HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2013

	Note	(Unaudited) March 31, 2013 (Rupees i	(Audited) December 31, 2012 in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset Other assets	6 7 8	123,305,295 24,658,084 6,702,637 846,406,250 451,907,997 21,486,214 6,504,796 47,325,136 1,528,296,409	152,324,425 23,907,534 24,828,255 7777,185,323 460,070,634 21,185,101 5,743,464 52,595,429 1,517,840,165
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liability Other liabilities NET ASSETS	9 10 11	15,839,781 165,693,487 1,179,043,376 4,922,000 - - 42,938,410 1,408,437,054 119,859,355	18,878,652 192,108,597 1,141,164,975 4,857,485 - - 38,221,804 1,395,231,513 122,608,652
REPRESENTED BY:			
Shareholders' equity Share capital Reserves Unappropriated profit		12,122,748 37,108,753 60,201,466 109,432,967	12,122,748 36,337,497 62,128,562 110,588,807
Surplus on revaluation of assets - net of deferred tax	12	10,426,388	12,019,845
CONTINGENCIES AND COMMITMENTS	13		

The annexed notes 1 to 20 form an integral part of the condensed interim unconsolidated financial statements.

President and Chief Executive Officer

Director

Director

Director

HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2013

	Note	January 01 to March 31, 2013 (Rupees	January 01 to March 31, 2012 in '000)
Mark-up / return / profit / interest earned	14	30,742,555	26,013,671
Mark-up / return / profit /interest expensed	15	17,945,380	12,171,189
Net mark-up / profit / interest income		12,797,175	13,842,482
Provision against non-performing loans and advances - net	7.2 / 7.4	1,290,559	1,295,404
Charge against off-balance sheet obligations	/. <u> </u>	31,952	14,251
Reversal against diminution in the value of investments - net	6.4	(7,230)	(243,271)
Bad debts written off directly		-	-
,		1,315,281	1,066,384
Net mark-up / profit / interest income after provisions		11,481,894	12,776,098
Non mark-up / interest income			
Fee, commission and brokerage income		1,626,809	1,296,153
Dividend income		212,637	188,169
Income from dealing in foreign currencies		181,962	664,953
Gain on sale of securities		119,047	245,023
Unrealized loss on held for trading securities		(16,938)	(2,623)
Other income		807,318	722,420
Total non-mark-up / interest income		2,930,835	3,114,095
		14,412,729	15,890,193
Non mark-up / interest expense			
Administrative expenses		7,166,551	6,420,007
Other provisions / write offs - net		(123,086)	17,498
Other charges		15,732	733
Workers welfare fund		148,424	190,027
Total non mark-up / interest expenses		7,207,621	6,628,265
Profit before taxation		7,205,108	9,261,928
Taxation			
current		2,419,669	3,349,051
prior		118,787	420,777
deferred		89,559	(148,863)
		2,628,015	3,620,965
Profit after taxation		4,577,093	5,640,963
		(Rup	ees)
Basic and diluted earnings per share	16	3.78	4.65

The annexed notes 1 to 20 form an integral part of the condensed interim unconsolidated financial statements.

HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2013

	January 01 to March 31, 2013	January 01 to March 31, 2012	
	(Rupe	es in '000)	
Profit for the period	4,577,093	5,640,963	
Other comprehensive income			
Effect of translation of net investment in foreign branches	(898,728)	234,854	
Comprehensive income transferred to equity	3,678,365	5,875,817	
Components of comprehensive income not reflected in equity			
(Deficit)/Surplus on revaluation of investments	(2,429,454)	51,590	
Deferred tax on revaluation of investments	850,891	(17,836)	
Total comprehensive income	2,099,802	5,909,571	

The annexed notes 1 to 20 form an integral part of the condensed interim unconsolidated financial statements.

President and Chief Executive Officer

Director

Director

Director

HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2013

				Reserves			
	Share capital	Exchange					
		translation reserve	Statutory	Reserve for issue of bonus share	General	Unappropriated profit	Total
					0)		
Balance as at December 31, 2011	11,020,680	8,245,586	15,884,298	-	6,073,812	52,228,646	93,453,022
Total comprehensive income for the period Profit for the three months ended March 31, 2012	-	-	-	-	-	5,640,963	5,640,963
- Other comprehensive income							
Effect of translation of net investment in foreign branches	-	234,854 234,854	-	-	-	- 5,640,963	234,854 5,875,817
Transactions with owners, recorded directly in equity							
Cash dividend paid at Rs. 4 per share for the year Issued as bonus shares	-	-	-	- 1,102,068	-	(4,408,272) (1,102,068)	(4,408,272) -
	-	-	-	1,102,068	-	(5,510,340)	(4,408,272)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-		-	185,471	185,471
Transferred to statutory reserves	-	-	564,096	-	-	(564,096)	-
Balance as at March 31, 2012	11,020,680	8,480,440	16,448,394	1,102,068	6,073,812	51,980,644	95,106,038
Total comprehensive income for the period Profit for the period ended December 31, 2012	-	-	-	-	-	15,923,202	15,923,202
- Other comprehensive income							
Effect of translation of net investment in foreign branches	-	3,742,530 3.742.530	-	-	-	- 15,923,202	3,742,530 19,665,732
Transactions with owners, recorded directly in equity		-, ,				-,,-	-,,-
Half year interim cash dividend paid at Rs. 3.5 per share						(4,242,962)	(4,242,962)
Issued as bonus shares	1,102,068			(1,102,068)		(1)212,502)	-
	1,102,068			(1,102,068)		(4,242,962)	(4,242,962)
Transferred from surplus on revaluation of fixed assets - net of tax	1,102,000	_	_	(1,102,000)		(4,242,902)	(4,242,902) 59,999
Transferred to statutory reserves			1,592,321			(1,592,321)	55,555
Balance as at December 31, 2012	12,122,748	12,222,970	18,040,715	-	6,073,812	62,128,562	110,588,807
Total comprehensive income for the period							
Profit for the three months ended March 31, 2013	-	-	-	-	-	4,577,093	4,577,093
- Other comprehensive income							
Effect of translation of net investment in foreign branches	-	(898,728)	-	-	-	-	(898,728)
Transactions with owners, recorded directly in equity Final Cash dividend paid at Rs. 4 per share for the year	-	(898,728)	-	-	-	4,577,093	3,678,365
ended December 31, 2012	-	-	-	-	-	(4,849,099)	(4,849,099)
Issued as bonus shares		-	-	1,212,275	-	(1,212,275)	-
	-	-	-	1,212,275	-	(6,061,374)	(4,849,099)
Transferred from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	14,894	14,894
Transferred to statutory reserves		-	457,709	-	-	(457,709)	-
Balance as at March 31, 2013	12,122,748	11,324,242	18,498,424	1,212,275	6,073,812	60,201,466	109,432,967

The annexed notes 1 to 20 form an integral part of the condensed interim unconsolidated financial statements.

