# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2013

	Note	(Unaudited) (Audited) September 30, December 31 2013 2012 (Rupees in '000)	
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset Other assets	6 7 8	120,380,005 48,838,569 16,699,750 760,184,003 496,250,625 25,127,613 7,020,466 62,584,891 1,537,085,922	157,229,517 47,980,032 24,828,255 797,094,548 499,817,906 23,632,324 6,056,483 53,669,507 1,610,308,572
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liability Other liabilities	9 10 11	21,654,572 59,555,666 1,267,885,323 3,977,359 - - - 45,083,911 1,398,156,831	18,943,207 196,580,548 1,214,963,700 5,440,654 - - 41,342,703 1,477,270,812
NET ASSETS		138,929,091	133,037,760
REPRESENTED BY:			
Shareholders' equity Share capital Reserves Unappropriated profit Total equity attributable to the equity holders of the Bank Non-controlling interest Surplus on revaluation of assets - net of deferred tax	12	13,335,023 42,908,772 71,167,445 127,411,240 1,965,028 9,552,823 138,929,091	12,122,748 39,379,354 67,523,215 119,025,317 1,227,207 12,785,236 133,037,760
CONTINGENCIES AND COMMITMENTS	13		

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

	Note	January 01 to September 30, 2013	January 01 to September 30, 2012	July 01 to September 30, 2013	July 01 to September 30, 2012
			(Rupees	in '000)	
Mark-up / return / profit / interest earned	14	91,111,239	84,614,861	29,551,091	30,050,393
Mark-up / return / profit /interest expensed	15	50,694,753	41,008,062	15,376,419	15,555,033
Net mark-up / profit / interest income		40,416,486	43,606,799	14,174,672	14,495,360
Provision against non-performing loans and advances - net	7.2 / 7.4	1,172,318	4,183,474	(49,090)	1,404,223
Charge / (reversal) against off-balance sheet obligations		33,203	(34,014)	5,618	58,349
Reversal against diminution in the value of investments - net	6.4	(146,415)	(537,918)	(94,277)	(39,556)
Bad debts written off directly		-	-		-
		1,059,106	3,611,542	(137,749)	1,423,016
Net mark-up / profit / interest income after provisions		39,357,380	39,995,257	14,312,421	13,072,344
Non mark-up / interest income					
Fee, commission and brokerage income		5,746,991	4,694,206	1,865,944	1,553,869
Dividend income		595,420	305,717	360,395	102,365
Share of profit of associates and joint venture		1,177,272	1,143,517	285,057	348,171
Income from dealing in foreign currencies		1,290,959	2,142,220	822,806	535,405
Gain on sale of securities Unrealized (loss) /gain on held for trading securities		1,588,076 (14,135)	753,011 7,318	750,258 (85,279)	343,483 (12,994)
Other income		2,469,252	2,471,064	829,444	(12,994) 857,887
Total non-mark-up / interest income		12,853,835	11,517,053	4,828,625	3,728,186
Total from mark up / medicse medific		52,211,215	51,512,310	19,141,046	16,800,530
Non mark-up / interest expense					
Administrative expenses		26,751,787	22,848,651	9,735,542	7,707,011
Other provisions / write offs - net		(126,181)	26,195	17,701	(7,085)
Other charges		17,079	13,178	570	11,686
Workers welfare fund		502,353	544,811	189,920	170,062
Total non mark-up / interest expenses  Profit before taxation		27,145,038 25,066,177	23,432,835 28,079,475	9,943,733 9,197,313	7,881,674 8,918,856
FIGHT Delote taxation		23,000,177	26,079,473	9,191,515	8,918,830
Taxation					
current		7,494,039	9,922,427	2,619,641	3,165,864
prior		(14,157)	1,153,182	(15,414)	397,797
deferred		868,618 8,348,500	(397,947) 10,677,662	395,908 3,000,135	(188,101) 3,375,560
Profit after taxation		16,717,677	17,401,813	6,197,178	5,543,296
		,	, 101,013	9,131,110	3,3 :3,230
Attributable to:					
Equity holders of the Bank		16,573,700	17,225,093	6,196,937	5,494,432
Non-controlling interest		17,884	69,425	(25,220)	20,462
Minority investor of HBL funds		126,093 16,717,677	107,295 17,401,813	25,461 6,197,178	28,402 5,543,296
		10,/1/,0//	17,401,813	8/11/181,0	5,543,290
			(Rup	ees)	
Basic and diluted earnings per share		12.43	12.92	4.65	4.12

 $The \ annexed \ notes \ 1 \ to \ 20 \ form \ an \ integral \ part \ of \ these \ condensed \ interim \ consolidated \ financial \ statements.$ 

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

	January 01 to September 30, 2013	2012	July 01 to September 30, 2013 1'000)	2012
Profit for the period	16,717,677	17,401,813	6,197,178	5,543,296
Other comprehensive income / (loss)				
Minority share of HBL funds transferred to other liabilities	(126,093)	(107,295)	(25,461)	(28,402)
Items to be reclassified to profit or loss in subsequent periods:  Effect of translation of net investment in foreign  branches, subsidiaries, joint venture and associates	2,068,503	2,564,997	2,899,701	648,628
•				
Comprehensive income transferred to equity	18,660,087	19,859,515	9,071,418	6,163,522
Components of comprehensive income not reflected in equity				
Items to be reclassified to profit or loss in subsequent periods:				
(Deficit) / surplus on revaluation of investments	(5,015,565)	4,782,310	(4,756,043)	4,723,072
Deferred tax on revaluation of investments	1,751,426	(1,563,883)	1,548,575	(1,604,245)
Items not to be reclassified to profit or loss in subsequent periods:				
Surplus on revaluation of fixed assets	74,835	-	-	-
Deferred tax on revaluation of fixed assets	(1,552)	-	-	-
	15,469,231	23,077,942	5,863,950	9,282,349
Total comprehensive income attributable to:				
Equity holders of the Bank	15,459,982	22,867,110	5,900,231	9,201,227
Non-controlling interest	(7,048)	167,759	4,147	54,429
Minority investor	16,297	43,073	(40,428)	26,693
	15,469,231	23,077,942	5,863,950	9,282,349

