



# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the nine months ended September 30, 2014

#### Directors'Review

On behalf of the Board of Directors, I am pleased to present the condensed interim consolidated financial statements for the nine months ended September 30, 2014.

#### **Performance**

The Bank remained focused on improving its core deposit mix and has been able to increase the ratio of CASA deposits to 77.2% as on September 30, 2014, a 4% improvement over the CASA ratio of 73.2% at year ended December 31, 2013. In absolute terms this represented a reduction in fixed deposits and bank borrowings of Rs. 93.7 billion, while a growth of Rs. 68 billion in CASA deposits helped to maintain the balance sheet size.

This improvement in the CASA ratio, coupled with a repositioning of some of the investment portfolio from short term to long term, and volumetric growth helped to propel the 22.4% growth in Net Interest Income. Net interest income increased to Rs. 49.5 billion for the nine months ended September30, 2014 as against Rs. 40.4 billion during the same period last year. The non-mark up income increased by 29.9% to Rs. 16.7 billion for the nine months ended September 30, 2014, with healthy contributions from all segments of the bank. The post-tax profit of Rs.21.9 billion for the nine months ended September 30, 2014 represents a growth of 31.0%. This has resulted in an increase in earnings per share to Rs.14.85 for the nine months ended September 30, 2014 as against Rs. 11.30 for the nine months ended September 30, 2013.

#### **Movement of Reserves**

	Rs. in million
Unappropriated profit brought forward	73,749
Profit attributable to equity holders of the Bank	21,787
Transferred from surplus on revaluation of fixed assets – net of tax	78
Transferred to statutory reserves	(2,088)
Cash dividend paid	(8,901)
Issuedas bonus shares	(1,334)
Derecognition of equity due to voluntary winding up of modaraba	(30)
Unappropriated profit carried forward	83,261
5	44.05
Earnings per share rupees (Basic & Diluted)	14.85

### Dividend

The Group has declared third interim cash dividend of Rs. 2.25 per share for the year ending December 31, 2014.

### Rating

JCR VIS Credit Rating Agency of Pakistan has reaffirmed entity rating of the Bank to "AAA/A-1+" (Triple A / A-One Plus) with 'Stable' outlook.

### **Future Outlook**

While Pakistan's economy continues to face challenges, compounded by political uncertainties and cross border tensions, the Government is committed to improve the economy through a program of reforms and investor incentives. In the near term, key initiatives include the Government's Privatization program, secondary offerings of Public Sector Enterprises, and the issuance of bonds/sukuks in the international markets. A continued focus on resolving the power sector issues and increased investment in power generation and transmission projects, especially by offshore investors, will also provide new opportunities in the near future.

Based on its balance sheet size, domestic leadership, presence "beyond borders" and product expertise, HBL is well positioned to positively contribute towards economic development of the country and capitalize on the untapped potential.

# Appreciation and Acknowledgement

I would like to appreciate the efforts of our Regulators and Government of Pakistan and in particular the Ministry of Finance and State Bank of Pakistan for developing and strengthening the banking and financial service industry through improved regulatory and governance framework.

On behalf of the Board and the Management, I would also like to take this opportunity to thank our customers and shareholders for entrusting their confidence in us, and assure them that we remain committed to maintaining high service standards and a strong culture of good corporate governance and compliance in all our endeavors. I would also like to acknowledge the efforts and dedication demonstrated by employees towards the growth of HBL.

On behalf of the Board.

Nauman K. Dar President& Chief Executive Officer October 24, 2014

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014

	Note	(Unaudited) September 30, 2014	(Audited) December 31, 2013
			in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset Other assets	6 7 8	117,041,333 40,560,566 27,094,725 843,118,536 580,714,247 27,166,919 3,811,732 66,052,845 1,705,560,903	135,476,687 57,341,769 35,271,477 826,062,308 563,700,737 25,706,315 5,103,072 66,609,013 1,715,271,378
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Liabilities against assets subject to finance lease Deferred tax liability Other liabilities	9 10 11	20,038,486 64,374,898 1,419,155,253 1,282,926 - - - 47,364,626 1,552,216,189	19,422,316 107,864,424 1,401,229,814 2,633,115 - - 41,687,455 1,572,837,124
NET ASSETS		153,344,714	142,434,254
REPRESENTED BY:			
Shareholders' equity Share capital Reserves Unappropriated profit Total equity attributable to the equity holders of the Bank Non-controlling interest Surplus on revaluation of assets - net of deferred tax	12	14,668,525 44,456,266 83,260,745 142,385,536 1,212,157 9,747,021 153,344,714	13,335,023 43,550,373 73,748,915 130,634,311 1,886,116 9,913,827 142,434,254
CONTINGENCIES AND COMMITMENTS	13		

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	Note	January 01 to September 30, 2014	January 01 to September 30, 2013	July 01 to September 30, 2014	July 01 to September 30, 2013
			(Rupees	in '000)	
		404 227 262	04 444 000	25.040.004	20 554 004
Mark-up / return / profit / interest earned	14	101,237,260	91,111,239	35,018,901	29,551,091
Mark-up / return / profit / interest expensed  Net mark-up / profit / interest income	15	51,749,111 49,488,149	50,694,753 40,416,486	17,494,892 17,524,009	15,376,419 14,174,672
Net mark-up / pront / interest income		45,400,145	40,410,400	17,524,005	14,174,072
Provision against advances	7.2	1,327,367	1,172,318	930,483	(49,090)
(Reversal) /charge against off-balance sheet obligations		(137,474)	33,203	(21,593)	5,618
(Reversal) /charge against diminution in the value of investments	6.4	(139,873)	(146,415)	28,852	(94,277)
Bad debts written off directly		1,050,020	1,059,106	937,742	(137,749)
Net mark-up / profit / interest income after provisions		48,438,129	39,357,380	16,586,267	14,312,421
Non mark-up / interest income		0 205 256	6 527 577	2 962 752	2 15 4 100
Fee, commission and brokerage income Dividend income		8,285,256 700,946	6,527,577 595,420	2,862,752 154,525	2,154,189 360,395
Share of profit of associates and joint venture		1,906,506	1,177,272	638,706	285,057
Income from dealing in foreign currencies		1,973,791	1,290,959	658,415	822,806
Gain on sale of securities		1,465,867	1,588,076	92,536	750,258
Unrealized loss on held for trading securities		(9,148)	(14,135)	(23,692)	(85,279)
Other income		2,373,346	1,688,666	994,671	541,199
Total non-mark-up / interest income		16,696,564	12,853,835	5,377,913	4,828,625
, otal non-man up / moreous moonie		65,134,693	52,211,215	21,964,180	19,141,046
Non mark-up / interest expense					
Administrative expenses		31,002,759	26,751,787	10,556,183	9,735,542
Other provisions / write offs - net		196,206	(126,181)	73,191	17,701
Other charges		2,466	17,079	1,222	570
Workers' welfare fund		671,924	502,353	217,871	189,920
Total non mark-up / interest expenses		31,873,355	27,145,038	10,848,467	9,943,733
Profit before taxation		33,261,338	25,066,177	11,115,713	9,197,313
Taxation					
current		10,028,435	7,494,039	3,526,147	2,619,641
prior		66,576	(14,157)	-	(15,414)
deferred		1,270,579	868,618	283,030	395,908
		11,365,590	8,348,500	3,809,177	3,000,135
Profit after taxation		21,895,748	16,717,677	7,306,536	6,197,178
Attributable to:					
Equity holders of the Bank		21,787,418	16,573,700	7,300,901	6,196,937
Non-controlling interest		(76,487)	17,884	(27,884)	(25,220)
Minority investor of HBL funds		184,817	126,093	33,519	25,461
•		21,895,748	16,717,677	7,306,536	6,197,178
			(Rup	ees)	
Basic and diluted earnings per share		14.85	11.30	4.98	4.22
basic and anacco currings per snare			11.50	7.50	7.22

