#### **Directors' Review**

On behalf of the Board of Directors, I am pleased to present the condensed interim unconsolidated financial statements for the three months ended March 31, 2015.

### **Domestic Economy**

Inflation continued to ease to a historic low of 2.5% in March 2015 as result of deflation in the food and transport indices. The delay in implementation of the gas tariff hike from April to July 2015 has supplemented the benign inflation outlook of 4.0-5.0% for FY15. Pakistan's trade balance for 9M FY15 deteriorated slightly by 2% over the corresponding period last year as exports slowed by 3%. However, a decline in the services deficit and a 15% growth in remittances have resulted in a 46% reduction in the current account deficit for 9M FY15 and a positive Balance of Payments.

The IMF released a positive review under the Extended Fund Facility during April 2015 based on achievement of most of the quantitative performance criteria for December 2014. They stressed the necessity of continuing energy sector reforms via curtailment of subsidies in order to keep the fiscal deficit target intact at 4.9% of GDP. This followed Moody's upgrade of Pakistan's economic Outlook from Stable to Positive based on the country's deepening macro-stability and the government's commitment to reforms. Total foreign exchange reserves rose to USD 16.6 billion at the quarter end, including CSF proceeds and a further tranche of USD 500 million received from the IMF during the quarter.

After a long period of a near continuous rise, the KSE index saw a 6% correction during Q1 2015, falling below 30,000 for the first time since August 2014. This has since recovered on the back of positive sentiment. During the quarter, the SBP also reduced its Discount Rate by a cumulative 150 bps to 8%, based on falling inflation and improved macroeconomic indicators.

For HBL, the landmark market event was the secondary sell down by the Government of its entire remaining shareholding in the Bank, led by the Privatization Commission. The issue was oversubscribed by 1.6 times and is a reflection of the value seen by investors in this institution. The transaction size was over USD 1 billion and is the largest ever equity offering, not just in Pakistan, but in Asian Frontier Markets. More than 75% of the proceeds came from foreign investors covering all significant investment locations and including major International Financial Institutions.

#### **Performance**

HBL has delivered a post-tax profit of Rs. 9.4 billion for the three months ended March 31, 2015, representing a growth of 72.3% over the same period last year. Consequently, earnings per share for the quarter increased to Rs. 6.44 as against Rs. 3.73 for the first quarter of 2014.

The Bank remained focused on improving its deposit mix and has been able to increase the ratio of Current Accounts to 34.1% in Mar 2015, as compared to 33.9% in Dec 2014. Average current accounts for the first quarter of 2015 grew by 26% over the corresponding period and, along with a declining rate environment, resulted in a 95 bps reduction in the cost of deposits over Q1 2014. This reduction, coupled with a repositioning of the fixed income portfolio from short term to long term during 2014, resulted in a 62 bps improvement in margins. With a 19% growth in the average Balance Sheet over the comparable period of 2014, Net Interest Income increased by 33% to Rs. 18.8 billion for the three months ended March 31, 2015. Non mark-up income increased by 68.9% to Rs. 6.9 billion for the quarter ended March 31, 2015, as the Bank realized some capital gains. Fees and commissions also increased by 18% over the previous year, with

Bancassurance income more than doubling, and strong contributions from investment banking and social payments.

Administrative expense growth for the quarter was 8.9% YoY, as a result of which the cost/income ratio reduced to 39% compared to 50.6% in Q1 2014. Provisions increased mainly as a result of a conservative view taken by the Bank on one of its investments, as well as the settlement of a long outstanding dispute.

#### **Movement of Reserves**

	Rs in million
Unappropriated profit brought forward	81,708
Profit attributable to equity holders of the Bank	9,440
Transferred from surplus on revaluation of fixed assets – net of tax	15
Transferred to statutory reserves	(944)
Cash dividend paid – Final 2014	(8,068)
Unappropriated profit carried forward	82,151
Farmings and share (Da)	C 11
Earnings per share (Rs)	6.44

### **Capital Ratios**

The unconsolidated Capital Adequacy Ratio (CAR) improved from 15.09% in Dec 2014 to 15.51% in Mar 2015 due to strong internal capital generation. Tier 1 CAR improved from 13.0% to 13.1% over the same period, reflecting the robust capital position of the Bank.

HBL's Return on Assets improved from 1.4% in Q1 2014 to 2.1% in Q1 2015, while the Return on Equity improved to 27.4%.

#### Dividend

The Board of Directors, in its meeting held on April 30, 2015 has declared a first interim cash dividend of Rs.3.5 per share (35%) for the quarter ended March 31, 2015.

# **Changes in Directorships**

Mr. R. Zakir Mahmood, retired from the Board of Directors on March 26, 2015, at the conclusion of his term. Mr. Mahmood had been on the HBL Board since 2000. The Board wishes to place on record its deepest appreciation for the services of Mr. Mahmood, who also served as President of HBL for over 12 years and played a major role in leading the Bank both prior to and post its privatization.

Mr. Shaffiq Dharamshi was elected as a Director on March 27, 2015. Mr. Dharamshi is a career banker with over 23 years of experience in the Middle East and Africa. The Board welcomes Mr. Dharamshi and looks forward to his contribution.

#### **Future Outlook**

Despite challenges, the economy remains on a positive trajectory. However, energy and security issues need to be addressed on priority to spur domestic fixed investment and private sector credit. The recent visit of the Chinese President and the planned China Pakistan Economic Corridor are historic opportunities for a

breakout path and must be captured in the most expeditious manner. With its highly liquid, large balance sheet, strong capital base and links with China developed over the last several years, HBL is ideally positioned to participate in these opportunities and positively contribute towards the economic development of the country.

# Appreciation and Acknowledgement

I would like to appreciate the efforts of our Regulators and the Government of Pakistan, in particular the Ministry of Finance, the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan, for developing and strengthening the banking and financial services sector through continuous improvement in the regulatory and governance framework.

