Lankan Rupees (Rs), except when otherwise indicated.

2.1.1 Statement of Compliance

The financial statements of the Bank have been prepared in accordance with Sri Lanka Accounting Standards (commonly referred by the term “SLFRS”) as issued by Institute of Chartered Accountants of Sri Lanka.

The preparation and presentation of these financial statements is in compliance with the requirements of the Companies Act No.07 of 2007.

The presentation of these financial statements is in compliance with the requirements of the Banking Act No. 30 of 1988.

2.1.2 Presentation of Financial Statements

The Bank presents its statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 34 to the financial statements.

Each material class of similar items is presented separately in the financial Statements. Items of dissimilar nature or functions are presented separately, unless they are immaterial.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expenses are not offset in the Statement of Comprehensive Income unless required or permitted by any accounting standard or interpretation.

2.1.3 Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year. There has been no significant effect to the accounting policies due to the adoption of the SLFRS 10 -Consolidated Financial Statements, SLFRS 11 - Joint Arrangements and SLFRS 12 - Disclosure of Interests in Other Entities. Changes to the disclosure requirements on the adoption of SLFRS 13 - Fair Value Measurement have been Disclosed under Note 2.3.2.

2.2 Significant Accounting Judgements, Estimates and Assumptions

In the process of applying the Bank's accounting policies, management has exercised judgement and estimates in determining the amounts recognised in the financial statements. Use of available information, estimates and assumptions and application of judgement is inherent in the preparation of Financial Statements as they affect the application of accounting policies and the recorded amounts in the Financial Statements. The Bank believes its estimates including the valuation of assets and liabilities as appropriate. Estimates of underlying assumptions are reviewed on a continuous basis. However the actual results may differ from those estimates. The most significant uses of judgements and estimates are as follows:

2.2.1 Impairment Losses on Loans and Advances

The Bank reviews its individually significant loans and advances at each financial reporting date to assess whether an impairment loss should be recorded in the Statement of Comprehensive Income. In particular, management's judgement is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

Loans and advances that have been assessed individually and found to be not impaired and all individually insignificant loans and advances are assessed collectively, in groups of assets with similar characteristics, to determine whether provision should be made based on incurred loss events for which there is objective evidence, but the effects of which are not yet evident. The collective assessment takes account of data from the loan portfolio such as levels of arrears, credit utilisation, loan-to-collateral ratios, etc. and judgements on the effect of concentrations of risks and economic data (including levels of unemployment, inflation, GDP growth rate etc).

The impairment loss on loans and advances is disclosed in more detail in Note 2.3.4 and Note 8 to the financial statements.

2.2.2 Employee Benefit Liability - Gratuity

The cost of the defined benefit plan – gratuity is determined using an actuarial valuation. Actuarial valuation involves making assumptions about discount rates, future salary increases, remaining working life of employees and mortality rates. Due to the long term nature of these obligations, such estimates are subject to significant uncertainty. The details of the employee benefit liability are disclosed in Note 15 to the financial statements.

2.2.3 Fair Value of Property Plant and Equipment

The freehold land and buildings of the Bank are reflected at fair value. The Bank engaged independent valuation specialist to determine the fair value of such properties. When current market prices of similar assets are available, such evidence has been considered in estimating the fair value of these assets. Refer Note 10 to the financial statements.

2.2.4 Going Concern

The Bank's management has made an assessment on the Bank's ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the Financial Statements continue to be prepared on the going concern basis.

2.2.5 Fair Value of Financial Instruments

Where the fair values of financial assets and financial liabilities disclosed in the financial statements cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are derived from observable market data where possible, but if this is not available, judgment is required to establish fair values. The judgments include considerations of liquidity and inputs such as discount rates. The valuation of financial instruments is described in more detail in Note 35.

2.2.6 Deferred Tax Assets

Deferred tax assets are recognised in respect of employee benefit liability and loan impairment to the extent that it is probable that future tax benefits will be available to the Bank. Judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable benefits. The details of the deferred tax asset are described in more detail in Note 2.3.12 and Note 16 to the financial statements.

2.3 Summary of Significant Accounting Policies

2.3.1 Foreign Currency Translation

Transactions in foreign currencies are initially recorded at the rate of exchange prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange at the reporting date. All differences arising are taken in to Statement of Comprehensive Income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the spot exchange rates as at the dates of recognition.

The Bank's local operations comprise of the Domestic Banking Unit (DBU) and the Foreign Currency Banking Unit (FCBU).

These financial statements of Habib Bank Limited – Sri Lanka Branch ("Bank") have been prepared by amalgamating the results of the Domestic Banking Unit (DBU) and the Foreign Currency Banking Unit (FCBU) operations and the financial position of the both units. Each unit determines its own functional currency. Accordingly the functional currency of the Domestic Banking Unit is Sri Lankan Rupees and the Foreign Currency Banking Unit is United States Dollars.

Accordingly, the results and financial position of Foreign Currency Banking Unit (FCBU) have been translated to Sri Lankan Rupees as follows,

The assets, liabilities and assigned capital of Foreign Currency Banking Unit operations are translated in to Sri Lankan Rupees at spot exchange rates at the reporting date. The income and expenses of the Foreign Currency Banking Unit operations are translated at monthly average rate.

Foreign currency differences on the translation of Foreign Currency Banking Unit operations are recognised in Other Comprehensive Income.

2.3.2 Fair Value Measurement

Fair value related disclosures for assets measured at fair value or financial instruments that are not measured at fair value, for which fair values are disclosed, are summarised in the Note 35 to the financial statements.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the Financial Statements are categorised within the fair value hierarchy, described as follows,

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities

Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the Financial Statements on a recurring basis, the Bank determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The management determines the policies and procedures for both recurring fair value measurement and for non-recurring measurement.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

2.3.3 Financial Instruments – Initial recognition and subsequent measurement

(i) Date of recognition

All financial assets and liabilities are initially recognized on the trade date, i.e., the date that the Bank becomes a party to the contractual provisions of the instrument. This includes 'regular way trades': purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

(ii) Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on their purpose and characteristics and the management's intention in acquiring them. All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through profit or loss.

(iii) Derivatives Recorded at Fair Value through Profit or Loss

The Bank uses derivatives such as Forward Foreign Exchange Contracts. Derivatives are recorded at fair value and carried as assets when their fair value is positive and as liabilities when their fair value is negative. Changes in the fair value of derivatives are included in 'Net Trading Income' in the Income Statement.

(iv) Financial Assets - Subsequent measurement

The subsequent measurement of financial assets depends on their classification and the Bank's financial assets comprise of Other Financial Assets and Loans and Advances to Customers which are classified as Loans and Receivables.

Other Financial Assets and Loans and Advances to Customers

"Other Financial Assets" and "Loans and Advances" to customers' include non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

After initial measurement, "Other Financial Assets" and "Loans and Advances to Customers" are subsequently measured at amortised cost using the effective interest rate, less allowance for impairment. Amortised cost is calculated taking into account any fees and costs that are integral part of the EIR. The amortisation is included in the "Interest Income" in the Income Statement. The losses arising from impairment are recognized in the Income Statement in "Impairment Charge".

(v) Financial Liabilities - Subsequent measurement

Bank's financial liabilities include due to customers, due to banks, other borrowings and other financial liabilities.

The subsequent measurement of financial liabilities depends on their classification as follows:

Due to Customers

Due Customers include deposits and are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the Income Statement through the effective interest rate method (EIR) amortisation process.

Other Borrowings

After initial measurement, Other Borrowings are subsequently measured at amortised cost using EIR. Amortised Cost is calculated by taking in to account any discount or premium on the issue and costs that are an integral part of the EIR.

2.3.4 Impairment of Financial Assets

The Bank assesses, at each reporting date, whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, the probability that they will enter bankruptcy or other financial reorganisation, default in interest or principal payments, and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Assets carried at Amortised Cost

For financial assets carried at amortised cost, the Bank first assesses individually whether objective evidence of impairment exists for financial assets. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the Statement of Comprehensive Income.

Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognised in the Other Operating Income in the Statement of Comprehensive Income.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the interest rate prevailed at the last reprising date.

Refer Note 8 to the financial statements for details of impairment losses on financial assets carried at amortised cost.

2.3.5 Derecognition of Financial Assets and Financial Liabilities

(i) Financial assets

A financial asset is derecognised when:

- The rights to receive cash flows from the asset have expired or
- The Bank has transferred substantially all the risks and rewards of the asset

(ii) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

2.3.6 Reverse Repurchase Agreements

Securities purchased under agreements to resell at a specified future date are not recognised in the statement of financial position. The consideration paid, including accrued interest, is recorded in the statement of financial position, within 'Reverse Repurchase Agreements', reflecting the transaction's economic substance as a loan by the Bank. The difference between the purchase and resale prices is recorded in 'Interest Income' and is accrued over the life of the agreement using the effective interest rate.

2.3.7 Property Plant and Equipments

Property, Plant and Equipment except for land and buildings is stated at cost excluding cost of day to day servicing, less accumulated depreciation and accumulated impairment value, if any. The Bank reviews its assets residual values, useful lives and method of depreciation at each reporting date. Judgement by the management is exercised in the estimation of these values, rates, methods and hence they are subject to uncertainly.

Land and buildings are measured at fair value, less accumulated depreciation on buildings, and impairment losses recognised at the date of revaluation. Valuations are performed with sufficient frequency to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

A revaluation surplus is recognised in other comprehensive income and credited to the asset revaluation reserve in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in the income statement, in which case the increase is recognised in the income statement. A revaluation deficit is recognised in profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation reserve. Refer Note 10 and 20 to the financial statements for revaluation of land and buildings.

Depreciation is calculated using the straight line method to write down the cost of property, plant and equipment to their residual values over their estimated useful lives from the time asset is placed in use. Land are not depreciated. The estimated useful lives are as follows,

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

Freehold Buildings	20 Years (2013- 25 Years)
Leasehold Buildings	Over the period of lease
Motor Vehicles	5 Years
Furniture, Fixtures and Fittings	5 Years
Computer Equipment	5 Years

Property, Plant and Equipment is derecognised on disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the assets (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in “Other Operating Income” or “Other Operating Expense” as appropriate in the Statement of Comprehensive Income in the year the asset is derecognised.

2.3.8 Impairment of Non-Financial Assets

The Bank assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Bank estimates the asset’s recoverable amount. An asset’s recoverable amount is the higher of an asset’s fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered to be impaired and is written down to its recoverable amount.

2.3.9 Financial Guarantees

In the ordinary course of business, the Bank gives financial guarantees, consisting of letter of credit, guarantees and acceptances. Financial guarantees are initially recognised in the Financial Statements (with in “Other Liabilities”) at fair value, being the premium received. Subsequent to the initial recognition, the Bank’s liability under each guarantee is measured at the higher of the amount initially recognised less cumulative amortisation recognised in the Income Statement, and the best estimate of expenditure required to settle any financial obligation arising as a result of guarantee.

Any increase in the liability relating to financial guarantee is recorded in the Income Statement in “Impairment Charge”. The premium received is recognised in the Income Statement in “Fees and Commission Income” on a straight line basis over the life of the guarantee.