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	January 01 to September 30, 2014	January 01 to September 30, 2013	July 01 to September 30, 2014	July 01 to September 30, 2013
		(Rupees	in '000)	
Profit for the period	21,895,748	16,717,677	7,306,536	6,197,178
Other comprehensive income				
Minority share of HBL funds transferred to other liabilities	(184,817)	(126,093)	(33,519)	(25,461)
Items to be reclassified to profit or loss in subsequent periods: Effect of translation of net investment in foreign				
branches, subsidiaries, joint venture and associates	(1,205,610)	2,068,503	1,257,037	2,890,306
Comprehensive income transferred to equity	20,505,321	18,660,087	8,530,054	9,062,023
Components of comprehensive income not reflected in equity				
Items to be reclassified to profit or loss in subsequent periods:  Deficit on revaluation of investments - net of tax	(00.001)	(2.264.120)	(514.462)	(2.207.460)
	(88,681)	(3,264,139)	(514,463)	(3,207,468)
Items not to be reclassified to profit or loss in subsequent periods: Surplus on revaluation of fixed assets - net of tax	-	73,283	-	-
	20,416,640	15,469,231	8,015,591	5,854,555
Total comprehensive income attributable to:				
Equity holders of the Bank	20,535,077	15,459,982	8,047,632	5,900,231
Non-controlling interest	(106,009)	(7,048)	(40,494)	(5,248)
Minority investor of HBL funds	(12,428)	16,297	8,453	(40,428)
	20,416,640	15,469,231	8,015,591	5,854,555

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

President and Chief Executive Officer Director Director Director

			Attributabl	e to shareholde	rs of the Ban	k			
					erves			Non-	
	Share	Exchange				controlling	Total		
	capital	translation reserve	and subsidiaries	Bank	General	Unappropriated profit	Subtotal	interest	
					-(Rupees in '0	000)			
Balance as at December 31, 2012	12,122,748	14,911,820	353,007	18,040,715	6,073,812	67,215,111	118,717,213	1,227,207	119,944,420
Total comprehensive income for the period Profit for the nine months ended September 30, 2013						16,699,793	16,699,793	17,884	16,717,677
Minority share of HBL funds transferred to other liabilities	-	_	_	_	-	(126,093)	(126,093)	-	(126,093)
- Other comprehensive income						, , ,	,		, , ,
Effect of translation of net investment in foreign									
branches, subsidiaries, joint venture and associates	-	1,953,774	-	-	-	-	1,953,774	114,729	2,068,503
	-	1,953,774	-	-	-	16,573,700	18,527,474	132,613	18,660,087
Transactions with owners, recorded directly in equity Final cash dividend paid at Rs. 4 per share for the year ended						(4,849,099)	(4.040.000)		(4 0 40 000)
December 31, 2012 1st interim cash dividend paid at Rs. 4 per share	-	-	-	-	-	(5,334,009)	(4,849,099) (5,334,009)	-	(4,849,099) (5,334,009)
·	1,212,275	-	_	_	-	(1,212,275)	(3,334,003)	-	(5,554,005)
Issued as bonus shares	1,212,213	-	_	_	-	(1,212,273)	-	(52.712)	(52.712)
Cash dividend at Rs. 1.475 per certificate by modaraba	1,212,275	-	-	-	-	(11,395,383)		(52,713)	(52,713)
Transferred from surplus on revaluation of fixed assets - net of tax	1,212,2/5	-	-	-	-	(11,395,383) 41,557	(10,183,108) 41,557	(52,713)	(10,235,821) 41,557
Transferred to statutory reserves	-		26,058	1,549,586	-	(1,575,644)	41,557	_	41,337
Non-controlling interest acquired in HAIB during the period			20,030	1,545,500		(1,575,044)	_	664,235	664,235
Minority share of surplus on revaluation of securities of subsidiaries			_		_		_	(6,314)	(6,314)
Balance as at September 30, 2013	13,335,023	16,865,594	379,065	19,590,301	6,073,812	70,859,341	127,103,136	1,965,028	129,068,164
balance as at september 50, 2015	13,333,023	10,803,334	373,003	19,390,301	0,073,812	70,039,341	127,103,130	1,303,028	123,000,104
<b>Total comprehensive income for the period</b> Profit for the three months ended December 31, 2013	-	-	-	-	-	6,402,954	6,402,954	(93,536)	6,309,418
Minority share of HBL funds transferred to other liabilities	-	-	-	-	-	(113,531)	(113,531)	-	(113,531)
- Other comprehensive income Effect of actuarial gain and losses	-	-	-	-	-	(103,025)	(103,025)	-	(103,025)
Effect of translation of net investment in foreign									
branches, subsidiaries, joint venture and associates	-	(7,588)	-	-	-	-	(7,588)	11,738	4,150
	-	(7,588)	-	-	-	6,186,398	6,178,810	(81,798)	6,097,012
Transactions with owners, recorded directly in equity									
2nd interim cash dividend paid at Rs. 2 per share	-	-	-	-	-	(2,667,005)	(2,667,005)	-	(2,667,005)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	19,370	19,370	-	19,370
Transferred to statutory reserves	-	-	7,726	641,463	-	(649,189)	-	-	-
Minority share of surplus on revaluation of securities of subsidiaries	-	-	-	-	-	-	-	2,886	2,886
Balance as at December 31, 2013	13,335,023	16,858,006	386,791	20,231,764	6,073,812	73,748,915	130,634,311	1,886,116	132,520,427
Total comprehensive income for the period Profit for the nine months ended September 30, 2014	-	_	-			21,972,235	21,972,235	(76,487)	21,895,748
Minority share of HBL funds transferred to other liabilities	-	-	-	-	-	(184,817)	(184,817)		(184,817)
- Other comprehensive income									
Effect of translation of net investment in foreign									
branches, subsidiaries, joint venture and associates	-	(1,175,382)	-	-	-	-	(1,175,382)	(30,228)	(1,205,610)
Transactions with owners, recorded directly in equity	-	(1,175,382)	-	-	-	21,787,418	20,612,036	(106,715)	20,505,321
Final cash dividend paid at Rs. 2 per share for the year									
ended December 31, 2013	-	-	-	-	-	(2,667,005)	(2,667,005)	-	(2,667,005)
1st Interim cash dividend paid at Rs. 2 per share	-	-	-	-	-	(2,933,705)	(2,933,705)	-	(2,933,705)
2nd Interim cash dividend paid at Rs. 2.25 per share	-	-	-	-	-	(3,300,418)	(3,300,418)	-	(3,300,418)
Issued as bonus shares	1,333,502	-	-	-	-	(1,333,502)	-	-	-
	1,333,502	_	_	_	_	(10,234,630)	(8,901,128)	_	(8,901,128)
Transferred from surplus on revaluation of fixed assets - net of tax	-	_	_	_	_	78,125	78,125	_	78,125
Transferred to statutory reserves	_	_	39,151	2,049,685	_	(2,088,836)	-	_	,
				2,0 13,003				(00	
Derecognition of equity due to voluntary winding up of modaraba	-	-	(7,561)	-	-	(30,247)	(37,808)	(620,768)	(658,576)
Non-controlling interest acquired in HAIB during the period	-	-	-	-	-	-	-	52,821	52,821
Minority share of surplus on revaluation of fixed assets of subsidiaries	-	-	-	-	-	-	-	703	703
Balance as at September 30, 2014	14,668,525	15,682,624	418,381	22,281,449	6,073,812	83,260,745	142,385,536	1,212,157	143,597,693