On behalf of the Board and the Management, I would also like to take this opportunity to thank our customers and shareholders for entrusting us with their confidence. We assure them that we remain committed to maintaining the highest standards and a strong culture of good corporate governance and compliance in all our endeavors. We would also like to acknowledge the efforts and dedication demonstrated by the employees towards the growth of HBL.

On behalf of the Board

Nauman K. Dar President & Chief Executive Officer April 30, 2015

# HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2015

	Note	(Unaudited) March 31, 2015 (Rupees	(Audited) December 31, 2014 in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset Other assets	6 7 8	141,881,342 28,179,795 37,269,911 1,058,866,945 535,912,111 25,328,306 - 60,381,754	122,271,268 53,025,792 34,313,560 897,573,967 555,394,512 24,874,238 - 81,742,917
Other assets		1,887,820,164	1,769,196,254
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Liabilities against assets subject to finance lease Deferred tax liability Other liabilities	9 10	20,831,482 200,918,565 1,445,319,539 - - 4,437,991 52,125,568 1,723,633,145	21,955,683 99,630,517 1,447,215,445 - - 1,850,325 40,676,639 1,611,328,609
NET ASSETS		164,187,019	157,867,645
REPRESENTED BY: Shareholders' equity			
Share capital Reserves Unappropriated profit		14,668,525 41,426,364 82,150,748 138,245,637	14,668,525 40,704,933 81,707,742 137,081,200
Surplus on revaluation of assets - net of deferred tax	11	25,941,382 164,187,019	20,786,445 157,867,645
CONTINGENCIES AND COMMITMENTS	12		

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

	<b>-</b> .	<b>-</b> • .	<b>-</b> .
President and Chief Executive Officer	Director	Director	Director

# HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2015

	Note	January 01 to March 31, 2015 (Rupees	January 01 to March 31, 2014 in '000)
Mark-up / return / profit / interest earned	13	36,458,860	31,017,204
Mark-up / return / profit / interest expensed	14	17,650,752	16,898,974
Net mark-up / profit / interest income	• •	18,808,108	14,118,230
Provision against advances	7.2	477,881	266,514
(Reversal)/charge against off-balance sheet obligations	,	(27,592)	1,411
Provision / (reversal) for diminution in the value of investments	6.2	115,987	(122,016)
Bad debts written off directly	0.2	-	-
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		566,276	145,909
Net mark-up / profit / interest income after provisions		18,241,832	13,972,321
Non mark-up / interest income			
Fee, commission and brokerage income		2,916,457	2,465,338
Dividend income		492,660	251,725
Income from dealing in foreign currencies		606,020	486,921
Gain on sale of securities		2,224,488	305,906
Unrealized (loss)/gain on held for trading securities		(3,753)	6,499
Other income		643,635	556,716
Total non-mark-up / interest income		6,879,507	4,073,105
Non-month in Cintomet augusta		25,121,339	18,045,426
Non mark-up / interest expense		10,028,297	9,211,757
Administrative expenses Other provisions / write offs - net		213,952	114,005
Other provisions / write ons - net Other charges		2,479	114,003
Workers Welfare Fund		299,406	175,629
Total non mark-up / interest expenses		10,544,134	9,501,498
Profit before taxation		14,577,205	8,543,928
Toursian			
Taxation		5,196,824	2,320,009
current prior		136,347	150,260
deferred		(195,865)	595,701
deferred		5,137,306	3,065,970
Profit after taxation		9,439,899	5,477,958
		(Rup	ees)
Basic and diluted earnings per share		6.44	3.73

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

# HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2015

	January 01 to March 31, 2015 (Rupees	January 01 to March 31, 2014 in '000)
Profit for the period	9,439,899	5,477,958
Other comprehensive income		
Items to be reclassified to profit or loss in subsequent periods:		
Effect of translation of net investment in foreign branches	(222,559)	(2,050,597)
Comprehensive income transferred to equity	9,217,340	3,427,361
Components of comprehensive income not reflected in equity		
Items to be reclassified to profit or loss in subsequent periods:		
Surplus on revaluation of investments - net of tax	5,169,723	1,744,167
	14,387,063	5,171,528
The annexed notes 1 to 19 form an integral part of these condensed interim u	ınconsolidated financia	l statements.