HABIB BANK LIMITED CONDENSED INTERIM UNCONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2013

	March 31, 2013 (Rupees in	March 31, 2012 n '000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	7,205,108	9,261,928
Dividend income	(212,637)	(188,169)
Gain on sale of securities	(119,047)	(245,023)
	(331,684)	(433,192)
Adjustment for:	6,873,424	8,828,736
Depreciation	326,080	348,603
Amortisation	59,902	17,188
Reversal against diminution in the value of investments	(7,230)	(243,271)
Provision against non-performing loans and advances	1,290,559	1,295,404
Unrealised loss / (gain) on held for trading securities	16,938	2,623
Exchange loss on sub-ordinated loans - net	64,515	35,795
(Gain) / loss on sale of operating fixed assets - net Loss on sale of non-banking asset	(16,143) 1,523	55,030
Miscellaneous provisions	(91,134)	31,749
	1,645,010	1,543,121
	8,518,434	10,371,857
Decrease / (increase) in operating assets		
Lendings to financial institutions	18,125,618	31,108,859
Investments - held for trading Advances	13,182,911 6,872,078	(6,668,274) (14,538,309)
Other assets	5,572,244	833,554
	43,752,851	10,735,830
Increase in operating liabilities	· · ·	
Bills payable	(3,038,871)	2,322,471
Borrowings from financial institutions	(26,415,110)	23,682,674
Deposits and other accounts Other liabilities	37,878,401 4,383,222	26,208,138 1,559,948
Other habitities	12,807,642	53,773,231
	65,078,927	74,880,918
Income tax paid - net	(2,645,587)	(2,057,854)
Net cash flows from operating activities	62,433,340	72,823,064
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments	(84,723,953)	(73,583,143)
Dividend income received	100,880	95,923
Fixed capital expenditure	(693,407)	(648,015)
Proceeds from sale of fixed assets Proceeds from sale of non-banking asset	22,455 38,500	108,341
Exchange adjustment on translation of balances in foreign branches	(898.728)	234.854
Net cash flows used in investing activities	(86,154,253)	(73,792,040)
CASH FLOWS FROM FINANCING ACTIVITIES		(
Dividend paid	<u>(4,547,667)</u> (4,547,667)	<u>(4,089,656)</u> (4,089,656)
Net cash flows used in financing activities		<u> </u>
Increase in cash and cash equivalents during the period	(28,268,580)	(5,058,632)
Cash and cash equivalents at beginning of the period	170,321,005	135,990,420
Effects of exchange rate changes on cash and cash equivalents	5,910,954 176,231,959	2,075,465 138,065,885
Cash and cash equivalents at end of the period	147,963,379	133,007,253
cash and cash equivalents at end of the period	11,000,010	133,007,233

The annexed notes 1 to 20 form an integral part of the condensed interim unconsolidated financial statements.

HABIB BANK LIMITED NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 2013

1 STATUS AND NATURE OF BUSINESS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking, modaraba management and asset management related services in Pakistan and overseas. The Bank's Registered office is at Habib Bank Tower, 4th Floor, Jinnah Avenue, Islamabad and Principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on all three stock exchanges in Pakistan.

2 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements have been prepared in accordance with the framework as referred to in the annual unconsolidated financial statements. The disclosures made in these condensed interim unconsolidated financial statements have been limited based on the format prescribed by SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and International Accounting Standard (IAS) 34, "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these condensed interim unconsolidated financial statements should be read in conjunction with the unconsolidated annual financial statements of the Bank for the year ended December 31, 2012.

3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2012.

ACCOUNTING FOR EMPLOYEE BENEFITS - IAS19

The revised IAS 19 amends the accounting for defined benefit plans including actuarial gains and losses that are now required to be recognized in other comprehensive income (OCI) and permanently excluded from profit and loss and unvested past service cost is now recognized in profit and loss at the earlier of when amendment occurs or when the related restructuring cost are recognized. The tax impact on above is under review with reference to the allowability of expense/income taken to OCI. Hence impacts of any restatement have not been incorporated.

4 ACCOUNTING ESTIMATES

The basis for accounting estimates adopted in the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the annual unconsolidated financial statements of the Bank for the year ended December 31, 2012.

5 FINANCIAL RISK MANAGEMENT

The Financial risk management objectives and policies adopted by Bank are consistent with that disclosed in the annual unconsolidated financial statements of the Bank for the year ended December 31, 2012.