 $The \ annexed \ notes \ 1 \ to \ 20 \ form \ an \ integral \ part \ of \ these \ condensed \ interim \ consolidated \ financial \ statements.$ 

President and Chief Executive Officer Director Director Director

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	September 30, 2014 (Rupees	September 30, 2013 in '000)
CARLLEL ONLY ED ON A ODER ATIME A CTIVITIES	, ,	•
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	33,261,338	25,066,177
Dividend income and share of profit of associates and joint venture	(2,607,452)	(1,772,692)
Gain on sale of securities	(1,465,867)	(1,588,076)
	(4,073,319)	(3,360,768)
	29,188,019	21,705,409
Adjustment for:		, ,
Depreciation	1,407,071	1,179,600
Amortisation	324,205	128,360
Reversal against diminution in the value of investments	(139,873)	(146,415)
Provision against advances	1,327,367	1,172,318
Unrealised loss on held for trading securities	9,148	14,135
Exchange (gain) / loss on sub-ordinated loans / Goodwill - net	(20,345)	182,732
Gain on sale of operating fixed assets - net	(36,297)	(29,839)
Loss on sale of non-banking asset - net	-	1,523
Miscellaneous provisions	58,732	(92,978)
The control of the co	2,930,008	2,409,436
	32,118,027	24,114,845
(Increase) / decrease in operating assets	,,	,,
Lendings to financial institutions	8,176,752	8,128,505
Investments - held for trading	(51,708,856)	21,935,313
Advances	(18,340,877)	2,394,963
Other assets	532,796	(5,502,696)
	(61,340,185)	26,956,085
(Decrease) / increase in operating liabilities	(,,,	,,
Bills payable	616,170	2,711,365
Borrowings	(43,489,526)	(137,024,882)
Deposits and other accounts	17,925,439	52,921,623
Other liabilities	4,993,640	3,722,550
Other dublines	(19,954,277)	(77,669,344)
	(49,176,435)	(26,598,414)
	(15) 0, 155)	(20,000, )
Income tax paid - net	(10,146,255)	(10,736,206)
Net cash flows used in operating activities	(59,322,690)	(37,334,620)
·	, , , ,	, , , ,
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments	38,079,777	12,857,295
Dividend income received	587,385	442,487
Fixed capital expenditure	(3,356,376)	(2,573,116)
Proceeds from sale of fixed assets	104,114	57,427
Proceeds from sale of non-banking asset	-	38,500
Effect of translation of net investment in foreign		
branches, subsidiaries, joint venture and associates	(1,175,382)	1,953,774
Net cash flows from investing activities	34,239,518	12,776,367
CASH FLOWS FROM FINANCING ACTIVITIES		
Exchange adjustment on translation of non-controlling interest in subsidiary	(30,228)	114,729
Repayment of subordinated loan	(1,233,165)	(1,828,913)
Dividend paid	(8,869,992)	(9,718,538)
Net cash flows used in financing activities	(10,133,385)	(11,432,722)
Decrease in cash and cash equivalents during the period	(35,216,557)	(35,990,975)
Cash and cash equivalents at beginning of the period	196,251,945	196,715,562
Effects of exchange rate changes on cash and cash equivalents		
theets of exchange rate changes on cash and cash equivalents	(3,433,489)	8,493,987 205,209,549
Cash and cash equivalents at end of the period	157,601,899	169,218,574

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

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President and Chief Executive Officer	Director	Director	Director

# HABIB BANK LIMITED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

#### 1 THE GROUP AND ITS OPERATIONS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan. The Group consists of the Bank, its subsidiaries and associates, as given in its consolidated financial statements for the year ended December 31, 2013 except for the voluntary winding up of First Habib Bank Modaraba (FHBM) as explained in note 6.2 of these condensed interim consolidated financial statements.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim consolidated financial statements have been prepared in accordance with the framework as referred to in the annual consolidated financial statements. The disclosures made in these condensed interim consolidated financial statements have been limited based on the format prescribed by SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard (IAS) 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended December 31, 2013.

#### 3 **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of these condensed interim consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2013.

#### 4 ACCOUNTING ESTIMATES

The basis for accounting estimates adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended December 31, 2013.

#### 5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by Group are consistent with that disclosed in the consolidated financial statements for the year ended December 31, 2013.