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

President and Chief Executive Officer	Director	Director	Director

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

	Attributable to shareholders of the Group							1 1	
			Statutory	Reser		nue reserves		Non-	
	Share capital	Exchange translation reserve	Joint venture and subsidiaries	Bank	General	Unappropriated profit	Subtotal	controlling interest	Total
				(Rupee	s in '000)				
Balance as at December 31, 2011	11,020,680	9,887,221	300,424	15,884,298	6,073,812	56,980,697	100,147,132	1,236,290	101,383,422
<b>Total comprehensive income for the period</b> Profit for the nine months ended September 30, 2012	-	-	-	-	-	17,332,388	17,332,388	69,425	17,401,813
Minority share of HBL funds transferred to other liabilities	-	-	-	-	-	(107,295)	(107,295)	-	(107,295)
- Other comprehensive income									
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates	-	2,494,160 2,494,160	-	<u>-</u>	-	- 17,225,093	2,494,160 19,719,253	70,837 140,262	2,564,997 19,859,515
Transactions with owners, recorded directly in equity Final Cash dividend paid at Rs. 4 per share for the year ended December 31, 2011						(4,408,272)	(4,408,272)		(4,408,272)
Half year interim cash dividend paid at Rs. 3.5 per share		_	_	_	_	(4,242,962)	(4,242,962)	_	(4,242,962)
Cash dividend at Rs. 1.475 per certificate by modaraba	_	_	_	_	_	.,,_,	( ·,_ i_,552)	(52,713)	(52,713)
Issued as bonus shares	1,102,068	-	_	-	-	(1,102,068)	-	(32,113)	(32,713)
issued as social strates	1,102,068	-	-	-	-	(9,753,302)	(8,651,234)	(52,713)	(8,703,947)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	248,307	248,307	-	248,307
Transferred to statutory reserves	-	-	44,103	1,592,741	-	(1,636,844)	-	-	-
Minority share of surplus on revaluation of securities		-	-	-	-	-	-	27,458	27,458
Balance as at September 30, 2012	12,122,748	12,381,381	344,527	17,477,039	6,073,812	63,063,951	111,463,458	1,351,297	112,814,755
Total comprehensive income for the period									
Profit for the three months ended December 31, 2012	-	-	-	-	-	5,079,526	5,079,526	(125,599)	4,953,927
Minority share of HBL funds transferred to other liabilities	-	-	-	-	-	(48,555)	(48,555)	-	(48,555)
- Other comprehensive income									
Effect of translation of net investment in foreign									
branches, subsidiaries, joint venture and associates	-	2,530,439 2,530,439	-	-	-	5,030,971	2,530,439 7,561,410	7,449 (118,150)	2,537,888 7,443,260
Transactions with owners, recorded directly in equity		2,330,433				3,030,311	7,301,410	(118,130)	7,443,200
Transferred from surplus on revaluation of fixed assets - net of tax	_	_	_	_	_	449	449	_	449
Transferred to statutory reserves	_	_	8,480	563,676	_	(572,156)	-	_	-
Minority share of surplus on revaluation of securities of subsidiaries	_	_	-	-	_	(3.2,.30)	_	(5,940)	(5,940)
Balance as at December 31, 2012	12,122,748	14,911,820	353,007	18,040,715	6,073,812	67,523,215	119,025,317	1,227,207	120,252,524
Total companies in comp for the control									
<b>Total comprehensive income for the period</b> Profit for the nine months ended September 30, 2013	-	-	-	-	-	16,699,793	16,699,793	17,884	16,717,677
Minority share of HBL funds transferred to other liabilities	-	-	_	_	-	(126,093)	(126,093)	-	(126,093)
- Other comprehensive income									
Effect of translation of net investment in foreign									
branches, subsidiaries, joint venture and associates	-	1,953,774	-	_	_	-	1,953,774	114,729	2,068,503
	-	1,953,774	-	-	-	16,573,700	18,527,474	132,613	18,660,087
Transactions with owners, recorded directly in equity Final Cash dividend paid at Rs. 4 per share for the year						(4.0.40.000)	(4.0.40.000)		(4.0.40.000)
ended December 31, 2012	-	-	-	-	-	(4,849,099)	(4,849,099)	-	(4,849,099)
Half year interim cash dividend paid at Rs. 4 per share	-	-	-	-	-	(5,334,009)	(5,334,009)	-	(5,334,009)
Issued as bonus shares	1,212,275	-	-	-	-	(1,212,275)	-	-	
Cash dividend at Rs. 1.475 per certificate by modaraba	1,212,275		<u> </u>			(11,395,383)	(10,183,108)	(52,713) (52,713)	(52,713) (10,235,821)
Transferred from surplus on revaluation of fixed assets - net of tax		-	-	_	_	41,557	41,557	(32,113)	41,557
Transferred to statutory reserves	_	_	26,058	1,549,586	_	(1,575,644)	,551	_	,
Non-controlling interest acquired in HAIB during the period			20,030	.,_ 15,500		(.,5,5,6,14)		664,235	664,235
Minority share of surplus on revaluation of securities of subsidiaries	-	-	-	-	-	-	-	(6,314)	(6,314)
. money share of surplus of revaluation of securities of subsidiaries				_					
Balance as at September 30, 2013	13,335,023	16,865,594	379,065	19,590,301	6,073,812	71,167,445	127,411,240	1,965,028	129,376,268

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

President and Chief Executive Officer Director Director Director Director

# HABIB BANK LIMITED CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

	September 30, 2013 (Rupees	September 30, 2012 in '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	25,066,177	28,079,475
Dividend income and share of profit of associates and joint venture	(1,772,692)	(1,449,234)
Gain on sale of securities	(1,588,076)	(753,011)
	(3,360,768)	(2,202,245)
Adjustment for:	21,705,409	25,877,230
Depreciation	1,179,600	1,124,223
Amortisation	128,360	55,244
Reversal against diminution in the value of investments		(537,918)
<u> </u>	(146,415)	4,183,474
Provision against non-performing loans and advances	1,172,318	
Unrealised loss / (gain) on held for trading securities	14,135	(7,318)
Exchange loss on sub-ordinated loans / Goodwill	182,732	106,386
Gain on sale of operating fixed assets - net	(29,839)	(8,327)
Loss on sale of non-banking asset	1,523	(= 0.40)
Miscellaneous provisions	(92,978)	(7,819)
	2,409,436	4,907,945
Decrease / (increase) in operating assets	24,114,845	30,785,175
Lendings to financial institutions	8,128,505	26,828,766
Investments - held for trading	21,935,313	(26,505,901)
Advances	2,394,963	(25,824,823)
Other assets	(5,502,696)	(5,886,117)
	26,956,085	(31,388,075)
(Decrease) / increase in operating liabilities	1	
Bills payable	2,711,365	1,138,258
Borrowings	(137,024,882)	60,482,958
Deposits and other accounts	52,921,623	168,495,519
Other liabilities	3,722,550	3,829,567
	(77,669,344)	233,946,302
	(26,598,414)	233,343,402
Income tax paid - net	(10,736,206)	(10,091,512)
Net cash flows from operating activities	(37,334,620)	223,251,890
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments	12,857,295	(183,877,047)
Dividend income received	442,487	211,878
Fixed capital expenditure	(2,573,116)	(2,739,978)
Proceeds from sale of fixed assets	57,427	222,388
Proceeds from sale of non-banking asset	38,500	-
Effect of translation of net investment in foreign		
branches, subsidiaries, joint venture and associates	1,953,774	2,494,160
Net cash flows from / (used in) investing activities	12,776,367	(183,688,599)
CASH FLOWS FROM FINANCING ACTIVITIES		
Exchange adjustment on translation of non-controlling interest in subsidiary	114,729	70,837
Repayment of subordinated loan	(1,828,913)	
Dividend paid	(9,718,538)	(8,434,871)
Net cash flows used in financing activities	(11,432,722)	(8,364,034)
(Decrease) / increase in cash and cash equivalents during the period	(35,990,975)	31,199,257
Cash and cash equivalents at beginning of the period	196,715,562	143,162,176
Effects of exchange rate changes on cash and cash equivalents	8,493,987	7,586,952
2 2.2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	205,209,549	150,749,128
Cash and cash equivalents at end of the period	169,218,574	181,948,385
Cash and Cash equivalents at end of the period	103,210,374	101,340,303

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

# HABIB BANK LIMITED NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

#### 1 THE GROUP AND ITS OPERATIONS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking, modaraba management and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan. The Group consists of the Bank, its subsidiaries and associates, as given in its annual consolidated financial statements for the year ended December 31, 2012.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim consolidated financial statements have been prepared in accordance with the framework as referred to in the annual consolidated financial statements. The disclosures made in these condensed interim consolidated financial statements have been limited based on the format prescribed by SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard (IAS) 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim consolidated financial statements should be read in conjunction with the consolidated annual financial statements of the Group for the year ended December 31, 2012.

#### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2012.

#### **ACCOUNTING FOR EMPLOYEE BENEFITS - IAS19**

The revised International Accounting Standard (IAS) 19 'Employee Benefits' amends the accounting treatment for the defined benefit obligations mainly in respect of actuarial gains and losses that are now required to be recognized in Other Comprehensive Income (OCI) and permanently excluded from the profit and loss account. Further, the un-vested past service cost is now required to be recognized immediately in the profit and loss account at the earlier of when amendment occurs or when the related restructuring cost are recognized.

The Group considers that the financial impacts due to the above referred changes in the revised IAS 19 are not material in context to the consolidated condensed interim financial statements for the period ended 30 September 2013.

Further, due to the revised IAS 19, the effect on the tax position with respect to the allowability of the actuarial losses / gains reported in the Statement of Comprehensive is under review. Hence impacts of any related restatements have not been incorporated in these consolidated condensed interim financial statements.

#### 4 ACCOUNTING ESTIMATES

The basis for accounting estimates adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended December 31, 2012.

#### 5 FINANCIAL RISK MANAGEMENT

The Financial risk management objectives and policies adopted by Group are consistent with that disclosed in the annual consolidated financial statements of the Group for the year ended December 31, 2012.

INVESTMENTS	Note September 30, 2013			13	December 31, 2012			
		Held by	Given as	Total	Held by	Given as	Total	
Investments by type		Group	collateral	/Pupccc	Group	collateral		
				(Kupees	000)			
Held-for-trading (HFT)								
Federal Government Securities								
- Pakistan Investment Bonds		-	-	-	2,203,724	-	2,203,724	
- Market Treasury Bills		9,454,102	-	9,454,102	28,676,723	-	28,676,723	
Fully paid-up ordinary shares								
- Listed companies		-	-	-	31,195	-	31,195	
Overseas Government Securities		332,494	-	332,494	348,908	-	348,908	
Investments of Mutual Funds		386,127	_	386,127	847,486	_	847,486	
		10,172,723	-	10,172,723	32,108,036	-	32,108,036	
Held-to-Maturity Securities (HTM)	6.1							
Federal Government Securities								
- Pakistan Investment Bonds		37,959,962	-	37,959,962	43,323,255	-	43,323,255	
- Government of Pakistan Bonds /								
Sukuk / (US Dollar / Euro)		861,988	-	861,988	764,005	-	764,005	
Debentures and Corporate Debt Instruments / Units								
- Listed securities		-	-	-	210,064		210,064	
- Unlisted securities		21,740,294	-	21,740,294	21,272,413	-	21,272,413	
Outros Conservation and the consisting		10 270 521		10 270 521	16 522 072		16 522 072	
Overseas Government securities		19,279,521	-	19,279,521	16,522,872	-	16,522,872	
		79,841,765	-	79,841,765	82,092,609	-	82,092,609	
Available-for-Sale Securities (AFS)								
Federal Government Securities								
- Market Treasury Bills		521,386,286	16,626,357	538,012,643	405,856,222	157,998,809	563,855,031	
Pakistan Investment Bonds     Government of Pakistan Guaranteed Bonds		47,189,970 425,000	-	47,189,970 425,000	46,136,502 425,000	-	46,136,502 425,000	
- Government of Pakistan Bonds /		423,000		423,000	423,000		423,000	
Sukuk / (US Dollar / Euro)		30,561,493	-	30,561,493	31,649,959	-	31,649,959	
Overseas Government Securities		6,097,815	-	6,097,815	2,482,359	-	2,482,359	
Fully paid-up ordinary shares - Listed companies		3,655,093		3,655,093	4,232,888		4,232,888	
- Unlisted companies		715,635	-	715,635	769,510	_	769,510	
•		, i		,			,	
Debentures and Corporate Debt Instruments / Units								
Listed securities     Unlisted securities		15,623,049 16,032,996	-	15,623,049 16,032,996	11,446,544 7,572,714	-	11,446,544 7,572,714	
NIT Units		11,113	-	11,113	11,113	_	11,113	
Preference shares		250,000	-	250,000	100,000	-	100,000	
Investments of mutual funds		4,321,646		4,321,646	3,031,747		3,031,747	
		646,270,096	16,626,357	662,896,453	513,714,558	157,998,809	671,713,367	
Investment in Associates and Joint	6.3	0.252.072		0.252.072	0.353.000		0.252.000	
Venture	6.3	9,353,972		9,353,972	8,352,908		8,352,908	
		745,638,556	16,626,357	762,264,913	636,268,111	157,998,809	794,266,920	
Provision for diminution / impairment in the value of	6.4	(1 600 103)		(1 600 103)	(1 755 510)		(1 755 510)	
investments including associates	6.4	(1,609,103)	-	(1,609,103)	(1,755,518)		(1,755,518)	
Net investment		744,029,453	16,626,357	760,655,810	634,512,593	157,998,809	792,511,402	
(Deficit) / surplus on revaluation of held for trading securities		(14,135)	-	(14,135)	25,253	-	25,253	
(Deficit) / surplus on revaluation of available for sale securities	12.2	(539,875)	17,623	(522,252)	4,477,925	-	4,477,925	
Surplus on revaluation of investment of associates	14.4	64,580	-	64,580	79,968	-	79,968	
Total investments at market value		743,540,023	16,643,980	760,184,003	639,095,739	157,998,809	797,094,548	
						<del></del>	<del></del>	

- 6.1 The market value of securities classified as "held-to-maturity" as at September 30, 2013 amounted to Rs. 80,563.174 million (2012: Rs. 84,153.250 million).
- 6.2 The Bank's subsidiary, Habib Allied International Bank Plc, UK has issued 750,000 new ordinary shares to the minority investor and consequently, the shareholding of the Bank is diluted to 88.07% from 90.5%.
- 6.3 The Group has made further investment in the following associates during the period, consequently, shareholding has increased to:

September 30, 2013	December 31, 2012
Shareho	olding %
17.20%	16.24%
11.91%	11.68%
3.23%	3.18%

6.