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

President and Chief Executive Officer Director Director Director

# HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2015

		Reserves					
	Chara	Fresh and a		R	evenue reser	ves	
	Share capital	Exchange translation reserve	Statutory	Reserve for issue of bonus shares	General	Unappropriated profit	Total
			(Rup	ees in '000)			
Balance as at December 31, 2013	13,335,023	13,191,195	20,231,764	-	6,073,812	67,435,578	120,267,372
<b>Total comprehensive income for the period</b> Profit for the nine months ended March 31, 2014	-	-	-	-	-	5,477,958	5,477,958
- Other comprehensive income							
Effect of translation of net investment in foreign branches	-	(2,050,597) (2,050,597)	-	-	-	- 5,477,958	(2,050,597) 3,427,361
<b>Transactions with owners, recorded directly in equity</b> Final cash dividend paid at Rs. 2 per share for the year ended December 31, 2013	_		-		-	(2,667,005)	(2,667,005)
Issued as bonus shares	_	-	_	1,333,502	-	(1,333,502)	-
	-	-	-	1,333,502	-	(4,000,507)	(2,667,005)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	21,789	21,789
Transferred to statutory reserve	-	-	547,796	-	-	(547,796)	-
Balance as at March 31, 2014	13,335,023	11,140,598	20,779,560	1,333,502	6,073,812	68,387,022	121,049,517
<b>Total comprehensive income for the period</b> Profit for the nine months ended December 31, 2014	-	-	-	-	-	25,634,563	25,634,563
- Other comprehensive income							
Effect of actuarial gain and losses	-	-	-	-	-	(287,084)	(287,084)
Effect of translation of net investment in foreign branches	-	147,507	-	-	-	-	147,507
	-	147,507	-	-	-	25,347,479	25,494,986
Transactions with owners, recorded directly in equity							
1st interim cash dividend paid at Rs. 2 per share	_					(2,933,705)	(2,933,705)
2nd interim cash dividend paid at Rs. 2.25 per share	-	-	-	-	-	(3,300,418)	(3,300,418)
3rd interim cash dividend paid at Rs. 2.25 per share	-	-	-	-	-	(3,300,418)	(3,300,418)
Issued as bonus shares	1,333,502	-	-	(1,333,502)	-	-	-
	1,333,502	-	-	(1,333,502)	-	(9,534,541)	(9,534,541)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	71,238	71,238
Transferred to statutory reserve	-	-	2,563,456	-	-	(2,563,456)	-
Balance as at December 31, 2014	14,668,525	11,288,105	23,343,016	-	6,073,812	81,707,742	137,081,200
Profit for the three months ended March 31, 2015	-	-	-	-	-	9,439,899	9,439,899
- Other comprehensive income							
Effect of translation of net investment in foreign branches	-	(222,559)	-	-	-	-	(222,559)
	-	(222,559)	-	-	-	9,439,899	9,217,340
Transactions with owners, recorded directly in equity Final cash dividend paid at Rs. 5.5 per share for the year ended December 31, 2014	_	_	_		_	(8,067,689)	(8,067,689)
	-	-	-	-	-	* * * * * *	
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	14,786	14,786
Transferred to statutory reserve	-	-	943,990	-	-	(943,990)	-
Balance as at March 31, 2015	14,668,525	11,065,546	24,287,006	-	6,073,812	82,150,748	138,245,637

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

President and Chief Executive Officer Director Director Director Director

# HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2015

	March 31, 2015 (Rupees ir	March 31, 2014 n '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	14,577,205	8,543,928
Dividend income	(492,660)	(251,725)
Gain on sale of securities	(2,224,488)	(305,906)
	(2,717,148) 11,860,057	(557,631) 7,986,297
Adjustment for: Depreciation	531,824	406,900
Amortisation	127,298	93,360
Provision / (reversal) for diminution in the value of investments	115,987	(122,016)
Provision against advances	477,881	266,514
Unrealised loss/(gain) on held for trading securities	3,753	(6,499)
Exchange gain on sub-ordinated loans	-	(169,872)
Gain on sale of operating fixed assets - net	(12,272)	(2,562)
Workers Welfare Fund	299,406	175,629
(Reversal) /charge against off-balance sheet obligations	(27,592)	1,411
Other provisions / write offs - net	213,952	114,005
	1,730,237 13,590,294	756,870 8,743,167
(Increase) / decrease in operating assets	13,330,234	8,743,107
Lendings to financial institutions	(2,956,351)	28,754,094
Investments in held for trading securities	(17,869,628)	(2,042,633)
Advances	19,004,520	8,367,515
Other assets	19,894,485	3,250,705
	18,073,026	38,329,681
(Decrease) / increase in operating liabilities		
Bills payable	(1,124,201)	(169,539)
Borrowings	101,288,048	84,452,123
Deposits and other accounts Other liabilities	(1,895,906)	(87,701,528)
Other liabilities	3,117,579 L 101,385,520	4,993,934 1,574,990
	133,048,840	48,647,838
		, ,
Income tax paid	(3,738,244)	(2,820,560)
Net cash flows from operating activities	129,310,596	45,827,278
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in available for sale securities	(104,815,907)	(32,106,099)
Net investments in held to maturity securities	(28,549,441)	(36,733,874)
Dividend income received	150,459	97,741
Fixed capital expenditure	(1,115,886)	(1,076,559)
Proceeds from sale of fixed assets	14,968	13,792
Exchange adjustment on translation of balances in foreign branches	(222,559)	(2,050,597)
Net cash flows used in investing activities	(134,538,366)	(71,855,596)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	(8,153)	(2,676,433)
Net cash flows from /(used in) financing activities	(8,153)	(2,676,433)
Decrease in cash and cash equivalents during the period	(5,235,923)	(28,704,751)
Cash and cash equivalents at the beginning of the period	174,260,522	168,426,417
Effects of exchange rate changes on cash and cash equivalents	1,036,538	(3,683,614)
	175,297,060	164,742,803
Cash and cash equivalents at the end of the period	170,061,137	136,038,052

The annexed notes 1 to 19 form an integral part of these condensed interim unconsolidated financial statements.

President and Chief Executive Officer Director Director Director

# HABIB BANK LIMITED NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2015

#### 1 STATUS AND NATURE OF BUSINESS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and its Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan.

Subsequent to the period end, the Government of Pakistan has sold its shareholding in the Bank to domestic and international investors through a secondary offering of shares via the domestic stock exchanges.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements have been prepared in accordance with the framework as referred to in the annual unconsolidated financial statements for the year ended December 31, 2014. The disclosures made in these condensed interim unconsolidated financial statements have been limited based on the format prescribed by the SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim unconsolidated financial statements should be read in conjunction with the unconsolidated financial statements for the year ended December 31, 2014.

#### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those followed in the preparation of the unconsolidated financial statements for the year ended December 31, 2014 except as stated in Note 3.1 below:

3.1 The Bank has adopted International Financial Reporting Standard 10 (IFRS 10): "Consolidated Financial Statements" pursuant to its notification by the Securities and Exchange Commission of Pakistan effective for annual periods beginning on or after January 1, 2015.