INVESTMENTS	Note		otember 30, 20			ecember 31, 201	
Investments by the		Held by	Given as	Total	Held by	Given as	Total
Investments by type		Group	collateral	(Rupees	Group in '000)	collateral	
Held-for-trading (HFT)					·		
Federal Government Securities							
- Pakistan Investment Bonds		10,566,467	_	10,566,467	11,942,763	_	11,942,763
- Market Treasury Bills		76,220,996	-	76,220,996	23,209,005	-	23,209,005
Fully paid-up ordinary shares							
- Listed companies		18,070	-	18,070	5,878	-	5,878
Overseas Government Securities		489,345	-	489,345	300,135	-	300,135
nvestments of Mutual Funds		-	-	_	128,241	-	128,24
•		87,294,878	-	87,294,878	35,586,022		35,586,02
Held-to-Maturity Securities (HTM)	6.1						
Federal Government Securities							
- Pakistan Investment Bonds		71,642,551	-	71,642,551	36,957,274	-	36,957,274
- Government of Pakistan Bonds /							
Sukuk / (US Dollar / Euro)		719,384	-	719,384	738,666	-	738,666
Debentures and Corporate Debt Instruments / Units							
- Listed securities		14,575,233	-	14,575,233	15,981,315	_	15,981,31
- Unlisted securities		6,501,949	-	6,501,949	6,440,729	-	6,440,72
		22 254 775		22 254 775	22 22 24 2		20 227 24
Overseas Government securities		23,051,775	-	23,051,775	20,237,949	-	20,237,949
		116,490,892	-	116,490,892	80,355,933	_	80,355,933
Available-for-Sale Securities (AFS)							
Federal Government Securities							
- Market Treasury Bills		387,587,648	1,287,212	388,874,860	533,321,012	48,151,773	581,472,78
- Pakistan Investment Bonds		161,117,324	-	161,117,324	50,570,687	-	50,570,68
<ul> <li>Government of Pakistan Guaranteed Bonds</li> <li>Government of Pakistan Bonds /</li> </ul>		425,000	-	425,000	425,000	-	425,00
Sukuk / (US Dollar / Euro)		30,823,027	-	30,823,027	22,676,455	-	22,676,45
Overseas Government Securities		5,881,133	-	5,881,133	6,080,334	-	6,080,33
Fully paid-up ordinary shares							
- Listed companies		9,168,011	-	9,168,011	5,545,079	-	5,545,07
- Unlisted companies		1,560,180	-	1,560,180	772,840	-	772,840
Debentures and Corporate Debt Instruments / Units							
- Listed securities		17,751,131	-	17,751,131	22,942,991	2,163,371	25,106,36
- Unlisted securities	6.2	4,613,515	-	4,613,515	4,926,991	-	4,926,99
NIT Units		2,261,113	-	2,261,113	11,113	-	11,11
Preference shares Investments of mutual funds		250,000 6,345,609	-	250,000 6,345,609	250,000 4,056,718	_	250,00 4,056,71
investments of mutual junos		627,783,691	1,287,212	629,070,903	651,579,220	50,315,144	701,894,36
nvestment in Associates and Joint							
Venture	6.6	11,401,406	-	11,401,406	9,652,402	-	9,652,40
		842,970,867	1,287,212	844,258,079	777,173,577	50,315,144	827,488,72
rovision for diminution / impairment in the value of							
investments including associates	6.4	(1,173,187)	-	(1,173,187)	(1,532,339)	-	(1,532,339
Net investment		841,797,680	1,287,212	843,084,892	775,641,238	50,315,144	825,956,382
Deficit on revaluation of held for trading securities		(9,148)	-	(9,148)	(12,815)	-	(12,81
Deficit on revaluation of available for sale securities	12.2	(113,260)	11,655	(101,605)	98,900	(122,077)	(23,17
Surplus on revaluation of investment of associates	12.2	144,397		144,397	141,918		141,918
Total investments at market value		841,819,669	1,298,867	843,118,536	775,869,241	50,193,067	826,062,308

- 6.1 The market value of securities classified as "held-to-maturity" as at September 30, 2014 amounted to Rs. 117,093.069 million (2013: Rs. 81,284.503 million).
- 6.2 The certificate holders of FHBM, in an Extraordinary General Meeting held on March 27, 2014 passed a resolution for the voluntary winding up of FHBM and appointed a liquidator. Consequently, the Bank has derecognised the assets and liabilities of the former subsidiary in the consolidated financial statements. The impact on net assets as at September 30, 2014 is Rs. 658.576 million. The investment of Habib Bank Financial Services Limited in FHBM units, amounting to Rs. 30 million, has been shown as available for sale investment.
- 6.3 The Bank's subisidiary, Habib Allied International Bank Plc, UK issued the right share during the period, consequently the shareholding of the Bank has increased to 88.24% from 88.07%.

# 6.4 Particulars of provision held against diminution in value of investments

The analysis of total provision held is as follows:

September 30,	December 31,
2014	2013
(Rupees i	in '000)

Based on the financial

Opening balance	1,532,339	1,755,518
Charge for the period / year	2,397	14,645
Reversals	(83,786)	(76,214)
Impairment charge on listed securities	66,138	55,171
Impairment reversal on listed securities	(124,622)	(218,908)
Total reversals - net	(139,873)	(225,306)
Derecognition of provision due to voluntary winding up of modaraba	(11,325)	-
Write offs	(207,954)	-
Other movement		2,127
Closing balance	1,173,187	1,532,339

### 6.5 These financial statements include results of following period of associates and joint venture:

	information as on
Diamond Trust Bank Kenya Limited	June 30, 2014
Himalayan Bank Limited, Nepal	June 30, 2014
Kyrgyz Investment and Credit Bank	September 30, 2014
Jubilee Life Insurance Co. Ltd.	June 30, 2014
Jubilee General Insurance Co. Ltd.	June 30, 2014
HBL Money Market Fund	September 30, 2014
HBL Islamic Stock Fund	September 30, 2014
HBL Islamic Money Market Fund	September 30, 2014
HBL Pension Equity Sub Fund	September 30, 2014
HBL Pension Debt Sub Fund	September 30, 2014
HBL Pension Money Market Sub Fund	September 30, 2014
HBL Islamic Pension Equity Sub Fund	September 30, 2014
HBL Islamic Pension Debt Sub Fund	September 30, 2014
HBL Islamic Pension Money Market Sub Fund	September 30, 2014

### 6.6 The Group has made further investment in the following associates during the period, consequently, shareholding has increased to:

	September 30,	December 31, 2013	
	2014		
	Sharehol	ding %	
Jubilee General Insurance Company Limited	17.84%	17.20%	
Diamond Trust Bank Kenya Limited	11.97%	11.91%	

# 7 ADVANCES

	Note	September 30, 2014 (Rupees	December 31, 2013 in '000)
Loans, cash credits, running finances, etc.			
In Pakistan		399,129,164	406,203,223
Outside Pakistan		128,648,570	128,264,928
		527,777,734	534,468,151
Net investment in finance lease - in Pakistan		5,920,979	5,496,069
Bills discounted and purchased (excluding Government treasury bills)			
Payable in Pakistan		9,939,631	11,191,546
Payable outside Pakistan		75,886,620	54,915,098
		85,826,251	66,106,644
Provision against advances	7.2	(38,810,717)	(42,370,127)
		580,714,247	563,700,737