## 6.4 Particulars of provision held against diminution in value of investments

The analysis of total provision held is as follows:

September 30, December 31, 2013 2012 (Rupees in '000)

Based on the financial

Opening balance	1,755,518	2,364,383
Charge for the period / year	13,028	78,441
Reversals	(15,507)	(235,367)
Impairment charge on listed securities	59,036	130,434
Impairment reversal on listed securities	(202,972)	(457,373)
Total reversals - net	(146,415)	(483,865)
Amount written off		(125,000)
Closing balance	1,609,103	1,755,518

## 6.5 These financial statements include results of following period of our associates and joint venture:

	information as on
Diamond Trust Bank Limited, Kenya	June 30, 2013
Himalayan Bank Limited, Nepal	June 30, 2013
Kyrgyz Investment and Credit Bank	September 30, 2013
Jubilee Life Insurance Co. Ltd.	June 30, 2013
Jubilee General Insurance Co. Ltd.	June 30, 2013
HBL Money Market Fund	September 30, 2013
HBL Islamic Stock Fund	September 30, 2013
HBL Islamic Money Market Fund	September 30, 2013
HBL Pension Equity Sub Fund	September 30, 2013
HBL Pension Debt Sub Fund	September 30, 2013
HBL Pension Money Market Sub Fund	September 30, 2013
HBL Islamic Pension Equity Sub Fund	September 30, 2013
HBL Islamic Pension Debt Sub Fund	September 30, 2013
HBL Islamic Pension Money Market Sub Fund	September 30, 2013

#### ADVANCES

ADVANCES			
	Note	September 30,	December 31,
		2013	2012
		(Rupees	in '000)
Loans, cash credits, running finances, etc.			
In Pakistan		358,168,543	386,290,218
Outside Pakistan		116,366,246	98,673,662
		474,534,789	484,963,880
Net investment in finance lease - in Pakistan		5,912,559	4,729,126
Bills discounted and purchased (excluding Government treasury bills)			
Payable in Pakistan		10,852,666	12,122,572
Payable outside Pakistan		52,458,355	43,972,534
,		63,311,021	56,095,106
Provision against non-performing advances	7.2	(47,507,744)	(45,970,206)
		496,250,625	499,817,906
Fully provided non-performing advances classified as loss for more than five years			
In Pakistan		18,869,374	18,622,245
Provision	7.4	(18,869,374)	(18,622,245)

7.1 Advances include Rs. 60,992.526 million (2012: Rs. 59,620.735 million) which have been placed under non-performing status, other than those accounts classified as loss and fully provided for more than five years, which have been placed in a separate category.

				Septe	ember 30, 2013	3			
	Non-performing advances			Provision required and held			Net non-performing advances		
Category of classification	Domestic	Overseas	Total	Domestic (Ru	Overseas pees in '000) -	Total	Domestic	Overseas	Total
Specific provision Other assets especia	ally								
mentioned	1,139,071	-	1,139,071	-	-	-	1,139,071	-	1,139,071
Substandard	5,728,482	1,243,697	6,972,179	1,403,734	278,344	1,682,078	4,324,748	965,353	5,290,101
Doubtful	2,671,482	866,752	3,538,234	1,307,129	355,082	1,662,211	1,364,353	511,670	1,876,023
Loss	30,366,538	18,976,504	49,343,042	28,827,231	12,809,609	41,636,840	1,539,307	6,166,895	7,706,202
•	39,905,573	21,086,953	60,992,526	31,538,094	13,443,035	44,981,129	8,367,479	7,643,918	16,011,397
General provision	-		<u>-</u>	1,660,420	866,195	2,526,615	<u>-</u> .	-	-
:	39,905,573	21,086,953	60,992,526	33,198,514	14,309,230	47,507,744	8,367,479	7,643,918	16,011,397

				Dece	ember 31, 2012				
Category of	Non-	performing adva	nces	Provision required and held			Net non	-performing a	dvances
classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
•				(Ru	pees in '000) -				
Specific provision									
Other assets especia	ılly								
mentioned	626,140	-	626,140	-	-	-	626,140	-	626,140
Substandard	5,609,462	3,771,528	9,380,990	1,360,027	1,112,015	2,472,042	4,249,435	2,659,513	6,908,948
Doubtful	4,333,278	1,899,356	6,232,634	2,110,217	1,220,517	3,330,734	2,223,061	678,839	2,901,900
Loss	30,200,379	13,180,592	43,380,971	28,267,188	9,664,547	37,931,735	1,933,191	3,516,045	5,449,236
-	40,769,259	18,851,476	59,620,735	31,737,432	11,997,079	43,734,511	9,031,827	6,854,397	15,886,224
General provision	_		-	1,532,092	703,603	2,235,695		-	
=	40,769,259	18,851,476	59,620,735	33,269,524	12,700,682	45,970,206	9,031,827	6,854,397	15,886,224

#### 7.2 Particulars of provision against non-performing advances

		September 30, 2013			December 31, 2012		
		Specific	General	Total	Specific	General	Total
	Note			(Rupees i	n '000)		
Opening balance		43,734,511	2,235,695	45,970,206	44,307,124	1,778,924	46,086,048
Exchange adjustment / other movement		1,053,162	32,170	1,085,332	362,172	59,245	421,417
Charge for the period / year		3,807,707	283,663	4,091,370	13,236,984	493,156	13,730,140
Reversals		(2,404,415)	(24,913)	(2,429,328)	(5,467,801)	(95,630)	(5,563,431)
		1,403,292	258,750	1,662,042	7,769,183	397,526	8,166,709
Write offs		(305,909)	-	(305,909)	(2,710,584)	-	(2,710,584)
Transferred to over 5 years category	7.4	(903,927)	-	(903,927)	(5,993,384)	-	(5,993,384)
Closing balance		44,981,129	2,526,615	47,507,744	43,734,511	2,235,695	45,970,206

7.3 In accordance with BSD Circular No. 2 dated January 27, 2009 and BSD Circular No.10 dated October 20, 2009 issued by SBP, the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at September 30, 2013 would have been higher by Rs. 1,356.95 million and profit before taxation for the period ended September 30, 2013 would have been lower by approximately Rs 350.64 million (after taking into account the effect of discounting of FSV taken in previous year). Increase in retained earnings net of tax amounting to Rs. 882.016 million would not be available for the distribution of cash and stock dividend to share holders.

7.4	Particulars of provision against fully provided non-performing advances classified as loss for more than five years	Note	September 30, 2013 (Rupees i	December 31, 2012 in '000)
	Opening balance		18,622,245	13,640,851
	Transferred to interest suspense		-	(18,617)
	Reversal		(489,724)	(922,822)
	Transferred during the period / year	7.2	903,927	5,993,384
	Write offs		(167,074)	(70,551)
		•	18.869.374	18.622.245

<sup>7.5</sup> During the previous year, the Bank entered into contract with Citi Bank N.A., Pakistan to acquire its consumer portfolio. The transaction was approved by the Competition Commission of Pakistan and during the period, the Bank also obtained approval from SBP. Pursuant to such acquisition of portfolio, the Bank's gross advances increased by Rs. 1,552.059 million as at September 30, 2013.

#### 7.6 Particulars of advances

to directors, associated companies, etc.