2.3.10 Employee Benefit Liability

(i) Defined Benefit Plan - Gratuity

The Bank measures the present value of the promised retirement benefits of gratuity which is a defined benefit plan using the actuarial valuation method. All assumptions are reviewed at each reporting date. Accordingly the employee benefit liability is based on the actuarial valuation as at 31 December 2014 carried out by Messrs Actuarial and Management Consultants (Private) Limited, actuaries. Refer Note 15 to the financial statements for details on Gratuity.

The gratuity liability is not externally funded.

(ii) Defined Contribution Plans - Employees’ Provident Fund and Employees’ Trust Fund

Employees are eligible for Employees’ Provident Fund Contributions and Employees’ Trust Fund Contributions in line with the respective statutes and regulations. The Bank contributes 12% of gross emoluments of employees to an approved private provident fund and 3% to the Employees’ Trust Fund respectively.

2.3.11 Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expenses relating to any provision net of any reimbursement is presented in the Statement of Comprehensive Income.

2.3.12 Taxes

Current Income Tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Income tax on profits from Domestic Banking Unit and Foreign Currency Banking Unit is calculated at the rate of 28%.

Deferred tax

Deferred tax is provided on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value Added Tax (VAT) on Financial Services

During the year, Bank's total 'value addition' was subjected to 12% VAT on financial services as per Section 25A of the Value Added Tax Act No. 14 of 2002 and amendments there to.

Nation Building Tax on Value Added Tax (VAT) on Financial Services

According to the Nation Building Tax Act, No. 09 of 2009 and subsequent amendments thereto, importers, Manufacturers, service providers and traders are liable to pay Nation Building Tax on the liable turnover for every quarter at the rate of 2%. The business of Banking or Finance is exempted from Nation Building Tax up to 31st December 2013 and the exemption was removed with effect from 01.01.2014.

Accordingly during the year Bank was subjected to Nation Building Tax which is payable at 2% of Bank's total 'value addition'.

Crop Insurance Levy

During the year, Bank was subjected to Crop Insurance Levy which is payable as 1% of profit after tax payable to the National Insurance Trust Board effective from 01 April 2013.

2.3.13 Revenue Recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

Interest Income and Expenses

For all financial instruments interest income or expense is recorded using Effective Interest Rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. The calculation takes in to account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future impairment loss.

The carrying amount of the financial asset or liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as 'Interest Income' for financial assets and 'Interest Expense' for financial liabilities.

Fee and Commission Income

The Bank earns fees and commissions from a diverse range of services it provides to customers. Fee Income can be divided to following two categories,

(i) **Fee Income Earned from Services that are provided over a Certain Period of Time**

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income.

(ii) **Fee Income from Providing Transaction Services**

Fees arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.

Net Trading Income

Net trading income comprise of results arising from trading activities including gains and losses on foreign exchange forward contracts.

Dividend Income

Dividend income is recognised when the Bank's right to receive the payment is established.

Other Income

Other income is recognised on an accrual basis.

Other Expenses

All other expenses have been recognised in the financial statements as they are incurred in the period to which they relate. All expenditure incurred in the operation of the business and in maintaining capital assets in a state of efficiency has been charged to revenue in arriving at the Bank's profit for the year.

2.3.14 Contingent Liabilities and Commitments

To meet the financial needs of customers, the Bank enters into various commitments and contingent liabilities. Even though these obligations may not be recognized on the statement of financial position, they do contain credit risk and are therefore part of the overall risk of the Bank.

Financial Guarantees and Undrawn Facilities

The maximum exposure to credit risk relating to a financial guarantee is the maximum amount the Bank would have to pay if the guarantee is called upon. Undrawn commitments mainly consist of unutilized credit facilities granted to customers where the Bank reserves the right to unconditionally cancel or recall the facility at its discretion.

2.3.15 Cash Flow Statement

The Cash Flow Statement has been prepared by using the “Direct Method” in accordance with LKAS 7 on Statement of Cash Flows, whereby gross cash receipts and gross cash payments of operating activities, financing activities and investing activities have been recognised. Cash and Cash Equivalents mainly comprise of cash balances, placements, balances with Central Bank of Sri Lanka, highly liquid investments of which original maturity of 3 months or less and net of any amount due from banks.

2.3.16 Sri Lanka Accounting Standards issued but not yet effective

The standards that are issued but not yet effective up to the date of issuance of the Bank’s financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

(i) SLFRS 9 -Financial Instruments: Classification and Measurement

SLFRS 9, as issued reflects the first phase of work on replacement of LKAS 39 and applies to classification and measurement of financial assets and liabilities.

This standard was originally effective for annual periods commencing on or after 01 January 2015. However the effective date has been deferred subsequently.

(ii) SLFRS 15 -Revenue from Contracts with Customers

SLFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including LKAS 18 Revenue, LKAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. This standard is effective for the annual periods beginning on or after 01 January 2017.

Habib Bank Limited - Sri Lanka Branch
NOTES TO THE FINANCIAL STATEMENTS
Year ended 31 December 2014

3. ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS

		Loans and Receivables at Amortised Cost	
		2014	2013
Assets	Rs.	Rs.	Rs.
Cash and Cash equivalents		2,566,022,291	1,405,974,214
Balances with Central Bank of Sri Lanka		861,337,327	860,611,749
Reverse Repurchase Agreements		260,126,857	302,097,171
Other Financial Assets		1,934,317,040	1,695,772,698
Loans and Advances to Customers		3,915,219,151	4,542,065,683
Total Financial Assets		9,537,022,666	8,806,521,515
		Financial Liabilities at Amortised Cost	
		2014	2013
		Rs.	Rs.
Liabilities			
Due to Banks		2,203,712,919	1,288,249,743
Due to Customers		1,726,347,269	1,627,611,957
Other Borrowings		1,454,662,000	1,709,759,431
Total Financial Liabilities		5,384,722,188	4,625,621,131

4. CASH AND CASH EQUIVALENTS

	2014	2013
	Rs.	Rs.
Cash in Hand - Local Currency	48,055,690	41,281,620
Cash in Hand - Foreign Currency (United States Dollar)	6,002,661	5,604,423
Balances with Banks	2,200,913,076	1,159,046,527
Money at Call and Short Notice	311,050,864	200,041,644
	2,566,022,291	1,405,974,214

5. BALANCES WITH CENTRAL BANK OF SRI LANKA

	2014	2013
	Rs.	Rs.
Statutory Deposit with Central Bank of Sri Lanka (Note 5.1)	50,277,192	56,617,668
Money (United States Dollar) held at Central Bank of Sri Lanka (Note 5.2)	811,060,135	803,994,081
	861,337,327	860,611,749

5.1 As required by the provisions of section 93 of the Monetary Law Act, a cash balance is required to be maintained with the Central Bank of Sri Lanka. As at 31 December 2014, the minimum cash reserve requirement was 6 % (2013 -6%) of the rupee deposit liabilities of Domestic Banking Unit. There is no reserve requirement for foreign currency deposit liabilities in Domestic Banking Unit and the deposit liabilities in Foreign Currency Banking Unit.

5.2 As required by circular dated 29 July 2005 "Request to Maintain Capital in Foreign Currency" of the Central Bank of Sri Lanka the Bank can maintain capital in foreign currency up to maximum of 50% of the new capital brought in, provided 25% of such foreign currency capital to be retained at Reserve Fund of Central Bank of Sri Lanka and balance 25% to be used for lending to BOI companies. Accordingly this balance represents the 25% held at Central Bank of Sri Lanka.

6. REVERSE REPURCHASE AGREEMENTS

	2014	2013
	Rs.	Rs.
Due from Banks	260,126,857	302,097,171
	260,126,857	302,097,171

The above balance represents the investments in Reverse Repurchases Agreements with Central Bank of Sri Lanka.

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

7. OTHER FINANCIAL ASSETS

	2014 Rs.	2013 Rs.
Sri Lanka Development Bonds (Note 7.1)	1,003,994,708	994,993,900
Trust Certificates (Note 7.2)	634,954,072	700,198,798
Debentures (Note 7.3)	294,788,260	-
Unquoted Investments (Note 7.4)	580,000	580,000
	<u>1,934,317,040</u>	<u>1,695,772,698</u>

Other Financial Assets including Sri Lanka Development Bonds, Trust Certificates and Debentures are measured at amortised cost and treated as loans and receivables.

7.1 Sri Lanka Development Bonds

The investment in Sri Lanka Development Bonds amounts to USD 7.5 Mn (2013- 7.5 Mn) and mature in year 2015 (USD 2.5 Mn) and 2016 (USD 5 Mn).

7.2 Trust Certificates

The above balance represents investment in trust certificates of Peoples Leasing Company PLC amounting to Rs. 610 Mn (2013 - Rs. 658 Mn) and Commercial Credit Finance PLC Rs. 21.6 Mn (2013 -Nil) which mature in year 2015 (Rs. 103 Mn), 2016 (Rs. 356 Mn) , and 2017 (Rs. 152 Mn).

7.3 Debentures

The above balance represents investment in debentures of Richard Pieris and Company PLC amounting to Rs. 43.5 Mn (2013 - Nil) and Seylan Bank PLC Rs. 250 Mn (2013 -Nil) which are mature in year 2017 and 2018 respectively.

7.4 Unquoted Investments

	2014 Rs.	2013 Rs.
Lanka Clear (Private) Limited (50,000 Ordinary Shares of Rs. 10/- each)	500,000	500,000
Credit Information Bureau of Sri Lanka (800 Ordinary Shares of Rs. 100/- each)	80,000	80,000
	<u>580,000</u>	<u>580,000</u>

Management's valuation of investments in unquoted share investment amounts to Rs. 580,000/- and has been determined based on the cost of the investment.

8. LOANS AND ADVANCES TO CUSTOMERS

	2014 Rs.	2013 Rs.
Gross Loans and Receivables	3,965,545,140	4,790,727,242
Less: Individual Impairment (Note 8.3.1)	(31,749,526)	(227,955,749)
Collective Impairment (Note 8.3.2)	(18,576,463)	(20,705,810)
Net Loans and Receivables (Note 8.1)	<u>3,915,219,151</u>	<u>4,542,065,683</u>

8.1 Gross Loans and Advances by Product

	2014 Rs.	2013 Rs.
Term Loans	1,247,358,399	2,023,873,468
Overdraft	1,602,767,210	1,242,451,938
Consumer Loans	-	165,555
Short Term Loans	291,300,739	292,634,993
Trade Finance Loans	775,919,020	1,197,659,376
	<u>3,917,345,368</u>	<u>4,756,785,330</u>
Allowance for Impairment Losses (Note 8.3)	(50,325,989)	(248,661,559)
	<u>3,867,019,379</u>	<u>4,508,123,771</u>
Staff Loans	62,977,018	47,392,603
Less : Allowance for Day 1 Difference	(14,777,246)	(13,450,691)
	<u>48,199,772</u>	<u>33,941,912</u>
	<u>3,915,219,151</u>	<u>4,542,065,683</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

8. LOANS AND ADVANCES TO CUSTOMERS (Contd.)**8.2 Gross Loans and Advances by Currency**

	2014 Rs.	2013 Rs.
Local Currency - Sri Lankan Rupees	1,837,354,997	2,209,353,708
Foreign Currency - United States Dollar	2,077,864,154	2,332,711,975
	<u>3,915,219,151</u>	<u>4,542,065,683</u>

8.3 Impairment Allowance for Loans and Advances to Customers

	2014 Rs.	2013 Rs.
Balance as at 01 January	248,661,559	121,237,847
Impairment Charge/Write off during the year	44,667,241	124,474,928
Balance Written off during the year	(244,861,680)	-
Exchange Impact on revaluation of FCY Impairment	1,858,869	2,948,784
Balance as at 31 December	<u>50,325,989</u>	<u>248,661,559</u>

8.3.1 Movement in Individual Impairment Allowance for Loans and Advances

Impairment - as at 01 January	227,955,749	108,901,970
Impairment Charge/Write off during the year	46,796,588	116,104,994
Balance Written off during the year	(244,861,680)	-
Exchange Impact on revaluation of FCY Impairment	1,858,869	2,948,785
Impairment - as at 31 December	<u>31,749,526</u>	<u>227,955,749</u>

8.3.2 Movement in Collective Impairment Allowance for Loans and Advances

Impairment - as at 01 January	20,705,810	12,335,877
Net Impairment Charge for the year	(2,129,347)	8,369,933
Impairment - as at 31 December	<u>18,576,463</u>	<u>20,705,810</u>

9. OTHER ASSETS

	2014 Rs.	2013 Rs.
Deposits and Prepayments	39,604,788	79,715,818
Unamortised Staff Cost	14,777,245	13,450,691
Other Assets*	31,297,743	16,666,797
	<u>85,679,776</u>	<u>109,833,306</u>

*Inward and Outward net cheque clearing balance to be settled by the Lanka Clear (Pvt) Limited amounting to Rs. 17,769,544/- (2013- &,384,209/-) is included in the Other Assets balance as at 31 December 2014.