### 7.1 Classification of non-performing loans is as follows:

				Sept	ember 30, 2014	4			
	Non-	performing adva	nces	Provisi	on required an	d held	Net nor	-performing a	dvances
Category of classification	Domestic	Overseas	Total	Domestic (Ru	Overseas ipees in '000) -	Total	Domestic	Overseas	Total
<b>Specific provision</b> Other assets especially									
mentioned	1,184,947	-	1,184,947	-	-	-	1,184,947	-	1,184,947
Substandard	4,980,197	899,706	5,879,903	1,227,655	296,891	1,524,546	3,752,542	602,815	4,355,357
Doubtful	2,516,433	820,250	3,336,683	1,250,327	416,368	1,666,695	1,266,106	403,882	1,669,988
Loss*	21,879,556	19,870,735	41,750,291	19,938,122	13,008,796	32,946,918	1,941,434	6,861,939	8,803,373
	30,561,133	21,590,691	52,151,824	22,416,104	13,722,055	36,138,159	8,145,029	7,868,636	16,013,665
General provision			-	1,034,115	1,638,443	2,672,558	=	-	-
	30,561,133	21,590,691	52,151,824	23,450,219	15,360,498	38,810,717	8,145,029	7,868,636	16,013,665

 $<sup>^{</sup>st}$  This includes Government guaranteed non-performing loan amounting to Rs. 1,065.738 million.

				Dece	ember 31, 2013	1			
Category of	Non-	performing adva	ances	Provisi	on required an	d held	Net nor	-performing a	dvances
classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(Rι	pees in '000) -				
Specific provision									
Other assets especially									
mentioned	764,334	-	764,334	-	-	-	764,334	-	764,334
Substandard	6,429,774	1,080,436	7,510,210	1,323,148	260,394	1,583,542	5,106,626	820,042	5,926,668
Doubtful	1,844,431	974,400	2,818,831	900,550	431,161	1,331,711	943,881	543,239	1,487,120
Loss	25,535,645	18,887,145	44,422,790	24,274,924	13,029,567	37,304,491	1,260,721	5,857,578	7,118,299
	34,574,184	20,941,981	55,516,165	26,498,622	13,721,122	40,219,744	8,075,562	7,220,859	15,296,421
General provision			-	952,973	1,197,410	2,150,383	-	-	
	34,574,184	20,941,981	55,516,165	27,451,595	14,918,532	42,370,127	8,075,562	7,220,859	15,296,421

#### 7.2 Particulars of provision against advances

	Sept	ember 30, 20	14	De	cember 31, 20 <sup>-</sup>	13
	Specific	General	Total	Specific	General	Total
			(Rupees i	n '000)		
Opening balance	40,219,744	2,150,383	42,370,127	43,734,511	2,235,695	45,970,206
Exchange adjustment / other movement	(403,248)	14,939	(388,309)	1,119,288	47,615	1,166,903
Charge for the period / year	4,285,799	568,239	4,854,038	5,714,234	750,866	6,465,100
Reversals	(2,220,298)	(61,003)	(2,281,301)	(3,064,490)	(883,793)	(3,948,283)
Net charge against advances	2,065,501	507,236	2,572,737	2,649,744	(132,927)	2,516,817
Write off	(1,089,333)	-	(1,089,333)	(412,584)	-	(412,584)
Derecognition of provision due to voluntary winding up of modaraba	(120,982)	-	(120,982)	-	-	-
Transfer to / from special category	(3,105,224)	-	(3,105,224)	(5,729,343)	-	(5,729,343)
Write off in special category	(182,929)	-	(182,929)	(227,793)	-	(227,793)
Reversal in special category	(1,245,370)	-	(1,245,370)	(914,079)	-	(914,079)
Net movement in separate category	(4,533,523)	-	(4,533,523)	(6,871,215)	-	(6,871,215)
Closing balance	36,138,159	2,672,558	38,810,717	40,219,744	2,150,383	42,370,127

<sup>7.3</sup> In accordance with BSD Circular No. 1 dated October 21, 2011 issued by the State Bank of Pakistan (SBP), the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at September 30, 2014 would have been higher and profit before tax would have been lower by Rs. 883.63 million. Increase in retained earnings net of tax amounting to Rs. 574.36 million would not be available for the distribution of cash and stock dividend to shareholders.

<sup>7.4</sup> Exposure amounting to Rs. 8.653 billion relating to Pakistan International Airlines, which is guaranteed by the Government of Pakistan, has not been classified as non performing, in accordance with a relaxation given by SBP. However, markup income has been suspended on this amount and is not reflected in these condensed interim consolidated financial statements.

	September 30, 2	014		December 31, 20	)13
Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year
		(Rupees	in '000)		
-	-	-	-	-	-
2,034,200	2,034,200	362,052	1,800,700	1,843,700	491,638
664,665	681,670	61,208	686,173	724,785	36,440
1,472,938	1,774,244	1,833,008	1,033,786	2,553,045	673,786
		Balance outstanding Maximum total amount of advances including temporary advances outstanding **  2,034,200 2,034,200  664,665 681,670	outstanding advances including temporary advances outstanding **         during the period including temporary advances outstanding **	Balance outstanding         Maximum total amount of advances including temporary advances outstanding **         Limit sanctioned during the period including temporary advances outstanding **         Balance outstanding **	Balance outstanding amount of advances including temporary advances outstanding **

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during the period / year.

<sup>\*\* (</sup>Maximum amount has been arrived at by reference to month end balance).

8	OPERATING FIXED ASSETS	Note	September 30, 2014 (Rupee	December 31, 2013 s in '000)
	Capital work-in-progress		1,235,642	885,436
	Intangible assets - Goodwill	0.2	2.052.210	2 1 4 0 0 0 0
	- Goodwill - Computer software	8.3	2,053,210 881,667	2,149,889 746,703
	Tangible fixed assets		22,996,400	21,924,287
			27,166,919	25,706,315
8.1	Additions to operating fixed assets		For the nine i	nonths ended
			September 30, 2014 (Rupees	September 30, 2013 in '000)
	The following additions have been made to operating fixed assets during the period:		(···	,
	The following additions have been made to operating fixed assets during the period.			
	Capital work-in-progress		1,901,329	1,269,932
	Intangible assets		459,167	553,334
	Tangible fixed assets			
	Land		46,698	235,583
	Building		261,442	638,612
	Machinery Furniture, fixtures and office equipments		81,181 1,799,237	- 1,203,314
	Leasedhold Improvements		337,416	337,459
	Vehicles		38,740	68,093
			4,925,210	4,306,327
8.2	Disposal of operating fixed assets			
	The following disposals have been made from operating fixed assets during the period:			
	Tangible fixed assets			
	Land		8,000	10,396
	Building		55,221	6,801
	Furniture, fixtures and office equipments		651,416 2,739	346,876
	Leasedhold Improvements Vehicles		2,739 24,938	7,407 27,241
	· cinaco		742,314	398,721
			,511	333 <sub>1</sub> , E1

<sup>8.3</sup> It represents the difference between fair values of identifiable assets and liabilities and purchase consideration paid in cash by the Group for acquisition of Habibsons Bank Limited in 2011.