	September 30, 2013			December 31, 2012		
	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year
			(Rupees	in '000)		
Debts due by directors or executives of the Group or any of them either severally or jointly with any other persons:						
- in respect of executives * (Other than KMPs)	1,775,100	1,819,300	353,464	1,516,400	1,549,100	443,704
<ul> <li>in respect of key management personnel / Companies in which key management personnel or their close members are interested</li> </ul>	359,100	382,200	23,444	371,200	382,000	64,257
Debts due by companies or firms in which the directors of the Group are interested as directors, partners, advisors or in the case of private companies as members	726,586	2,216,088	-	792,234	1,284,393	100,000

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during the period / year.

<sup>\*\* (</sup>Maximum amount has been arrived at by reference to month end balance).

8	FIXED ASSETS	Note	September 30, 2013 (Rupee	December 31, 2012 s in '000)
	Capital work-in-progress		1,213,835	1,713,276
	Intangible assets			
	- Goodwill	8.3	2,149,901	1,967,015
	- Computer software		667,632	241,848
	Tangible fixed assets		21,096,245	19,710,185
			25,127,613	23,632,324
8.1	Additions to fixed assets		For the nine i	months ended
			September 30,	September 30,
			2013	2012
			(Rupees	in '000)
	The following additions have been made to tangible and intangible fixed assets during the period:			
	Capital work-in-progress		1,269,932	696,978
	Intangible assets		553,334	107,945
	Tangible fixed assets			
	Land		236,542	337,815
	Building including related machinery		731,565	610,344
	Furniture, fixtures and office equipments		1,556,611	966,942
	Vehicles		68,526	19,954
			4,416,510	2,739,978
8.2	Disposal of fixed assets			
	The following disposals have been made from tangible fixed assets during the period:			
	Tangible fixed assets			
	Land		10,396	156,864
	Building including related machinery		6,801	72,775
	Furniture, fixtures and office equipments		354,284	282,565
	Vehicles		27,241	27,689
			398,722	539,893

<sup>.3</sup> It represents the difference between fair values of identifiable assets and liabilities and purchase consideration paid in cash by the Group for acquisition of Habibsons Bank Limited in 2011.

<sup>\* (</sup>These represent staff loans given by the Group to its executives as per their terms of employment).