Consequently, the Bank's investments in certain mutual funds managed by HBL Asset Management Limited (a wholly owned subsidiary) which were previously accounted for as investments in associates are now accounted for as investment in subsidiaries. The funds that have been consolidated and the impact on these condensed interim unconsolidated financial statements has been disclosed in Note 6.3.

#### 4 **ACCOUNTING ESTIMATES**

The basis for accounting estimates adopted in the preparation of these condensed interim unconsolidated financial statements is the same as that applied in the preparation of the unconsolidated financial statements for the year ended December 31, 2014.

#### 5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the unconsolidated financial statements for the year ended December 31, 2014.

INVESTMENTS	Note	March 31, 2015			December 31, 2014		
Investments by type		Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
				(Rupees ir	1 000)		
Held-for-trading (HFT)							
Federal Government Securities							
- Pakistan Investment Bonds		1,810,926	-	1,810,926	5,669,613	-	5,669,61
- Market Treasury Bills		63,831,404	-	63,831,404	42,471,309	-	42,471,30
Fully paid-up ordinary shares							
- Listed companies		-	-	-	-	-	-
Overseas Government Securities		925,776	-	925,776	557,556	-	557,55
		66,568,106	-	66,568,106	48,698,478	-	48,698,47
Held-to-Maturity Securities (HTM)	6.1						
Federal Government Securities							
- Market Treasury Bills		28,021,475	-	28,021,475	-	-	-
- Pakistan Investment Bonds		75,804,702	-	75,804,702	75,683,578	-	75,683,57
- Government of Pakistan Guaranteed Bonds		1,992,000	-	1,992,000	1,992,000	-	1,992,00
Debentures and Corporate Debt Instruments / Units							
- Listed securities		2,044,226	-	2,044,226	2,101,819	-	2,101,81
- Unlisted securities		5,181,236	-	5,181,236	5,493,233	-	5,493,23
Overseas Government securities		15,580,249	-	15,580,249	14,803,817	-	14,803,81
		128,623,888	-	128,623,888	100,074,447	-	100,074,44
Available-for-Sale Securities (AFS)							
Federal Government Securities							
- Market Treasury Bills		500,037,580	705,875	500,743,455	389,346,079	18,494,458	407,840,53
- Pakistan Investment Bonds		79,732,080	142,770,231	222,502,311	187,548,334	35,039,524	222,587,85
Government of Pakistan Guaranteed Bonds     Government of Pakistan Bonds /		3,397,500	-	3,397,500	3,397,500	-	3,397,50
Sukuk / (US Dollar / Euro)		56,778,913	-	56,778,913	45,689,461	-	45,689,46
Overseas Government Securities		85,162	-	85,162	72,175	-	72,17
Fully paid-up ordinary shares							
- Listed companies		13,993,304	-	13,993,304	15,324,333	-	15,324,33
- Unlisted companies		1,232,856	-	1,232,856	1,232,824	-	1,232,82
Debentures and Corporate Debt Instruments / Units							
- Listed securities		13,512,246	-	13,512,246	11,184,454		11,184,45
- Unlisted securities		9,086,513	-	9,086,513	8,709,868	-	8,709,86
NIT Units Preference shares		4,061,113 250,000	-	4,061,113 250,000	2,261,113 250,000	-	2,261,11 250,00
reference shares		682,167,267	143,476,106	825,643,373	665,016,141	53,533,982	718,550,12
	_						
Investment in Subsidiary Companies	6.3	8,993,797	-	8,993,797	8,993,797	-	8,993,79
Investment in Associates and Joint Venture	Ĺ	4,682,680		4,682,680	4,682,679		4,682,67
		891,035,738	143,476,106	1,034,511,844	827,465,542	53,533,982	880,999,52
Provision for diminution / impairment in the value of	6.3	(1.000.751)		(1,000,751)	(052.764)		(052.76
investments including associates	6.2	(1,069,751)		(1,069,751)	(953,764)		(953,76
Net investment		889,965,987	143,476,106	1,033,442,093	826,511,778	53,533,982	880,045,76
(Deficit) / surplus on revaluation of held for trading securities		(3,753)	-	(3,753)	52,856	-	52,85
Surplus on revaluation of available for sale securities	11.2	8,732,854	16,695,751	25,428,605	14,723,159	2,752,192	17,475,35
Total investments at market value		898,695,088	160,171,857	1,058,866,945	841,287,793	56,286,174	897,573,96

<sup>6.1</sup> The market value of securities classified as "held-to-maturity" as at March 31, 2015 amounted to Rs. 135,412.831 million (2014: Rs. 104,935.785 million).

### 6.2 Movement in provision held against diminution / impairment in the value of investments including associates

The analysis of total provision held is as follows:

March 31, December 31, 2015 2014 (Rupees in '000)

Opening balance	953,764	1,265,379
Charge for the period / year	114,596	55,014
Reversals for the period / year	-	(63,060)
Impairment charge on listed securities	1,391	49,580
Impairment reversal on listed securities	-	(145,212)
Total reversals - net	115,987	(103,678)
Write offs		(207,937)
Closing balance	1,069,751	953,764

6.3 The following funds have been accounted for as subsidiaries pursuant to adoption of IFRS10 as explained in note 3 of these condensed interim unconsolidated financial statements:

**HBL Islamic Stock Fund** 

HBL Islamic Money Market Fund

**HBL Pension Equity Sub Fund** 

HBL Pension Debt Sub Fund

HBL Pension Money Market Sub Fund

HBL Islamic Pension Equity Sub Fund

HBL Islamic Pension Debt Sub Fund

HBL Islamic Pension Money Market Sub Fund

Had IFRS 10 not been adopted, investments in subsidiaries would have been lower by Rs.680 million and investments in associates would have been increased by Rs.680 million.