10. PROPERTY, PLANT AND EQUIPMENT**10.1 Gross Carrying Amounts**

	Balance As at 01.01.2014 Rs.	Additions Rs.	Revaluation Rs.	Disposals/ Transfers and Writeoffs Rs.	Balance As at 31.12.2014 Rs.
At Cost/Revaluation					
Freehold Land*	52,975,000	-	12,225,000	-	65,200,000
Freehold Building*	34,727,798	22,359,634	9,026,055	(13,313,487)	52,800,000
Motor Vehicles	20,000,000	6,750,000	-	(3,500,000)	23,250,000
Computer,Furniture and Fittings	67,259,287	70,489,764	-	(24,595,811)	113,153,240
	<u>174,962,085</u>	<u>99,599,398</u>	<u>21,251,055</u>	<u>(41,409,298)</u>	<u>254,403,240</u>
Leasehold Building Improvements	19,320,543	1,180,463	-	-	20,501,006
	<u>19,320,543</u>	<u>1,180,463</u>	<u>-</u>	<u>-</u>	<u>20,501,006</u>
Total Gross Carrying Amount	<u>194,282,628</u>	<u>100,779,861</u>	<u>21,251,055</u>	<u>(41,409,298)</u>	<u>274,904,246</u>

10. PROPERTY, PLANT AND EQUIPMENT (Contd...)

10.2 Accumulated Depreciation

At Cost /Revaluation	Balance As at 01.01.2014 Rs.	Charge for the year Rs.	Disposals/ Transfers and Writeoffs Rs.	Balance As at 31.12.2014 Rs.
Freehold Building	10,627,427	2,906,060	(13,313,487)	220,000
Motor Vehicles	6,525,000	4,425,000	(3,500,000)	7,450,000
Computer,Furniture and Fittings	51,522,875	17,879,029	(24,358,091)	45,043,813
	68,675,302	25,210,089	(41,171,578)	52,713,813
Leasehold Building Improvements	10,686,243	1,589,050	(118,919)	12,156,374
	10,686,243	1,589,050	(118,919)	12,156,374
	79,361,545	26,799,139	(41,290,497)	64,870,187

10.3 Net Book Values

At Cost /Revaluation

	2014 Rs.	2013 Rs.
Freehold Land	65,200,000	52,975,000
Freehold Building	52,580,001	24,100,371
Motor Vehicles	15,800,000	13,475,000
Computer,Furniture and Fittings	68,109,427	15,736,412
	201,689,428	106,286,783
Leasehold Building Improvements	8,344,632	8,634,300
Total Carrying Amount of Property, Plant and Equipment	210,034,060	114,921,083

10.4 Revaluation of land and buildings

The revalued land and buildings consist of office properties situated at No 140-142, Second Cross Street, Colombo 11. Management determined that these constitute one class of asset under SLFRS 13, based on the nature, characteristics and risks of the property.

Fair value of the properties was determined using the market comparable method at a market price of Rs. 118,000,000/-. This means that valuations performed by the valuer are based on active market prices, significantly adjusted for differences in the nature, location or condition of the specific property. As at the date of revaluation on 18 December 2014, the properties' fair values was determined by Mr.G.A Gunasegaram, Fellow Member of the Institute of Valuers Sri Lanka. Fair value measurement disclosures for revalued land and buildings are provided in Note 35 to the financial statements.

Significant unobservable valuation input: Range

Building value per square metre Rs. 6,000 – Rs. 7,500

Significant increases(decreases) in estimated price per square metre in isolation would result in a significantly higher (lower) fair value.

Reconciliation of fair value

	2014 Rs.
As at 01 January 2014	34,727,798
Additions during the year	22,359,634
Transfer of depreciation related to revalued building	(13,313,487)
Level 3 revaluation recognised based on the valuation	9,026,055
As at 31 December 2014	52,800,000

10.5 During the financial year, the Bank acquired Property, Plant and Equipment to the aggregate value of Rs.100,779,861/- (2013- Rs 20,756,563/-). Cash payments amounting to Rs.42,247,744/- (2013 - Rs. 20,756,563/-) were made during the year for purchase of Property Plant and Equipments.

10.6 Property, Plant and Equipment includes fully depreciated assets having a gross carrying amount of Rs.24,117,897/- (2013- Rs. 29,282,005/-).

11. DUE TO BANKS

	2014 Rs.	2013 Rs.
Bank Overdrafts	2,044,377,530	1,107,730,257
Deposits from Other Banks	159,335,389	180,519,486
	2,203,712,919	1,288,249,743

12. DUE TO CUSTOMERS

12.1 Due to Customers - By Products

	2014 Rs.	2013 Rs.
Demand Deposits	590,931,421	783,599,078
Savings Deposits	759,671,646	636,612,438
Time Deposits	211,168,890	50,790,726
Call Deposits	156,873,197	143,607,479
Margin Balances	7,702,115	13,002,236
	1,726,347,269	1,627,611,957

12.2 Due to Customers - By Currency

	2014 Rs.	2013 Rs.
Local Currency - Sri Lankan Rupees	913,922,886	1,025,014,361
Foreign Currency- United States Dollar	800,800,347	584,452,882
Foreign Currency- Others	11,624,036	18,144,715
	1,726,347,269	1,627,611,957

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

13. OTHER BORROWINGS	2014 Rs.	2013 Rs.
Habib Bank Limited - NewYork	396,154,000	917,808,615
Habib Bank Limited - Karachchi	529,496,000	660,926,168
Indian Bank - Colombo	529,012,000	-
Habib Bank Limited - Maldives	-	131,024,648
	<u>1,454,662,000</u>	<u>1,709,759,431</u>

Habib Bank Limited - Sri Lanka Branch has obtained the short term borrowings amounting to Rs.1,454,662,000/- as at 31 December 2014 (2013 - Rs.1,709,759,431/-).

14. OTHER LIABILITIES	2014 Rs.	2013 Rs.
Accrued Expenses	4,964,365	3,226,502
Bills Payable	30,784,658	22,495,407
Other Liabilities	7,463,252	5,267,430
	<u>43,212,275</u>	<u>30,989,339</u>

15. EMPLOYEE BENEFIT LIABILITY	2014 Rs.	2013 Rs.
As at 01 January	46,990,961	35,378,974
Current Service Cost	2,480,605	2,385,310
Interest Cost	5,169,005	4,068,582
Acturial Losses/(Gains) on Retirement Benefit Obligation	(6,434,285)	11,546,093
(-) Payments during the year	(6,083,726)	(6,387,998)
As at 31 December	<u>42,122,560</u>	<u>46,990,961</u>

- 15.1** Bank measures the Present Value of Defined Benefit Obligation (PVDBO) with the advice of an actuary using the Projected Unit Credit Method.

The actuarial valuation involves making assumptions about discount rates, future salary increases and mortality rates. Due to long term nature of these plans, such estimates are subject to significant uncertainty. All assumptions are reviewed at each reporting date.

Accordingly, the employee benefits obligation is based on the actuarial valuation as at 31 December 2014, carried out by Messrs Acturial and Management Consultants (Private) Limited, actuaries.

The key assumptions used by the management include the following,

Rate of Interest	9%	11%
Rate of Salary Increase	8%	10%
Retirement Age	55 Years	55 Years
Average future working life of employees is 9.54 years as at 31 December 2014.		

15.2 Net benefit expense categorised under personal expenses,	2014 Rs.	2013 Rs.
Current Service Cost	2,480,605	2,385,310
Interest Cost	5,169,005	4,068,582
	<u>7,649,610</u>	<u>6,453,892</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

15. EMPLOYEE BENEFIT LIABILITY (Contd...)

- 15.3** In order to illustrate the significance of the salary escalation rates and discount rates assumed in this valuation a sensitivity analysis for all employees assuming the above is as follows;

	2014	2013
	Rs.	Rs.
1% increase in discount rate	(1,723,283)	(1,820,298)
1% decrease in discount rate	1,874,932	1,961,665
1% increase in Salary Escalation rate	1,953,290	2,057,923
1% decrease in Salary Escalation rate	(1,825,636)	(1,941,549)

16. DEFERRED TAX ASSET

	2014	2013
	Rs.	Rs.
As at 01 January	(47,463,220)	(1,326,419)
Charge during the Year	13,570,737	(46,136,801)
As at 31 December	<u>(33,892,483)</u>	<u>(47,463,220)</u>

16.1.1 Deferred Tax Liabilities

Accelerated Depreciation Allowance for Tax Purposes - Property Plant and Equipments	2,119,189	977,819
Revaluation of Property Plant and equipment	12,198,299	9,671,003
	<u>14,317,488</u>	<u>10,648,822</u>

16.1.2 Deferred Tax Assets

Employee Benefit Liability - Gratuity	(11,794,317)	(13,157,469)
Loan Impairment	(36,415,654)	(44,954,573)
	<u>(48,209,971)</u>	<u>(58,112,042)</u>
Net Deferred Tax Asset	<u>(33,892,483)</u>	<u>(47,463,220)</u>

Deferred tax has been determined based on the effective tax rate of 28% (2013 - 28%)

17. ASSIGNED CAPITAL

	2014	2013
	Rs.	Rs.
As at 01 January	3,728,549,605	2,688,353,509
Received from Head Office during the Year	-	774,122,522
Capitalisation of Retained Earnings during the year (Note 23)	-	266,073,574
As at 31 December	<u>3,728,549,605</u>	<u>3,728,549,605</u>

- 17.1** The assigned capital represents the capital injections remitted by head office, Habib Bank - Karachchi to the Bank and Retained Earnings capitalised over the years.

18. STATUTORY RESERVE FUND

	2014	2013
	Rs.	Rs.
As at 01 January	60,649,883	56,759,560
Transfer from the profits during the year (Note 23)	1,604,589	3,890,323
As at 31 December	<u>62,254,472</u>	<u>60,649,883</u>

- 18.1** Five per centum of profits after tax is transferred to the Statutory Reserve Fund as required by section 20(1) of the Banking Act No 30 of 1988. This reserve fund will be used only for the purposes specified in Section 20 (2) of the Banking Act No 30 of 1988.