6. INVESTIGNTS Held by bank Given as collateral Total bank Held by collateral Investments by type Held by held for Trading ascurities (HFI) Collateral Total Held by collateral Fill by all options (Rupees in 900) Fill pask options held tor Trading socurities - Patistan fords - Market Transary Bills - 20,262 - 1,5678,159 22,03724 - 28,676,723 - 2 Overses Covernment Securities - 1 - 1 - 2 - 2 - 2 Overses Covernment Securities - 1 - 1 - 2 - 2 - 2 Held -to-maturity securities (HTM) 6.1 - 1 - 1 - 1 - 2 Invision for dimensiones Securities - 1 - 1 - 1 - 1 - 1 - Patistan Investment Bonds - 1 - 1 - 1 - 1 - 1 - Durises Government Securities - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 <		Note	March 31, 2013			December 31, 2012			
Investments by type Held to Trading securities (HFT) - Addition most Securities - Market Towary bills - Market Towary bills - List do ompanies - List do ompanies - List do ompanies - Decrease Government Securities - Baixan Investment Bonds - State Companies - List do ompanies - Baixan Investment Bonds - Decrease Government Securities - Baixan Investment Bonds - State Comment Securities - Baixan Investment Bonds - State Comment Securities - Baixan Investment Bonds - State Comment Securities - State Companies - State Companies <	INVESTMENTS		-	Given as collateral		Held by bank	Given as	Total	
Pederal Covernment Securities 20,262 20,262 20,267,723 - Market Treasury Bills 6,489 11,578,159 28,675,723 - 2 Fully paid-up ordinary shares 6,489 31,195 - - - - - - - 2 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <	Investments by type				(kupees ii	n 000)			
- Pakistan investment Bonds 70.562 2.203,724 - 2 Fully paki-up ordinary shares - 17,678,159 - 2 28,678,723 - 2 - Listed companies 6,489 - 6,489 - 6,489 - - 2 Oversees Covernment Securities 18,077,639 - 18,077,639 31,260,550 - 3 Held-to-maturity securities (HTM) 6.1 - - 43,225,338 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	Held for Trading securities (HFT)								
- Market Treasury Bils 17,678,159 - 17,678,159 28,676,223 - 2 Fully gal-up ordinary shares 6,489 31,195 - 6,489 31,195 - 2 Oversess Covernment Securities 372,729 348,908 - - 3 - 372,729 348,908 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	Federal Government Securities								
- Listed companies 6,489 - 6,489 31,195 - Oversess Government Securities 31,077,639 - 31,260,550 - 3 Held-to-maturity securities (HTM) 6.1 - - 43,235,338 - - 43,235,338 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -				-			-	2,203,724 28,676,723	
18,077,639 18,077,639 31,260,550 3 Held-to-maturity securities 18,077,639 31,260,550 3 Pakistan Investment Bonds 43,235,338 43,217,624 4 Debentures and Corporate Debt Instruments / Units 4,3235,338 - 43,235,338 43,217,624 - Unlisted securities - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td< td=""><td></td><td></td><td>6,489</td><td>-</td><td>6,489</td><td>31,195</td><td>-</td><td>31,195</td></td<>			6,489	-	6,489	31,195	-	31,195	
Held-to-maturity securities (HTM) 6.1 Federal Government Securities 43,235,338 43,217,624 - Debentures and Corporate Debt Instruments / Units 43,235,338 - - Unitsted securities - - - - Oversees Covernment Securities - - - - - Available-for-sale Securities - - - - - - Packistan Investment Bonds - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <t< td=""><td>Overseas Government Securities</td><td></td><td>372,729</td><td>-</td><td>372,729</td><td>348,908</td><td>-</td><td>348,908</td></t<>	Overseas Government Securities		372,729	-	372,729	348,908	-	348,908	
Federal Government Securities 43,235,338 43,217,624 - 4 Pakistan Investment Bonds - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td></td> <td></td> <td>18,077,639</td> <td>-</td> <td>18,077,639</td> <td>31,260,550</td> <td>-</td> <td>31,260,550</td>			18,077,639	-	18,077,639	31,260,550	-	31,260,550	
 Pakistan Investment Bonds Listed securities Unitsed securities Adapta Securities Securities Seconoon Secononnenetics	Held-to-maturity securities (HTM)	6.1							
Debentures and Corporate Debt Instruments / Units 1 2 2 2 2 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 <th1< th=""> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 <th1< td=""><td>Federal Government Securities</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th1<></th1<>	Federal Government Securities								
- Listed securities - - - - 210,064 - - Unlisted securities 4,439,884 - 4,439,884 4,003,414 - - Overseas Covernment securities 11,619,796 - 11,619,796 12,198,201 - 5 Available-for-sale Securities 59,295,018 - 59,295,018 59,295,018 59,629,442 - 55 Market Treasury Bills - - - - 4,439,884 - 4,439,884 - - 55 Overseas Covernment Securities - - - - 463,856,222 157,998,809 - 56 - Covernment of Pakistan Bonds / - - 28,649,456 31,599,959 - 3 - Ulsted companies - 2,27,2461 - 2,28,249,456 31,599,959 - 3 - Ulsted companies - - - - - - - - - - - - - - - - - - - - - - <	- Pakistan Investment Bonds		43,235,338	-	43,235,338	43,217,624	-	43,217,624	
Overses Government securities 11,619,796 12,198,340 1 Available-for-sale Securities 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 59,295,018 50,222 157,998,809 64 42,5000 425,000 425,000 425,000 425,000 425,000 14,186,686 11,446,544 515,214,41 515,214,41 515,214,41 515,214,41 515,214,41 515,215,21,41 11,418,544 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 11,113 <td>- Listed securities</td> <td></td> <td>- 4 439 884</td> <td>-</td> <td>- 4 439 884</td> <td></td> <td>-</td> <td>210,064 4,003,414</td>	- Listed securities		- 4 439 884	-	- 4 439 884		-	210,064 4,003,414	
System System<								12,198,340	