<sup>\* (</sup>These represent staff loans given by the Group to its executives as per their terms of employment).

#### 9 BORROWINGS

	September 30, 2014 (Rupees	December 31, 2013 in '000)
Secured	(	555,
Borrowings from SBP under:		
Export refinance scheme	11,990,856	17,584,707
Long term financing facility - locally manufactured and imported plant & machinery	6,728,590	5,464,963
Long term finance - export oriented projects	193,568	480,741
Refinance facility for modernization of SMEs	1,839	4,608
Financing facility for Storage of Agricultural Produce	4,588	9,169
Scheme for revival of SMEs and Agricultural activities in flood affected areas	-	9,170
Repurchase agreement borrowings	1,287,212	50,072,621
	20,206,653	73,625,979
Unsecured		
In Pakistan:		
Interbank call money borrowings	23,152,196	13,726,623
Outside Pakistan:		
Overdrawn nostro accounts	953,809	1,203,173
Borrowings of overseas branches and subsidiaries	20,062,240	19,308,649
Ç	21,016,049	20,511,822
	44,168,245	34,238,445
	64,374,898	107,864,424
DEPOSITS AND OTHER ACCOUNTS		
Customers		
Current accounts - non-remunerative	450,470,029	402,564,215
Savings chequing account	625,939,538	611,241,490
Fixed deposits	321,293,980	365,989,421
	1,397,703,547	1,379,795,126
Financial institutions		
Current accounts - non-remunerative	15,822,794	8,926,506
Savings chequing account	3,275,151	4,551,714
Fixed deposits	2,353,761	7,956,468
	21,451,706	21,434,688
	1,419,155,253	1,401,229,814

### 11 SUB-ORDINATED LOAN

10

This represents the balance of the loan from "International Finance Corporation" (IFC) amounting to US \$ 50 million originated in 2007. The last instalment of US \$ 12.5 million is due in December 2014. The loan is unsecured and subordinated as to payment of principal and interest to all other indebtness of the Group (including deposits). The loan may not be prepaid or repaid before maturity without the prior written approval of the SBP. The Bank is not exposed to significant exchange risk as the loan forms part of the Bank's foreign currency net open position.

# 12 SURPLUS ON REVALUATION OF ASSETS - net of deferred tax

		Note	September 30, 2014 (Rupees	December 31, 2013 in '000)
	Surplus arising on revaluation of:			
	- fixed assets	12.1	9,449,875	9,528,000
	- investments	12.2	297,146	385,827
	Surplus on revaluation of assets - net of deferred tax		9,747,021	9,913,827
12.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		10,419,565	10,514,994
	Surplus realised on disposal of revalued properties during the		(22.741)	(1 260)
	period / year - net of deferred tax  Transferred to unappropriated profit in respect of incremental		(33,741)	(1,269)
	depreciation charged during the period / year - net of deferred tax		(44,384)	(59,658)
	Related deferred tax liability of incremental depreciation		(44,504)	(33,030)
	charged during the period / year		(23,921)	(32,154)
	Related deferred tax liability on disposal of revalued properties		(16,962)	(2,348)
	Surplus on revaluation of fixed assets as at period / year end		10,300,557	10,419,565
	Less: related deferred tax liability on:			
	- revaluation as at January 1		891,565	926,067
	<ul> <li>surplus realised on disposal of revalued properties during the period / year</li> <li>incremental depreciation charged during the period / year</li> </ul>		(16,962)	(2,348)
	transferred to profit and loss account		(23,921)	(32,154)
			850,682	891,565
			9,449,875	9,528,000
12.2	Surplus on revaluation of investments			
	Market Treasury Bills		(391,649)	(1,197,179)
	Pakistan Investment Bonds		(1,438,892)	(492,676)
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		300,483	287,648
	Listed Securities		1,097,704	1,258,245
	NIT Units		123,803	22,288
	Other Investments		206,946	98,497
			(101,605)	(23,177)
	Surplus on revaluation of investment of associates		144,397	141,918
	Related deferred tax asset		254,354	267,086
			297,146	385,827
13	CONTINGENCIES AND COMMITMENTS			
13.1	Direct credit substitutes - financial guarantees			
	Guarantees in favour of:			
	- Government		270,677	262,993
	- Financial institutions		295,000	295,000
	- Others		25,943,569	40,017,999
			26,509,246	40,575,992

13.2	Transaction-related contingent liabilities	September 30, 2014 (Rupees	December 31, 2013 in '000)
	Guarantees in favour of:		
	- Government	410,000	550,968
	- Financial institutions	2,414,290	1,894,819
	- Others	53,187,027	39,344,089
		56,011,317	41,789,876
13.3	Trade-related commitments  Credit cash Credit documentary acceptances Credit acceptances	79,729,949 21,375,677 40,111,346 141,216,972	60,418,378 17,855,293 48,660,293 126,933,964
13.4	Other contingencies		
	Claims against the Group not acknowledged as debts	37,213,537	33,826,739

# 13.5 Commitments in respect of forward lending

The Group makes commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		September 30, 2014 (Rupees	December 31, 2013 in '000)
13.6	Commitments in respect of forward foreign and local exchange contracts		
	Purchase Sale	104,302,110 104,601,514	261,889,315 262,090,382
	The above commitments have maturities falling within one year.		
	Commitments in respect of foreign currency options		
	Purchase	744,567	649,846
	Sale	744,567	649,846
	Commitments in respect of cross currency swaps		
	Purchase	1,145,152	1,121,412
	Sale	1,113,171	1,105,785
	Commitments in respect of foreign and local currency interest rate swaps		
	Purchase	205,268	245,757
	Sale	368,602	490,757
13.7	Commitments for acquisition of fixed assets / intangibles	1,139,230	943,750

#### 13.8 Taxation

The income tax returns of the Bank have been submitted upto and including the Bank's financial year ended December 31, 2012. The tax authorities have also concluded the audit upto 2012 i.e. tax year 2013.

As per Rule 8(A) of the Seventh Schedule, amounts provided for in tax year 2008 (December 2007) and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

With reference to allowability of provision, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 72.175 million.