### 7 ADVANCES

	Note	March 31, 2015 (Rupees i	December 31, 2014 n '000)
Loans, cash credits, running finances, etc.			
In Pakistan		436,155,506	450,443,893
Outside Pakistan		100,363,313	96,819,124
		536,518,819	547,263,017
Net investment in finance lease - in Pakistan		6,658,756	6,541,460
Bills discounted and purchased			
(excluding Government Treasury bills)			
Payable in Pakistan		8,132,506	12,018,785
Payable outside Pakistan		45,495,009	50,421,536
		53,627,515	62,440,321
Provision against advances	7.2	(60,892,979)	(60,850,286)
		535,912,111	555,394,512

#### 7.1 Classification of non-performing advances is as follows:

- 14	 _	. 21	I. 2	Λ1	

	Training 19										
Category of	Non-	performing adva	ances	Provision required and held			Net non-performing advances				
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total		
classification				(R	upees in '000) -						
Specific provision Other assets especially											
mentioned	1,242,291	-	1,242,291	-	-	-	1,242,291	-	1,242,291		
Substandard	5,533,810	1,381,865	6,915,675	1,366,699	323,295	1,689,994	4,167,111	1,058,570	5,225,681		
Doubtful	3,154,433	708,981	3,863,414	1,577,217	331,243	1,908,460	1,577,216	377,738	1,954,954		
Loss*	49,210,878	7,389,156	56,600,034	47,501,021	7,084,925	54,585,946	1,709,857	304,231	2,014,088		
	59,141,412	9,480,002	68,621,414	50,444,937	7,739,463	58,184,400	8,696,475	1,740,539	10,437,014		
General provision	=	=	-	1,161,626	1,546,953	2,708,579		=			
	59,141,412	9,480,002	68,621,414	51,606,563	9,286,416	60,892,979	8,696,475	1,740,539	10,437,014		

<sup>\*</sup> This includes Government guaranteed non-performing loan amounting to Rs. 1,065.738 million.

				Dec	ember 31, 2014				
Category of	Non-performing advances			Provision required and held			Net non-performing advances		
classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(Rı	upees in '000) -				
Specific provision									
Other assets especially									
mentioned	554,199	-	554,199	-	-	-	554,199	-	554,199
Substandard	6,775,792	962,186	7,737,978	1,675,263	288,228	1,963,491	5,100,529	673,958	5,774,487
Doubtful	2,414,009	754,054	3,168,063	1,207,005	373,567	1,580,572	1,207,004	380,487	1,587,491
Loss	49,502,426	7,572,589	57,075,015	47,750,592	7,149,428	54,900,020	1,751,834	423,161	2,174,995
	59,246,426	9,288,829	68,535,255	50,632,860	7,811,223	58,444,083	8,613,566	1,477,606	10,091,172
General provision				1,137,628	1,268,575	2,406,203	-	<u> </u>	
	59,246,426	9,288,829	68,535,255	51,770,488	9,079,798	60,850,286	8,613,566	1,477,606	10,091,172

#### 7.2 Particulars of provision against advances

	M	March 31, 2015			December 31, 2014		
	Specific	General	Total	Specific	General	Total	
			(Rupees ir	(000) ו			
Opening balance	58,444,083	2,406,203	60,850,286	59,694,061	1,859,703	61,553,764	
Charge for the period / year	1,135,029	314,084	1,449,113	4,491,878	636,014	5,127,892	
Reversals for the period / year	(961,221)	(10,011)	(971,232)	(4,135,884)	(51,944)	(4,187,828)	
Net charge against advances	173,808	304,073	477,881	355,994	584,070	940,064	
Write off	(380,493)	-	(380,493)	(1,372,191)	-	(1,372,191)	
Acquisition of Modaraba assets	-	-	-	109,890		109,890	
Exchange adjustment / other movement	(52,998)	(1,697)	(54,695)	(343,671)	(37,570)	(381,241)	
Closing balance	58,184,400	2,708,579	60,892,979	58,444,083	2,406,203	60,850,286	
	·		•	•	•		

<sup>7.3</sup> Exposure amounting to Rs. 8.578 billion relating to Pakistan International Airlines, which is guaranteed by the Government of Pakistan, has not been classified as non performing, in accordance with a relaxation given by the SBP. However, markup income on this amount has been suspended and is not reflected in these condensed interim unconsolidated financial statements.

<sup>7.4</sup> As per regulation R-8 of the Prudential Regulations for Corporate / Commercial Banking issued by the State Bank of Pakistan (SBP), the Bank has availed the benefit of Forced Sale value(FSV) against non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at March 31, 2015 would have been higher by Rs. 597.458 million (December 31, 2014: Rs. 650.595 million). The FSV benefit taken would not be available for the distribution of cash and stock dividend to shareholders.

		March 31, 201	5	December 31, 2014			
	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year	
			(Rupees	in '000)			
Debts due by directors or executives of the Bank or any of them either severally or jointly with any other persons:							
- in respect of directors	-	-	-	-	-	-	
- in respect of executives * (Other than key management personnel)	2,014,300	2,033,700	149,330	2,014,300	2,034,200	455,839	
<ul> <li>in respect of key management personnel / Companies in which key management personnel or their close members are interested</li> </ul>	412,700	427,000	24,651	412,700	419,800	97,873	
Debts due by companies or firms in which the directors of the Bank / Parent are interested as directors, partners, advisors or in the case of							
private companies as members	1,032,850	1,201,836	-	1,160,705	1,901,741	1,833,008	
Debts due by Subsidiary company	26,705	48,422	-	51,009	159,962	-	

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during the period / year.