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

19. INVESTMENT FUND ACCOUNT (IFA RESERVE)

19.1 Investment Fund Account was established and operated based on the Guidelines on the Operations of the Investment Fund Account issued by the Central Bank of Sri Lanka on 29 April 2011 with the concurrence of the Commissioner General - Inland Revenue.

19.1.1 Tax saving on the reduction of tax rates is transferred to the Investment Fund as per the guidelines issued by the Department of Inland Revenue and Central Bank of Sri Lanka.

19.1.2 However, the operations of IFA was ceased from 01 October 2014. Accordingly as per Central Bank guidelines dated 31 July 2014, the remaining balance in IFA was transferred to Retained Earnings through the Statement of Changes in Equity.

	2014 Rs.	2013 Rs.
As at 01 January	94,869,421	61,599,550
Transfers to during the Year	3,535,670	33,269,871
Transfers from during the Year	(98,405,091)	-
As at 31 December	<u>-</u>	<u>94,869,421</u>

19.2 Utilization of Investment Fund Account (IFA Reserve)

	2014 Rs.	2013 Rs.
Total Transferred to IFA	-	94,869,421
Loans granted to construction of hotels and for related purposes	-	94,869,421
Balance Available for Utilization	<u>-</u>	<u>-</u>

20. REVALUATION RESERVE

	2014 Rs.	2013 Rs.
As at 01 January	78,000,199	78,000,199
Revaluation of land and building net of deferred tax	18,622,426	-
As at 31 December	<u>96,622,625</u>	<u>78,000,199</u>

Refer Note 10.4 to the financial statements for details of revaluation of land and buildings.

21. EXCHANGE EQUALISATION OF CAPITAL

	2014 Rs.	2013 Rs.
As at 01 January	209,722,636	183,163,423
Exchange Differences on translations of Foreign Currency Capital	15,322,413	26,559,213
As at 31 December	<u>225,045,049</u>	<u>209,722,636</u>

Exchange Equalisation of Capital Reserve represents the net appreciation/depreciation of foreign currency capital maintained in Foreign Currency Banking Unit due to exchange rate fluctuations. It requires to reflect the Assigned Capital at the exchange rate prevailed on the date the capital was brought in, as specified by the Central Bank of Sri Lanka circular on "Request to maintain capital in foreign currency" dated 29 July 2005 and the impact due to exchange rate fluctuations is recorded in Exchange Equalisation of Capital.

22. EXCHANGE EQUALISATION OF RESERVES

	2014 Rs.	2013 Rs.
As at 01 January	6,398,676	7,599,415
Exchange Differences on translations of Foreign Currency Reserves	85,860	(1,200,739)
As at 31 December	<u>6,484,536</u>	<u>6,398,676</u>

Exchange Equalisation of Reserve represents the effect of currency translation of Retained Earnings and Statutory Reserve Fund maintained in Foreign Currency Banking Unit due to exchange rate fluctuations.

23. RETAINED EARNINGS

	2014 Rs.	2013 Rs.
As at 01 January	170,057,717	403,798,211
Profit for the Year	32,091,771	77,806,461
Other Comprehensive Income for the Year	4,632,685	(8,313,187)
Transfers to IFA Reserve (Note 19)	(3,535,670)	(33,269,871)
Transfers from IFA Reserve (Note 19)	98,405,091	-
Transfers to Statutory Reserve Fund (Note 18)	(1,604,589)	(3,890,323)
Profit capitalisation during the year (Note 17)	-	(266,073,574)
As at 31 December	<u>300,047,005</u>	<u>170,057,717</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

24. INTEREST INCOME	2014 Rs.	2013 Rs.
Placements with Banks	22,747,148	55,821,746
Reverse Repurchase Agreements	32,511,986	20,713,827
Financial Assets - Held to Maturity	-	10,187,019
Other Financial Assets	126,279,411	81,179,430
Loans and Advances to Customers	291,602,304	350,062,830
	<u>473,140,849</u>	<u>517,964,852</u>
Interest Income earned from Government Securities (Treasury Bills, Treasury Bonds and Reverse Repurchase Agreements) for the year 2014 amounts to Rs. 32,511,986/- (2013 - Rs. 30,900,845/-) and has been grossed up by adding notional tax receivable.		
25. INTEREST EXPENSE	2014 Rs.	2013 Rs.
Due to Customers	65,509,457	68,405,544
Money Market and Other Borrowings	34,012,755	12,874,897
	<u>99,522,212</u>	<u>81,280,441</u>
26. FEES AND COMMISSION INCOME	2014 Rs.	2013 Rs.
Commission on Trade Finance Facilities	11,159,326	19,701,425
Commission on Guarantees	2,502,764	3,221,918
Commission on Remittances	3,239,923	4,206,622
	<u>16,902,013</u>	<u>27,129,965</u>
27. OTHER OPERATING INCOME	2014 Rs.	2013 Rs.
Dividend income	366,750	222,750
Foreign Exchange Gain	10,117,176	18,948,362
Other Income	12,003,980	13,005,540
	<u>22,487,906</u>	<u>32,176,652</u>
28. IMPAIRMENT CHARGE FOR LOANS AND ADVANCES	2014 Rs.	2013 Rs.
Impairment Charge for Loans and Advances to Customers	44,667,241	124,474,928
	<u>44,667,241</u>	<u>124,474,928</u>
29. PERSONNEL EXPENSES	2014 Rs.	2013 Rs.
Salaries	73,582,925	64,206,926
Employee Benefits - Defined Benefit Plan (Gratuity) (Note 15.2)	7,649,610	6,453,892
Employee Benefits - Defined Contribution Plan		
Employee Provident Fund	6,785,581	6,324,146
Employee Trust Fund	1,583,599	1,558,493
Bonus	32,371,292	10,880,701
Other Allowances	49,959,000	45,217,034
Amortisation of Staff Loan Day 01 Difference	3,150,770	1,484,749
	<u>175,082,777</u>	<u>136,125,941</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

30. OTHER OPERATING EXPENSES		2014	2013
		Rs.	Rs.
Auditors Fees and Expenses	Current year charge	1,411,200	1,275,625
	Under provision in respect of prior year	210,497	-
Non Audit Fees and Expenses		801,571	359,000
Legal Fees		1,457,900	2,019,749
Marketing Expenses		4,312,140	2,039,842
Transport		3,073,447	1,480,359
Other Expenses		84,495,220	63,931,462
		<u>95,761,975</u>	<u>71,106,037</u>
31. INCOME TAX EXPENSE		2014	2013
		Rs.	Rs.
Current Income Tax			
Current Income Tax on Profit for the Year		7,313,901	58,344,654
Under/(Over) Provision of current taxes in respect of prior years		(2,359,875)	26,905,396
Deferred Income Tax		4,954,026	85,250,050
Deferred Tax Charge/(Reversal) for the Year		9,241,842	(42,903,894)
Income Tax expense reported in the Income Statement		<u>14,195,868</u>	<u>42,346,156</u>
Deferred Income Tax			
Deferred Tax Charge/(Reversal) for the Year		4,328,895	(3,232,906)
Income Tax expense reported in the Statement of Comprehensive Income		<u>4,328,895</u>	<u>(3,232,906)</u>
31.1 Reconciliation of Accounting Profit and Taxable Income			
Accounting Profit Before Taxation		46,287,639	120,152,617
Add: Disallowable Expenses		89,694,034	149,765,952
Less: Allowable Expenses and Exempt Income		(109,860,597)	(61,544,775)
Taxable Income		<u>26,121,076</u>	<u>208,373,794</u>
Current Income Tax on Profit for the Year @ 28%		<u>7,313,901</u>	<u>58,344,662</u>
Effective Income Tax Rate		31%	35%
32. CASH FLOW INFORMATION		2014	2013
		Rs.	Rs.
32.1 Increase in Operating Assets			
Reverse Repurchase Agreements		42,015,247	(196,075,390)
Placement with Banks		-	324,497,495
Other Financial Assets		(275,759,660)	(942,799,611)
Loans and Advances to Customers		543,903,885	(1,867,788,426)
Other Assets		(34,378,589)	(61,831,253)
		<u>275,780,883</u>	<u>(2,743,997,185)</u>
32.2 (Decrease) /Increase in Operating Liabilities			
Due to Banks (Vostro)		(21,184,097)	(162,252,179)
Due to Customers		88,303,400	115,143,460
Other Borrowing		(249,050,000)	1,701,050,000
Other Liabilities		10,533,497	13,902
		<u>(171,397,200)</u>	<u>1,653,955,183</u>
33. RELATED PARTY DISCLOSURE			

The Bank carries out transactions in the ordinary course of business on an arms length basis at commercial rates with related parties.

Details of significant related party disclosures are as follows,

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

33. RELATED PARTY DISCLOSURE (Contd...)

33.1 Transactions with Key Management Personnel

Key Management Personnel (KMP) include the Regional General Manager - Habib Bank Limited Sri Lanka Branch having authority and responsibility for planning, directing and controlling the activities of the Habib Bank Limited - Sri Lanka Branch directly and indirectly.

	2014 Rs.	2013 Rs.
Short Term Employee Benefits	60,069,183	29,451,201
	<u>60,069,183</u>	<u>29,451,201</u>
Deposits	22,906,323	-
	<u>22,906,323</u>	<u>-</u>
Interest Expense	491,837	-
	<u>491,837</u>	<u>-</u>

33.2 Transactions with Affiliate Branches

Items in the Statement of Financial Position

Balances due from/(to) Banks (Nostro Balances)

	2014 Rs.	2013 Rs.
Habib Bank Limited - New York	85,266,630	(57,995,498)
Habib Bank Limited - Karachchi	30,136,219	22,224,463
Habib Allied International Bank- UK	1,708,998	1,674,992
Habib Bank Limited - Belgium	16,187,925	22,923,412
Habib Bank Limited - Singapore	721,405	746,457
Habib Bank Limited - Bangladesh	2,785,306	2,761,040
	<u>136,806,483</u>	<u>(7,665,134)</u>

Balances due to Banks (Vostro Balances)

	2014 Rs.	2013 Rs.
Habib Bank Limited - Male	134,780	375,726
Habib Bank Limited - Central Branch - Oman	478,024	478,024
Habib Bank Limited - Deira Branch - Dubai	27,404	32,315
Habib Bank Limited - HO Treasury - Karachchi	91,139,322	46,858,284
	<u>91,779,530</u>	<u>47,744,349</u>

Other borrowings

	2014 Rs.	2013 Rs.
Habib Bank Limited - New York	396,154,000	917,808,615
Habib Bank Limited - Karachchi	529,496,000	660,926,168
Habib Bank Limited - Maldives	-	131,024,648
	<u>925,650,000</u>	<u>1,709,759,431</u>

Items in the Statement of Comprehensive Income

	2014 Rs.	2013 Rs.
Money Market and Other Borrowings (Inter Branch Borrowing related expense)	32,928,471	12,695,562
	<u>32,928,471</u>	<u>12,695,562</u>