#### 9 BORROWINGS

Export refinance scheme   12,666,302   16,845,030   16,		September 30, 2013 (Rupees	December 31, 2012 in '000)
Export refinance scheme         12,666,302         16,845,030           Long term financing facility - locally manufactured and imported plant & machinery         5,371,617         5,074,278           Long term finance - export oriented projects         589,316         974,062           Refinance facility for modernization of SMEs         11,608         12,649           Financing facility for Storage of Agricultural Produce         10,696         15,277           Repurchase agreement borrowings         16,613,359         157,998,809           Unsecured         11         15,092,005           In Pakistan:         1         1,500,000           Outside Pakistan:         780,712         1,500,000           Outside Pakistan:         15,177,056         13,103,808         11,1604,303           Borrowings of overseas branches and subsidiaries         15,177,056         13,103,808         11,160,403           15,957,768         14,160,443         15,660,433         196,580,548           DEPOSITS AND OTHER ACCOUNTS           Current accounts - non-remunerative         369,582,869         310,567,157           Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723 <t< th=""><th>Secured</th><th>(<sub>1</sub></th><th>,</th></t<>	Secured	( <sub>1</sub>	,
Long term financing facility - locally manufactured and imported plant & machinery         5,371,617         5,074,278           Long term finance - export oriented projects         589,316         974,062           Refinance facility for modernization of SMEs         11,608         12,649           Financing facility for Storage of Agricultural Produce         10,696         15,277           Repurchase agreement borrowings         16,613,359         157,998,809           Unsecured           In Pakistan:         Interbank call money borrowings         8,335,000         1,500,000           Outside Pakistan:         780,712         1,056,635         15,177,056         13,103,808         15,957,768         14,160,443         13,103,808         15,597,768         14,160,443         13,608,488         15,650,443         196,580,548         15,650,443         196,580,548	Borrowings from State Bank of Pakistan under:		
Society	Export refinance scheme	12,666,302	16,845,030
Refinance facility for modernization of SMEs         11,608         12,649           Financing facility for Storage of Agricultural Produce         10,696         15,277           Repurchase agreement borrowings         16,613,359         157,998,809           Unsecured           In Pakistan:         Interbank call money borrowings         8,335,000         1,500,000           Outside Pakistan:         Overdrawn nostro accounts         780,712         1,056,635           Borrowings of overseas branches and subsidiaries         15,177,056         13,103,808           15,957,768         14,160,443         12,492,768         15,660,443           59,555,666         196,580,548         196,580,548           DEPOSITS AND OTHER ACCOUNTS           Current accounts - non-remunerative         369,582,869         310,567,157           Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723         1,194,840,622           Financial institutions           Current accounts - non-remunerative         7,744,224         4,90,688           Savings chequing account         7,744,224         4,90,688           Fixed deposits		5,371,617	5,074,278
Financing facility for Storage of Agricultural Produce         10,696         15,277           Repurchase agreement borrowings         16,613,359         157,998,809           Unsecured           In Pakistan:         Interbank call money borrowings         8,335,000         1,500,000           Outside Pakistan:         780,712         1,056,635         15,977,68         13,177,056         13,173,808         144,160,443         144,160,443         144,160,443         144,160,443         160,580,548         160,580,548         160,580,548         160,580,548         160,580,548         17,056,635 <td>Long term finance - export oriented projects</td> <td>589,316</td> <td>974,062</td>	Long term finance - export oriented projects	589,316	974,062
Repurchase agreement borrowings         16,613,359         157,998,809           Unsecured           In Pakistan:         Interbank call money borrowings         8,335,000         1,500,000           Outside Pakistan:         Overdrawn nostro accounts         780,712         1,056,635           Borrowings of overseas branches and subsidiaries         15,177,056         13,103,808           15,957,768         14,160,443         24,292,768         15,660,443           24,292,768         15,660,443         196,580,548           DEPOSITS AND OTHER ACCOUNTS         Current accounts - non-remunerative         369,582,869         310,567,157           Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723         1,194,840,622           Financial institutions         7,744,224         5,969,114           Current accounts - non-remunerative         7,744,224         5,969,114           Savings chequing account         4,438,713         4,490,688           Fixed deposits         13,156,600         2,01,23,078	Refinance facility for modernization of SMEs	11,608	12,649
Unsecured         In Pakistan:       Interbank call money borrowings       8,335,000       1,500,000         Outside Pakistan:       780,712       1,056,635         Borrowings of overseas branches and subsidiaries       15,177,056       13,103,808         Borrowings of overseas branches and subsidiaries       15,957,768       14,160,443         24,292,768       15,660,443         59,555,666       196,580,548     DEPOSITS AND OTHER ACCOUNTS  Current accounts - non-remunerative  Savings chequing account  560,605,769 493,206,809 1,254,728,723 1,194,840,622  Financial institutions  Current accounts - non-remunerative  Savings chequing account - 1,744,224 - 5,969,114 - 4,498,713 - 4,490,688 - 1,254,728,713 - 4,490,688 - 1,254,728,713 - 3,73,663 - 3,963,276 - 3,963,276 - 3,963,276 - 3,963,276 - 3,963,276 - 3,963,276 - 3,963,276 - 3,0123,078 - 3,0123,	Financing facility for Storage of Agricultural Produce	10,696	15,277
Unsecured In Pakistan: Interbank call money borrowings Outside Pakistan:  Overdrawn nostro accounts Borrowings of overseas branches and subsidiaries  DEPOSITS AND OTHER ACCOUNTS  Customers  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits	Repurchase agreement borrowings	16,613,359	157,998,809
In Pakistan:  Interbank call money borrowings  Outside Pakistan:  Overdrawn nostro accounts  Borrowings of overseas branches and subsidiaries  T80,712  1,056,635  15,177,056  15,177,056  15,1957,768  24,292,768  15,660,443  29,555,666  196,580,548   DEPOSITS AND OTHER ACCOUNTS  Customers  Current accounts - non-remunerative Savings chequing account Fixed deposits  Savings chequing account Fixed deposits  Current accounts - non-remunerative Savings chequing account Fixed deposits  T,744,224 A,488,713 A,490,688 Fixed deposits  T,7744,224 A,488,713 Fixed deposits  13,156,600 20,123,078		35,262,898	180,920,105
Interbank call money borrowings   8,335,000   1,500,000     Outside Pakistan:	Unsecured		
Outside Pakistan:       780,712       1,056,635         Borrowings of overseas branches and subsidiaries       15,177,056       13,103,808         15,957,768       14,160,443         24,292,768       15,660,443         59,555,666       196,580,548     DEPOSITS AND OTHER ACCOUNTS  Current accounts - non-remunerative  Savings chequing account  560,605,769 493,206,809 Fixed deposits  324,540,085 1,254,728,723 1,194,840,622  Financial institutions  Current accounts - non-remunerative Savings chequing account Financial institutions  Current accounts - non-remunerative Savings chequing account Fixed deposits  7,744,224 5,969,114 4,490,688 9,663,276 13,156,600 20,123,078         Fixed deposits       973,663 9,663,276 13,156,600 20,123,078	In Pakistan:		
Overdrawn nostro accounts       780,712       1,056,635         Borrowings of overseas branches and subsidiaries       15,177,056       13,103,808         15,957,768       14,160,443         24,292,768       15,660,443         59,555,666       196,580,548     DEPOSITS AND OTHER ACCOUNTS  Current accounts - non-remunerative  Savings chequing account  Fixed deposits  369,582,869 310,567,157 493,206,809 493,206,809 50,605,769 493,206,809 324,540,085 324,540,085 391,066,656 1,254,728,723 1,194,840,622  Financial institutions  Current accounts - non-remunerative Savings chequing account Fixed deposits  7,744,224 4,438,713 4,490,688 Fixed deposits 973,663 9,663,276 13,156,600 20,123,078       Fixed deposits     13,156,600 20,123,078	Interbank call money borrowings	8,335,000	1,500,000
15,177,056	Outside Pakistan:		
15,957,768	Overdrawn nostro accounts	780,712	1,056,635
DEPOSITS AND OTHER ACCOUNTS         24,292,768         15,660,443           Customers           Current accounts - non-remunerative         369,582,869         310,567,157           Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723         1,194,840,622           Financial institutions           Current accounts - non-remunerative         7,744,224         5,969,114           Savings chequing account         4,438,713         4,490,688           Fixed deposits         973,663         9,663,276           13,156,600         20,123,078	Borrowings of overseas branches and subsidiaries		
59,555,666         196,580,548           DEPOSITS AND OTHER ACCOUNTS           Customers           Current accounts - non-remunerative         369,582,869         310,567,157           Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723         1,194,840,622           Financial institutions           Current accounts - non-remunerative         7,744,224         5,969,114           Savings chequing account         4,438,713         4,490,688           Fixed deposits         973,663         9,663,276           13,156,600         20,123,078		15,957,768	
DEPOSITS AND OTHER ACCOUNTS         Customers       369,582,869       310,567,157         Current accounts - non-remunerative       560,605,769       493,206,809         Fixed deposits       324,540,085       391,066,656         1,254,728,723       1,194,840,622         Financial institutions         Current accounts - non-remunerative       7,744,224       5,969,114         Savings chequing account       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078		24,292,768	15,660,443
Customers         Current accounts - non-remunerative       369,582,869       310,567,157         Savings chequing account       560,605,769       493,206,809         Fixed deposits       324,540,085       391,066,656         1,254,728,723       1,194,840,622         Financial institutions         Current accounts - non-remunerative       7,744,224       5,969,114         Savings chequing account       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078		59,555,666	196,580,548
Current accounts - non-remunerative       369,582,869       310,567,157         Savings chequing account       560,605,769       493,206,809         Fixed deposits       324,540,085       391,066,656         1,254,728,723       1,194,840,622     Financial institutions  Current accounts - non-remunerative Savings chequing account 4,438,713 4,490,688 Fixed deposits 973,663 9,663,276 13,156,600 20,123,078	DEPOSITS AND OTHER ACCOUNTS		
Savings chequing account         560,605,769         493,206,809           Fixed deposits         324,540,085         391,066,656           1,254,728,723         1,194,840,622           Financial institutions           Current accounts - non-remunerative         7,744,224         5,969,114           Savings chequing account         4,438,713         4,490,688           Fixed deposits         973,663         9,663,276           13,156,600         20,123,078	Customers		
Fixed deposits         324,540,085 1,254,728,723         391,066,656 1,194,840,622           Financial institutions         Current accounts - non-remunerative Savings chequing account 4,438,713 4,490,688 Fixed deposits         7,744,224 4,490,688 4,490,688 9,663,276 9,663,276 13,156,600         9,663,276 20,123,078	Current accounts - non-remunerative	369,582,869	310,567,157
Financial institutions       1,254,728,723       1,194,840,622         Financial institutions       7,744,224       5,969,114         Current accounts - non-remunerative       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078	Savings chequing account	560,605,769	493,206,809
Financial institutions         Current accounts - non-remunerative       7,744,224       5,969,114         Savings chequing account       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078	Fixed deposits		391,066,656
Current accounts - non-remunerative       7,744,224       5,969,114         Savings chequing account       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078		1,254,728,723	1,194,840,622
Savings chequing account       4,438,713       4,490,688         Fixed deposits       973,663       9,663,276         13,156,600       20,123,078	Financial institutions		
Fixed deposits 973,663 9,663,276 13,156,600 20,123,078			
13,156,600 20,123,078	Savings chequing account		4,490,688
	Fixed deposits		
<u>1,267,885,323</u> <u>1,214,963,700</u>			
		1,267,885,323	1,214,963,700

#### 11 SUB-ORDINATED LOAN

The Group has obtained loan from "International Finance Corporation" (IFC) amounting to US \$ 50 million. The principal amount is repayable in four equal half yearly instalments from June 2013 to December 2014. Interest is payable on bi - annual basis commencing from December 2007 at LIBOR + 1.75%. The first instalment of US \$ 12.5 million has been paid in June 2013. The loan is unsecured and subordinated as to payment of principal and interest to all other indebtness of the group (including deposits). The loan may not be prepaid or repaid before maturity without the prior written approval of the State Bank of Pakistan. The Bank is not exposed to significant exchange risk as the loan forms part of the Bank's foreign currency net open position.