8	OPERATING FIXED ASSETS	March 31, 2015 (Rupee	December 31, 2014 s in '000)
	Capital work-in-progress Intangible assets Tangible fixed assets	1,771,562 737,785 22,818,959 25,328,306	1,119,170 843,040 22,912,028 24,874,238
8.1	Additions to operating fixed assets	March 31, 2015	months ended March 31, 2014 in '000)
	The following additions have been made to operating fixed assets during the period:		
	Capital work-in-progress	743,924	1,041,269
	Intangible assets	22,043	62,751
	Tangible fixed assets Land Building Machinery Furniture, fixtures and office equipments Leasedhold Improvements Vehicles	16,980 48,189 6,510 273,942 80,582 26,382 1,218,552	105,866 2,860 567,007 154,019 32,463 1,966,235
8.2	Disposal of operating fixed assets		
	The following disposals have been made from operating fixed assets during the period:		
	Tangible fixed assets Building Furniture, fixtures and office equipments Leasedhold Improvements Vehicles	127,672 145,725 12,767 286,164	11,004 539,095 257 3,812 554,168

<sup>\* (</sup>These represent staff loans given by the Bank to its executives as per their terms of employment). \*\* (The maximum amount has been arrived at by reference to month end balance).

# **BORROWINGS**

		March 31, 2015	December 31, 2014
	Secured	(Rupees	in '000)
	Borrowings from SBP under:		
	Export refinance scheme	14,633,258	14,504,562
	.  Long term financing facility - locally manufactured		
	and imported plant & machinery	6,091,533	6,468,165
	Long term finance - export oriented projects	110,988	133,651
	Financing facility for Storage of Agricultural Produce	1,534	3,061
	Repurchase agreement borrowings	159,584,448	56,041,292
		180,421,761	77,150,731
	Unsecured		
	In Pakistan:		
	Interbank call money borrowings	10,009,721	9,238,070
	Outside Pakistan:		
	Overdrawn nostro accounts	606,094	787,697
	Borrowings of overseas branches	9,880,989	12,454,019
		10,487,083	13,241,716
		20,496,804 200,918,565	22,479,786 99,630,517
		200,510,505	33,030,311
10	DEPOSITS AND OTHER ACCOUNTS		
	Customers		
	Current accounts - non-remunerative	469,475,773	468,368,418
	Savings chequing account	670,251,576	656,174,379
	Fixed deposits	275,108,099 1,414,835,448	291,630,878 1,416,173,675
		1,414,033,440	1,410,113,013
	Financial institutions		
	Current accounts - non-remunerative	23,904,505	22,128,144
	Savings chequing account	1,510,630	4,092,718
	Fixed deposits	5,068,956 30,484,091	4,820,908 31,041,770
		1,445,319,539	1,447,215,445
		.,	., , = 15, 1 15

# 11 SURPLUS ON REVALUATION OF ASSETS - net of deferred tax

		Note	March 31, 2015 (Rupees	December 31, 2014 in '000)
	Surplus arising on revaluation of:			
	- fixed assets	11.1	9,413,736	9,428,522
	- investments	11.2	16,527,646	11,357,923
	Surplus on revaluation of assets - net of deferred tax	- -	25,941,382	20,786,445
11.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		10,289,072	10,422,480
	Surplus on revaluation of the Bank's properties recognised			
	during the period / year		=	8,504
	Surplus realised on disposal of revalued properties during the			(22.741)
	period / year - net of deferred tax		-	(33,741)
	Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year - net of deferred tax		(14,786)	(59,286)
	Related deferred tax liability on incremental depreciation		(14,760)	(39,280)
	charged during the period / year		(7,962)	(31,923)
	Related deferred tax liability on disposal of revalued properties		-	(16,962)
	Surplus on revaluation of fixed assets as at period / year end	-	10,266,324	10,289,072
	1 - 1 - 6 - 1 - 10 - 10 - 10 - 10 - 10 -	Г	1	
	Less: related deferred tax liability on:		060 550	002.605
	- revaluation as at January 1		860,550	892,605
	<ul> <li>revaluation of the Bank's properties recognised during the year</li> <li>surplus realised on disposal of revalued properties during the period / year</li> </ul>		-	16,830 (16,962)
	- surplus realised on disposal of revalued properties during the period / year  - incremental depreciation charged during the period / year		- (7,962)	(31,923)
	- incremental depreciation charged during the period / year	L	852,588	860,550
		-	9,413,736	9,428,522
44.0		=		
11.2	Surplus on revaluation of investments			
	Market Treasury Bills	ſ	1,284,549	371,647
	Pakistan Investment Bonds		22,428,255	14,774,097
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		720,345	(206,481)
	Listed Securities		903,001	2,063,647
	NIT Units		29,646	433,394
	Other Investments		62,809	39,047
			25,428,605	17,475,351
	Related deferred tax liability	-	(8,900,959)	(6,117,428)
		=	16,527,646	11,357,923
12	CONTINGENCIES AND COMMITMENTS			
12.1	Direct credit substitutes - financial guarantees			
	Guarantees in favour of:			
	- Government		279,650	274,410
	- Financial institutions		6,812,298	295,000
	- Others	-	25,241,013	24,414,605
		=	32,332,961	24,984,015

12.2	Transaction-related contingent liabilities	March 31, 2015 (Rupees	December 31, 2014 in '000)
	Guarantees in favour of:		
	- Government	644,786	294,415
	- Financial institutions	3,390,430	2,956,884
	- Others	57,331,913	52,186,802
		61,367,129	55,438,101
12.3	Trade-related commitments  Credit cash Credit documentary acceptances Credit acceptances	78,931,883 17,148,736 35,488,101 131,568,720	73,356,926 14,838,610 28,786,059 116,981,595
12.4	Other contingencies		
	Claims against the Bank not acknowledged as debts	37,503,529	37,606,753

# 12.5 Commitments in respect of forward lending

The Bank makes commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		March 31, 2015 (Rupees	December 31, 2014 in '000)
12.6	Commitments in respect of forward foreign exchange contracts		
	Purchase	192,487,403	170,017,119
	Sale	192,997,914	170,839,112
	The above commitments have maturities falling within one year.		
	Commitments in respect of options		
	Purchase	1,601,585	3,170,666
	Sale	1,601,585	3,170,666
	Commitments in respect of cross currency swaps		
	Purchase	1,395,866	1,390,469
	Sale	1,364,582	1,353,623
	Commitments in respect of interest rate swaps		
	Purchase	169,907	167,472
	Sale	169,907	330,805
12.7	Commitments for acquisition of fixed assets / intangibles	1,506,911	1,082,541

# 12.8 **Taxation**

The income tax returns of the Bank have been submitted upto and including the financial year 2013. The tax authorities have concluded the audit of years 2002 through 2013.