33.3 Transactions with Habib Bank Limited - Employee Provident Fund

Items in the Statement of Financial Position

Liabilities

	2014 Rs.	2013 Rs.
Saving Deposit	90,904,265	84,001,832
	<u>90,904,265</u>	<u>84,001,832</u>

Items in the Statement of Comprehensive Income

	2014 Rs.	2013 Rs.
Employee Benefits - Employee Provident Fund	6,785,581	6,324,146
Interest Expense	6,229,586	5,600,000
	<u>13,015,167</u>	<u>11,924,146</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

34. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

As at 31 December	Within 12 Mnoths Rs	After 12 Months Rs.	2014 Total Rs.	Within 12 Mnoths Rs.	After 12 Months Rs.	2013 Total Rs.
Assets						
Cash and Cash equivalents	2,566,022,291	-	2,566,022,291	1,405,974,214	-	1,405,974,214
Balances with Central Bank of Sri Lanka	50,277,193	811,060,134	861,337,327	56,617,668	803,994,081	860,611,749
Reverse Repurchase Agreements	260,126,857	-	260,126,857	302,097,171	-	302,097,171
Other Financial Assets	472,237,040	1,462,080,000	1,934,317,040	289,817,698	1,405,955,000	1,695,772,698
Loans and Advances to Customers	3,109,083,627	806,135,524	3,915,219,151	3,383,658,710	1,386,141,684	4,542,065,683
Other assets	51,582,224	34,097,552	85,679,776	51,031,688	58,801,618	109,833,306
Income Tax Receivable	22,431,330	-	22,431,330	-	-	-
Property, Plant and Equipment	-	210,034,060	210,034,060	-	114,921,083	114,921,083
Deferred Tax Asset	-	33,892,483	33,892,483	-	47,463,220	47,463,220
Total Assets	6,531,760,562	3,357,299,753	9,889,060,315	5,489,197,149	3,817,276,685	9,078,739,124
Liabilities						
Due to Banks	2,203,712,919	-	2,203,712,919	1,288,249,743	-	1,288,249,743
Due to Customers	1,726,347,269	-	1,726,347,269	1,627,611,957	-	1,627,611,957
Other Borrowings	1,454,662,000	-	1,454,662,000	1,709,759,431	-	1,709,759,431
Current Tax Liabilities	-	-	-	26,889,556	-	26,889,556
Other Liabilities	28,522,787	14,689,488	43,212,275	30,989,339	-	30,989,339
Employee Benefit Liability	-	42,122,560	42,122,560	-	46,990,961	46,990,961
Total Liabilities	5,413,244,976	56,812,048	5,470,057,023	4,683,500,026	46,990,961	4,730,490,987

35. Fair Value Measurement

35.1 Fair Value Measurement Hierarchy for Assets as at 31 December 2014

35.1.1 Assets measured at fair value

The following table provides an analysis of assets recorded at fair value by level of the fair value hierarchy in to which the fair value measurement is categorised. The amounts are based on the value recognized in the Statement of Financial Position in the Financial Statements. Please refer Note 2.3.2 to the Financial Statements to the Fair value measurement and fair value hierarchy.

Bank	Date of Valuation	Total	Quoted prices in active market (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
As At 31 December 2014		Rs.	Rs.	Rs.	Rs.
Assets measured at fair value					
Land and Building					
Land	18 December 2014	65,200,000	-	65,200,000	-
Buildings	18 December 2014	52,580,000	-	-	52,580,000
		117,780,000	-	65,200,000	52,580,000

35.1.2 Assets not carried at fair value for which fair values are disclosed

As At 31 December 2014

Other Financial Assets	31 December 2014	1,934,184,304	-	1,934,184,304	-
Loans and Advances to Customers	31 December 2014	3,953,121,387	-	3,953,121,387	-
		5,887,305,691	-	5,887,305,691	-

35.2 Fair value of financial assets and liabilities not carried at fair value

The following describes the methodologies and assumptions used to determine the fair values for those financial instruments which are not already recorded at fair value in the Financial Statements.

	2014 Fair Value Rs.	2014 Carrying Value Rs.	2013 Fair Value Rs.	2013 Carrying Value Rs.
Assets				
Other Financial Assets	1,934,184,304	1,934,317,040	1,704,259,849	1,695,772,698
Loans and Advances to Customers	3,953,121,387	3,915,219,151	4,594,681,701	4,542,065,683
	5,887,305,691	5,849,536,191	6,298,941,550	6,237,838,381

Assets for which fair value approximates carrying value

For financial assets and financial liabilities that have a short term maturity (original maturities less than a year), it is assumed that the carrying amounts approximate their fair values.

The following is a list of financial instruments whose carrying amount is a reasonable approximation of fair value because, for example, they are short-term in nature to reprice to current market rates frequently;

Assets	Liabilities
Cash and Cash equivalents	Due to Banks
Balances with Central Bank of Sri Lanka	Other Borrowings
Reverse Repurchase Agreements	Due to Customers

Fixed Rate Financial Instruments

Carrying amounts are considered as fair values for short term credit facilities. Loans and Advances with fixed interest rates were fair valued using market rates at which fresh loans were granted during the fourth quarter of the reporting year. Interest rates based on treasury bond rates with similar tenors with an adjustment for risk premium have been used to arrive at the fair value of debentures and trust certificates.

Based on Bank policy land and buildings were revalued and recognised in Level 2 and Level 3 respectively. Please refer Note 10.4 to the financial statements for more details.

36. RISK MANAGEMENT

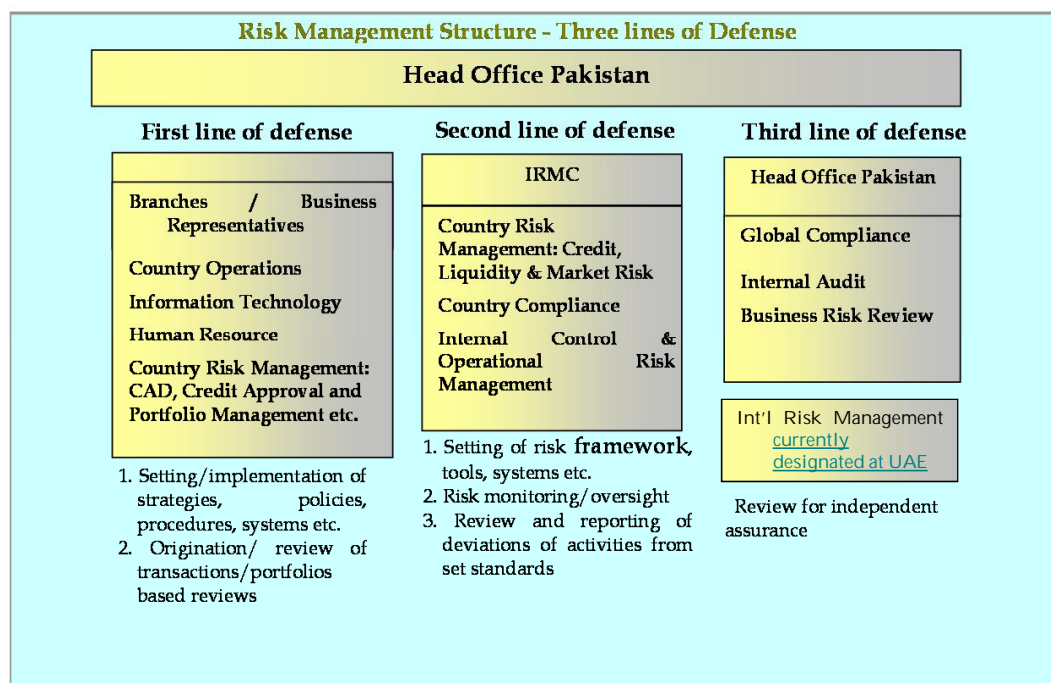
36.1 RISK MANAGEMENT FRAMEWORK

Risk taking is central to banking activity. Success in any venture in general and the banking business in particular is dependent on how well an institution manages its risk. The main goal is to minimize risk and be proactive in efficiently identifying, assessing, measuring (as far as possible), monitoring and controlling risks to an organization's strategic advantage.

As Bank plans to continue diversifying its business and ensuring sustained growth and profitability amidst increasing competitiveness and challenges in the banking industry and works to implement the comprehensive risk management, capital adequacy and internal control standards enforced by the Central Bank of Sri Lanka. To this end, the Bank has a well-defined Risk Management Framework comprising of an effective risk management strategy, risk management structure and a policy framework.

Risk Management Structure

The Bank's risk management approach is underpinned by an appropriate risk management structure. This structure shall be represented by three lines of defense in order to ensure that the risks are managed effectively on an entity level.



The following is the description of the Bank's risk management structure describing the relationships and reporting responsibilities:

GM - International Risk

The role has the following responsibilities:

- Approving loan facilities exceeding approval limits assigned to the RGM/CM/CRM.
- Overseeing implementation of risk management policies, standards and practices across the Int'l Banking Network.
- Implementing and promoting 'best practices' risk management culture in the Int'l Banking Network.
- Reviewing exceptions to the risk management policies.

Country Manager (CM) / Regional General Manager (RGM)

The CM/RGM is ultimately responsible for any financial loss or reductions in Capital suffered by the Bank. Therefore, it is the duty of the CM/RGM to recognize all the significant/ material risks to which the Bank is/ may be exposed and to ensure that the required human resource, culture, practices and systems are in place to address such risks.

36. RISK MANAGEMENT (Contd...)

36.1 RISK MANAGEMENT FRAMEWORK (Contd...)

Integrated Risk Management Committee (IRMC)

IRMC is the highest level oversight committee and supervising body for all types of risks faced by the bank, notably credit, market, liquidity and operational risks.

As per CBSL Guidelines, the Committee should comprise of at least three non-executive directors, chief executive officer and key management personnel supervising broad risk categories i.e. credit, market, liquidity, operational and strategic risks.

Keeping in view the structure of HBL Sri Lanka, it comprises of Country Manager/ Regional General Manager, Country Operations Manager, Country Risk Manager, Financial Controller, Compliance Manager and Manager Internal Control & Operational Risk. The Country Risk Manager is the Secretary of the Committee.

Country Risk Manager (CRM)

Country Risk Manager manages the Country Risk Management which operates within HBL Sri Lanka, independent from the other business units and support functions and plays a pivotal role in monitoring the risks associated with all the activities of the HBL Sri Lanka. The function is headed by a designated Country Risk Manager (CRM) reporting to the GM- International Risk with a dotted reporting line to Regional General Manager/ Country Manager so as to enable independent reporting of all material risk issues and matters, particularly in relation to exceptional circumstances where there may be a conflict/ disagreement with the Country Manager/ Regional General Manager.

CRM shall be responsible for managing following significant areas;

- Risk Management Policies, Procedures and Systems
- Credit Approvals
- Credit Administration
- Portfolio Management
- Market & Liquidity Risk Management
- Implementation of CBSL guidelines on Basel-II including the annual ICAAP

Asset & Liability Committee (ALCO)

Local ALCO is the focal point for defining and leading the entire asset liability management process within the Bank. In this regard, Local ALCO also has responsibility for oversight of all market and liquidity risks. It is chaired by CM / RGM (Chairman ALCO) and other members are Head of Treasury (Secretary), Country Operations Manager, Financial Controller, Country Risk Manager and Business Heads.

Local Credit Policy Committee (CPC)

The Local CPC at the functional level, has the responsibility to translate the strategy into policies and standards for the extension of credit, and also recommending the Bank's target portfolio profile and limits to Head Office for approval.