#### 14 MARK-UP / RETURN / PROFIT / INTEREST EARNED

	For the nine	months ended
		September 30,
	2014	2013
	(Rupee:	s in '000)
On loans and advances to:		
- Customers	39,875,295	35,021,241
- Financial institutions	119,779	174,469
On investments:		
- Available-for-sale	48,760,044	49,001,944
- Held-for-trading	2,135,242	1,205,292
- Held-to-maturity	5,971,215	3,731,648
On deposits with financial institutions	946,648	850,112
On lendings to financial institutions	•	,
-	3,429,037 101,237,260	1,126,533 91,111,239
		1
15 MARK-UP / RETURN / PROFIT / INTEREST EXPENSED		
Deposits	44,968,990	42,916,458
Securities sold under repurchase agreement borrowings	3,047,790	5,894,156
Other short term borrowings	3,330,951	1,527,257
Long term borrowings	401,380	356,882
	51,749,111	50,694,753

#### 16 RELATED PARTY TRANSACTIONS

Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Group has related party relationship with its associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Group / related party, and members of the Key Management Personnel of the Group / related party, including both Executive and Non-Executive Directors.

Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other then those under terms of employment. Details of advances to related parties are included in note 7.5 to these condensed interim consolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Details of transactions with related parties and balances with them as at the period / year-end were as follows:

			September 30, 2		
			and companies re		
	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
		<u> </u>	Rs. in 000		
Statement of financial position					
Statement of financial position	2 172 002		2 241 004		207.602
Deposits  Maximium Deposits During the period	3,173,883 3,996,836	-	2,241,904 4,077,656	-	397,693 729,432
Borrowings	2,890,903	_	_	3,507,689	_
Investments	2,030,303	_	9,526,812	1,441,611	_
Markup / Other Receivable	_	_	123,497	-	_
Mark-up / Other Payable	_		-	_	878,758
Placements	307,101	_	_	_	070,730
Overdrawn Nostro	307,101	_	820,792		_
	-	-	•	-	-
Impairment provision	-	-	577,384	-	-
Profit and Loss Account					
Interest / Other Income	50,151	-	2,924,991	296,281	-
Interest / Other Expense	30,814	-	476,033	7,890	386,469
Others					
Other contingencies	684,506	-	-	-	-
Securities Held as custodian	10,951,250	-	31,508,900	-	7,899,320
		Individual :	December 31, 20		
	Parent Group		and companies re	elated through	Other related
	Parent Group Entities	Individual a Subsidiary companies			Other related parties
	-	Subsidiary	and companies re Associates	elated through	parties
Statement of financial position	-	Subsidiary	and companies re Associates	elated through Joint venture	parties
Statement of financial position Deposits	-	Subsidiary	and companies re Associates	elated through Joint venture	parties
	Entities	Subsidiary	Associates  Rs. in 000	elated through Joint venture	parties 
Deposits	3,450,508	Subsidiary companies 	Associates  Rs. in 000 7,467,809	Joint venture	parties
Deposits Maximium Deposits During the period	3,450,508 4,208,820	Subsidiary companies 	Associates  Rs. in 000 7,467,809 7,942,206	Joint venture  159,678 159,678	parties
Deposits Maximium Deposits During the period Borrowings	3,450,508 4,208,820	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable	3,450,508 4,208,820	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period Borrowings Investments	3,450,508 4,208,820	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable	3,450,508 4,208,820 3,094,280	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements	3,450,508 4,208,820 3,094,280 - - - 1,412,680	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro	3,450,508 4,208,820 3,094,280 - - - 1,412,680 548,068	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro Impairment provision	3,450,508 4,208,820 3,094,280 - - - 1,412,680 548,068	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686	lated through Joint venture  159,678 159,678	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro Impairment provision  Profit and Loss Account	3,450,508 4,208,820 3,094,280 - - - 1,412,680 548,068	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686 577,378	159,678 159,678 159,678 - 1,356,483 - - -	parties  1,105,198 3,833,229
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro Impairment provision  Profit and Loss Account Interest / Other Income Interest / Other Expense	3,450,508 4,208,820 3,094,280 - - - 1,412,680 548,068	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686 577,378 3,184,368	159,678 159,678 159,678 - 1,356,483 - - -	parties  1,105,198 3,833,229  338,135
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro Impairment provision  Profit and Loss Account Interest / Other Income Interest / Other Expense	3,450,508 4,208,820 3,094,280 1,412,680 548,068 - 100,350 337,613	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686 577,378 3,184,368	159,678 159,678 159,678 - 1,356,483 - - -	parties  1,105,198 3,833,229  338,135
Deposits Maximium Deposits During the period  Borrowings Investments Markup / Other Receivable Mark-up / Other Payable Placements Overdrawn Nostro Impairment provision  Profit and Loss Account Interest / Other Income Interest / Other Expense	3,450,508 4,208,820 3,094,280 - - - 1,412,680 548,068	Subsidiary companies 	Rs. in 000 7,467,809 7,942,206 737,272 7,860,459 272,262 - 736,717 640,686 577,378 3,184,368	159,678 159,678 159,678 - 1,356,483 - - -	parties  1,105,198 3,833,229  338,135

#### 16.1 Transaction with Government- related entities

The Federal Government (GOP) holds 41.5% out of which State Bank of Pakistan (SBP) holds 40.6% shareholding in the Bank and therefore entities which are owned and / or controlled by the GOP, or where the GOP may exercise significant influence, are related parties of the Group.

The Group in the ordinary course of business enters into transactions with Government-related entities, which are all conducted at arm's length basis. Such transactions include Investments [Treasury Bills / Sukuks, Pakistan Investment Bonds (PIBs)], Borrowing / Deposits, Lendings and Balance with treasury bank. The outstanding amount as at September 30, 2014 amounting to Rs. 738,860 million for investments (December 31, 2013: Rs. 726,558 million), borrowings / deposits amounting to Rs. 174,376 million (December 31, 2013: Rs. 246,509 million), advances amounting to Rs. 101,369 million (December 31, 2013: Rs. 115,558 million) and Balance with treasury bank amounting to Rs. 43,439 million (December 31, 2013: Rs. 70,314 million).