As per Rule 8(A) of the Seventh Schedule, amounts provided for in tax year 2008 (Financial year 2007) and earlier for doubtful debts, which were neither claimed nor allowed as tax deductible in any year shall be allowed as deduction in the tax year in which such doubtful debts are written off.

#### 13 MARK-UP / RETURN / PROFIT / INTEREST EARNED

	For the three	For the three months ended		
	March 31, 2015	March 31, 2014		
	(Rupees	s in '000)		
On loans and advances to:				
- Customers	11,958,648	12,052,324		
- Financial institutions	6,840	15,233		
On investments in:				
- Available-for-sale securities	18,639,601	16,311,049		
- Held-for-trading securities	1,205,305	388,006		
- Held-to-maturity securities	2,676,337	1,203,620		
On deposits with financial institutions	520,083	275,628		
On lendings to financial institutions	1,452,046	532,962		
Compensation received on tax refunds		238,382		
	36,458,860	31,017,204		

13.1 The Bank has reclassified certain items from other income and income from dealing in foreign currencies to interest income and fee, commission and brokerage income as explained in note 24.1 of the annual unconsolidated financial statements for the year ended December 31, 2014.

#### 14 MARK-UP / RETURN / PROFIT / INTEREST EXPENSED

On:		
Deposits	13,632,796	14,956,881
Securities sold under repurchase agreement borrowings	2,865,864	1,039,409
Other short term borrowings	1,028,285	778,943
Long term borrowings	123,807	123,741
	17,650,752	16,898,974

#### 15 **RELATED PARTY TRANSACTIONS**

The Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Bank has related party relationships with its subsidiaries, associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Bank / related party, and members of the Key Management Personnel of the Bank / related party, including both Executive and Non-Executive Directors.

Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other then those under terms of employment. Details of advances to related parties are included in note 7.5 to these condensed interim unconsolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Details of transactions with related parties and balances with them as at the period / year-end were as follows:

	<u></u>		March 31, 201	15	
		Individual a	and companies r	elated through	
	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
			Rs. in 000		
Statement of financial position					
Deposits	4,358,769	959,840	1,450,965	45,768	18,364
Maximium Deposits During the period	4,358,769	959,840	1,450,965	45,768	40,127
Borrowings	-	116,138	305,833	-	-
Investments	-	15,382,597	4,675,483	7,197	-
Markup / Other Receivable	13,149		157,961	-	
Mark-up / Other Payable	12,275	2,329	2,518	-	1,106,556
Placements / lendings	-	3,373,677	-	-	-
Overdrawn Nostro	63,103	-	-	-	-
Impairment provision	-	-	577,378	-	-
Profit and Loss Account					
Interest / Other Income	14,178	100,154	483,689	-	-
Interest / Other Expense	17,171	16,625	85,081	-	147,124
Dividend income	-	-	90,603	34,666	-
Others					
Other contingencies	656,605	-	-	-	-
Securities Held as custodian	11,320,535	1,358,600	37,491,700	-	5,158,715
			December 31, 2		
	Doront Croup		and companies r	elated through Joint venture	Other related
	Parent Group Entities	Subsidiary companies	Associates	joint venture	parties
			Rs. in 000		
Statement of financial position					
Statement of financial position Deposits	3,914,395	442,840	2,963,040	-	116,266
Maximium Deposits During the period	3,914,395	442,840	3,936,712	-	729,432
Borrowings	2,536,471	332,401	-	2,160,385	-
Investments	-	14,610,933	5,355,483	-	-
Markup / Other Receivable	-	-	277,663	-	-
Mark-up / Other Payable	8,352	13	5,906	18,326	961,746
Placements / lendings	89,035	6,150,516	-	-	-
Overdrawn Nostro	173,250	-	692,192	-	-
Impairment provision	-	-	577,378	-	-
Profit and Loss Account					
Interest / Other Income	93,836	412,393	1,953,136	-	-
Interest / Other Expense	189,224	9,723	656,432	289,873	406,016
Dividend income	-	6,500	267,518	54,885	-
Others	F.44.440				
Other contingencies	541,418	-	-	-	

#### 15.1 Transaction with Government- related entities

Securities Held as custodian

The Federal Government (GoP) holds 41.5% shareholding in the Bank and therefore entities which are owned and / or controlled by the GoP, or where the GoP may exercise significant influence, are related parties of the Group. However, subsequent to the period end, as explained in Note 1, the GoP and its related entities are no longer related parties of the Group.

10,027,505

888,000

35.292.700

The Group in the ordinary course of business enters into transactions with Government-related entities, which are all conducted at arm's length basis. Such transactions include Investments [Treasury Bills / Sukuks, Pakistan Investment Bonds (PIBs), shares], Borrowing / Deposits, Lendings and Balance with treasury bank. The outstanding amount as at March 31, 2015 amounting to Rs. 983,798 million for investments (December 31, 2014: Rs. 825,913 million), borrowings / deposits amounting to Rs. 336,345 million (December 31, 2014: Rs. 204,324 million), advances amounting to Rs. 110,862 million (December 31, 2014: Rs. 125,571 million) and balance with treasury bank amounting to Rs. 64,652 million (December 31, 2014: Rs. 53,768 million).