Federal Covernment Securities 518,249,434 127,227,986 645,477,420 405,856,222 157,998,809 56 Pakistan Investment of Pakistan Bonds 49,551,774 425,000 425,000 4 Covernment of Pakistan Bonds / Sukuk / (US Dollar / Euro) 28,649,456 21,372,461 2,482,359 157,998,809 56 Versess Government Securities 2,372,461 2,372,461 2,482,359 157,998,809 56 Usited companies 4,207,986 2,372,461 2,482,359 157,998,809 56 Usited companies 767,951 769,510 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14,186,686 14	Overseas Government securities			-			-	59,629,442	
- Market Treasury Bills 518,249,434 127,227,986 645,477,420 405,856,222 157,998,809 56 - Government of Pakistan Guaranteed Bonds - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 425,000 - 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Available-for-sale Securities (AFS)								
- Government of Pakistan Bonds / Sukuk / (US Dollar / Euro) 28,649,456 - 28,649,456 31,599,959 - 3 - Listed companies 2,372,461 - 2,372,461 - 2,482,359 - - 3 - Listed companies 4,207,986 - 4,207,986 - 4,207,986 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	 Market Treasury Bills Pakistan Investment Bonds 		49,551,774	127,227,986 - -	49,551,774	46,136,502	157,998,809 - -	563,855,031 46,136,502 425,000	
Fully paid-up ordinary shares 4,207,986 - 4,207,986 - 4,207,986 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	- Government of Pakistan Bonds / Sukuk / (US Dollar / Euro)		28,649,456	-	28,649,456	31,599,959	-	31,599,959 2,482,359	
Debentures and Corporate Debt Instruments / Units 14,186,686 14,186,686 11,446,544 - 11 - Listed securities 14,186,686 - 14,186,686 11,446,544 - 11 - Unlisted securities 11,113 - 12,507,781 12,665,068 - 11 NIT Units - 250,000 - 250,000 100,000 - - Investment in Subsidiary Companies 6.3 6,115,316 - 6,115,316 5,690,591 - Investment in Associates and Joint Venture 6.2 4,687,010 - 4,687,010 4,592,905 - - Investment at cost 719,354,625 127,227,986 846,582,611 616,895,130 157,998,809 774 Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,466,650) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) -	Fully paid-up ordinary shares			-				4,229,365	
- Listed securities 14,186,686 - 14,186,686 11,446,544 - 11 - Unlisted securities 11,113 - 12,507,781 - 12,665,068 - 11 NIT Units 11,113 - 11,113 11,113 11,113 11,113 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 - 11 -	•		767,951	-	767,951	769,510	-	769,510	
Preference shares 250,000 - 250,000 - - 631,179,642 127,227,986 758,407,628 515,721,642 157,998,809 67 Investment in Subsidiary Companies 6.3 6,115,316 - 6,115,316 5,690,591 - Investment in Associates and Joint Venture 6.2 4,687,010 - 4,687,010 4,592,905 - - Investment at cost 719,354,625 127,227,986 846,582,611 616,895,130 157,998,809 774 Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,466,650) (1,473,880) - (1 Net investment 717,887,975 127,227,986 845,115,961 615,421,250 157,998,809 774 Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) 28,583 -	- Listed securities			-			-	11,446,544 12,665,068	
631,179,642 127,227,986 758,407,628 515,721,642 157,998,809 67 Investment in Subsidiary Companies 6.3 6,115,316 - 6,115,316 5,690,591 - Investment in Associates and Joint Venture 6.2 4,687,010 - 4,687,010 4,592,905 - - Investment at cost 719,354,625 127,227,986 846,582,611 616,895,130 157,998,809 774 Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,466,650) (1,473,880) - (1 Net investment 717,887,975 127,227,986 845,115,961 615,421,250 157,998,809 774 Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) 28,583 -				-			-	11,113	
Investment in Subsidiary Companies 6.3 6,115,316 - 6,115,316 5,690,591 - Investment in Associates and Joint Venture 6.2 4,687,010 - 4,687,010 4,592,905 - - Investment at cost 719,354,625 127,227,986 846,582,611 616,895,130 157,998,809 774 Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,466,650) (1,473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - (0,1473,880) - - (0,1473,880	Preference shares			- 127,227,986			- 157,998,809	100,000 673,720,451	
Joint Venture 6.2 4,687,010 - 4,687,010 4,592,905 - - Investment at cost 719,354,625 127,227,986 846,582,611 616,895,130 157,998,809 774 Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,466,650) (1,473,880) - (0 Net investment 717,887,975 127,227,986 845,115,961 615,421,250 157,998,809 774 Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) 28,583 -	Investment in Subsidiary Companies	6.3		-			-	5,690,591	
Provision for diminution / impairment in the value of investments including associates 6.4 (1,466,650) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - (1,473,880) - - (1,473,880) - - (1,473,880) - - (1,473,880) - - (1,473,880) - - (1,473,880) - - (1,473,880) - - - (1,473,880) - - - (1,473,880) - - - - - 1,473,473,473 <td< td=""><td></td><td>6.2</td><td>4,687,010</td><td>-</td><td>4,687,010</td><td>4,592,905</td><td>-</td><td>4,592,905</td></td<>		6.2	4,687,010	-	4,687,010	4,592,905	-	4,592,905	
including associates 6.4 (1,466,650) - (1,473,880) - (1 Net investment 717,887,975 127,227,986 845,115,961 615,421,250 157,998,809 773 Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) - (16,938) -	Investment at cost		719,354,625	127,227,986	846,582,611	616,895,130	157,998,809	774,893,939	
Net investment 717,887,975 127,227,986 845,115,961 615,421,250 157,998,809 775 Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) 28,583 -		6.4	(1,466,650)	-	(1,466,650)	(1,473,880)	-	(1,473,880)	
Surplus/(Deficit) on revaluation of held for trading securities (16,938) - (16,938) -				127,227,986			157,998,809	773,420,059	
	Surplus/(Deficit) on revaluation of held for trading securities	12.2	(16,938)	-	(16,938)	28,583	-	28,583 3,736,681	
Total investments at market value 719,178,264 127,227,986 846,406,250 619,186,514 157,998,809 777	Total investments at market value		719,178.264	127,227.986	846,406.250	619,186.514	157,998.809	777,185,323	