# 16.2 **Key management personnel**

Key Management Personnel comprises members of Management Committee, Regional Management, Country Managers and Senior Executives:

	For the nine months ended			
	September 30, 2014	September 30, 2013		
	(Rupees	(Rupees in '000)		
Managerial remuneration (including allowances)	1,445,116	1,200,695		
Contribution to provident and benevolent fund	22,158	18,709		
Medical	44,053	37,444		
	1,511,327	1,256,848		
Number of persons	187	171		

For the nine months ended September 30, 2014

# 7 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total	
	(Rupees in million)						
Net interest income - External	(26,569)	18,241	49,942	6,182	1,692	49,488	
Inter segment revenue - net	54,630	(14,123)	(48,569)	-	8,062	-	
Non-funded income	6,262	2,188	3,765	4,560	(78)	16,697	
Net interest and non-markup income	34,323	6,306	5,138	10,742	9,676	66,185	
Total expenses including provision (excluding impairment)	12,993	900	228	7,551	11,391	33,063	
Impairment against investments	-	-	(66)	-	(74)	(140)	
Inter segment administrative cost	6,621	1,324	191	729	(8,865)	-	
Total expenses including provision	19,614	2,224	353	8,280	2,452	32,923	
Profit before tax	14,709	4,082	4,785	2,462	7,224	33,262	
Segment assets gross	123,089	354,552	792,879	352,609	122,819	1,745,948	
Segment non-performing loans	3,242	19,477	-	21,591	7,842	52,152	
Segment provision required including general provision	1,040	14,926	57	15,403	8,961	40,387	
Segment liabilities including equity	986,683	159,137	27,264	266,671	265,806	1,705,561	
Segment gross earnings on liability / asset %	10.02%	10.08%	9.72%	4.95%	6.35%	-	
Segment cost of funds %	5.24%	7.79%	8.87%	1.20%	1.19%	-	
		For	the nine mo	nths ended Septe	ember 30. 2013		
					Total		
	banking	commercial banking		banking group	support services		
	banking	banking	(1		)		
Net interest income - External	(27,471)	banking	(I 45,152			40,416	
Net interest income - External Inter segment revenue - net		banking		Rupees in million	)	40,416	
	(27,471)	banking  17,918	45,152	Rupees in million	) (102)	40,416 - 12,854	
Inter segment revenue - net	(27,471)	17,918 (13,572)	45,152 (42,269)	Rupees in million 4,919	)(102) 7,225	-	
Inter segment revenue - net  Non-funded income	(27,471) 48,616 5,103	banking 17,918 (13,572) 1,888	45,152 (42,269) 3,569	4,919 - 3,673	(102) 7,225 (1,379)	- 12,854	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding	(27,471) 48,616 5,103 26,248	17,918 (13,572) 1,888 6,234	45,152 (42,269) 3,569 6,452	4,919 - 3,673 8,592	(102) 7,225 (1,379) 5,744	12,854 53,270	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)	(27,471) 48,616 5,103 26,248	17,918 (13,572) 1,888 6,234	45,152 (42,269) 3,569 6,452	4,919 - 3,673 8,592 6,716	(102) 7,225 (1,379) 5,744	12,854 53,270 28,348	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments	(27,471) 48,616 5,103 26,248 11,916	17,918 (13,572) 1,888 6,234	45,152 (42,269) 3,569 6,452 79 (124)	4,919 - 3,673 8,592 - 6,716	(102) 7,225 (1,379) 5,744 8,242 (20)	12,854 53,270 28,348	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments  Inter segment administrative cost	(27,471) 48,616 5,103 26,248 11,916 - 5,421	17,918 (13,572) 1,888 6,234 1,395 - 1,084	45,152 (42,269) 3,569 6,452 79 (124) 156	4,919 - 3,673 8,592 - 6,716 - 597	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258)	- 12,854 53,270 28,348 (144) -	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments  Inter segment administrative cost  Total expenses including provision	(27,471) 48,616 5,103 26,248 11,916 - 5,421 17,337	17,918 (13,572) 1,888 6,234 1,395 - 1,084 2,479	45,152 (42,269) 3,569 6,452 79 (124) 156	4,919 - 3,673 8,592 6,716 - 597 7,313	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258) 964	12,854 53,270 28,348 (144) - 28,204	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments Inter segment administrative cost  Total expenses including provision  Profit before tax	(27,471) 48,616 5,103 26,248 11,916 - 5,421 17,337 8,911	17,918 (13,572) 1,888 6,234 1,395 - 1,084 2,479 3,755	45,152 (42,269) 3,569 6,452 79 (124) 156 111 6,341	4,919 - 3,673 8,592 6,716 - 597 7,313 1,279	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258) 964 4,780	12,854 53,270 28,348 (144) - 28,204 25,066	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments  Inter segment administrative cost  Total expenses including provision  Profit before tax  Segment assets gross	(27,471) 48,616 5,103 26,248 11,916 - 5,421 17,337 8,911 129,056	17,918 (13,572) 1,888 6,234 1,395 - 1,084 2,479 3,755 333,302	45,152 (42,269) 3,569 6,452 79 (124) 156 111 6,341	4,919 - 3,673 8,592 6,716 - 597 7,313 1,279 306,523	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258) 964 4,780 105,297	12,854 53,270 28,348 (144) - 28,204 25,066 1,586,692	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments  Inter segment administrative cost  Total expenses including provision  Profit before tax  Segment assets gross  Segment non-performing loans	(27,471) 48,616 5,103 26,248 11,916 - 5,421 17,337 8,911 129,056 8,836	17,918 (13,572) 1,888 6,234 1,395 - 1,084 2,479 3,755 333,302 30,858	45,152 (42,269) 3,569 6,452 79 (124) 156 111 6,341 712,514	4,919 - 3,673 8,592 - 6,716 - 597 - 7,313 1,279 306,523 21,087	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258) 964 4,780 105,297 212	28,348 (144) - 28,204 25,066 1,586,692 60,993	
Inter segment revenue - net  Non-funded income  Net interest and non-markup income  Total expenses including provision (excluding impairment)  Impairment against investments Inter segment administrative cost  Total expenses including provision  Profit before tax  Segment assets gross  Segment non-performing loans  Segment provision required including general provision	(27,471) 48,616 5,103 26,248 11,916 - 5,421 17,337 8,911 129,056 8,836 8,112	17,918 (13,572) 1,888 6,234 1,395 - 1,084 2,479 3,755 333,302 30,858 25,352	45,152 (42,269) 3,569 6,452 79 (124) 156 111 6,341 712,514	4,919 - 3,673 8,592 - 6,716 - 597 - 7,313 1,279 306,523 21,087 14,376	(102) 7,225 (1,379) 5,744 8,242 (20) (7,258) 964 4,780 105,297 212 1,415	28,348 (144) - 28,204 25,066 1,586,692 60,993 49,440	

#### 18 ISLAMIC BANKING BUSINESS

The Statement of the financial position of the Islamic Banking Business is disclosed in note no. 18 to the condensed interim unconsolidated financial statements for the period ended September 30, 2014.

#### 19 **GENERAL**

- 19.1 The comparative figures have been re-arranged and reclassified for comparison purposes.
- 19.2 The amount corresponding to the policy given in note 4.5 to the consolidated financial statements for the year ended December 31, 2013, is Rs. 27.457 billion as at September 30, 2014 (December 31, 2013: Rs. 24.352 billion).

#### 20 DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue in the Board of Directors meeting held on October 24, 2014.

President and Chief Executive Officer	Director	Director	Director