

# Categories of Shareholders

As at December 31, 2015

Particulars	Shareholders	Shareholding	Percentage	
<b>Shareholders holding five percent or more voting rights</b>				
AGA KHAN FUND FOR ECONOMIC DEVELOPMENT	1	748,094,778	51.00	
CDC GROUP PLC	1	73,342,000	5.00	
<b>Associated Companies, Undertakings and Related Parties</b>				
THE AGA KHAN UNIVERSITY FOUNDATION	1	1,185,496	0.08	
JUBILEE GENERAL INSURANCE COMPANY LIMITED	1	3,969,237	0.27	
JUBILEE LIFE INSURANCE COMPANY LIMITED	1	12,344,492	0.84	
CDC - TRUSTEE HBL - MULTI ASSET FUND	1	210,671	0.01	
CDC - TRUSTEE HBL - MUSTAHEKUM SARMAYA FUND 1	1	25,000	0.00	
CDC - TRUSTEE HBL - STOCK FUND	1	1,270,319	0.09	
TRUSTEE - HBL EMPLOYEES PROVIDENT FUND	1	15,702,982	1.07	
TRUSTEE - HBL EMPLOYEES GRATUITY FUND TRUST	1	3,178,139	0.22	
TRUSTEE - HBL EMPLOYEES PENSION FUND TRUST	1	5,474,321	0.37	
<b>Directors and their Spouse(s) and Minor Children</b>				
NAUMAN KRAMAT DAR	CEO	1	1,172,373	0.08
AGHA SHER SHAH	Director	1	1,000	0.00
NAJEEB SAMIE	Director	1	18,500	0.00
<b>Executives</b>	1,273	948,911	0.06	
<b>Public Sector Companies and Corporations</b>	9	43,088,503	2.94	
<b>Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds</b>	50	48,491,388	3.31	
<b>Mutual Funds</b>				
CDC - TRUSTEE ABL STOCK FUND	1	330,405	0.02	
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	157,983	0.01	
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	88,900	0.01	
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	158,800	0.01	
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	40,500	0.00	
CDC - TRUSTEE ASKARI HIGH YIELD SCHEME - MT	1	15,000	0.00	
CDC - TRUSTEE ATLAS INCOME FUND - MT	1	29,800	0.00	
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	375,000	0.03	
CDC - TRUSTEE FAYSAL INCOME & GROWTH FUND - MT	1	900	0.00	
CDC - TRUSTEE FAYSAL SAVINGS GROWTH FUND - MT	1	1,000	0.00	
CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	1	30,400	0.00	
CDC - TRUSTEE LAKSON EQUITY FUND	1	414,226	0.03	
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1	44,694	0.00	
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	28,788	0.00	
CDC - TRUSTEE NAFA ASSET ALLOCATION FUND	1	67	0.00	
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	180	0.00	
CDC - TRUSTEE NAFA STOCK FUND	1	108,163	0.01	
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	1,222,533	0.08	
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	2,054,048	0.14	
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND	1	36,716	0.00	
CDC - TRUSTEE PAKISTAN SARMAYA MEHFOOZ FUND	1	679	0.00	
CDC - TRUSTEE PICIC GROWTH FUND	1	514,600	0.04	
CDC - TRUSTEE PICIC INCOME FUND - MT	1	78,700	0.01	
CDC - TRUSTEE PICIC INVESTMENT FUND	1	307,000	0.02	
CDC - TRUSTEE PICIC STOCK FUND	1	4,700	0.00	
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	400,000	0.03	
MCBFSL - TRUSTEE MCB PAKISTAN FREQUENT PAYOUT FUND	1	500	0.00	
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	10,000	0.00	
<b>Privatisation Commission of Pakistan</b>	1	4,002	0.00	
<b>Foreign Companies</b>	146	410,008,935	27.95	
<b>General Public</b>				
a. Local	96,393	44,399,440	3.03	
b. Foreign	12	157,117	0.01	
<b>Others</b>	220	47,310,622	3.23	
	<b>98,146</b>	<b>1,466,852,508</b>	<b>100.00</b>	