The Credit Committee consists of a Chairman and Members comprising of at least the Country Risk Manager and one representative from Credit Administration Department. The Country Manager/ Regional General Manager is Chairman of the committee. Members of the Committee are appointed by the Chairman. The members may have the authority to approve credit transactions within the approved delegated credit authority, and recommend revision and updates in the credit policies and programs for review by the GM - International Risk.

Business Risk Review (BRR)

BRR working under Internal Audit function of HBL Global Network and is located at HBL's Head Office in Pakistan and provide independent assessment to the senior management of the Bank's risk management framework that includes policies, procedures, methodologies, reporting, and systems.

It is independent of the Risk and Business functions and is entrusted with the responsibility to review each and every risk asset acquired by Business units to judge the level of risk assets quality, and the underlying credit process through which such acquisition was made, adherence to rules and regulations imposed by the Central Bank of Sri Lanka (CBSL) or by the Bank internally, loan documentation is sufficient and perfected and to see to what extent the HBL Sri Lanka (HBLSL) credit policies have been followed and implemented. Also, it is responsible for ensuring that all risk assets have been appropriately risk rated, classified, and provisioned if required, loan covenants are complied, post-sanction follow-ups are undertaken; reviewing portfolio quality and provides recommendations for improving portfolio quality. In order to have a bird's eye view of the unit, BRR also checks and assesses the credit talent available locally, and to judge whether it is sufficient or needs beefing up.

36. RISK MANAGEMENT (Contd...)

36.2 CREDIT RISK

36.2.1 Introduction

Credit risk is the risk of loss due to the failure of a borrower to meet its credit obligations in accordance with the agreed contract terms. Credit risk makes up the largest part of the Bank's risk exposures. The Bank's credit process is guided by centrally established credit policies, rules and guidelines continuing a close to the market approach which produces a reliable and consistent return.

36.2.2 Credit Strategy / Policies

The credit risk strategy of HBLSL reflects tolerance for risk i.e. credit risk appetite and the level of expected profitability. This, as a minimum, reflects the statement and strategy to grant credit based on various products, economic sectors, client segments etc, target markets giving due consideration to risks specific to each target market and preferred level of diversification/ concentration and specific long term and short term business opportunities in each target market, cost of capital in granting credit and bad debts, minimum risk acceptance criteria and exclusion markets considering the business, pricing, collateralization strategies, the cyclical aspects and the resulting shifts in the composition and quality of the loan portfolio and the effect of credit risk strategy on the market, liquidity and operational risks.

This strategy is manifested in the Asset Underwriting Strategy ("AUS") of HBLSL.

Credit risk policies provide framework for the credit risk management process in the Bank and all credit policies are in line with this framework. The core credit risk Management architecture of the Bank consists of established policies, procedures and processes including a well-defined approval hierarchy which is supported by high ethical standards. The Credit Policy Manual ("CPM") is the customized form of the global Credit Policy Manual of HBL for implementation at HBLSL, it outlines the principles by which the Bank conducts its credit risk management activities.

36.2.3 Credit Risk Management

The bank follows its Credit Policy Manual and Credit Administration Procedure Manual for management of credit risks.

Credit risk arises from loans given to various corporate, SME and individual customers. It can arise from both on-balance sheet and off-balance sheet activities such as LCs/LGs.

Primary activities pertaining to credit risk management are: regular reviewing and implementing credit risk framework comprising of policies, procedures, methodologies, tools and MIS etc., portfolio management, credit approval, work on Basel II projects, provision of necessary support in credit risk capital calculations, and credit administration etc.

Credit Risk Management Organization

The Credit Risk Management Structure of HBL Sri Lanka comprises of the following.

International Risk Management, UAE

Integrated Risk Management Committee (IRMC)

Country Risk Management

- Credit Policy
- Credit Approvals
- Credit Administration
- Portfolio Management

Credit Risk Management Process

Salient features of our credit approval process are delineated below:

- Every extension of credit to any counterparty requires approval by the personnel having credit approval authorities.
- All Business groups must apply consistent standards in arriving at their credit decisions.
- Every material change to a credit facility requires approval at the appropriate/ predefined level.
- Credit approval authority is assigned to individuals according to their qualifications and experience.

Before allowing a credit facility, the Bank assesses the risk profile of the customer/ transaction. This, as a minimum, include credit assessment of the borrower's industry and macro-economic factors, purpose of credit and source(s) of repayment, track record/ repayment history of borrower, assessment of repayment capacity of the borrower, future cash flows, proposed terms and conditions and covenants and adequacy and enforceability of collaterals.

The disbursement, administration and monitoring of credit facilities are managed by Credit Administration Departments (CAD) which operates under the Country Risk Manager as part of the Credit Risk Management. CAD is also responsible for collateral/ documents management.

36. RISK MANAGEMENT (Contd...)

Credit Risk Assessment and Analytics

The Bank has a credit rating system, developed by HBL (Head Office) for bank's global network for borrowers, which is based on the assessment of some quantitative and qualitative factors and also involves application of expert judgment.

The obligor ratings is assigned at the time of credit initiation and then reviewed on an annual basis or upon receipt of financial information, whichever is earlier. A more than usual frequency is also being followed for borrowers on watch list or being high risk.

Business Risk Review (BRR), which is independent of loan origination function and International Risk Management, validates the assigned ratings periodically by taking into account the information available with the relevant approval authorities at the time of the credit approval.

Credit Risk Monitoring and Reporting

The Bank's philosophy of effective credit risk monitoring is based on a continuous close monitoring of the key credit risk indicators, behavioral and characteristics of individual credit portfolios and environmental factors that may have an impact on the Bank's credit risk profile.

Extensions of credit approved through a Credit Program is reported as specific exposures and aggregated with other credit exposures for a relationship. It is the responsibility of the Business Units / Personnel to ensure that credit risk data is reported into the independent credit risk reporting systems, and is timely, accurate and complete. On a periodic basis, the Regional General Manager/Country Manager and the Country Risk Manager reviews the outstanding portfolio to ensure ongoing adherence to aggregate program parameters and limits.

Credit Risk Mitigation

As a general policy, the Bank lends against cash flow, i.e., cash flow is the primary source of repayment. In case, cash flow becomes insufficient or unavailable, other avenues (for instance, injection of equity, additional debt from other lenders, liquidation of non-core assets, etc.) for reduction of the Bank's credit exposure are actively pursued. When all other avenues for repayment have been exhausted, liquidation of collateral are sought to settle the residual exposure of the Bank.

As a general guideline, collateral should be available beyond the maturity date of the facility that it is securing so as to provide an appropriate cushion. Under the Basel II Standardised approach, collateral that is valid beyond the life of the facility is eligible for credit risk mitigation purposes. As such, it should be ensured that either this is the case or pricing is set to compensate for the incremental capital required.

Collateral is taken in any of a number of forms, for instance:

- first pari-passu charge (where the prior charge holders, by issuance of No Objection Certificates (NOCs), agree to share pro-rata the
- inferior charge
- floating charge
- lien on cash deposit
- pledge of marketable securities such as GOSL bonds, Shares etc.
- legal mortgage, i.e., any of a number of types of claims against real property or fixed assets
- standby letter of credit / bank guarantee
- corporate or personal guarantees

Collateral should match the purpose, nature and structure of the transaction; it should reflect the form and capacity of the obligor, its operations, and the business and economic environment. Collateral may include the assets acquired through the funding provided, i.e. stock, receivables, or export bills, current assets, fixed assets, specific equipment, and commercial and personal real estate.

Collateral valuation and management

Collateral Valuation is carried out periodically in line with the Credit Policies and Credit Administration Procedures of the bank.

Main Types of Guarantors

Following are three types of Guarantors the bank obtains guarantees from as a credit risk mitigant:

- Personal Guarantees of Partners / Directors
- Cross Corporate Guarantees in case of group entities
- Corporate Guarantees

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

36. RISK MANAGEMENT (Contd.)**36.2.4 CREDIT RISK EXPOSURE**

The total gross loans and receivables from all credit customers of the Bank stood at Rs. 3,966 Mn (2013 - Rs. 4,791 Mn) as at 31 December 2014. Please refer Note 8 for the product wise loans and advances.

36.2.4.1 COMMITMENTS AND CONTINGENCIES

To meet the financial needs of customers, the Bank enters in to various commitments and contingent liabilities. Eventhough these obligations may not be recognised on the statement of financial position, they do contain credit risk and are therefore part of the overall risk of the bank.

	2014	2013
	Rs.	Rs.
Letter of Credits	227,331,572	47,616,881
Guarantees	150,561,163	177,045,298
Forward Exchange Contracts	-	39,225,000
Undrawn Commitments	1,822,668,620	605,846,250
	<u>2,200,561,355</u>	<u>869,733,429</u>

The maximum exposure to credit risk relating to a financial guarantee is the maximum amount the Bank could have to pay if the guarantee is called upon. Undrawn commitments are consists of facilities granted to customers where the Bank reserves the right to unconditionally cancel or recall the facility at it's discretion.

36.2.4.2 ANALYSIS OF RISK CONCENTRATION

The following table shows the risk concentration by industry for the components of the statement of financial position.

As at 31 December 2014	Agriculture and Fisheries	Financial Services	Government	Manufacturing	Construction and Housing	Traders	Other	2014 Total
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Cash and Cash equivalents	-	2,566,022,291	-	-	-	-	-	2,566,022,291
Balances with Central Bank of Sri Lanka	-	-	861,337,327	-	-	-	-	861,337,327
Reverse Repurchase Agreements	-	-	260,126,857	-	-	-	-	260,126,857
Other Financial Assets								
Sri Lanka Development Bonds	-	-	1,003,994,708	-	-	-	-	1,003,994,708
Trust Certificates	-	634,954,072	-	-	-	-	-	634,954,072
Debentures	-	250,109,589	-	-	-	-	44,678,671	294,788,260
Unquoted Investments	-	-	-	-	-	-	580,000	580,000
Total Other Financial Assets	-	885,063,661	1,003,994,708	-	-	-	45,258,671	1,934,317,040
Loans and Advances to Customers								
Gross Loans and Advances	622,735,508	48,199,772	-	1,277,205,639	4,534,312	1,050,937,748	961,932,161	3,965,545,140
Allowance for Impairment Losses	(2,953,078)	-	-	(6,056,643)	(21,502)	(35,005,830)	(6,288,936)	(50,325,989)
Net Loans and Advances	619,782,430	48,199,772	-	1,271,148,996	4,512,810	1,015,931,917	955,643,225	3,915,219,151
Total	<u>619,782,430</u>	<u>3,499,285,724</u>	<u>2,125,458,892</u>	<u>1,271,148,996</u>	<u>4,512,810</u>	<u>1,015,931,917</u>	<u>1,000,901,896</u>	<u>9,537,022,666</u>
As at 31 December 2013								
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Cash and Cash equivalents	-	1,405,974,214	-	-	-	-	-	1,405,974,214
Balances with Central Bank of Sri Lanka	-	-	860,611,749	-	-	-	-	860,611,749
Reverse Repurchase Agreements	-	-	302,097,171	-	-	-	-	302,097,171
Other Financial Assets								
Sri Lanka Development Bonds	-	-	994,993,900	-	-	-	-	994,993,900
Trust Certificates	-	700,198,798	-	-	-	-	-	700,198,798
Unquoted Investments	-	-	-	-	-	-	580,000	580,000
Total Other Financial Assets	-	700,198,798	994,993,898	-	-	-	580,000	1,695,772,698
Loans and Advances to Customers								
Gross Loans and Advances	839,358,456	782,363,481	-	1,682,573,111	5,181,485	611,042,728	870,207,981	4,790,727,242
Allowance for Impairment Losses	(3,627,758)	(3,381,422)	-	(7,272,182)	(22,395)	(230,596,712)	(3,761,091)	(248,661,559)
Net Loans and Advances	835,730,698	778,982,059	-	1,675,300,929	5,159,090	380,446,016	866,446,890	4,542,065,683
Total	<u>835,730,698</u>	<u>2,885,155,071</u>	<u>2,157,702,818</u>	<u>1,675,300,929</u>	<u>5,159,090</u>	<u>380,446,016</u>	<u>867,026,890</u>	<u>8,806,521,516</u>

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

36. RISK MANAGEMENT (Contd...)**36.2.4.3 Credit Quality of Loans and Advances to Customers**

The table below shows the credit quality by class of assets for loans and advances exposed to credit risk. The amounts presented are gross of impairment allowances.