5,377,465

# 15.2 **Key management personnel**

Key Management Personnel comprises members of Management Committee, Regional Management, Country Managers and Senior Executives:

	For the three m	For the three months ended		
	March 31, 2015	March 31, 2014		
	(Rupees i			
Managerial remuneration (including allowances)	411,063	338,304		
Contribution to provident and benevolent fund	7,887	6,453		
Medical	12,888	11,231		
	431,838	355,988		
Number of persons	163	152		

#### 6 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

SEGMENT DETAILS WITH RESPECT TO BUSINESS		F	or the three	months ended M	larch 31, 2015	
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
	(6.546)	4.00.5		Rupees in millior		40.000
Net interest income - External	(6,516)	4,896	18,220	1,706	502	18,808
Inter segment revenue - net	16,976	(3,508)	(15,536)	-	2,068	-
Non-funded income	2,324	877	2,633	1,018	28	6,880
Net interest and non-markup income	12,784	2,265	5,317	2,724	2,598	25,688
Total expenses including provision (excluding impairment)	4,707	211	81	2,103	3,893	10,995
Impairment against investments	-	51	1	-	64	116
Inter segment administrative cost	2,270	454	65	250	(3,039)	-
Total expenses including provision	6,977	716	147	2,353	918	11,111
Profit before tax	5,807	1,549	5,170	371	1,680	14,577
Segment assets gross	149,310	366,155	1,031,221	265,469	138,098	1,950,253
Segment non-performing loans	13,470	45,470	-	9,480	201	68,621
Segment provision required including general provision	12,443	39,449	_	9,286	1,255	62,433
Segment liabilities including equity	1,004,623	173,929	195,586	188,193	325,489	1,887,820
Segment gross earnings on liability / asset %	9.65%	9.28%	9.99%		5.13%	-
Segment cost of funds %	4.42%	6.77%	7.82%		1.90%	-
	For the three months ended March 31, 2014					
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
			(	Rupees in millior	1)	
Net interest income - External	(8,943)	5,561	15,682	1,613	205	14,118
Inter segment revenue - net	17,449	(4,426)	(15,359)	-	2,336	-
Non-funded income	1,792	674	1,372	837	(602)	4,073
Net interest and non-markup income	10,298	1,809	1,695	2,450	1,939	18,191
Total expenses including provision (excluding impairment)	4,067	207	68	1,736	3,691	9,769
Impairment against investments	-	-	(59)	-	(63)	(122)
Inter segment administrative cost	2,272	454	65	250	(3,041)	-
Total expenses including provision	6,339	661	74	1,986	587	9,647
Profit before tax	3,959	1,148	1,621	464	1,352	8,544
Segment assets gross	133,541	333,390	828,929	225,734	157,165	1,678,759
Segment non-performing loans	13,431	44,796	-	10,341	88	68,656
Segment provision required including general provision	12,370	38,666	54	9,788	1,146	62,024
Segment liabilities including equity	934,918	124,451	155,626	159,939	241,801	1,616,735
Segment gross earnings on liability / asset %	9.60%	9.71%	9.47%	3.47%	4.46%	-
Segment cost of funds %	5.27%	7.74%	8.60%	0.89%	1.17%	-

#### 17 ISLAMIC BANKING BUSINESS

Financial figures of the Islamic Banking business are as follows:

	Note	March 31, 2015 (Rupees	December 31, 2014 in '000)
ASSETS			
Cash and balances with treasury banks		4,431,166	3,026,837
Balances with other banks		35	35
Due from Financial Institutions		41,858,982	55,081,889
Investments		43,247,339	33,752,058
Islamic financing and related assets	17.1	18,895,419	10,539,537
Due from Head Office		17,779,040	12,984,581
Other assets		1,796,732	1,103,532
		128,008,713	116,488,469
LIABILITIES			
Bills payable		1,504	2,400
Due to financial institutions		600,917	75,161
Deposit and other accounts		-	
- Current Accounts		21,661,980	16,592,062
- Saving Accounts		45,216,472	46,325,718
- Term Deposits		46,621,881	24,538,054
- Deposits from financial institutions - remunerative		10,011,714	22,288,991
- Deposits from financial institutions - non - remunerative		161,927	3,387,438
Deferred tax liabilities		55,577	133,044
Due to Head Office		-	-
Other liabilities		1,222,544	843,034
		125,554,516	114,185,902
NET ASSETS		2,454,197	2,302,567
REPRESENTED BY:			
Islamic Banking Fund		250,000	250,000
Unappropriated profit		2,100,982	1,805,485
		2,350,982	2,055,485
Surplus on revaluation of assets - net of deferred tax		103,215	247,082
,		2,454,197	2,302,567
		· · ·	· · ·

Commitments in respect of financial guarantees and letters of credit of the Islamic Banking business amounted to Rs. 86.783 million (2014: Rs. 87.066 million) and Rs. 77.844 million (2014: Rs. 69.783 million) respectively.

#### 17.1 Islamic financing and related assets

Murabaha	2,900,067	91,835
ljarah	759,652	785,934
Musharaka	11,925,549	4,914,056
Istisnah Financing	643,416	133,116
Advance for Murabaha	303,645	168,265
Advance for Ijarah	34,882	50,000
Istisnah	951,277	2,241,685
Advance Against Diminishing Musharaka	359,963	836,853
Salam	75,000	-
Asset / Inventories	1,051,857	1,427,682
Provision against financings	(109,889)	(109,889)
	18,895,419	10,539,537

#### 18. **GENERAL**

18.1 Comparative figures have been re-arranged and reclassified for comparison purposes.

#### 19. **DATE OF AUTHORISATION FOR ISSUE**

These condensed interim unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on April 30, 2015.

President and Chief Executive Officer	Director	Director	Director	