# 12 SURPLUS ON REVALUATION OF ASSETS - net of deferred tax

		Note	September 30, 2013 (Rupees	December 31, 2012 in '000)
	Surplus / (deficit) arising on revaluation of:			
	- fixed assets	12.1	9,620,653	9,588,927
	- investments	12.2	(67,830)	3,196,309
	Surplus on revaluation of assets - net of deferred tax		9,552,823	12,785,236
12.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		10,514,994	9,143,739
	Surplus on revaluation of bank's properties recognised			
	during the period / year		74,835	1,671,231
	Deficit / (surplus) realised on disposal of revalued properties during the period / year		3,136	(155,285)
	Transferred to unappropriated profit in respect of incremental			
	depreciation charged during the period / year - net of deferred tax		(44,693)	(93,471)
	Related deferred tax liability of incremental depreciation			
	charged during the period / year		(24,065)	(50,347)
	Related deferred tax asset / (liability) on disposal of revalued properties		24	(873)
	Surplus on revaluation of fixed assets as at period / year end		10,524,231	10,514,994
	Less: related deferred tax liability on:			
	- revaluation as at January 1		926,067	801,357
	- revaluation of bank's properties recognised during the year		1,552	175,930
	- surplus realised on disposal of revalued properties during the year		24	(873)
	- incremental depreciation charged during the period / year			( , ,
	transferred to profit and loss account		(24,065)	(50,347)
	'		903,578	926,067
			9,620,653	9,588,927
12.2	Surplus / (deficit) on revaluation of investments			
	Market Treasury Bills		(708,560)	1,863,369
	Pakistan Investment Bonds		(926,296)	1,490,249
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		60,025	(103,195)
	Listed Securities		1,101,433	800,331
	NIT Units		16,698	11,283
	Other Investments		(65,552)	415,888
			(522,252)	4,477,925
	Surplus on revaluation of investment of associates		64,580	79,968
	Related deferred tax asset / (liability)		389,842	(1,361,584)
			(67,830)	3,196,309
13	CONTINGENCIES AND COMMITMENTS			
13.1	Direct credit substitutes - financial guarantees			
	Guarantees in favour of:			
	- Government		263,053	306,856
	- Financial institutions		295,000	295,000
	- Others		33,392,994	35,337,468
			33,951,047	35,939,324

13.2	Transaction-related contingent liabilities	September 30, 2013 (Rupees	December 31, 2012 in '000)
	Guarantees in favour of:	, ,	•
	- Government	657,372	535,006
	- Financial institutions	1,483,345	3,610,133
	- Others	41,077,266	41,118,227
		43,217,983	45,263,366
13.3	Trade-related commitments		
	Credit cash	71,870,601	78,028,544
	Credit documentary acceptances	15,319,230	18,535,338
	Credit acceptances	38,572,387	37,882,972
		125,762,218	134,446,854
13.4	Other contingencies		
	Claims against the Group not acknowledged as debts	34,338,351	33,504,140

### 13.5 Commitments in respect of forward lending

The Group makes commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

13.6	Commitments in respect of forward foreign and local exchange contracts	September 30, 2013 (Rupees	December 31, 2012 in '000)
	Purchase Sale	225,030,230 223,853,894	167,104,754 167,168,508
	The above commitments have maturities falling within one year.		
	Commitments in respect of foreign currency options		
	Purchase Sale	682,599 682,599	1,317,948 1,317,948
	Commitments in respect of cross currency swaps		
	Purchase Sale	574,799 574,799	3,659,009 3,659,009
	Commitments in respect of foreign and local currency interest rate swaps		
	Purchase Sale	282,834 527,834	444,199 291,449
13.7	Commitments for acquisition of fixed assets / intangibles	966,387	663,125

### 13.8 Taxation

The income tax returns of the Bank have been submitted upto and including the Bank's financial year 2011. The tax authorities have concluded the audit of years 2002 through 2011.

As per Rule 8(A) of the Seventh Schedule, amounts provided for in tax year 2008 (December 2007) and prior to said tax year for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in tax year in which such doubtful debts are written off.

With reference to allowability of provision, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 1.629 billion.

## 14 MARK-UP / RETURN / PROFIT EARNED

		For the nine months ended		
		September 30, 2013	September 30, 2012	
		(Rupees	in '000)	
	On loans and advances to:			
	- Customers	35,021,241	39,574,334	
	- Financial institutions	174,469	411,218	
	On investments:			
	- Available-for-sale	49,001,944	37,472,937	
	- Held-for-trading	1,205,292	869,001	
	- Held-to-maturity	3,731,648	3,770,024	
	On deposits with financial institutions	850,112	933,823	
	On lendings to financial institutions	1,126,533	1,583,524	
		91,111,239	84,614,861	
15	MARK-UP / RETURN / PROFIT EXPENSED			
	Deposits	42,916,458	37,010,951	
	Securities sold under repurchase agreement borrowings	5,894,156	1,756,231	
	Other short term borrowings	1,527,257	1,925,694	
	Long term borrowings	356,882	315,186	
		50,694,753	41,008,062	

#### 16 RELATED PARTY TRANSACTIONS

Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Group has related party relationship with its associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Group / related party, and members of the Key Management Personnel of the Group / related party, including both Executive and Non-Executive Directors.

Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other then those under terms of employment. Details of advances to related parties are given in note 7.6 to these condensed interim consolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Details of transactions with related parties and balances with them as at the period / year-end were as follows:

September 30, 2013

	Individual and companies related through						
	Key Management Personnel	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related party	
			Rs. I	n 000			
Statement of financial position							
Deposits	-	2,918,071	-	2,808,423	-	1,469,590	
Maximium Deposits During the period	-	4,208,820	-	7,942,206	115,321	3,833,229	
Borrowings	-	1,843,409	-	-	-	-	
Investments	-	-	-	7,542,220	1,302,789	-	
Markup / Other Receivable	-	-	-	95,923	-	-	
Mark-up / Other Payable	-	-	-	-	-	185,141	
Placements / Lendings	-	1,586,450	-		-	-	
Overdrawn Nostro	-	632,099	-	373,184	-	-	
Impairment provision	-	-	-	573,261	-	-	
Profit and Loss							
Interest / Other Income	-	89,255	-	2,068,496	197,898	-	
Interest / Other Expense	-	323,343	-	623,482	-	505,573	
Others							
Other contingencies	_	282,742	_	_	_	_	
Securities Held as custodian	-	7,946,960	1,549,500	30,006,570	-	14,793,640	
			Decembe	er 31, 2012			
		Ind	lividual and comp		rough		
	Key Management Personnel	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related party	
			Rs. i	n 000			
Statement of financial position							
Deposits	-	3,876,800	-	6,934,694	-	2,961,756	
Maximium Deposits During the period	-	3,942,716	-	7,140,124	-	2,963,637	
Borrowings	-	1,451,441	_	_	-	_	
Investments	-	-	_	7,120,785	1,312,091	_	
Markup / Other Receivable	-	32,904	_	220,000	-	-	
Mark-up / Other Payable	-	-	-	-	_	1,111,253	
Placements / Lendings	-	1,330,363	-	-	_	-	
Overdrawn Nostro	-	656,893	-	292,891	-	-	
Impairment provision	-	-	-	573,261	-	-	
Profit and Loss							
Interest / Other Income	_	221,970	_	2,577,340	362,436	_	
Interest / Other Expense	-	324,603	-	683,085	-	170,711	
Others							
Other contingencies	_	361,835	-	-	-	127,318	
Securities Held as custodian	_	4,808,720	762,000	17,945,000	_	12,378,000	