As at 31 December 2014	Neither past due nor impaired Rs.	Past due but not impaired Rs.	Individually Impaired Rs.	2014 Total Rs.
Gross Loans and Advances to Customers				
Term Loans	997,650,754	249,707,645	-	1,247,358,399
Overdraft	1,177,962,927	370,176,105	54,628,178	1,602,767,210
Short Term Loans	227,745,456	63,555,283	-	291,300,739
Trade Finance Loans	733,162,906	39,446,836	3,309,278	775,919,020
Staff Loans	48,150,479	49,293	-	48,199,772
Total	3,184,672,523	722,935,162	57,937,456	3,965,545,140
As at 31 December 2013	Neither past due nor impaired Rs.	Past due but not impaired Rs.	Individually Impaired Rs.	2013 Total Rs.
Gross Loans and Advances to Customers				
Term Loans	2,022,623,858	1,249,610	-	2,023,873,468
Overdraft	1,028,617,476	150,139,009	63,695,453	1,242,451,938
Consumer Loans	165,555	-	-	165,555
Short Term Loans	292,634,993	-	-	292,634,993
Trade Finance Loans	888,081,783	-	309,577,593	1,197,659,376
Staff Loans	33,941,912	-	-	33,941,912
Total	4,266,065,577	151,388,619	373,273,047	4,790,727,243

Note : Past Due loans include any loan that are in arrears for more than one day.

Please refer Note 8.3 for the individual and collective impairment with respect to loans and advances to customers.

36.2.4.4 Collateral and Other Credit Enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty.

Management monitors the market value of collateral, and requests additional collateral in accordance with the underlying agreement.

As at 31 December 2014	Maximum Exposure to Credit Risk Rs.	Net Collateral Value Rs.	Net Exposure Rs.
Cash and Cash Equivalents	2,566,022,291	-	2,566,022,291
Balances with Central Bank of Sri Lanka	861,337,327	-	861,337,327
Reverse Repurchase Agreements	260,126,857	260,126,857	-
Other Financial Assets	1,934,317,040	631,634,200	1,302,682,840
Loans and Advances to Customers	3,915,219,151	2,929,173,719	986,045,432
Contingent Liabilities including Financial Guarantees and Letters of Credits	377,892,735	83,729,517	294,163,218
	9,914,915,401	3,904,664,293	6,010,251,108
As at 31 December 2013	Maximum Exposure to Credit Risk Rs.	Net Collateral Value Rs.	Net Exposure Rs.
Cash and Cash Equivalents	1,405,974,214	-	1,405,974,214
Balances with Central Bank of Sri Lanka	860,611,749	-	860,611,749
Reverse Repurchase Agreements	302,097,171	302,097,171	-
Other Financial Assets	1,695,772,698	-	1,695,772,698
Loans and Advances to Customers	4,542,065,683	4,040,005,299	502,060,384
Contingent Liabilities including Financial Guarantees and Letters of Credits	224,662,179	49,778,294	174,883,885
	9,031,183,693	4,391,880,765	4,639,302,930

36. RISK MANAGEMENT (Contd...)

36.3 MARKET RISK

Introduction

Market risk is the risk of decrease in the value of an investment due to movement in market factors in particular, changes in interest rates, foreign exchange rates, and equity prices. Movements in interest rate is a function of broad macroeconomic activity such as level of real output in an economy and inflationary pressures. Foreign exchange risk also depends on broad fundamentals. It cannot be divorced away from interest rate risk because even an expectation of interest rate movement could cause significant movement in a currency's value.

Market Risk Structure

The market risk management at HBLSL comprises of,

- Local ALCO
- Country Risk Manager
- Treasury Middle Office

Market Risk Strategy / Policies and Scope

On the books of HBLSL, Market risk arises on account of both the structural position and the treasury activities. Since the Bank's activities are mostly of commercial / retail nature, the bulk of the market risk is carried on the banking book, which emanates from structural mismatches of the assets and liabilities to take advantage of the market yield curves. A comparatively smaller portion of market risk is also carried on Treasury's investment activities in the form of fixed income transactions.

The bank only deals in products which are manageable and the risks within which are understandable. The bank has restrained itself from entering into transactions that are unmanageable due to lack of systems, accounting, data capturing, lack of market depth and product liquidity, personnel skills or other risks / limitations existing within the organization, local or international markets. Exceptions to this can be accommodated where the system is awaited if the product can be managed manually. Such exceptions would require specific recommendation of Local ALCO and approval of Market Risk Management Department, Head Office Pakistan in line with instructions of Global ALCO.

HBL Sri Lanka is allowed to take market risk through mismatches of assets and liabilities. The bank may also hold fixed income securities in line with the approved limits.

Treasury Middle Office, an integral part of Risk Management, independently evaluates and monitors transactions carried out by the Bank's Treasury from a risk perspective.

Market Risk Management

The Market Risk Management at Bank level is handled by Country Risk Management with a view to implement robust market risk management practices which are also in compliance with CBSL's Guidelines on Integrated Risk Management Framework and Basel II Framework. The Market & Liquidity Risk Analyst assumes the day to day responsibility of the Market Risk Management including Treasury Middle Office. To analyze and monitor exposures on treasury's books, Market and Liquidity Risk Analyst works closely with the Treasury.

The Market & Liquidity Risk Analyst is responsible for analysis, monitoring and reporting of market risk exposures undertaken by the bank.

Market Risk Mitigation, Monitoring and Reporting

The Local Asset Liability Committee (ALCO) manages and monitors the Bank's ALM function in accordance with the Market Risk Policy and taking into consideration the size of the Bank, its nature of activities, domestic-international mix, personnel / other resources, system capabilities and regulatory requirements. It is responsible for oversight of the asset liability management (ALM) function at HBL Sri Lanka in line with the policy parameters included in Market Risk Policy, the overall Global Market Risk Policy of HBL, Head office, Pakistan as well as instructions of Global ALCO issued from time to time.

The Bank employs conventional methodologies for the measurement of Market risk. These are preferable compared to more complex methods, due to their operational ease and simplicity. These involve the monitoring of risk by using notional (amount) based limits and sensitivity limits. These limits are compared with the treasury activity and the outstanding position on the risk measurement date.

Global ALCO or Market Risk Management Department Head Office Pakistan as per instructions of Global ALCO, as the case may be, approves market risk limits for HBL Sri Lanka.

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

36. RISK MANAGEMENT (Contd..)**36.3.1 Interest Rate Risk**

Interest rate risk is the risk that an investment's value will change due to a change in the absolute level of interest rates i.e. the spread between two rates, in the shape of the yield curve, or in any other interest rate relationship. Substantial part of the Bank's assets and liabilities are subject to floating rates hence are re-priced simultaneously. However, the Bank is exposed to interest rate risk as a result of mismatches on a relatively small part of its assets and liabilities.

Interest Rate Risk in the Banking Book

This is the bank's structural position and is generally held for a longer tenor. Interest Rate Risk Exposures on Banking Book arises on account of mismatches in maturity or re-pricing of assets and liabilities. The banking book includes all Rate Sensitive Assets (RSA) and Rate Sensitive Liabilities (RSL) not categorized under the treasury book. Rate Sensitive Assets and Liabilities can be defined as balance sheet items the values of which are sensitive to interest rate movements. Hence, their values can be affected favorably or adversely with changes in interest rates.

Major portion of Interest rate risk is captured under the banking book in view of the nature of activities undertaken by HBL Sri Lanka.

Interest Rate Risk Management Techniques

Interest rate risk applies to both set of books i.e. treasury and banking book, and almost similar techniques are used to analyze them considering the nature of securities i.e. investment (HTM) being classified in the treasury book.

Gap analysis measures the differences between the RSA and RSL that mature or re-price within a time period. HBLSL uses rate sensitive gap analysis as a tools for measuring sensitivity of the Bank's RSA and RSL to interest rate variations in different time bands based on the residual term to maturity (fixed rate) or residual term for their next repricing (floating rate) as shown in Note 35.3.1.1.

36.3.1.1 Interest Rate Sensitivity Gap Analysis as at 31 December 2014

	Total Rs.	< 1 Month	1- 3 Months	3-6 Months	6 Months - 1 Year	1 Year - 2 Years	2 Years - 3 Years	3 Years - 5 Years	5 Years - 10 Years	Over 10 Years	not exposed to interest rate risk
Financial Assets											
Cash and Cash Equivalents	2,566,022,291	311,050,864	-	-	-	-	-	-	-	-	2,254,971,427
Balances with Central Bank of Sri Lanka	861,337,327	-	-	-	-	-	-	-	-	-	861,337,327
Reverse Repurchase Agreements	260,126,857	260,126,857	-	-	-	-	-	-	-	-	-
Other Financial Assets	1,934,317,040	20,514,465	1,032,997,753	24,109,589	376,000,000	186,615,233	43,500,000	250,000,000	-	-	580,000
Gross Loans and Advances to Customers	3,980,322,387	3,551,361,227	16,706,580	19,078,672	47,728,967	103,958,448	110,235,213	72,961,493	50,866,513	2,449,142	4,976,133
	9,602,125,902	4,143,053,413	1,049,704,333	43,188,261	423,728,967	290,573,681	153,735,213	322,961,493	50,866,513	2,449,142	3,121,864,887
Financial Liabilities											
Due to Banks	2,203,712,919	-	-	-	-	-	-	-	-	-	2,203,712,919
Due to Customers	1,726,347,269	927,235,574	9,779,386	12,186,841	178,511,932	-	-	-	-	-	598,633,536
Other Borrowings	1,454,662,000	396,154,000	1,058,508,000	-	-	-	-	-	-	-	-
	5,384,722,188	1,323,389,574	9,779,386	12,186,841	178,511,932	-	-	-	-	-	2,802,346,455
Total Interest Rate Sensitivity Gap	4,217,403,713	2,819,663,839	1,039,924,947	31,001,420	245,217,035	290,573,681	153,735,213	322,961,493	50,866,513	2,449,142	319,518,432
										1,934,317,040	

The following table demonstrates the sensitivity of the Bank's income statement to a reasonably possible parallel shift in the interest rate yield curve, with all other variables held constant.