6.1 The market value of securities classified as "held-to-maturity" as at March 31, 2013 amounted to Rs. 59,277.398 million (2012: Rs. 61,533.198 million).

6.2 The Bank has made further investment in the following associates during the period, consequently, shareholding has increased to:

	March 31,	December 31,
	2013	2012
	Shareho	lding %
Jubilee General Insurance Company Limited	16.42%	16.24%
Diamond Trust Bank Limited, Kenya	11.91%	11.68%

6.3 The Bank has invested £ 3.86 million to acquire 1,926,917 right shares of the Bank's subsidiary, Habib Allied International Bank, Plc. UK (HAIB). Further, HAIB has issued 750,000 new ordinary shares to the minority investor and consequently, the shareholding of the Bank is diluted to 88.07% from 90.5%.

6.4 Particulars of provision held against diminution in value of investments

The analysis of total provision held is as follows:

March 31, 2013 (Rupees in		
1,473,880	1,996,585	
(2,283)	(189,908)	
-	129,770	
(4,947)	(337,567)	
(7,230)	(397,705)	
	(125,000)	
1,466,650	1,473,880	
	(2,283) - (4,947) (7,230)	

7 ADVANCES

	Note	March 31, 2013 (Rupees	December 31, 2012 in '000)
Loans, cash credits, running finances, etc. In Pakistan		377,338,189	385,628,553
Outside Pakistan		70,189,076 447,527,265	67,238,996 452,867,549
Net investment in finance lease - in Pakistan		4,924,426	4,591,123
Bills discounted and purchased (excluding Government treasury bills):			
Payable in Pakistan Payable outside Pakistan		12,359,878 29,906,614	12,122,572 32,180,550
		42,266,492	44,303,122
Provision against non-performing advances	7.2	(42,810,186) 451,907,997	(41,691,160) 460,070,634
Fully provided non-performing advances classified as loss for more than five years			
In Pakistan Provision	7.4	18,740,354 (18,740,354) -	18,622,245 (18,622,245) -

7.1 Advances include Rs. 53,177.400 million (2012: Rs. 50,667.052 million) which have been placed under non-performing status, other than those accounts classified as loss and fully provided for more than five years, which have been placed in a separate category.

				N	1arch 31, 2013				
	Nor	n-performing lo	ans	Provisi	on required an	d held	Net n	on-performing l	oans
Category of	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
classification ·				(Ru	upees in '000)				
Specific provision									
Other assets especia	illy								
mentioned	3,444,642	-	3,444,642	-	-	-	3,444,642	-	3,444,642
Substandard	5,450,586	108,137	5,558,723	1,320,462	5,925	1,326,387	4,130,124	102,212	4,232,336
Doubtful	2,916,233	1,277,567	4,193,800	1,458,116	330,697	1,788,813	1,458,117	946,870	2,404,987
Loss	31,149,682	8,830,553	39,980,235	29,332,818	8,221,925	37,554,743	1,816,864	608,628	2,425,492
	42,961,143	10,216,257	53,177,400	32,111,396	8,558,547	40,669,943	10,849,747	1,657,710	12,507,457
General provision	-	-	-	1,573,980	566,263	2,140,243	-	-	-
-	42,961,143	10,216,257	53,177,400	33,685,376	9,124,810	42,810,186	10,849,747	1,657,710	12,507,457

				De	cember 31, 20	12			
Category of	Nor	n-performing lo	ans	Provisi	on required an	id held	Net n	on-performing l	oans
classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(R	upees in '000)				
Specific provision									
Other assets especia	ally								
mentioned	610,771	-	610,771	-	-	-	610,771	-	610,771
Substandard	5,609,462	1,063,854	6,673,316	1,360,027	198,284	1,558,311	4,249,435	865,570	5,115,005
Doubtful	4,315,131	1,867,471	6,182,602	2,102,214	791,318	2,893,532	2,212,917	1,076,153	3,289,070
Loss	30,083,005	7,117,358	37,200,363	28,156,285	6,997,177	35,153,462	1,926,720	120,181	2,046,901
	40,618,369	10,048,683	50,667,052	31,618,526	7,986,779	39,605,305	8,999,843	2,061,904	11,061,747
General provision	-		-	1,532,092	553,763	2,085,855	-	-	-
	40,618,369	10,048,683	50,667,052	33,150,618	8,540,542	41,691,160	8,999,843	2,061,904	11,061,747

7.2 Particulars of provision against non-performing advances

		N	1arch 31, 2013	1	De	cember 31, 201	2
	Note	Specific	General	Total (Rupees	Specific in '000)	General	Total
Opening balance		39,605,305	2,085,855	41,691,160	42,118,818	1,583,610	43,702,428
Exchange adjustment / other movement		138,445	(772)	137,673	60,798	36,773	97,571
Charge for the period / year		1,967,766	120,474	2,088,240	11,490,097	493,156	11,983,253
Reversals		(622,597)	(65,314)	(687,911)	(5,414,233)	(27,684)	(5,441,917)
		1,345,169	55,160	1,400,329	6,075,864	465,472	6,541,336
Write offs		(75,186)	-	(75,186)	(2,656,791)	-	(2,656,791)
Transferred to over 5 years category	7.4	(343,790)	-	(343,790)	(5,993,384)	-	(5,993,384)
Closing balance		40,669,943	2,140,243	42,810,186	39,605,305	2,085,855	41,691,160

7.3 In accordance with BSD Circular No. 2 dated January 27, 2009 and BSD Circular No.10 dated October 20, 2009 issued by SBP, the Bank has availed the benefit of FSV against the non-performing advances (excluding consumer housing finance portfolio). Had this benefit of FSV not been taken by the Bank, the specific provision against non-performing advances as at March 31,2013 would have been higher by Rs. 1,618.043 million and profit before taxation for the period ended March 31, 2013 would have been higher taking into account the effect of discounting of FSV taken in previous year). Increase in retained earnings net of tax amounting to Rs. 1,051.728 million would not be available for the distribution of cash and stock dividend to share holders.

7.4	Particulars of provision against fully provided non-performing advances classified as loss for more than five years	Note	March 31, 2013 (Rupees i	December 31, 2012 in '000)
			· ·	•
	Opening balance		18,622,245	13,640,851
	Transferred to interest suspense		-	(18,617)
	Reversals		(109,770)	(922,822)
	Transferred during the period / year	7.2	343,790	5,993,384
	Write offs		(115,911)	(70,551)
			18,740,354	18,622,245

7.5 As disclosed in note 20.8 of annual financial statements, the Bank has acquired the consumer portfolio of Citi Bank, N.A. pursuant to the approval of SBP.

7.6 Particulars of advances

to directors, associated companies, etc.

		March 31, 20 ⁻	13		December 31, 20	012
	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the period	Balance outstanding	Maximum total amount of advances including temporary advances outstanding **	Limit sanctioned during the year
			(Rupees in	'000)		
Debts due by directors or executives of the bank or any of them either severally or jointly with any other persons:	-	-	-	-	-	-
- in respect of executives * (Other than KMPs)	1,543,800	1,565,000	96,936	1,516,400	1,549,100	443,704
 in respect of key management personnel / Companies in which key management personnel or their spouse are interested 	376,700	382,200	15,365	371,200	382,000	64,257
Debts due by companies or firms in which the directors of the bank are interested as directors, partners, advisors or in the case of						
private companies as members	505,012	773,824	-	571,668	1,063,827	100,000
Debts due by subsidiary company	7,176	23,527	-	33,969	56,384	-

The disclosure of the period / year end balance, limit / amount sanctioned and the highest amount outstanding during the period / year is considered the most meaningful information to represent the amount of the transactions and the amount of outstanding balances during the period / year.