## 16.1 **Key management personnel**

Segment cost of funds %

17

 $Key \ Management \ Personnel \ comprises \ members \ of \ Management \ Committee, \ Regional \ Management, \ Country \ Managers \ and \ Senior \ Executives:$ 

					September 30,	nonths ended September 30,
					2013 (Runees	2012 in '000)
Managerial remuneration (including allowances)					1,200,695	1,090,578
Contribution to provident and benevolent fund					18,709	17,259
Medical					37,444	30,099
					1,256,848	1,137,936
Number of persons					171	169
SEGMENT DETAILS WITH RESPECT TO BUSINESS	ACTIVITIES					
		Foi	the nine mo	onths ended Sept	ember 30. 2013	
	Retail	Corporate /	Treasury	International	Head Office /	Total
	banking	commercial banking		banking group	support services	
	()		•	Rupees in million	•	
Net interest income - External	(27,471)	17,918	45,152	4,919	(102)	40,416
Inter segment revenue - net	48,616	(13,572)	(42,269)	-	7,225	-
Non-funded income	5,103	1,888	3,569	3,673	(1,379)	12,854
Net interest and non-markup income	26,248	6,234	6,452	8,592	5,744	53,270
Total expenses including provision (excluding impairment)	11,916	1,395	79	6,716	8,242	28,348
Impairment against investments	11,510	1,555	(124)	0,710	(20)	(144)
•	E 421	1 004	156	597	(7,258)	(144)
Inter segment administrative cost	5,421	1,084			, , , , , , , , , , , , , , , , , , ,	30.304
Total expenses including provision	17,337	2,479	111	7,313	964	28,204
Net income before tax	8,911	3,755	6,341	1,279	4,780	25,066
Segment assets gross	129,056	333,302	712,514	306,523	105,131	1,586,526
Segment non-performing loans	8,836	30,858	-	21,087	212	60,993
Segment provision required including general provision	8,112	25,352	185	14,376	1,415	49,440
Segment liabilities including equity	919,115	130,886	28,592	227,708	230,785	1,537,086
Segment gross earnings on liability / asset %	9.29%	9.89%	9.22%	4.83%	3.41%	-
Segment cost of funds %	5.45%	7.52%	8.14%	1.21%	0.96%	-
		Foi	the nine mo	onths ended Sept	ember 30, 2012	
	Retail	Corporate /	Treasury	International	Head Office /	Total
	banking	commercial banking		banking group	support services	
			(	Rupees in million	)	
Net interest income - External	(23,365)	24,201	38,022	4,653	96	43,607
Inter segment revenue - net	50,510	(19,352)	(36,854)	-	5,696	-
Non-funded income	3,654	1,882	2,108	3,411	462	11,517
Net interest and non-markup income	30,799	6,731	3,276	8,064	6,254	55,124
Total expenses including provision (excluding impairment)	11,258	4,024	160	5,348	6,623	27,413
	11,236	4,024	(140)	5,540		(368)
Impairment against investments		-		-	(228)	(308)
Inter segment administrative cost	4,444	889	128	490	(5,951)	- 27.045
Total expenses including provision	15,702	4,913	148	5,838	444	27,045
Net income before tax	15,097	1,818	3,128	2,226	5,810	28,079
Segment assets gross	126,869	364,401	597,775	264,609	85,471	1,439,125
Segment non-performing loans	10,240	33,377	-	17,363	228	61,208
Segment provision required including general provision	7,398	27,503	370	13,094	2,267	50,632
Segment liabilities including equity	832,208	117,655	76,728	175,650	186,251	1,388,492
Segment gross earnings on liability / asset %	11.14%	11.81%	10.72%	5.12%	5.45%	-

5.70%

9.32%

9.90%

1.46%

0.91%

#### 18 CONSOLIDATED FINANCIAL POSITION OF ISLAMIC BANKING BUSINESS AND FIRST HABIB BANK MODARABA

The consolidated statement of financial position of the Islamic Banking Business and First Habib Bank Modaraba is as follows:

	Note	September 30, 2013 (Rupees	December 31, 2012 in '000)
ASSETS			
Cash and balances with treasury banks		1,868,383	1,710,846
Balances with other banks		21,741	412,446
Due from Financial Institutions		3,800,000	5,480,000
nvestments - net		25,268,812	22,369,313
slamic financing and related assets	18.1	7,072,704	3,108,988
Operating Fixed assets		307	516
Due from Head Office		218,976	_
Deferred tax asset		· -	34,036
Other assets		1,118,576	782,906
		39,369,499	33,899,051
IABILITIES			
Bills payable		848	457
Due to Financial Institutions		1,584,076	576,000
Deposit and other accounts		, , , , , , , , , , , , , , , , , , ,	,
- Current Accounts		4,421,282	2,697,055
- Savings Accounts		17,540,634	11,417,392
- Term Deposits		9,037,624	7,087,919
- Deposits from financial institutions- remunerative		4,261,571	9,825,657
- Deposits from financial institutions- non -remunerative		37,816	8,360
Due to Head office		-	240,544
Deferred tax liability		7,642	-
Other liabilities		863,461	712,582
		37,754,954	32,565,966
NET ASSETS		1,614,545	1,333,085
REPRESENTED BY:			
slamic banking fund / certificate capital		647,072	647,072
Reserves		718,536	548,519
Jnappropriated profit		234,744	192,915
		1,600,352	1,388,506
Surplus / (deficit) on revaluation of assets - net of deferred tax		14,193	(55,421)
		1,614,545	1,333,085
The commitment in respect of letters of credit of Islamic Banking Branch of Habib Bank Limite nillion).	ed amounted to	o Rs. 78.337 million (2	2012 Rs. 143.332
slamic financing and related assets			
Murabaha	18.1.1	296,662	420,496
jarah	18.1.2	847,633	929,402
Musharaka	10.1.2	1,721,364	1,063,006
Advance for Murabaha		99,426	38,577
Advance for Iljarah		JJ,440	ווכ,סכ
· · · · · · · · · · · · · · · · · · ·		g 226	3 858
		8,226 3 107 501	3,858 326,000
stisna Assets/Inventories		8,226 3,107,501 991,892	3,858 326,000 327,649

<sup>18.1.1</sup> This represents assets sold under Murabaha agreement.

18.1.2 This represents fixed assets given to customers under Ijarah agreement.

#### 19. **GENERAL**

18.1

The comparative figures have been restated / reclassified for comparison purposes, where necessary.

#### 20. DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue in the Board of Directors meeting held on October 25, 2013.

President	and	Chief	Executi	ive Officer