(0)

Increase/ (Decrease) in Interest Rate	Sensitivity to profit before tax Rs.
+1%	(31,293,596)
-1%	32,672,262

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

Interest Rate Sensitivity Gap Analysis as at 31 December 2013

	Total Rs.	< 1 Month	1- 3 Months	3-6 Months	6 Months - 1 Year	1 Year - 2 Years	2 Years - 3 Years	3 Years - 5 Years	5 Years - 10 Years	not exposed to interest rate risk
Financial Assets										
Cash and Cash Equivalents	1,405,974,214	200,041,644	-	-	-	-	-	-	-	1,205,932,570
Balances with Central Bank of Sri Lanka	860,611,749	-	-	-	-	-	-	-	-	860,611,749
Reverse Repurchase Agreements	302,097,171	302,097,171	-	-	-	-	-	-	-	-
Other Financial Assets	1,695,772,698	17,039,956	45,983,044	78,490,720	148,303,979	1,083,375,000	170,000,000	152,000,000		580,000
Gross Loans and Advances to Customers	4,804,177,933	1,421,927,819	603,047,361	1,031,841,462	607,540,923	407,789,249	184,401,526	164,878,026	9,478,521	373,273,047
	9,068,633,765	1,941,106,590	649,030,405	1,110,332,182	755,844,901	1,491,164,249	354,401,526	316,878,026	9,478,521	2,067,124,319
Financial Liabilities										
Due to Banks	1,288,249,743	-	-	-	-	-	-	-	-	1,288,249,743
Due to Customers	1,627,611,957	790,274,507	17,637,543	7,316,852	28,783,976	-	-	-	-	783,599,078
Other Borrowings	1,709,759,431	1,709,759,431	-	-	-	-	-	-	-	-
	4,625,621,130	2,500,033,938	17,637,543	7,316,852	28,783,976	-	-	-	-	2,071,848,820
Total Interest Rate Sensitivity Gap	4,443,012,635	(558,927,348)	631,392,861	1,103,015,330	727,060,926	1,491,164,249	354,401,526	316,878,026	9,478,521	(4,724,502)

The following table demonstrates the sensitivity of the Bank's income statement to a reasonably possible parallel shift in the interest rate yield curve, with all other variables held constant.

Increase/ (Decrease) in Interest Rate	Sensitivity to Profit before tax Rs.
+1%	(21,526,056)
-1%	22,252,612

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

36. RISK MANAGEMENT (Contd...)**36.3.2 Foreign Exchange Risk**

Foreign exchange risk refers to the risk that a Bank may suffer losses as a result of adverse exchange rate movements during a period in which it has an open position, either in the form of a balance sheet asset or liability account, or an off-balance sheet item. Business line managers are concerned with the consequences of potential exchange rate movements on the domestic currency equivalent value for all foreign currency positions. The goal of foreign exchange risk management is to minimize the losses that the Bank may incur due to adverse exchange rate movements of currencies in which the Bank has an open position.

Foreign Exchange Risk Management

Foreign Exchange risk is managed by Treasury Front office. FX Risk Exposures on Banking Book arises on account of holding assets and liabilities in currencies other than the local currency. The monitoring of the Foreign Exchange Exposure Limit (FEEL) and Net Open Position are requirements of the Head Office Pakistan and Central Bank of Sri Lanka respectively, which are being complied with.

In this regard the Global ALCO specifies limits for 'international' operations. HBL Sri Lanka is not allowed to take speculative positions. HBL Sri Lanka is allowed a limit to manage commercial payments / receipts which may not be covered instantly due to size and timing and where nature of banking book requires a long term exposure / position.

Please refer Note 8.2 foreign currency advances and Note No 12.2 foreign currency deposits balance as at 31 December 2014.

36.4 LIQUIDITY RISK**Introduction**

'Liquidity' is the ability of a bank to fund increases in assets and meet obligations as they become due, without incurring unacceptable losses. Liquidity Risk' is an integral element of banking business and its management should be an essential part of a bank's strategic management. The fundamental role of banks in the maturity transformation of short-term deposits into long-term loans makes them inherently vulnerable to liquidity risk; both of an institution specific nature and that which affects markets as a whole.

36.4.1 Liquidity Risk Mitigation, Monitoring and Reporting

Global Asset Liability Committee (Global ALCO), Head Office, Pakistan is the forum to oversee liquidity risk management in the Bank. Global ALCO has responsibility for ensuring that the 'Liquidity Risk Policy' is adhered to on a continuous basis. The Local ALCO at HBL Sri Lanka assumes country specific responsibilities of Global ALCO in relation to HBL Operations at Sri Lanka.

It is the policy of the Bank to maintain adequate liquidity at all times, and hence to be in a position in the normal course of business to meet all obligations to repay depositors, to fulfill commitments to lend, and to meet any other commitment it may have made. Of critical importance is the need to avoid liquidating assets or raising funds at unfavorable terms resulting in long term damage to earnings and reputation of the Bank.

Please refer Note 34 for maturity analysis of assets and liabilities as at 31 December 2014.

Bank maintains a minimum 20% ratio of liquid assets to total liabilities based on the regulations of the Central Bank of Sri Lanka as given below.

36.4.2 Analysis of Financial Assets and Liabilities by Remaining Contractual Maturities

The table below summarizes the contractual maturity profile of the undiscounted cash flows of the Bank's financial assets and liabilities as at 31 December 2014.

As at 31 December 2014	On Demand (less than 15 Days) Rs.	15 Days to 3 Months Rs.	3 Months 12 Months Rs.	Over 1 Year Rs.	Total 2014 Rs.
Assets					
Cash and Cash equivalents	2,566,022,290	-	-	-	2,566,022,290
Balances with Central Bank of Sri Lanka	50,277,192	-	-	811,060,135	861,337,327
Reverse Repurchase Agreements	260,126,857	-	-	-	260,126,857
Other Financial Assets	11,891,470	394,202,049	133,959,492	1,587,222,091	2,127,275,102
Loans and Advances to Customers	1,804,518,847	828,931,750	594,456,060	1,203,068,894	4,430,975,551
Total Financial Assets	4,692,836,657	1,223,133,799	728,415,552	3,601,351,119	10,245,737,128
Liabilities					
Due to Banks	2,203,712,919	-	-	-	2,203,712,919
Due to Customers	1,517,817,789	15,918,316	198,533,546	-	1,732,269,651
Other Borrowings	-	1,458,674,250	-	-	1,458,674,250
Total Financial Liabilities	2,219,631,235	1,458,674,250	198,533,546	-	5,394,656,819

NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 December 2014

36. RISK MANAGEMENT (Contd...)

As at 31 December 2013	On Demand (less than 15 Days)	15 Days to 3 Months	3 Months 12 Months	Over 1 Year	Total 2013
Assets	Rs.	Rs.	Rs.	Rs.	Rs.
Cash and Cash equivalents	1,405,974,214	-	-	-	1,405,974,214
Balances with Central Bank of Sri Lanka	56,617,668	-	-	803,994,081	860,611,749
Reverse Repurchase Agreements	302,097,171	-	-	-	302,097,171
Other Financial Assets	-	63,022,999	226,794,699	1,405,955,000	1,695,772,698
Loans and Advances to Customers	1,844,823,239	609,192,311	929,863,919	1,158,186,214	4,542,065,683
Total Financial Assets	3,609,512,292	672,215,310	1,156,658,617	3,368,135,295	10,502,294,212
Liabilities					
Due to Banks	1,288,249,743	-	-	-	1,288,249,743
Due to Customers	-	-	1,627,611,957	-	1,627,611,957
Other Borrowings	-	1,709,759,431	-	-	1,709,759,431
Total Financial Liabilities	1,288,249,743	1,709,759,431	1,627,611,957	-	4,625,621,130

36.4.3 Contingency Funding Plan

A Contingency Funding Plan is in place for HBL Sri Lanka to evaluate magnitude of the possible liquidity crisis both specific to bank (restricted only to HBLSL) and the general crisis of the market (systemic risk). It sets out various measures in advance to deal with those situations.

36.5 Operational Risk Management (ORM)

Operational risk is the risk of potential inability of an organisation to carry out its activities as planned. It may arise out of employee, customer or third party frauds, natural disasters, technology failures, process breakdowns, unethical business practices etc.

ORM Strategy and Policies

HBLSL's strategy for ORM is focused on two broad areas in coordination with HBL-HOP; 1) enhancement of ORM tools and resources, and 2) establishment of core standards for controls across the bank.

ORM at HBLSL is governed by the ORM Framework approved by HBL Head Office Pakistan for HBLSL.

ORM Risk Structure

The key players involved in ORM at HBLSL are:

- Chief Compliance Officer through the Operational Risk Management Division (ORMD) at HBL Head Office Pakistan
- Integrated Risk Management Committee (IRMC) at HBLSL
- Country Manager or Regional General Manager / Operational Risk Management at HBLSL
- Operational Risk Coordinators (ORCs)/Business and Support Functions at HBLSL

ORM Mitigation, Monitoring and Reporting

The ORM Mitigation tools used by HBLSL are:

- Business Continuity Management
- Insurance
- Outsourcing

The ORM is monitored by the IRMC at HBLSL and ORMD at Head Office Pakistan. Loss Data is reported to CBSL on quarterly basis and to Head Office on monthly basis.

Use of insurance for the purpose of mitigating operational risk

HBLSL uses Insurance as a tool for Operational Risk Mitigation. Insurance companies are evaluated thoroughly and a complete due diligence is performed before formal insurance arrangement. Approvals from designated authorities are obtained before entering into formal insurance arrangements.

Outsourced Activities

HBLSL has outsourced selective IT related activities to vendors / service providers in Sri Lanka.

A complete due diligence is performed and approvals obtained for Outsourcing arrangements with Third Party Service Providers in line with Outsourcing Policy of HBLSL.

Contingency Plan Handle failure situations

HBLSL has in place a comprehensive Business Continuity and Disaster Recovery Plan to deal with contingencies. A DR Site has also been set-up to augment the Disaster Recovery Plan and ensure smooth operations subsequent to a Disaster situation.

Operational Risk Loss Data

HBL SL has not reported any loss data for FY-2014 to CBSL under the Exposure Draft on implementation of the Standardized Approach for calculating capital charge for Operational Risk.

37. CAPITAL STRUCTURE

HBLSL has not issued any capital instruments and capital is supported by Head office in the form of Assigned Capital.

Please refer Note 17 for the Assigned Capital.

38. COMMITMENTS AND CONTINGENT LIABILITIES

To meet the financial needs of customers, the bank enters into various irrevocable commitments and contingent liabilities. These consist of financial guarantees, letters of credit and other undrawn commitments to lend. Even though these obligations may not be recognised on the Statement of Financial Position, they do contain credit risk and are therefore part of the overall risk of the Bank.

38.1 Legal claims

Litigation is a common occurrence in the banking industry due to the nature of the business undertaken. The Bank has formal controls and policies for managing legal claims.

High Court (Civil) case No.378/2007 (MR) People's Bank Vs Habib Bank Limited was filed regarding the dispute of sum of Rs.15,520,000/- together with the interest. However the bank's legal counsel is not in the position to assess the final outcome of the case as at the balance sheet date.

In the opinion of the Management, based on the information currently available, the final outcome is not likely to have a material adverse effect to the Bank. Accordingly, no provision for any liability has been made in these financial statements.

39. EVENTS AFTER THE REPORTING DATE

No material events have taken place since 31 December 2014 that require disclosure or/and adjustments in these accounts.