* (These represent staff loans given by the Bank to its executives as per their terms of employment).

** (Maximum amount has been arrived at by reference to month end balance).

March 31, 2013 (Rupee	December 31, 2012 s in '000)
1,355,960	1,713,276
607,933	240,030
19,522,321	19,231,795
21,486,214	21,185,101
	2013 (Rupee 1,355,960 607,933 19,522,321

For the three months ended

(Rupees in '000)

March 31,

2012

March 31,

2013

8.1 Additions to fixed assets

8

The following additions have been made to tangible and intangible fixed assets during the period:

Tangible fixed assets		
Land	-	1,312
Building including related machinery	80,273	147,244
Furniture, fixtures and office equipments	506,536	235,143
Vehicles	36,750	5,889
Intangible assets	427,804	4,034
Capital work-in-progress	647,655	254,393
	1,699,018	648,015

8.2 Disposal of fixed assets

The following disposals have been made from tangible and intangible fixed assets during the period:

Tangible fixed assets		
Land	-	-
Building including related machinery	203	-
Furniture, fixtures and office equipments	72,791	147,079
Vehicles	20,220	2,815
Intangible assets	1,015	126
	94,229	150,020

9 BORROWINGS

Secured	March 31, 2013 (Rupees	December 31, 2012 in '000)
Borrowings from State Bank of Pakistan under:		
Export refinance scheme	17,439,711	16,845,030
Long term financing facility - locally manufactured and imported plant & machinery	5,438,935	5,074,278
Long term finance - export oriented projects	829,643	974,062
Refinance facility for modernization of SMEs	12,649	12,649
Finaning facility for Storage of Agricultural Produce	13,750	15,277
Repurchase agreement borrowings	127,227,986	157,998,809
	150,962,674	180,920,105

Unsecured

In Pakistan:

	r	
Interbank call money borrowings	3,592,200	1,500,000
Outside Pakistan:		
Overdrawn nostro accounts	1,003,646	1,186,682
Borrowings of overseas branches	10,134,967	8,501,810
	11,138,613	9,688,492
	14,730,813	11,188,492
	165,693,487	192,108,597

10 DEPOSITS AND OTHER ACCOUNTS

Customers

Current accounts - non-remunerative	287,051,251	281,887,233
Current accounts - remunerative	1,763,082	1,446,233
Savings chequing account	517,725,437	485,129,429
Fixed deposits	355,943,852	354,430,663
	1,162,483,622	1,122,893,558

Financial institutions

Current accounts - non-remunerative	4,601,929	4,086,107
Savings chequing account	1,132,675	4,490,688
Fixed deposits	10,825,150	9,694,622
	16,559,754	18,271,417
	1,179,043,376	1,141,164,975

11 SUB-ORDINATED LOANS

The Bank has obtained loan from "International Finance Corporation" (IFC) amounting to US \$ 50 million (2011: US \$ 50 million) equivalent to pak rupees 4,922,000 million (2011: 4,497.285 million). The principal amount is repayable in four equal half yearly installments commencing from June 2013 to December 2014. Interest is payable on bi - annual basis commencing from December 2007 at LIBOR + 1.75%. The loan is unsecured and subordinated as to payment of principal and interest to all other indebtness of the Bank (including deposits). The loan may not be prepaid or repaid before maturity without the prior written approval of the State Bank of Pakistan. The Bank is not exposed to significant exchange risk as the loan forms part of the Bank's foreign currency net open position.

12 SURPLUS ON REVALUATION OF ASSETS - net of deferred tax

		Note	March 31, 2013 (Rupees	December 31, 2012 in '000)
	Surplus / (deficit) arising on revaluation of:			
	- fixed assets	12.1	9,576,073	9,590,967
	- investments	12.2	850,315	2,428,878
	Surplus on revaluation of assets - net of deferred tax	=	10,426,388	12,019,845
12.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		10,518,132	9,093,164
	Surplus on revaluation of bank's properties recognised			1 710 000
	during the year Surplus realised on disposal of revalued properties during the period / year Transferred to unappropriated profit in respect of incremental		-	1,719,888 (155,285)
	depreciation charged during the period / year - net of deferred tax Related deferred tax liability of incremental depreciation		(14,894)	(90,185)
	charged during the period / year		(8,020)	(48,577)
	Related deferred tax liability on disposal of revalued properties		-	(873)
	Surplus on revaluation of fixed assets as at period / year end	_	10,495,218	10,518,132
	Less: related deferred tax liability on:	Γ		
	- revaluation as at January 1		927,165	783,656
	 revaluation of bank's properties recognised during the year 			192,959
	 surplus realised on disposal of revalued properties during the period / year incremental depreciation charged during the period / year 		-	(873)
	transferred to profit and loss account		(8,020)	(48,577)
			919,145	927,165
		=	9,576,073	9,590,967
12.2	Deficit on revaluation of investments			
	Market Treasury Bills	Γ	67,982	1,863,369
	Pakistan Investment Bonds		996,767	1,490,249
	Government of Pakistan Sukuk and US Dollar / Euro Bonds		(262,159)	(95,595)
	Listed Securities		243,759	212,728
	NIT Units		11,963	11,283
	Other Investments		248,915	254,647
			1,307,227	3,736,681

Related deferred tax (liability) /asset

13 CONTINGENCIES AND COMMITMENTS

13.1 Direct credit substitutes - financial guarantees

Guarantees in favour of:

- Government	259,804	306,856
- Financial institutions	416,967	295,000
- Others	22,329,882	35,371,437
	23,006,653	35,973,293

(456,912)

850,315

(1,307,803)

2,428,878

13.2	Transaction-related contingent liabilities	March 31, 2013 (Rupees	December 31, 2012 in '000)
	Guarantees in favour of:		·
	- Government	540,043	535,006
	- Financial institutions	1,992,995	3,610,133
	- Others	36,056,561	39,724,102
		38,589,599	43,869,241
13.3	Trade-related commitments		
	Credit cash	72,170,794	75,837,119
	Credit documentary acceptances	18,572,105	18,535,338
	Credit acceptances	39,656,059	34,790,322
		130,398,958	129,162,779
13.4	Other contingencies		
	Claims against the Bank not acknowledged as debts	35,137,670	33,445,873

