

BOARD REMUNERATION POLICY

HBL

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HBL

Section 1: Introduction - Objective & Scope

- 1.1 This Remuneration Policy ("Policy") for the Board of Directors of Habib Bank Limited ("HBL" or the "Bank"), in intended to prescribe the requirements and methodology for the determination of the remuneration of the members of the Board of Directors of HBL (the "Board") and the members of the committees thereof.
- 1.2 The Policy is intended to account for the amount of time devoted by Directors not only in attending meetings of the Board and the committees thereof but also in preparation for the same.
- 1.3 The Policy is further intended to account for industry standards and regulatory prescriptions issued from time to time, in relation to the remuneration of members of the board of directors for banks in Pakistan.

Section 2: Governance

2.1 Ownership and Access:

The Board and Company Secretary of the Bank have ownership and access of this Policy.

2.2 Responsibility for implementation:

The Board and Company Secretary of the Bank are responsible for implementation of this Policy.

2.3 Responsibility for review and updation:

The Board Nomination and Remuneration Committee will review the Policy as and when needed. Company Secretary shall facilitate the Committee to update the Policy in line with the applicable regulatory requirements and Board approved framework (AFPAD).

Section 3: Roles & Responsibilities

3.1 Remuneration of the members of the Board of Directors:

- 3.1.1 The Board, shall, from time to time, determine and approve such level of remuneration for the members of the Board, for attending the meetings of the Board or the meetings of the committees thereof, as may be within the limits for such remuneration as prescribed by the State Bank of Pakistan ("SBP") and determined to be an adequate measure of remuneration for the performance of relevant duties by such members.
- 3.1.2 The Board shall ensure that such remuneration is determined subject to applicable laws and regulations including the guidelines and/or instructions of SBP.
- 3.1.3 The Board shall ensure that such remuneration is not determined in any manner that may undermine the independence of the member(s) of the Board.
- 3.1.4 The Board may determine additional and/or specific remuneration for any member of the Board performing additional duties and/or services in relation to the Bank, with the regulatory parameter.





- 3.1.5 The members of the Board shall, in addition to the determined remuneration, also be paid travel, lodging and all other expenses as may be ancillary;
 - (a) For the attendance of the respective meetings of the Board/Board Committees;
 - (b) For the attendance of General Body Meetings; and
 - (c) For any business relating and/or ancillary to the fulfillment of their respective duties with respect to the Bank, with the regulatory parameters
- 3.1.6 The Board may determine additional and/or specific remuneration for the Chairman of the Board.
- 3.2 Travel and Expense Policy for Non-Executive Directors and the Chairman
- 3.2.1 The Bank shall bear the Non-Executive Director's expenses for attending each Board and Board Committee meeting or for any travel undertaken in connection with Bank work or engagement as detailed herein.
- 3.2.2 Domestic Travel: For (a) Board and/or Board Committee meetings (b) business related meetings and/or Bank related engagements e.g. branch opening/conferences/training programs/seminars within the Country:
 - Travel: At actuals
 - Accommodation: Five star or equivalent hotel stay with full cost coverage for meals, telephone calls, car rental, other stay related and hotel costs/charges and/or any miscellaneous charges incurred on account of stay or alternatively an all-inclusive daily allowance of Rs. 125,000 per day.
- 3.2.3 International Travel: For attending Board meetings and/or Board Committee meetings:
 - Travel: At actuals
 - Accommodation: Five star or equivalent hotel stay with full cost coverage for meals, telephone calls, car rental, other stay related and hotel costs/charges and/or any miscellaneous charges incurred.

3.3 For other meetings/ engagements:

For business related meetings, including meetings with regulators, government officials, multilateral, bilateral agencies, banks, branch opening, country reviews, meetings with auditors and consultants/advisors, meeting with clients, road shows and for attending international conferences, seminars, forums including participating in government delegations/meetings:

- Travel: At actuals
- Accommodation: Five star or equivalent hotel stay with full coverage for meals, telephone calls, car rental, other stay related and hotel costs/ charges and/or any miscellaneous charges incurred on account of stay.





3.4 For attending training programs outside Pakistan:

The Bank believes on continued training of the Board of Directors which enables them to stay informed about the latest developments in the field of Governance, Economic development, Fintech, International Trade, Digital Transformation etc. For outstation training, the following facts shall be prevailed:

- Travel: At actuals
- Accommodation: Five star or equivalent hotel stay with full coverage for meals, telephone calls, car rental, other stay related and hotel costs/ charges and/or any miscellaneous charges incurred on account of stay.
- 3.5 In addition to the above; visa application/related fees, associated costs and health insurance costs on account of the travel will be on account of the Bank.
- 3.6 Claims under the TA/DA policy (if any) shall be forwarded to the Company Secretary for processing/approval.
- 3.7 Tax if applicable will be deducted and a challan evidencing deduction of tax will be provided.

Section 4: Operating Guidelines

- 4.1 Limits prescribed by the State Bank of Pakistan:
- 4.1.1 HBL is authorized to determine remuneration of its board members, including the Chairman, taking into consideration their own governance structure and the level of responsibility & expertise of the concerned directors.
- 4.1.2 Within the parameters said by State Bank of Pakistan vide CGRF Regulation G-14, the Board has determined the remuneration of each of the member and Chairman as per Schedule-I to the Policy subject to the approval of the shareholders in the general meeting.

4.2 Chairman Office's Administrative Expenses:

The administrative expenses pertaining to the office, staff, logistic support, transport and security allocated to the Chairman of the Board shall be borne by HBL as detailed herein:

- (a) Office space commensurate with the representational role and senior position of the Chairman which would include office space for the Chairman, secretarial and other staff and meeting rooms. The Bank would bear expense for all staff, utilities, amenities, office and other equipment and security at the said premises.
- (b) Manpower and logistic support this would include two persons in the Chairman's office to provide administrative and secretarial support to enable the Chairman to perform his duties as Chairman of HBL and member of any committees of the Board. Further one/two business analysts to assist the Chairman in reviewing HBL's financial information, budgets, evaluation and reports and senior staff member of HBL to coordinate the affairs of the Chairman's office, correspondence, scheduling senior level





- meetings and preparing and/or assisting in preparing responses for follow up action points with reference to the Corporate Office.
- (c) Security- personal security for the Chairman and security for the office and home of the Chairman including necessary and required bullet proof vehicles, replacement vehicles, escort vehicles, personal body guards, security guards for the office, home any further security measures as advised by the HBL Chief of Security and or law enforcement agencies.

Section 5: Performance Evaluation:

The Performance Evaluation of the Board of Directors of the Bank shall be in accordance with the guidelines issued by the State Bank of Pakistan from time to time. Should the Board evaluation highlight the under performance of a Director, the Board Remuneration Committee would review and recommend any reduction, if so, in the remuneration of such a director.





SCHEDULE – I Directors Remuneration for Board /Committee Meeting

Amount in Rs.

Category	Board Meeting (Per meeting)	Board Committee Meeting (Per meeting)
Chairman	900,000	750,000
Director (Independent / Non-Executive)	750,000	750,000