13.5 Commitments in respect of forward lending

The Bank makes commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		March 31, 2013 (Buppers	December 31, 2012 in '000)
13.6	Commitments in respect of forward foreign and local exchange contracts	(Rupees	in 000)
	Purchase	231,846,639	161,434,192
	Sale	232,262,405	161,344,507
	The above commitments have maturities falling within one year.		
	Commitments in respect of foreign currency options		
	Purchase	1,006,471	1,317,948
	Sale	1,006,471	1,317,948
	Commitments in respect of cross currency swaps		
	Purchase	3,204,093	3,659,009
	Sale	3,204,093	3,659,009
	Commitments in respect of foreign and local currency interest rate swaps		
	Purchase	448,070	444,199
	Sale	295,320	291,449
13.7	Commitments for acquisition of fixed assets / intangibles	647,655	663,125

13.8 Taxation

The income tax returns of the Bank have been submitted upto and including the Bank's financial year 2010. The tax authorities have concluded the audit of years 2002 through 2010.

While amending the assessment under section 122(5A) of the Income Tax Ordinance, 2001 for the tax year 2006, the tax authorities have disallowed double income tax relief relating to Azad Jammu & Kashmir (AJK) branches. The exposure of the Bank on this issue at the period end is Rs. 2,923 million.

Management's view is that the settlement reached, after deliberations by the technical committee formed by the Prime Minister and Chairman AJ&K Council, relates to the long outstanding issue of basis of computation of income in AJK. The foreign tax credit claimed by the Bank is in accordance with accounting practice and the law.

Appeal against this issue is pending at appellate stage; however, the management is confident that the eventual outcome of this issue will be in the favour of the Bank.

With reference to allowability of provision as per rule 8(A) of the seventh schedule, the management has carried out an exercise at period end and concluded that full deduction of provision in succeeding years would be allowed and accordingly recognized deferred tax asset on such provision amounting to Rs. 2.545 billion.

14 MARK-UP / RETURN / PROFIT EARNED

15

16

	For the three n	nonths ended
	March 31, 2013	March 31, 2012
	(Rupees	in '000)
On loans and advances to:		
- Customers	11,210,489	12,852,428
- Financial institutions	29,124	54,964
On investments:		
- Available-for-sale	17,203,810	10,719,478
- Held-for-trading	464,049	256,752
- Held-to-maturity	1,232,612	1,250,158
On deposits with financial institutions	246,155	197,320
On lendings to financial institutions	356,316	682,571
	30,742,555	26,013,671
MARK-UP / RETURN / PROFIT EXPENSED		
Deposits	14,330,493	11,175,245
Securities sold under repurchase agreement borrowings	3,040,448	260,871
Other short term borrowings	459,403	604,767
Long term borrowings	115,036	130,306
	17,945,380	12,171,189
BASIC AND DILUTED EARNINGS PER SHARE		
Profit for the year attributable to equityholders of the Bank	4,577,093	5,640,963
	(Num	ber)

Weighted average number of ordinary shares

Basic and diluted earnings per share

The shareholders have approved the issue of 10% bonus shares in the Annual General Meeting held on March 22, 2013. The Bank has created a reserve for issue of bonus shares in these financial statements as the shares have not been issued as at March 31, 2013. Had the effect of these shares been taken, the Earning per Share would have been Rs. 3.43 (2012: Rs. 4.23)

1,212,274,800

(Rupees)

3.78

1,212,274,800

4.65

17 RELATED PARTY TRANSACTIONS

Aga Khan Fund for Economic Development (AKFED), S.A, Switzerland holds 51% shares of the Bank. The Bank has related party relationship with its subsidiaries, associated undertakings, joint venture company, associates of AKFED Group entities, employee benefit schemes of the Bank / related party, and members of the Key Management Personnel of the Bank / related party, including both Executive and Non-Executive Directors. Banking transactions with the related parties are executed on arm's length basis i.e. substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk (i.e. under the comparable uncontrolled price method) other then those under terms of employment. Details of advances to related parties are given in note 7.6 to these condensed interim unconsolidated financial statements.

Contributions to and accruals in respect of staff retirement and other benefit schemes are made in accordance with the actuarial valuation / terms of the contribution plan.

Details of transactions with related parties and balances with them as at the period / year-end were as follows:

			March 31,	2013			
	Individual and companies related through						
	Кеу	Parent	Subsidiary	Associates	Joint	Other	
	Management	Group	companies		venture	Related	
	Personnel	Entities				Party	
			Rs. in O	00			
Statement of financial position							
Deposits	-	3,626,404	822,314	7,194,009	44,471	3,833,229	
Borrowings	-	920,617	272,713	-	-	-	
Investments	-		11,335,108	4,679,813	7,197	-	
Markup / Other Receivable	-	14,361	51,167	100,000	-	-	
Mark-up / Other Payable	-	46,012	11,482	46,133	-	1,474,626	
Placements / Lendings	-	936,845	5,631,936	-	-	-	
Overdrawn Nostro	-	761,691	1,219	809,175	5,321	-	
Impairment provision	-	-	-	573,261	-	-	
Profit and Loss							
Interest / Other Income	10,000	39,106	23,533	328,870	-	-	
Interest / Other Expense	-	92,158	15,073	214,345	-	156,622	
Dividend income	-	-	-	-	78,622	-	
Others							
Other contingencies	21,751	354,186	-	-	-	-	
Securities Held as custodian	-	5,368,120	1,018,100	19,184,000	-	11,679,200	
Other transactions	-	199	-	-	-	-	

		Individu	December 3 Ial and compani	•	ıgh	
	Key Management Personnel	Parent Group Entities	Subsidiary companies	Associates	Joint venture	Other Related Party
			Rs. in 0	00		
Statement of financial position						
Deposits	115	3,989,868	812,286	7,040,968	59,556	2,963,637
Borrowings	-	726,107	278,539	-	-	-
Investments	-	-	10,839,525	4,585,708	7,197	-
Markup / Other Receivable	-	32,904	9,103	220,000	-	-
Mark-up / Other Payable	-	113,770	1,120	28,884	-	1,223,959
Placements / Lendings	-	1,330,363	7,212,257	-	-	-
Overdrawn Nostro	-	656,893	-	292,891	738	-
Impairment provision	-	-	-	573,261	-	-
Profit and Loss						
Interest / Other Income	12,400	222,984	131,836	1,249,676	-	-
Interest / Other Expense	-	328,573	19,708	687,887	-	171,878
Dividend income	-	-	-	158,791	71,585	-
Others						
Other contingencies	-	361,835	-	-	-	127,318
Securities Held as custodian	-	4,852,220	898,100	18,035,000	-	12,378,000
Other transactions	80,250	199	-	2,427	-	-

17.1 Key management personnel

Key Management Personnel comprises members of Management Committee, Regional Management, Country Managers and Senior Executives:

	For the nine i	months ended
	March 31, 2013 (Rupees	March 31, 2012 s in '000)
Managerial remuneration (including allowances)	274,830	246,963
Contribution to provident and benevolent fund	5,710	5,167
Medical	9,787	7,937
	290,327	260,067
Number of persons	141	142
Number of persons		141

18 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

	For the three months ended March 31, 2013					
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
			(R	upees in million)		
Net interest income - External	(9,355)	6,029	15,128	1,169	(174)	12,797
Inter segment revenue - net	15,876	(4,645)	(13,710)	-	2,479	-
Non-funded income	1,605	600	649	635	(558)	2,931
Net interest and non-markup income	8,126	1,984	2,067	1,804	1,747	15,728
Total expenses including provision (excluding impairment)	3,745	1,116	53	1,656	1,960	8,530
Impairment against investments	-	-	(5)	-	(2)	(7)
Inter segment administrative cost	1,392	278	40	153	(1,863)	-
Total expenses including provision	5,137	1,394	88	1,809	95	8,523
Net income before tax	2,989	590	1,979	(5)	1,652	7,205
Segment assets gross	124,380	352,418	823,400	174,281	98,496	1,572,975
Segment non-performing loans	8,870	34,016	-	10,216	75	53,177
Segment provision required including general provision	8,002	26,033	343	9,185	1,116	44,679
Segment liabilities including equity	944,887	124,133	139,642	114,241	205,393	1,528,296
Segment gross earnings on liability / asset %	9.12%	9.72%	9.05%	4.69%	3.07%	-
Segment cost of funds %	5.56%	7.49%	8.06%	1.51%	0.95%	-

	For the three months ended March 31, 2012					
	Retail banking	Corporate / commercial banking	Treasury	International banking group	Head Office / support services	Total
			(R	upees in million)		
Net interest income - External	(6,781)	7,901	11,646	1,195	(119)	13,842
Inter segment revenue - net	15,790	(6,380)	(11,275)	-	1,865	-
Non-funded income	1,179	634	719	568	14	3,114
Net interest and non-markup income	10,188	2,155	1,090	1,763	1,760	16,956
Total expenses including provision (excluding impairment)	3,622	1,195	33	1,244	1,688	7,782
Impairment against investments	-		(87)	-	-	(87)
Inter segment administrative cost	1,230	246	35	136	(1,647)	-
Total expenses including provision	4,852	1,441	(19)	1,380	41	7,695
Net income before tax	5,336	714	1,109	383	1,719	9,261
Segment assets gross	112,527	361,394	462,544	157,427	72,282	1,166,174
Segment non-performing loans	9,506	33,697	-	10,392	69	53,664
Segment provision required including general provision	6,962	27,467	323	9,766	2,159	46,677
Segment liabilities including equity	729,949	103,048	32,516	93,927	160,057	1,119,497
Segment gross earnings on liability / asset %	11.34%	11.81%	10.90%	5.31%	4.91%	-
Segment cost of funds %	5.58%	9.36%	9.98%	1.53%	0.76%	-

19 ISLAMIC BANKING BUSINESS

Financial figures of the Islamic Banking Business are as follows:

	March 31, 2013	December 31, 2012 s in '000)
	(Kupees	s in 000)
ASSETS		
Cash and balances with treasury banks	1,236,008	1,710,844
Balances with other banks	-	402,282
Due from Financial Institutions	3,720,000	5,480,000
Investments - net	22,589,708	22,223,692
Islamic financing and related assets	2,497,081	2,447,323
Due from Head Office	684,817	-
Deferred tax asset	-	34,036
Other assets	956,562	745,727
	31,684,176	33,043,904
LIABILITIES	,,	,,
Bills payable	713	457
Due to Financial Institutions	77,782	576,000
Deposit and other accounts	,	5. 0,000
Current Accounts	3,150,845	2,697,055
Savings Accounts	12,155,122	11,417,392
Term Deposits	8,205,730	7,087,919
Deposits from financial institutions- remunerative	6,723,742	9,825,657
Deposits from financial institutions- non -remunerative	22,131	8,360
Due to Head office	22,131	240,544
Deferred tax liability	13,893	
Other liabilities	536,467	544,192
	30,886,425	32,397,576
NET ASSETS		
NEI ASSEIS	797,751	646,328
REPRESENTED BY:		
Islamic banking fund	250,000	250,000
Reserves	310,437	310,438
Unappropriated profit	211,512	149,099
	771,949	709,537
Surplus / (deficit) on revaluation of assets - net of deferred tax	25,802	(63,209
	797,751	646,328
	131,131	010,520
The commitment in respect of letters of credit of Islamic Banking Branch of Habib Bank Limited amounted to Rs. 252.248 million (2012 Rs. 143.332 million).		
Islamia financing and valated access		

19.1 Islamic financing and related assets

Murabaha	19.1.1	369,185	383,099
Ijarah	19.1.2	285,441	329,832
Musharaka		1,026,540	1,038,307
Advance for Murabaha		424	38,577
Advance for Ijarah		6,198	3,858
Istisna		485,116	326,000
Salam		275,000	-
Assets/Inventories		49,178	327,650
		2,497,081	2,447,323

19.1.1 This represents assets sold under Murabaha agreement.

19.1.2 This represents fixed assets given to customers under Ijarah agreement.

20. DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on April 19, 2013.